



Lakelands North Residential Market Activity and MLS® Home Price Index Report March 2022





# Lakelands North MLS® Residential Market Activity



		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	233	-32.3	80.6	39.5	-0.9	61.8	72.6	
Dollar Volume	\$214,864,630	-25.8	234.3	170.0	134.7	345.2	451.4	
New Listings	327	-33.3	-13.5	-16.4	-26.0	-55.0	-60.5	
Active Listings	224	-34.1	-70.0	-67.5	-70.7	-86.3	-88.0	
Sales to New Listings Ratio <sup>1</sup>	71.3	70.2	34.1	42.7	53.2	19.8	16.3	
Months of Inventory <sup>2</sup>	1.0	1.0	5.8	4.1	3.3	11.4	13.8	
Average Price	\$922,166	9.6	85.1	93.5	136.8	175.2	219.5	
Median Price	\$770,000	14.0	92.5	79.1	140.6	199.0	216.9	
Sale to List Price Ratio <sup>3</sup>	112.9	110.8	98.3	98.2	97.9	95.7	96.0	
Median Days on Market	8.0	8.0	19.0	22.0	21.0	35.0	50.0	

		Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	452	-32.8	40.4	32.2	0.4	34.9	43.5	
Dollar Volume	\$432,072,033	-22.2	185.9	175.4	154.5	287.1	389.5	
New Listings	630	-29.5	-21.6	-14.2	-24.6	-50.4	-57.3	
Active Listings <sup>⁴</sup>	181	-32.6	-69.9	-68.6	-72.0	-85.7	-87.0	
Sales to New Listings Ratio $^{5}$	71.7	75.3	40.0	46.6	53.8	26.4	21.3	
Months of Inventory	1.2	1.2	5.6	5.0	4.3	11.3	13.3	
Average Price	\$955,912	15.9	103.7	108.4	153.3	186.9	241.1	
Median Price	\$775,000	16.1	96.0	98.7	145.6	206.3	237.0	
Sale to List Price Ratio <sup>7</sup>	111.6	108.6	97.4	97.6	98.3	95.1	95.1	
Median Days on Market	9.0	9.0	26.0	29.5	22.5	55.0	50.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

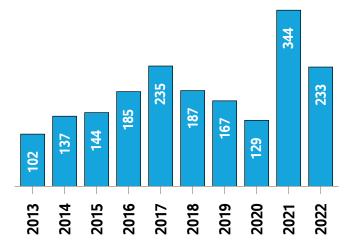
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



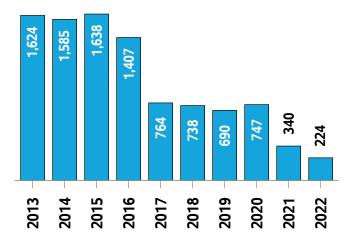
# Lakelands North MLS® Residential Market Activity



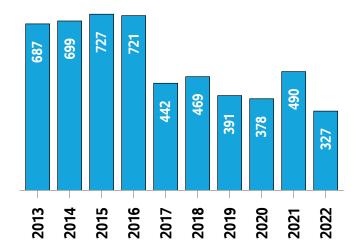
# Sales Activity (March only)



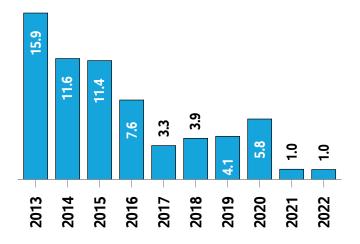
Active Listings (March only)

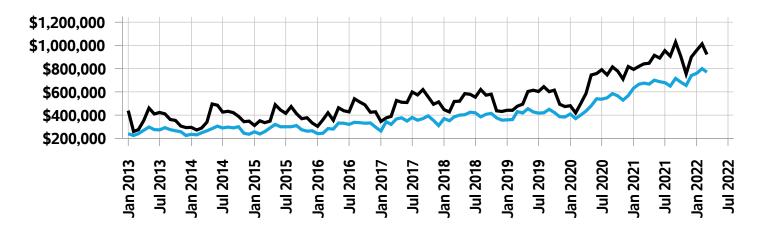


New Listings (March only)



Months of Inventory (March only)



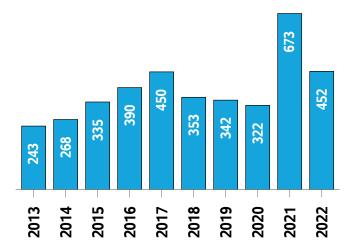




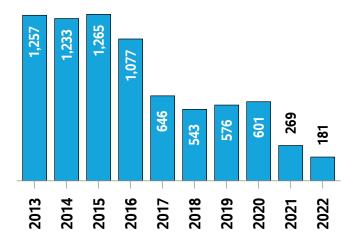
## Lakelands North MLS® Residential Market Activity



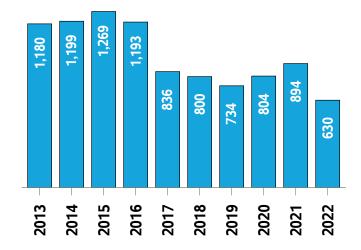
Sales Activity (March Year-to-date)



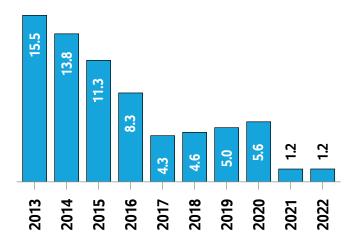
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# Lakelands North MLS® Waterfront Market Activity



			Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012		
Sales Activity	74	-53.2	72.1	34.5	-9.8	39.6	111.4		
Dollar Volume	\$94,019,602	-43.3	202.1	161.0	116.1	264.5	548.9		
New Listings	124	-44.4	-46.3	-44.1	-53.7	-75.4	-77.2		
Active Listings	113	-42.6	-76.5	-73.3	-77.0	-88.7	-89.7		
Sales to New Listings Ratio <sup>1</sup>	59.7	70.9	18.6	24.8	30.6	10.5	6.4		
Months of Inventory <sup>2</sup>	1.5	1.2	11.2	7.7	6.0	18.8	31.3		
Average Price	\$1,270,535	21.1	75.6	94.0	139.5	161.0	206.9		
Median Price	\$1,136,250	41.1	81.8	112.4	177.1	217.8	189.5		
Sale to List Price Ratio <sup>3</sup>	107.0	111.4	97.6	98.0	97.6	95.2	96.5		
Median Days on Market	10.5	10.0	17.0	20.0	21.0	35.0	37.0		

			Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012		
Sales Activity	152	-49.8	68.9	52.0	4.1	38.2	76.7		
Dollar Volume	\$198,270,848	-37.8	235.4	192.2	162.2	248.1	436.7		
New Listings	244	-38.1	-40.9	-32.0	-42.2	-66.7	-70.5		
Active Listings <sup>⁴</sup>	95	-39.9	-73.9	-70.9	-75.0	-86.3	-87.2		
Sales to New Listings Ratio ${}^{5}$	62.3	76.9	21.8	27.9	34.6	15.0	10.4		
Months of Inventory	1.9	1.6	12.2	9.8	7.8	18.9	25.9		
Average Price	\$1,304,413	23.9	98.6	92.2	151.9	151.9	203.7		
Median Price	\$1,150,000	42.2	126.4	119.0	177.1	220.6	217.2		
Sale to List Price Ratio <sup>7</sup>	106.7	109.3	96.4	96.8	96.8	94.9	94.9		
Median Days on Market	11.5	9.0	22.0	32.0	25.0	69.0	42.0		

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

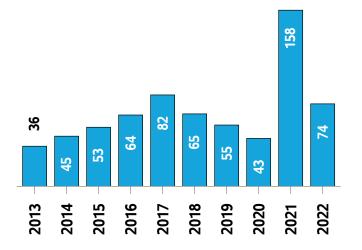
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



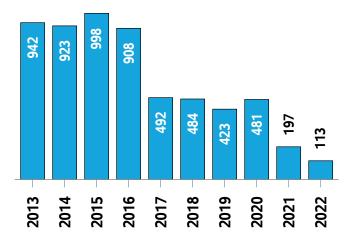
# Lakelands North MLS® Waterfront Market Activity



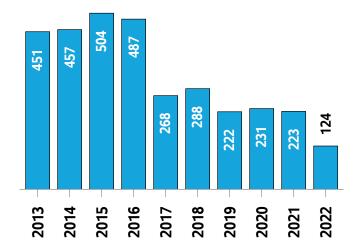
# Sales Activity (March only)



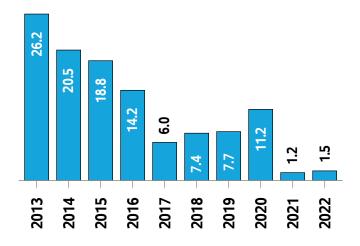
Active Listings (March only)

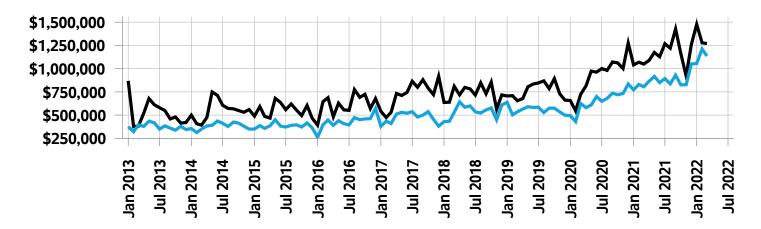


New Listings (March only)



Months of Inventory (March only)



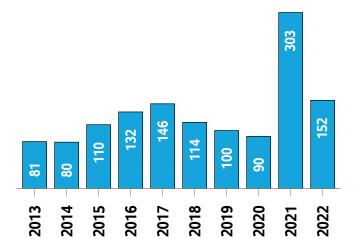




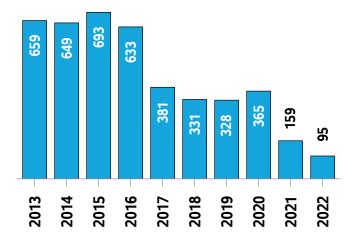
## Lakelands North MLS® Waterfront Market Activity



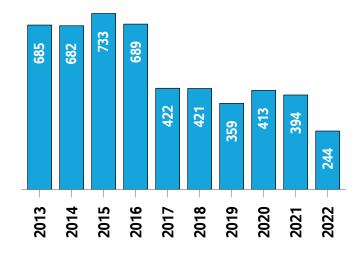
Sales Activity (March Year-to-date)



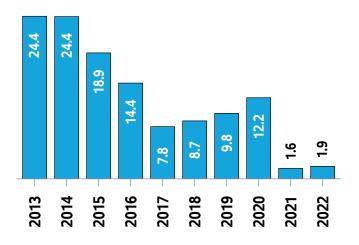
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# Lakelands North MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	159	-14.5	84.9	42.0	3.9	74.7	59.0	
Dollar Volume	\$120,845,028	-2.2	264.6	177.4	151.6	438.0	393.7	
New Listings	203	-24.0	38.1	20.1	16.7	-9.0	-28.3	
Active Listings	111	-22.4	-58.3	-58.4	-59.2	-82.7	-85.5	
Sales to New Listings Ratio <sup>1</sup>	78.3	69.7	58.5	66.3	87.9	40.8	35.3	
Months of Inventory <sup>2</sup>	0.7	0.8	3.1	2.4	1.8	7.0	7.7	
Average Price	\$760,032	14.4	97.2	95.4	142.1	207.9	210.5	
Median Price	\$686,000	9.9	84.2	83.2	132.5	209.0	214.1	
Sale to List Price Ratio <sup>3</sup>	115.6	110.2	98.6	98.3	98.1	96.0	95.9	
Median Days on Market	8.0	7.0	21.0	26.0	22.0	35.0	52.5	

			Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	300	-18.9	29.3	24.0	-1.3	33.3	31.0	
Dollar Volume	\$233,801,184	-1.1	154.1	162.6	148.3	327.9	355.5	
New Listings	386	-22.8	-1.3	2.9	-6.8	-28.0	-40.5	
Active Listings <sup>⁴</sup>	86	-22.1	-63.6	-65.5	-67.6	-85.0	-86.8	
Sales to New Listings Ratio $^{5}$	77.7	74.0	59.3	64.5	73.4	42.0	35.3	
Months of Inventory	0.9	0.9	3.0	3.1	2.6	7.6	8.5	
Average Price	\$779,337	22.0	96.5	111.9	151.6	220.9	247.7	
Median Price	\$695,250	15.9	83.2	98.6	154.7	216.0	241.6	
Sale to List Price Ratio <sup>7</sup>	114.1	108.0	97.8	97.9	99.1	95.2	95.2	
Median Days on Market	8.0	8.0	27.5	29.0	21.0	47.0	53.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

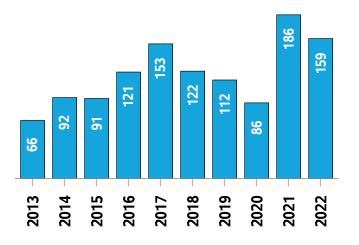
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



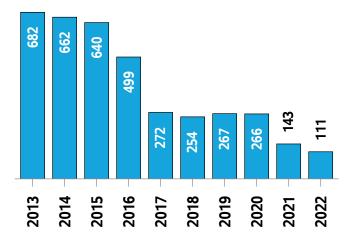
#### Lakelands North MLS® Non-Waterfront Market Activity



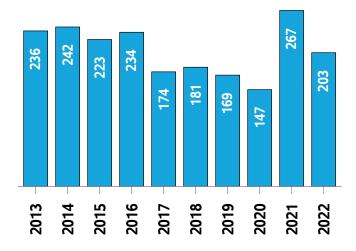
# Sales Activity (March only)



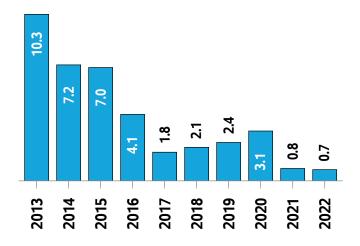
Active Listings (March only)

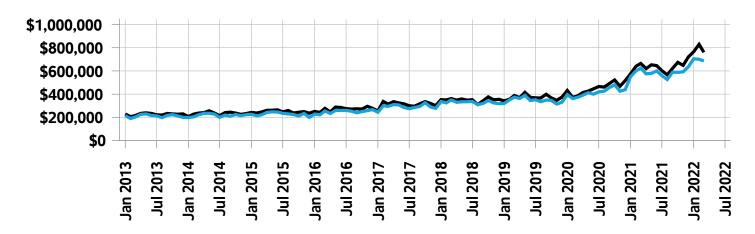


New Listings (March only)



Months of Inventory (March only)



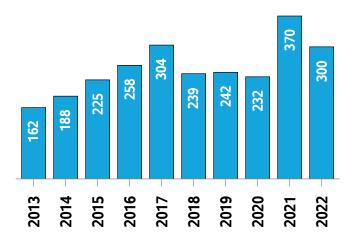




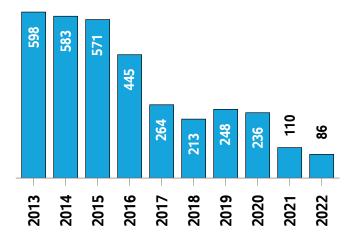
#### Lakelands North MLS® Non-Waterfront Market Activity



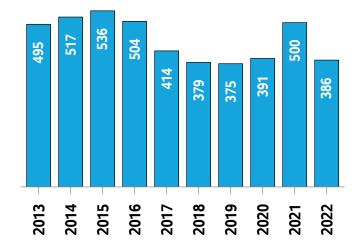
#### Sales Activity (March Year-to-date)



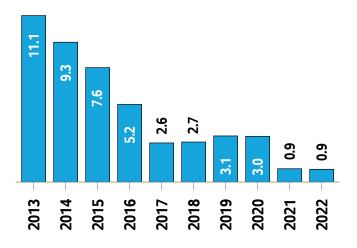
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# Lakelands North MLS® Single Family Market Activity



		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	203	-31.4	79.6	34.4	1.5	78.1	67.8	
Dollar Volume	\$199,944,096	-25.2	237.4	167.2	139.8	390.2	475.0	
New Listings	282	-35.3	-11.9	-18.7	-23.4	-51.1	-60.2	
Active Listings	166	-38.7	-72.7	-72.6	-71.4	-87.2	-89.3	
Sales to New Listings Ratio <sup>1</sup>	72.0	67.9	35.3	43.5	54.3	19.8	17.1	
Months of Inventory <sup>2</sup>	0.8	0.9	5.4	4.0	2.9	11.3	12.8	
Average Price	\$984,946	9.0	87.8	98.8	136.2	175.3	242.8	
Median Price	\$860,000	16.0	102.4	92.0	160.6	219.4	268.3	
Sale to List Price Ratio <sup>3</sup>	113.7	112.4	98.3	97.4	98.2	96.2	95.9	
Median Days on Market	8.0	7.0	19.0	22.0	20.0	39.5	50.0	

		Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	384	-33.8	39.6	27.2	0.0	32.4	32.9	
Dollar Volume	\$395,793,799	-22.9	188.3	171.4	156.7	294.3	386.5	
New Listings	521	-33.0	-20.8	-19.2	-23.6	-48.1	-58.6	
Active Listings <sup>⁴</sup>	130	-35.6	-73.4	-74.0	-72.7	-87.0	-88.7	
Sales to New Listings Ratio $^{5}$	73.7	74.6	41.8	46.8	56.3	28.9	23.0	
Months of Inventory	1.0	1.0	5.3	5.0	3.7	10.3	11.9	
Average Price	\$1,030,713	16.4	106.5	113.4	156.7	197.7	266.2	
Median Price	\$851,000	20.7	102.6	103.6	161.8	229.5	270.0	
Sale to List Price Ratio <sup>7</sup>	112.9	109.9	97.2	97.2	98.5	95.3	95.0	
Median Days on Market	8.0	8.0	26.0	29.0	21.0	55.0	50.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

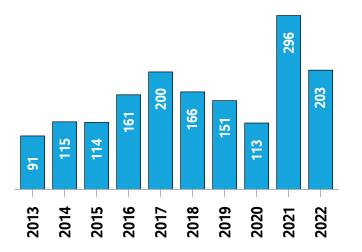
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



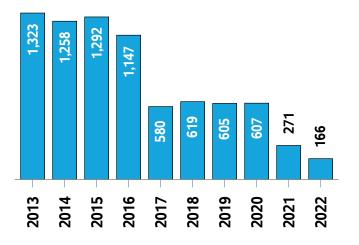
# Lakelands North MLS® Single Family Market Activity



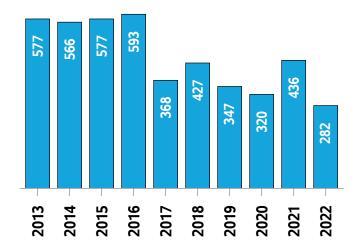
# Sales Activity (March only)



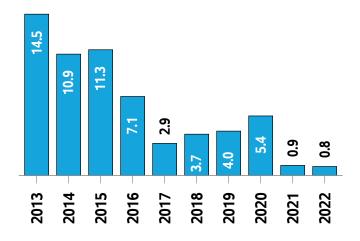
Active Listings (March only)

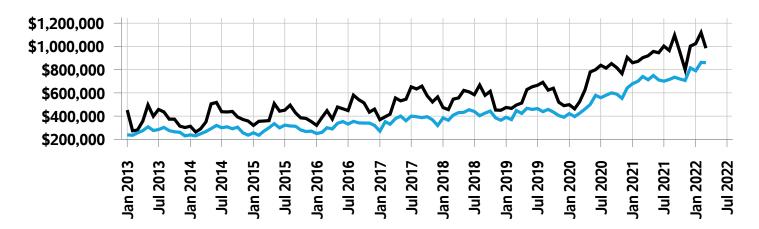


New Listings (March only)



Months of Inventory (March only)



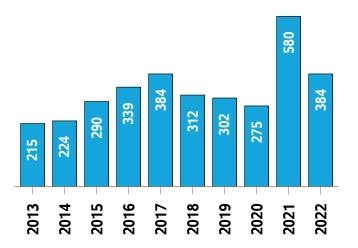




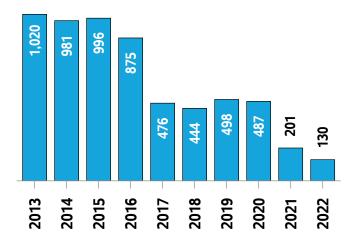
#### Lakelands North MLS® Single Family Market Activity



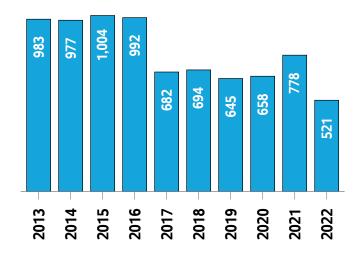
Sales Activity (March Year-to-date)



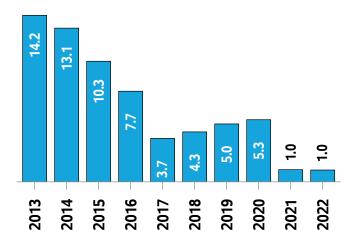
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# Lakelands North MLS® Condo Townhouse Market Activity



			Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012		
Sales Activity	2	-71.4	-33.3	-50.0	-33.3		_		
Dollar Volume	\$1,209,196	-64.3	11.4	-12.1	54.3		—		
New Listings	1	-80.0	-50.0	-66.7	-75.0	-83.3	—		
Active Listings	8		-11.1	-27.3	60.0	-11.1	—		
Sales to New Listings Ratio <sup>1</sup>	200.0	140.0	150.0	133.3	75.0		_		
Months of Inventory <sup>2</sup>	4.0		3.0	2.8	1.7		_		
Average Price	\$604,598	25.1	67.2	75.9	131.5		_		
Median Price	\$604,598	16.0	72.7	59.0	116.7		—		
Sale to List Price Ratio <sup>3</sup>	109.7	100.2	94.7	98.2	101.7	_	_		
Median Days on Market	173.5	16.0	31.0	43.5	152.0		_		

			Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012		
Sales Activity	6	-40.0	0.0	-14.3	100.0		_		
Dollar Volume	\$3,670,196	-29.5	73.4	48.0	368.4		—		
New Listings	5	-54.5	-28.6	-54.5	-16.7	-28.6	_		
Active Listings <sup>⁴</sup>	10	233.3	-3.2	-30.2	150.0	114.3	—		
Sales to New Listings Ratio $^{5}$	120.0	90.9	85.7	63.6	50.0		_		
Months of Inventory	5.0	0.9	5.2	6.1	4.0	_	—		
Average Price	\$611,699	17.5	73.4	72.7	134.2	_	—		
Median Price	\$567,500	12.3	65.9	55.5	103.4		_		
Sale to List Price Ratio <sup>7</sup>	105.9	102.5	95.6	97.5	101.7		_		
Median Days on Market	10.5	15.5	52.0	46.0	152.0		_		

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

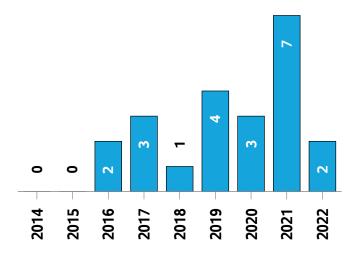
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



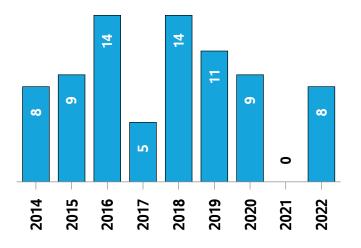
#### Lakelands North MLS® Condo Townhouse Market Activity



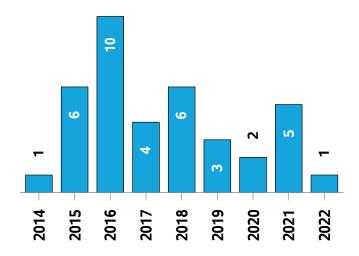
Sales Activity (March only)



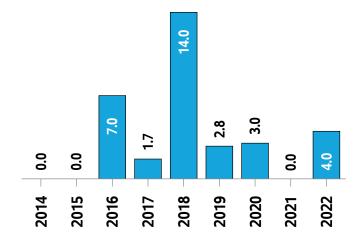
Active Listings (March only)

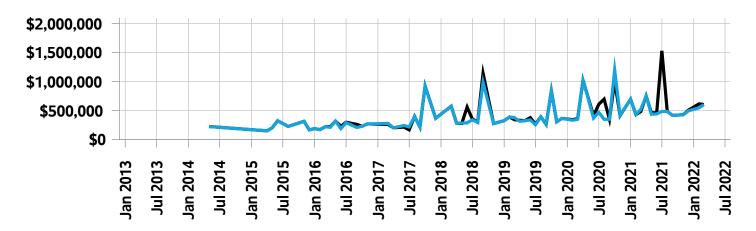


New Listings (March only)



Months of Inventory (March only)



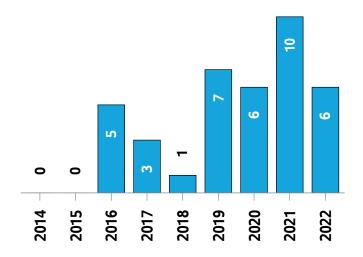




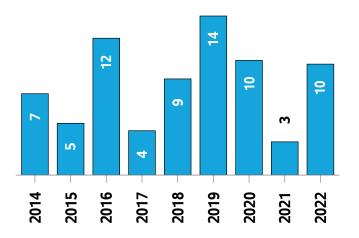
#### Lakelands North MLS® Condo Townhouse Market Activity



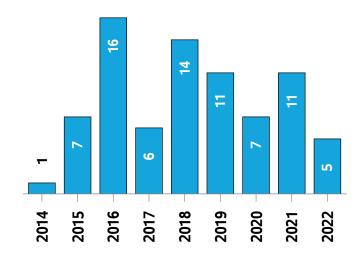
## Sales Activity (March Year-to-date)



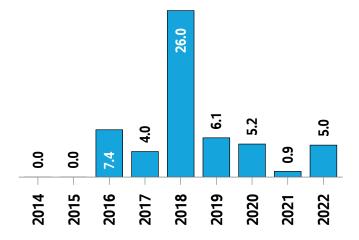
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# Lakelands North MLS® Apartment Market Activity



			Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012		
Sales Activity	20	-13.0	1,900.0	233.3	53.8	185.7	566.7		
Dollar Volume	\$9,192,338	-18.8	7,373.4	352.2	180.3	467.8	1,038.5		
New Listings	23	4.5	91.7	76.9	27.8	-4.2	-23.3		
Active Listings	28	12.0	-39.1	-3.4	-53.3	-75.4	-74.5		
Sales to New Listings Ratio <sup>1</sup>	87.0	104.5	8.3	46.2	72.2	29.2	10.0		
Months of Inventory <sup>2</sup>	1.4	1.1	46.0	4.8	4.6	16.3	36.7		
Average Price	\$459,617	-6.6	273.7	35.6	82.2	98.7	70.8		
Median Price	\$466,000	5.9	278.9	44.2	58.0	145.3	72.6		
Sale to List Price Ratio <sup>3</sup>	103.0	100.4	98.5	97.6	97.2	93.7	97.6		
Median Days on Market	15.0	21.0	11.0	18.0	89.0	64.0	119.0		

			Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012		
Sales Activity	40	-4.8	400.0	110.5	73.9	207.7	566.7		
Dollar Volume	\$21,339,738	8.6	989.6	327.8	272.7	582.5	1,448.4		
New Listings	61	19.6	27.1	79.4	10.9	-11.6	-14.1		
Active Listings <sup>⁴</sup>	27	-8.0	-26.6	-2.4	-56.0	-75.7	-72.4		
Sales to New Listings Ratio $^{5}$	65.6	82.4	16.7	55.9	41.8	18.8	8.5		
Months of Inventory	2.0	2.1	13.6	4.3	7.9	25.3	48.3		
Average Price	\$533,493	14.1	117.9	103.2	114.3	121.8	132.3		
Median Price	\$453,500	3.7	107.1	81.4	88.2	85.1	114.4		
Sale to List Price Ratio <sup>7</sup>	100.7	100.7	98.7	96.2	98.0	94.8	92.9		
Median Days on Market	15.0	22.5	18.5	27.0	58.0	68.0	92.0		

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

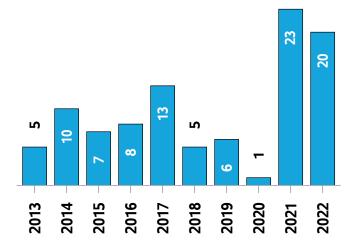
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



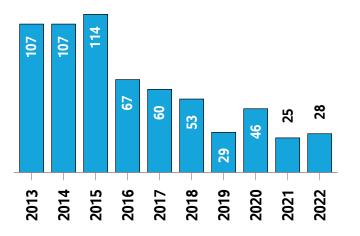
## Lakelands North MLS® Apartment Market Activity



## Sales Activity (March only)

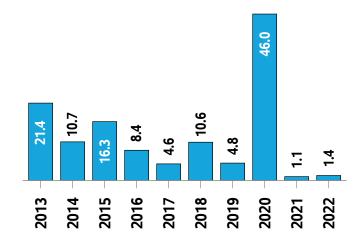


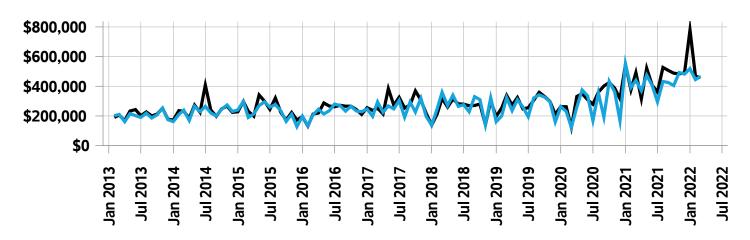
Active Listings (March only)



#### ~

Months of Inventory (March only)



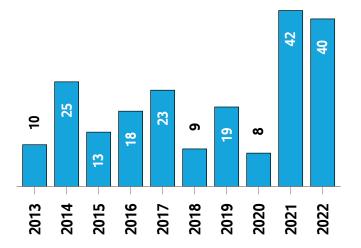




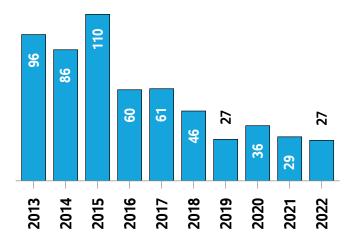
#### Lakelands North MLS® Apartment Market Activity



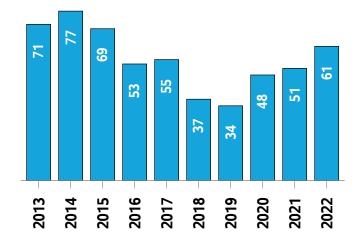
Sales Activity (March Year-to-date)



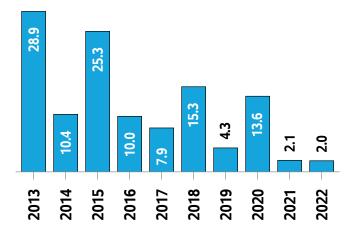
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### ALGONQUIN HIGHLANDS MLS® Residential Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	7	-22.2	250.0	0.0	250.0	0.0	75.0
Dollar Volume	\$9,868,356	49.4	853.5	186.2	1,326.1	325.6	877.1
New Listings	8	-52.9	-27.3	-63.6	-68.0	-81.0	-85.7
Active Listings	3	-70.0	-82.4	-88.5	-92.1	-95.8	-97.1
Sales to New Listings Ratio <sup>1</sup>	87.5	52.9	18.2	31.8	8.0	16.7	7.1
Months of Inventory <sup>2</sup>	0.4	1.1	8.5	3.7	19.0	10.1	25.5
Average Price	\$1,409,765	92.1	172.4	186.2	307.4	325.6	458.3
Median Price	\$1,520,000	143.2	193.7	145.2	339.3	382.5	496.1
Sale to List Price Ratio <sup>3</sup>	117 <b>.9</b>	108.9	97.0	95.4	96.5	94.1	97.8
Median Days on Market	14.0	8.0	28.5	22.0	138.0	18.0	41.5

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	11	-31.3	83.3	10.0	83.3	-15.4	-31.3
Dollar Volume	\$14,228,578	-13.4	492.0	247.1	774.8	268.1	215.4
New Listings	13	-45.8	-35.0	-51.9	-62.9	-78.7	-85.2
Active Listings <sup>⁴</sup>	3	-40.0	-78.0	-82.7	-86.2	-93.1	-95.5
Sales to New Listings Ratio $^{5}$	84.6	66.7	30.0	37.0	17.1	21.3	18.2
Months of Inventory	0.8	0.9	6.8	5.2	10.8	10.0	12.4
Average Price	\$1,293,507	26.0	222.9	215.5	377.2	335.0	358.7
Median Price	\$1,451,356	122.4	333.2	281.9	469.2	447.7	559.7
Sale to List Price Ratio <sup>7</sup>	117.3	108.3	97.5	95.3	97.7	92.9	93.9
Median Days on Market	14.0	9.5	25.5	36.0	47.5	46.0	83.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

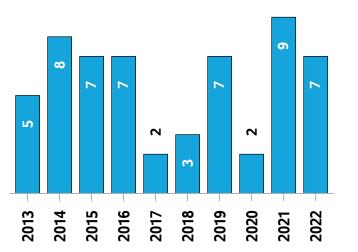
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



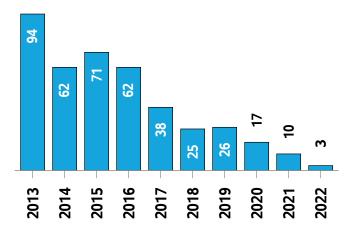
#### ALGONQUIN HIGHLANDS MLS® Residential Market Activity



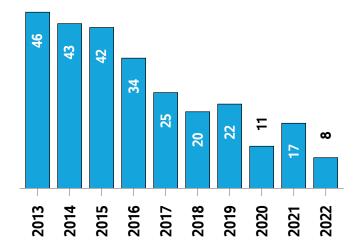
# Sales Activity (March only)



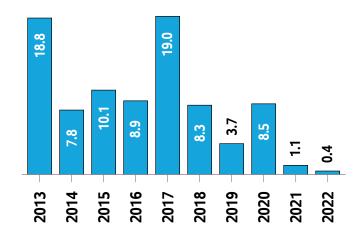
Active Listings (March only)



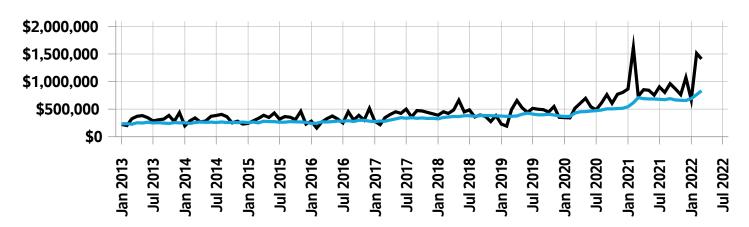
New Listings (March only)



Months of Inventory (March only)



# MLS® HPI Composite Benchmark Price and Average Price

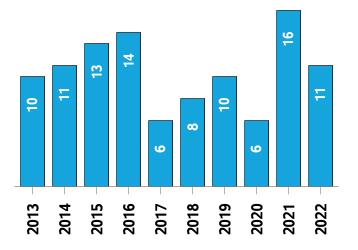




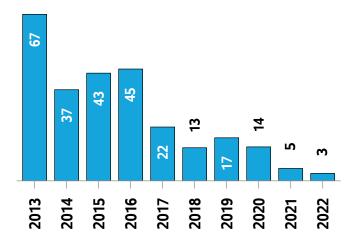
#### ALGONQUIN HIGHLANDS MLS® Residential Market Activity



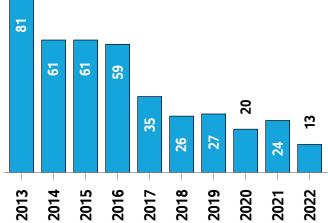
Sales Activity (March Year-to-date)



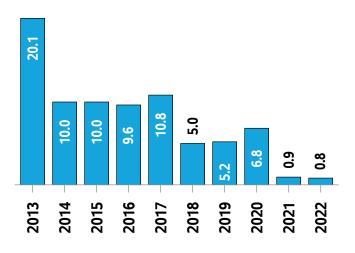
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# **ALGONQUIN HIGHLANDS**

**MLS® Waterfront Market Activity** 



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	6	-14.3	500.0	0.0	500.0	20.0	500.0
Dollar Volume	\$9,418,356	57.2	1,092.2	192.0	1,612.4	366.8	2,732.6
New Listings	6	-45.5	-40.0	-66.7	-75.0	-84.6	-87.8
Active Listings	2	-66.7	-87.5	-90.0	-93.9	-96.9	-97.5
Sales to New Listings Ratio <sup>1</sup>	100.0	63.6	10.0	33.3	4.2	12.8	2.0
Months of Inventory <sup>2</sup>	0.3	0.9	16.0	3.3	33.0	13.0	81.0
Average Price	\$1,569,726	83.4	98.7	192.0	185.4	289.0	372.1
Median Price	\$1,560,000	129.4	97.5	151.6	183.6	391.3	369.2
Sale to List Price Ratio <sup>3</sup>	118.8	110.5	99.4	95.8	98.3	92.3	95.3
Median Days on Market	14.5	8.0	12.0	21.5	11.0	17.0	61.0

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	9	-30.8	350.0	28.6	80.0	12.5	28.6
Dollar Volume	\$13,160,578	-14.8	885.8	287.6	786.5	383.4	364.9
New Listings	10	-41.2	-33.3	-50.0	-68.8	-81.8	-85.5
Active Listings <sup>⁴</sup>	2	-45.5	-82.9	-84.2	-88.2	-94.8	-95.8
Sales to New Listings Ratio $^{5}$	90.0	76.5	13.3	35.0	15.6	14.5	10.1
Months of Inventory	0.7	0.8	17.5	5.4	10.2	14.4	20.4
Average Price	\$1,462,286	23.0	119.1	201.5	392.5	329.7	261.6
Median Price	\$1,520,000	64.7	127.7	145.2	442.9	424.1	232.2
Sale to List Price Ratio <sup>7</sup>	119.4	109.0	96.7	94.9	98.3	91.3	93.3
Median Days on Market	14.0	8.0	22.5	22.0	13.0	44.5	167.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

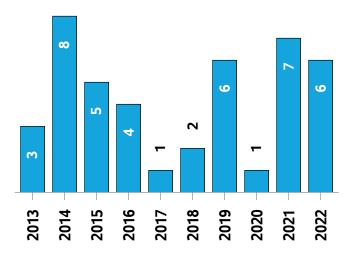


#### ALGONQUIN HIGHLANDS MLS® Waterfront Market Activity

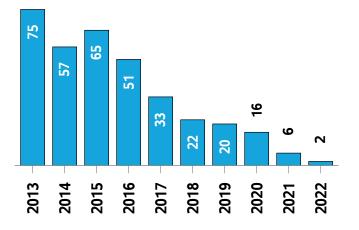


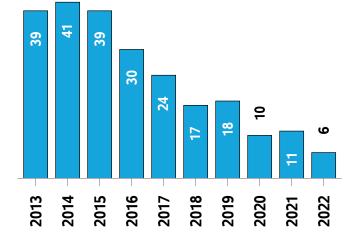
# Sales Activity (March only)

New Listings (March only)

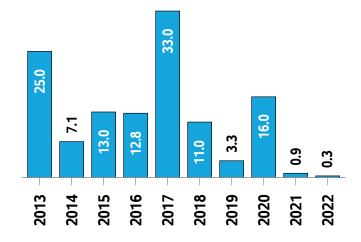


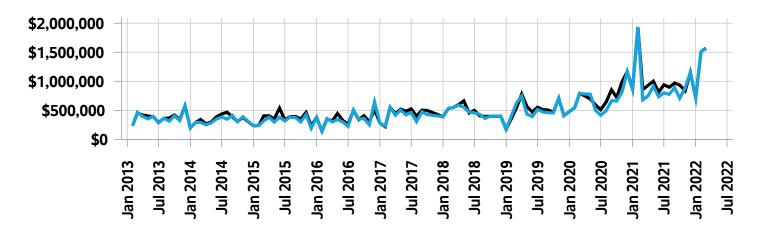
Active Listings (March only)





Months of Inventory (March only)



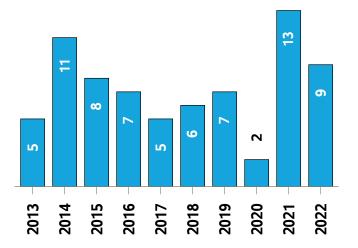




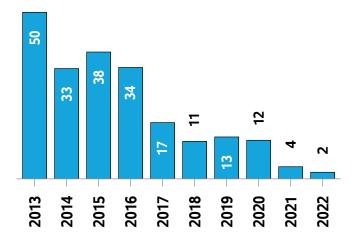
#### ALGONQUIN HIGHLANDS MLS® Waterfront Market Activity



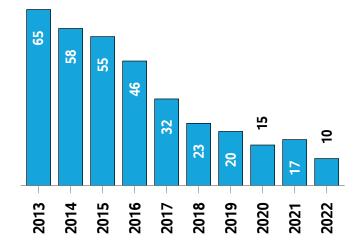
Sales Activity (March Year-to-date)



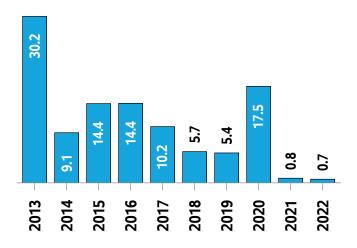
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	1	-50.0	0.0	0.0	0.0	-50.0	-66.7
Dollar Volume	\$450,000	-26.4	83.7	102.2	216.9	49.5	-33.6
New Listings	2	-66.7	100.0	-50.0	100.0	-33.3	-71.4
Active Listings	1	-75.0	0.0	-83.3	-80.0	-83.3	-95.2
Sales to New Listings Ratio <sup>1</sup>	50.0	33.3	100.0	25.0	100.0	66.7	42.9
Months of Inventory <sup>2</sup>	1.0	2.0	1.0	6.0	5.0	3.0	7.0
Average Price	\$450,000	47.2	83.7	102.2	216.9	199.0	99.3
Median Price	\$450,000	47.2	83.7	102.2	216.9	199.0	87.5
Sale to List Price Ratio <sup>3</sup>	112.8	103.3	94.6	93.3	94.7	98.6	98.7
Median Days on Market	13.0	10.5	45.0	50.0	265.0	42.5	22.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	2	-33.3	-50.0	-33.3	100.0	-60.0	-77.8
Dollar Volume	\$1,068,000	10.3	-0.0	51.6	652.1	-6.6	-36.4
New Listings	3	-57.1	-40.0	-57.1	0.0	-50.0	-84.2
Active Listings <sup>⁴</sup>	1	-75.0	-50.0	-78.6	-78.6	-80.0	-94.6
Sales to New Listings Ratio $5$	66.7	42.9	80.0	42.9	33.3	83.3	47.4
Months of Inventory	1.5	4.0	1.5	4.7	14.0	3.0	6.2
Average Price	\$534,000	65.4	99.9	127.4	276.1	133.6	186.0
Median Price	\$534,000	59.4	99.6	140.0	276.1	181.1	214.1
Sale to List Price Ratio <sup>7</sup>	107.9	105.5	98.0	96.3	94.7	95.6	94.4
Median Days on Market	19.5	12.0	28.5	50.0	265.0	46.0	81.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

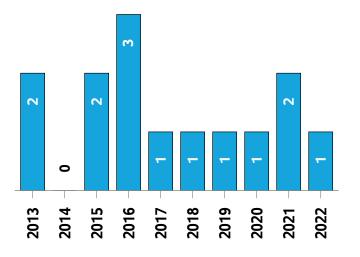
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



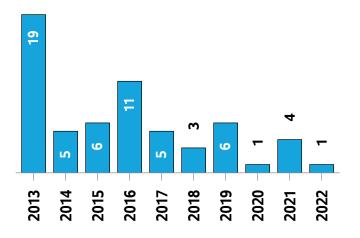
#### ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



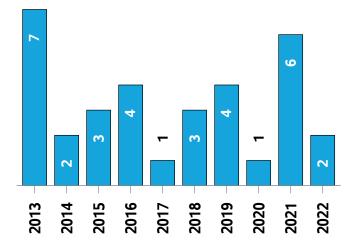
# Sales Activity (March only)



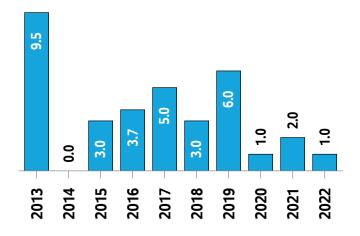
Active Listings (March only)

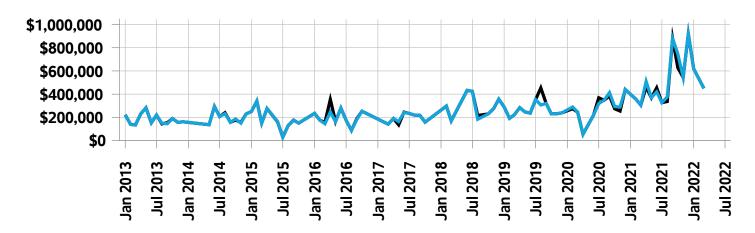


New Listings (March only)



# Months of Inventory (March only)



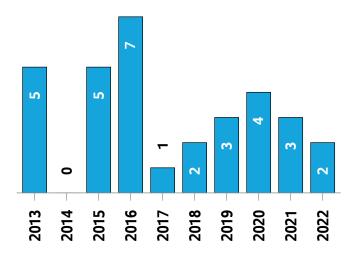




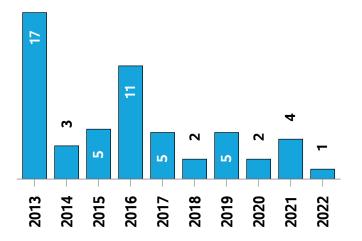
#### ALGONQUIN HIGHLANDS MLS® Non-Waterfront Market Activity



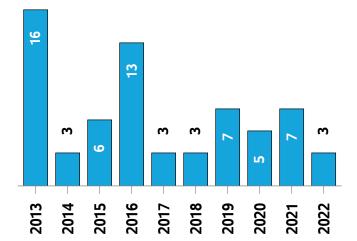
#### Sales Activity (March Year-to-date)



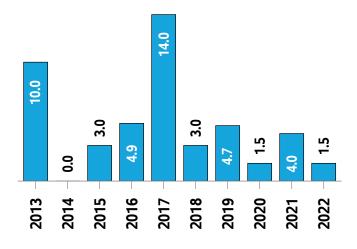
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### ALGONQUIN HIGHLANDS MLS® Single Family Market Activity

Lakelands

		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	7	-22.2	250.0	0.0	250.0	75.0	75.0
Dollar Volume	\$9,868,356	49.4	853.5	186.2	1,326.1	737.4	877.1
New Listings	7	-58.8	-36.4	-68.2	-61.1	-69.6	-80.0
Active Listings	2	-80.0	-88.2	-92.3	-92.6	-95.1	-97.3
Sales to New Listings Ratio <sup>1</sup>	100.0	52.9	18.2	31.8	11.1	17.4	11.4
Months of Inventory <sup>2</sup>	0.3	1.1	8.5	3.7	13.5	10.3	18.3
Average Price	\$1,409,765	92.1	172.4	186.2	307.4	378.5	458.3
Median Price	\$1,520,000	143.2	193.7	145.2	339.3	517.3	496.1
Sale to List Price Ratio <sup>3</sup>	117.9	108.9	97.0	95.4	96.5	94.4	97.8
Median Days on Market	14.0	8.0	28.5	22.0	138.0	42.5	41.5

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	11	-31.3	83.3	10.0	175.0	22.2	-21.4
Dollar Volume	\$14,228,578	-13.4	492.0	247.1	1,083.7	472.5	267.0
New Listings	12	-50.0	-40.0	-55.6	-50.0	-60.0	-81.5
Active Listings <sup>4</sup>	3	-50.0	-81.7	-85.6	-84.4	-90.7	-95.1
Sales to New Listings Ratio ${}^{5}$	91.7	66.7	30.0	37.0	16.7	30.0	21.5
Months of Inventory $\degree$	0.7	0.9	6.8	5.2	12.0	9.0	10.9
Average Price	\$1,293,507	26.0	222.9	215.5	330.5	368.4	367.2
Median Price	\$1,451,356	122.4	333.2	281.9	469.2	447.7	559.7
Sale to List Price Ratio <sup>7</sup>	117.3	108.3	97.5	95.3	95.6	92.6	94.1
Median Days on Market	14.0	9.5	25.5	36.0	46.5	64.0	83.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

 $^3$  Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

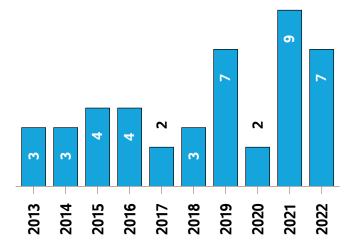
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



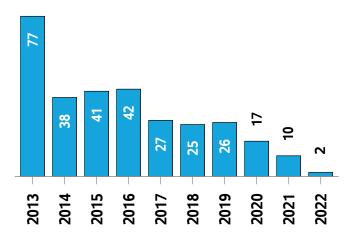
#### ALGONQUIN HIGHLANDS MLS® Single Family Market Activity



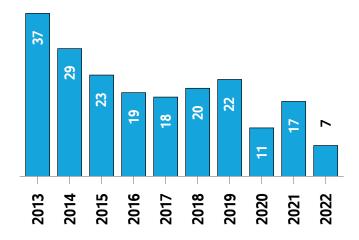
# Sales Activity (March only)



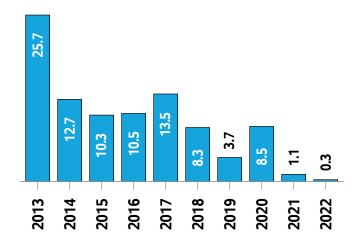
Active Listings (March only)



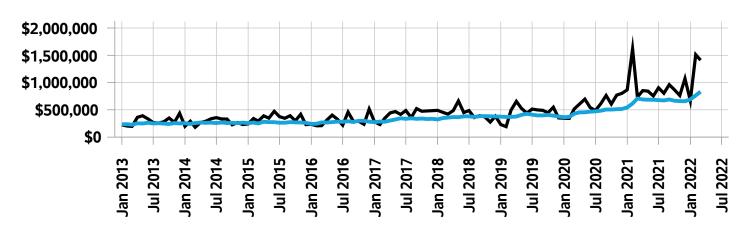
New Listings (March only)



#### Months of Inventory (March only)



#### MLS® HPI Single Family Benchmark Price and Average Price

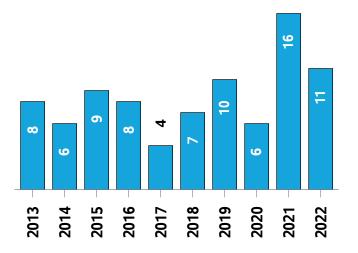




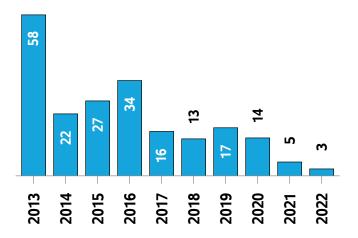
#### ALGONQUIN HIGHLANDS MLS® Single Family Market Activity



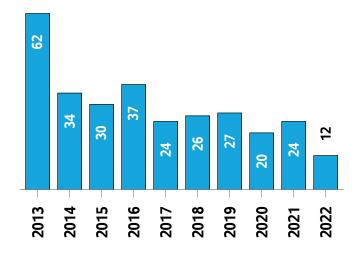
Sales Activity (March Year-to-date)



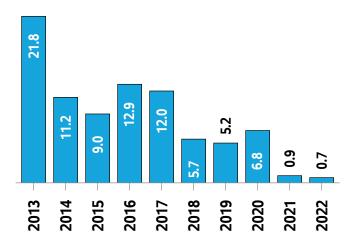
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



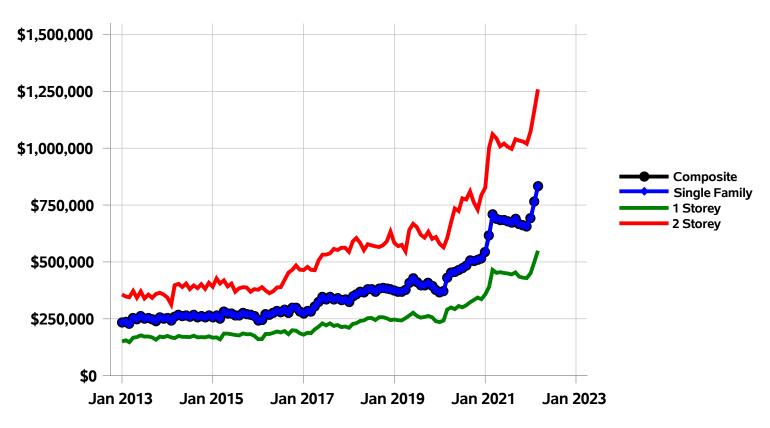
Months of Inventory <sup>2</sup>(March Year-to-date)







MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$832,800	8.9	26.7	20.7	17.6	125.2	195.8		
Single Family	\$832,800	8.9	26.7	20.7	17.6	125.2	195.8		
One Storey	\$549,300	9.5	28.0	21.0	18.1	126.0	194.2		
Two Storey	\$1,258,700	7.6	23.5	21.1	18.6	118.9	170.5		



MLS<sup>®</sup> HPI Benchmark Price



# ALGONQUIN HIGHLANDS MLS® HPI Benchmark Descriptions



# Composite 🏫 🏦 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	0
Heating	Forced air
Lot Size	42567
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# ALGONQUIN HIGHLANDS MLS® HPI Benchmark Descriptions



# 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1161
Half Bathrooms	0
Lot Size	38323
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

# 2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Gross Living Area (Above Ground; in sq. ft.)	1687			
Half Bathrooms	0			
Heating	Forced air			
Lot Size	62730			
Number of Fireplaces	0			
Total Number Of Rooms	10			
Type Of Foundation	Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Private			
Waterfront	Waterfront			



# BRACEBRIDGE MLS® Residential Market Activity



		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	30	-36.2	50.0	25.0	20.0	87.5	36.4	
Dollar Volume	\$26,089,971	-21.9	185.6	157.0	293.2	555.0	354.0	
New Listings	36	-36.8	50.0	-7.7	-10.0	-53.8	-44.6	
Active Listings	19	-9.5	-51.3	-53.7	-69.4	-86.3	-88.6	
Sales to New Listings Ratio <sup>1</sup>	83.3	82.5	83.3	61.5	62.5	20.5	33.8	
Months of Inventory <sup>2</sup>	0.6	0.4	2.0	1.7	2.5	8.7	7.5	
Average Price	\$869,666	22.3	90.4	105.6	227.7	249.4	232.9	
Median Price	\$915,000	33.6	134.6	109.2	226.8	285.3	313.6	
Sale to List Price Ratio <sup>3</sup>	117.6	113.1	99.5	98.1	99.2	94.4	97.5	
Median Days on Market	7.5	7.0	17.0	19.0	21.0	27.5	45.5	

		Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	54	-34.9	25.6	28.6	20.0	38.5	68.8	
Dollar Volume	\$49,205,910	-9.4	179.9	186.5	266.7	344.4	528.8	
New Listings	69	-26.6	16.9	0.0	-19.8	-48.1	-52.1	
Active Listings <sup>⁴</sup>	14	-22.2	-59.6	-57.6	-73.2	-86.0	-89.1	
Sales to New Listings Ratio $^{5}$	78.3	88.3	72.9	60.9	52.3	29.3	22.2	
Months of Inventory	0.8	0.7	2.4	2.4	3.5	7.7	12.0	
Average Price	\$911,221	39.3	122.9	122.9	205.6	221.0	272.6	
Median Price	\$803,012	27.5	108.6	90.5	186.8	181.8	262.9	
Sale to List Price Ratio <sup>7</sup>	116.5	110.6	98.9	98.3	99.3	94.9	97.3	
Median Days on Market	7.0	7.0	21.0	19.0	21.0	42.0	52.5	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

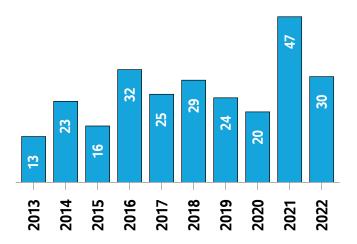


## BRACEBRIDGE MLS® Residential Market Activity

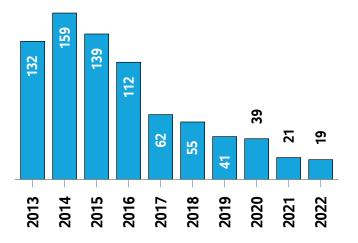


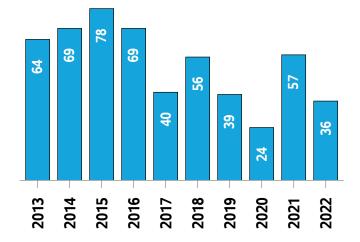
# Sales Activity (March only)

New Listings (March only)

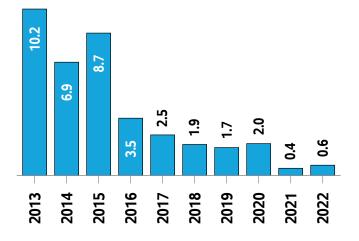


Active Listings (March only)

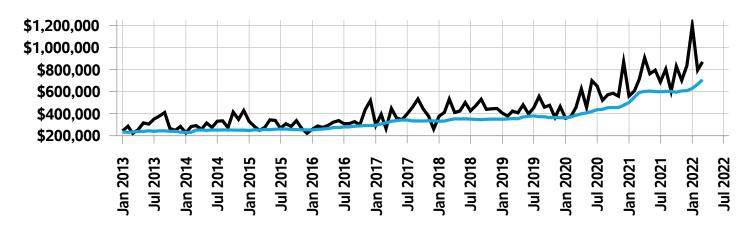




Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

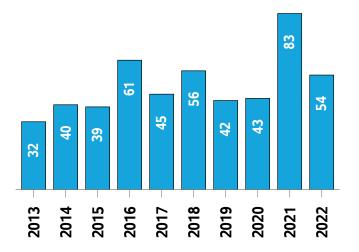




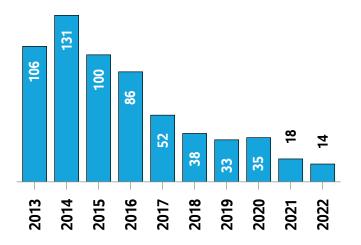
#### BRACEBRIDGE MLS® Residential Market Activity



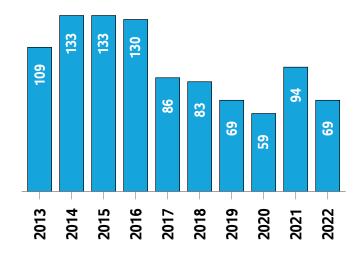
Sales Activity (March Year-to-date)



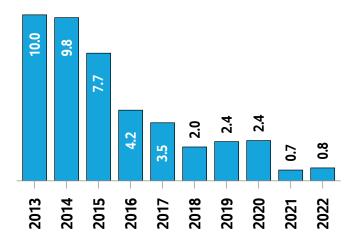
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# BRACEBRIDGE MLS® Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	4	-78.9	33.3	0.0	-20.0	100.0	33.3
Dollar Volume	\$3,951,900	-73.5	120.6	136.8	184.4	553.2	381.4
New Listings	5	-72.2	-16.7	-72.2	-75.0	-82.8	-83.3
Active Listings	5	-37.5	-58.3	-72.2	-88.4	-88.6	-89.1
Sales to New Listings Ratio <sup>1</sup>	80.0	105.6	50.0	22.2	25.0	6.9	10.0
Months of Inventory <sup>2</sup>	1.3	0.4	4.0	4.5	8.6	22.0	15.3
Average Price	\$987,975	25.8	65.4	136.8	255.5	226.6	261.1
Median Price	\$887,950	26.6	88.3	88.9	201.0	193.5	263.3
Sale to List Price Ratio <sup>3</sup>	120.2	118.3	96.9	99.0	103.0	94.3	97.5
Median Days on Market	10.0	10.0	14.0	5.5	21.0	39.5	15.0

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	6	-76.0	20.0	20.0	-45.5	-25.0	50.0
Dollar Volume	\$9,711,900	-47.8	340.1	357.2	118.5	259.4	935.5
New Listings	10	-66.7	0.0	-52.4	-78.7	-74.4	-77.8
Active Listings <sup>4</sup>	5	-51.7	-46.2	-50.0	-86.0	-82.5	-82.9
Sales to New Listings Ratio $^{5}$	60.0	83.3	50.0	23.8	23.4	20.5	8.9
Months of Inventory	2.3	1.2	5.2	5.6	9.1	10.0	20.5
Average Price	\$1,618,650	117.5	266.8	281.0	300.5	379.2	590.3
Median Price	\$887,950	26.9	153.7	95.2	196.0	150.1	341.9
Sale to List Price Ratio <sup>7</sup>	119.8	117.9	94.4	98.8	99.7	95.4	96.6
Median Days on Market	7.5	9.0	14.0	7.0	42.0	92.0	13.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

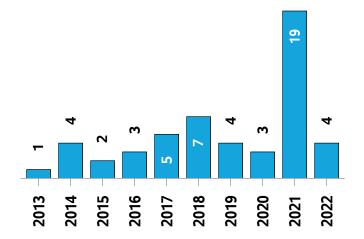


#### BRACEBRIDGE MLS® Waterfront Market Activity

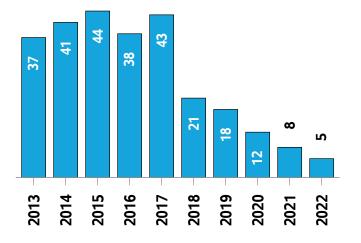


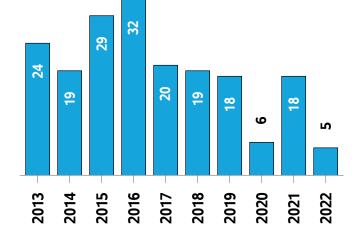
# Sales Activity (March only)



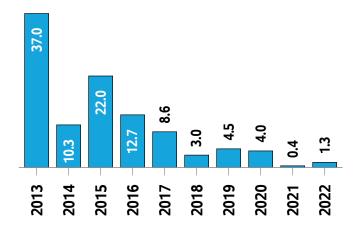


Active Listings (March only)

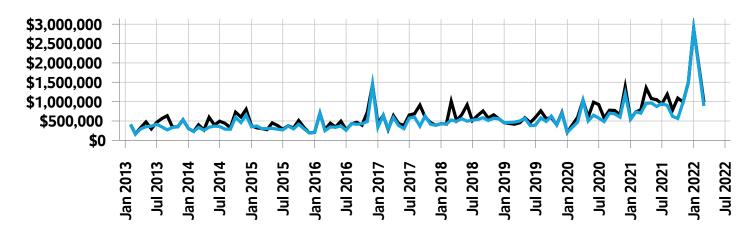




Months of Inventory (March only)



#### Average Price and Median Price





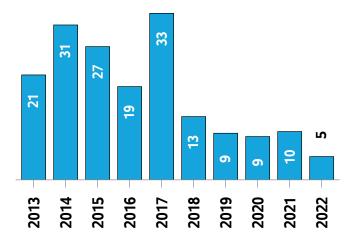
#### BRACEBRIDGE MLS® Waterfront Market Activity



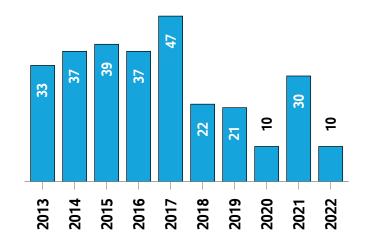
#### Sales Activity (March Year-to-date)



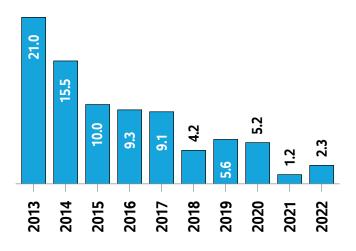
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# BRACEBRIDGE MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	26	-7.1	52.9	30.0	30.0	85.7	36.8
Dollar Volume	\$22,138,071	19.7	201.4	161.0	322.1	555.4	349.4
New Listings	31	-20.5	72.2	47.6	55.0	-36.7	-11.4
Active Listings	14	7.7	-48.1	-39.1	-26.3	-85.3	-88.3
Sales to New Listings Ratio <sup>1</sup>	83.9	71.8	94.4	95.2	100.0	28.6	54.3
Months of Inventory <sup>2</sup>	0.5	0.5	1.6	1.2	1.0	6.8	6.3
Average Price	\$851,464	28.9	97.1	100.8	224.7	252.9	228.4
Median Price	\$915,000	43.5	140.8	109.9	232.7	302.2	320.7
Sale to List Price Ratio <sup>3</sup>	117.2	109.6	99.9	97.9	98.3	94.4	97.5
Median Days on Market	7.0	6.0	17.0	23.0	21.0	27.5	50.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	48	-17.2	26.3	29.7	41.2	54.8	71.4
Dollar Volume	\$39,494,010	10.7	156.9	162.4	340.2	371.9	473.4
New Listings	59	-7.8	20.4	22.9	51.3	-37.2	-40.4
Active Listings <sup>⁴</sup>	9	12.0	-64.1	-60.6	-50.9	-87.2	-90.8
Sales to New Listings Ratio $\degree$	81.4	90.6	77.6	77.1	87.2	33.0	28.3
Months of Inventory $\degree$	0.6	0.4	2.1	1.9	1.7	7.1	10.8
Average Price	\$822,792	33.8	103.4	102.3	211.8	204.7	234.5
Median Price	\$803,012	30.0	107.9	93.5	231.1	241.7	262.9
Sale to List Price Ratio <sup>7</sup>	116.1	107.4	99.4	98.2	99.2	94.8	97.4
Median Days on Market	7.0	7.0	21.0	19.0	18.5	34.0	60.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

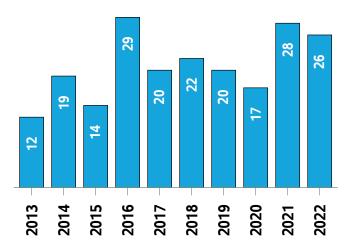
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



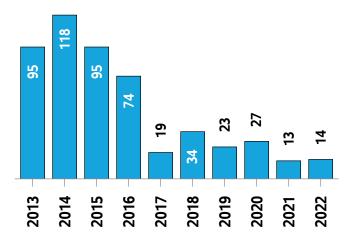
## BRACEBRIDGE MLS® Non-Waterfront Market Activity



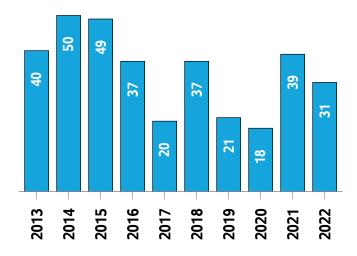
Sales Activity (March only)



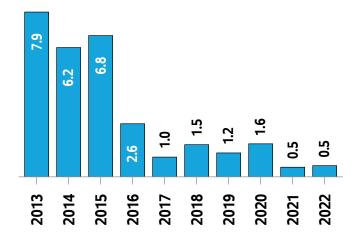
Active Listings (March only)



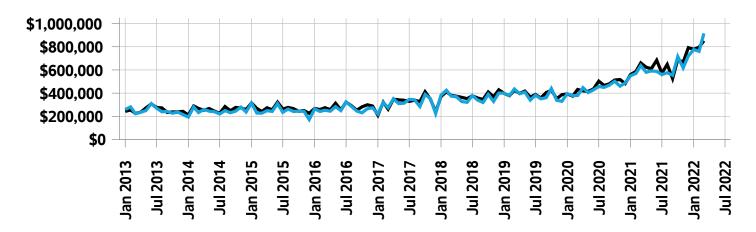
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

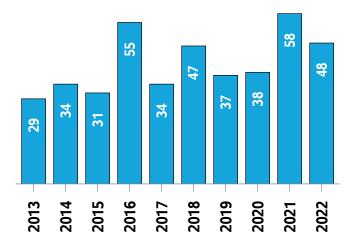




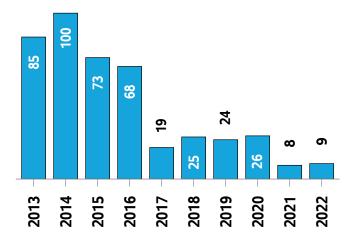
#### BRACEBRIDGE MLS® Non-Waterfront Market Activity



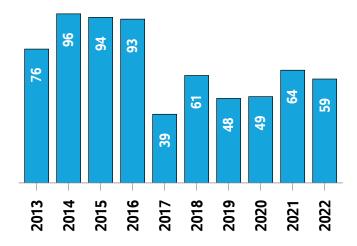
## Sales Activity (March Year-to-date)



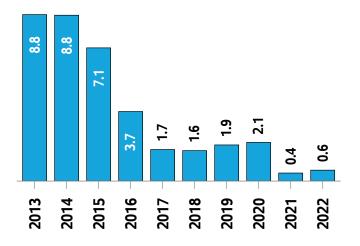
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# BRACEBRIDGE MLS® Single Family Market Activity



		Compared to <sup>a</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	27	-25.0	68.8	35.0	22.7	92.9	42.1
Dollar Volume	\$24,484,971	-9.0	220.4	180.9	312.2	612.2	417.7
New Listings	30	-38.8	36.4	-9.1	-9.1	-50.8	-45.5
Active Listings	15	-6.3	-50.0	-57.1	-58.3	-85.1	-87.4
Sales to New Listings Ratio <sup>1</sup>	90.0	73.5	72.7	60.6	66.7	23.0	34.5
Months of Inventory <sup>2</sup>	0.6	0.4	1.9	1.8	1.6	7.2	6.3
Average Price	\$906,851	21.3	89.8	108.1	235.9	269.3	264.3
Median Price	\$925,000	33.5	124.2	111.5	221.7	289.5	325.3
Sale to List Price Ratio <sup>3</sup>	115.7	116.4	100.0	98.4	98.9	94.1	97.5
Median Days on Market	7.0	6.5	15.0	19.0	19.0	27.0	41.0

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	46	-29.2	39.4	31.4	21.1	35.3	70.4
Dollar Volume	\$44,888,910	0.4	215.4	199.9	272.5	353.9	586.2
New Listings	56	-24.3	24.4	-5.1	-6.7	-43.4	-45.1
Active Listings <sup>4</sup>	11	9.7	-53.4	-58.0	-58.5	-83.6	-87.5
Sales to New Listings Ratio $^{5}$	82.1	87.8	73.3	59.3	63.3	34.3	26.5
Months of Inventory	0.7	0.5	2.2	2.3	2.2	6.1	10.1
Average Price	\$975,846	41.9	126.3	128.2	207.7	235.5	302.8
Median Price	\$887,500	35.5	124.1	108.8	200.8	197.1	294.4
Sale to List Price Ratio <sup>7</sup>	115.2	112.5	98.8	98.6	98.8	94.6	97.4
Median Days on Market	7.0	7.0	21.0	19.0	21.0	37.0	55.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

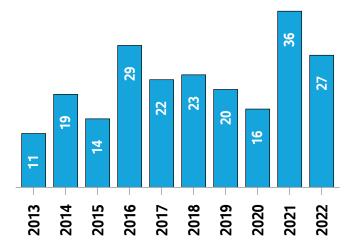
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



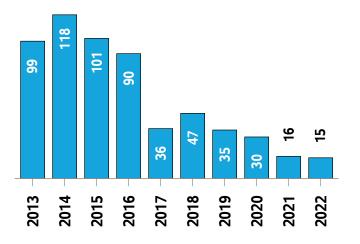
## BRACEBRIDGE MLS® Single Family Market Activity



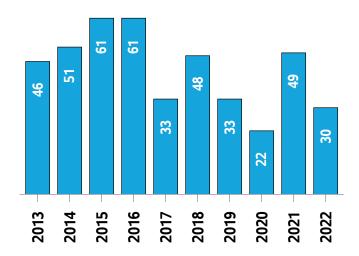
# Sales Activity (March only)



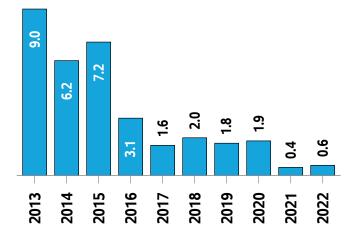
Active Listings (March only)



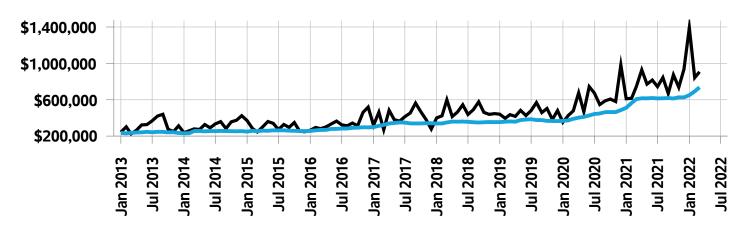
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Single Family Benchmark Price and Average Price

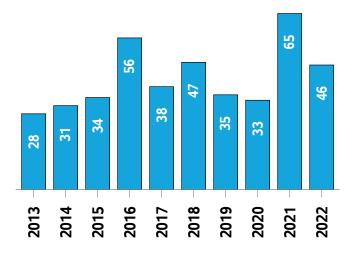




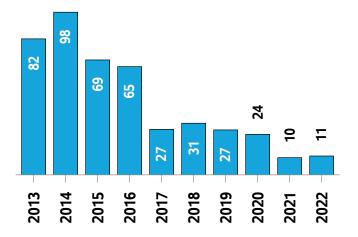
#### BRACEBRIDGE MLS® Single Family Market Activity



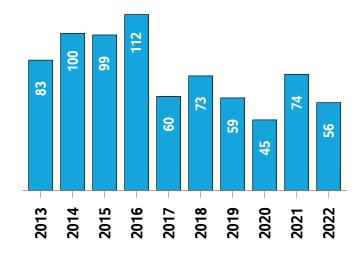
Sales Activity (March Year-to-date)



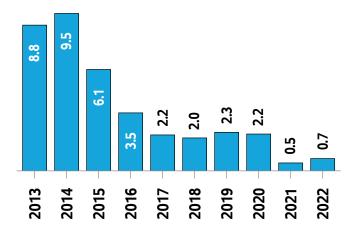
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





## BRACEBRIDGE MLS® Apartment Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	1	-85.7		-50.0		-50.0	0.0
Dollar Volume	\$451,000	-90.8	_	-36.0	_	-17.2	0.2
New Listings	2	-50.0		0.0	-33.3	-71.4	-60.0
Active Listings	2	-33.3	0.0	100.0	-90.5	-91.7	-92.0
Sales to New Listings Ratio <sup>1</sup>	50.0	175.0	—	100.0	—	28.6	20.0
Months of Inventory <sup>2</sup>	2.0	0.4	—	0.5		12.0	25.0
Average Price	\$451,000	-35.6	—	27.9		65.5	0.2
Median Price	\$451,000	-36.1	_	27.9	_	65.5	0.2
Sale to List Price Ratio <sup>3</sup>	120.3	101.9		97.7		96.3	100.0
Median Days on Market	12.0	71.0		15.5	_	50.0	65.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	3	-75.0	0.0	-40.0	0.0	-40.0	200.0
Dollar Volume	\$1,301,000	-81.7	77.6	-11.8	184.4	10.0	189.2
New Listings	4	-66.7	-33.3	-33.3	-81.0	-81.0	-77.8
Active Listings <sup>⁴</sup>	1	-78.9	-50.0	-20.0	-93.5	-94.0	-94.0
Sales to New Listings Ratio $^{5}$	75.0	100.0	50.0	83.3	14.3	23.8	5.6
Months of Inventory	1.3	1.6	2.7	1.0	20.7	13.4	67.0
Average Price	\$433,667	-27.0	77.6	47.0	184.4	83.4	-3.6
Median Price	\$450,000	-18.3	157.1	80.0	200.0	118.4	0.0
Sale to List Price Ratio <sup>7</sup>	109.2	102.1	102.1	97.4	99.6	97.1	100.0
Median Days on Market	7.0	46.0	16.0	16.0	20.0	75.0	65.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

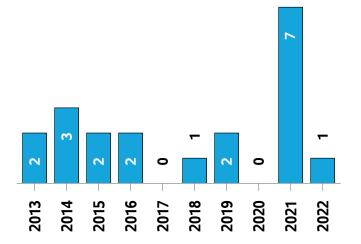


#### BRACEBRIDGE MLS® Apartment Market Activity

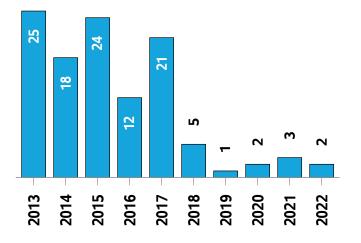


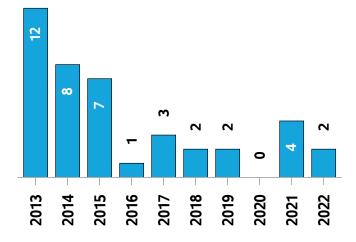
## Sales Activity (March only)

New Listings (March only)

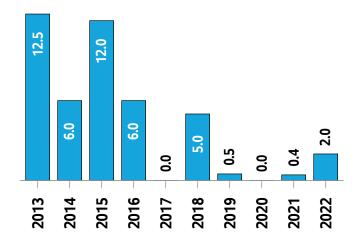


Active Listings (March only)

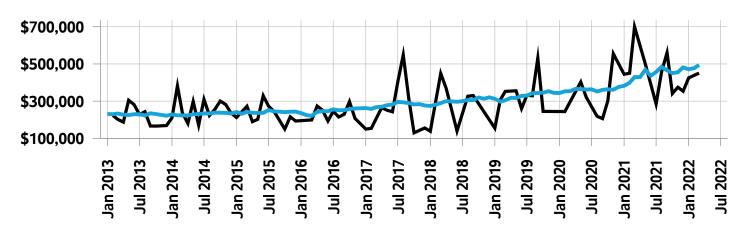




Months of Inventory (March only)



#### MLS® HPI Apartment Benchmark Price and Average Price

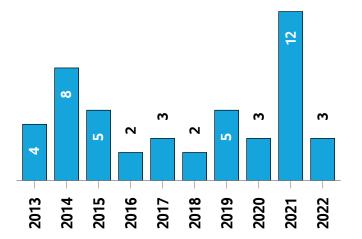




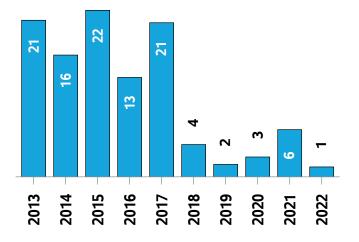
#### BRACEBRIDGE MLS® Apartment Market Activity



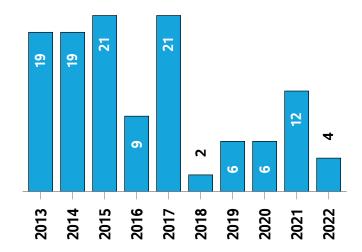
#### Sales Activity (March Year-to-date)



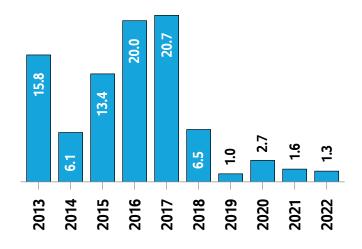
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



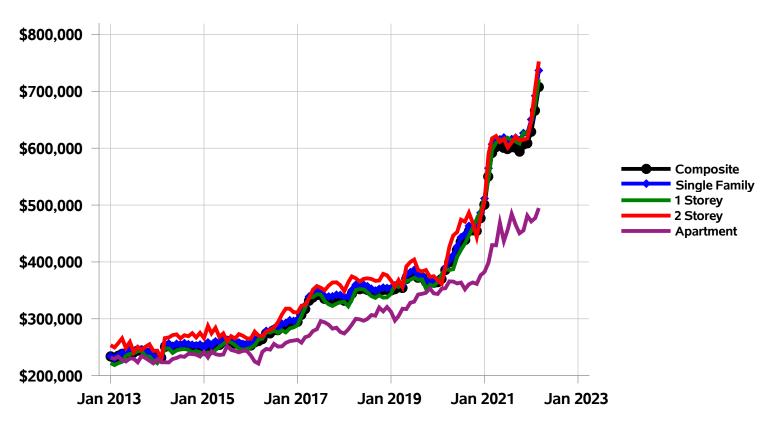
Months of Inventory <sup>2</sup>(March Year-to-date)







	MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$707,500	6.2	16.3	17.8	19.5	99.1	123.0		
Single Family	\$736,700	6.4	17.7	19.1	21.4	103.9	127.7		
One Storey	\$721,300	6.4	15.4	17.9	20.7	102.7	125.5		
Two Storey	\$752,600	6.5	22.0	21.2	21.9	104.5	131.9		
Apartment	\$494,700	3.7	2.8	6.3	15.2	62.3	84.9		



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🇌 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1327
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1362
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21489
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## BRACEBRIDGE MLS® HPI Benchmark Descriptions



# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22651
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1625
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19000
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers





# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1016
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



# DYSART ET AL MLS® Residential Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	17	-5.6	112.5	-15.0	54.5	54.5	88.9
Dollar Volume	\$16,092,028	13.0	363.4	26.8	247.8	408.2	467.7
New Listings	27	-12.9	-30.8	-41.3	-34.1	-68.2	-71.6
Active Listings	17	-26.1	-71.7	-73.0	-75.7	-88.3	-88.4
Sales to New Listings Ratio <sup>1</sup>	63.0	58.1	20.5	43.5	26.8	12.9	9.5
Months of Inventory <sup>2</sup>	1.0	1.3	7.5	3.2	6.4	13.2	16.3
Average Price	\$946,590	19.7	118.1	49.2	125.0	228.9	200.6
Median Price	\$950,000	33.6	120.9	69.7	180.2	216.7	233.3
Sale to List Price Ratio <sup>3</sup>	120.9	111.7	101.4	97.8	98.0	96.5	96.2
Median Days on Market	8.0	7.0	20.0	19.0	20.0	61.0	33.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	29	-23.7	61.1	-9.4	31.8	7.4	11.5
Dollar Volume	\$26,802,028	-18.3	299.1	43.8	234.7	244.6	312.9
New Listings	47	-20.3	-30.9	-30.9	-27.7	-62.1	-67.6
Active Listings <sup>4</sup>	11	-19.0	-71.9	-75.7	-77.8	-88.3	-87.9
Sales to New Listings Ratio $^{5}$	61.7	64.4	26.5	47.1	33.8	21.8	17.9
Months of Inventory	1.2	1.1	6.7	4.4	7.0	10.8	10.8
Average Price	\$924,208	7.1	147.7	58.7	153.9	220.9	270.2
Median Price	\$902,027	19.9	131.3	82.7	196.2	277.8	319.5
Sale to List Price Ratio <sup>7</sup>	120.1	109.1	98.2	96.1	97.3	95.3	95.4
Median Days on Market	8.0	7.5	22.5	25.5	18.0	74.0	32.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

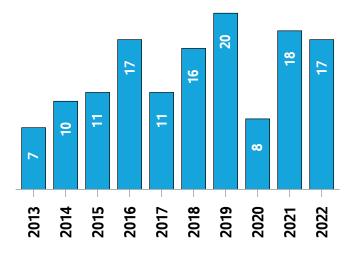
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



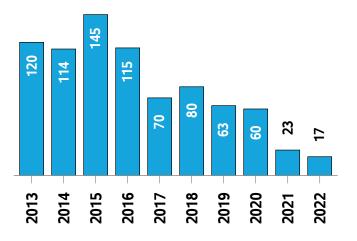
# DYSART ET AL MLS® Residential Market Activity



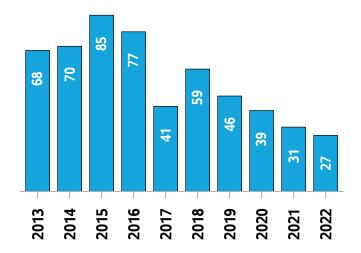
# Sales Activity (March only)



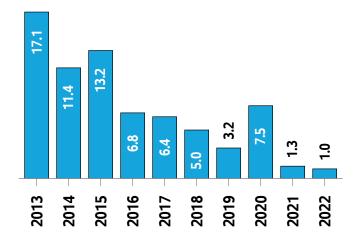
Active Listings (March only)



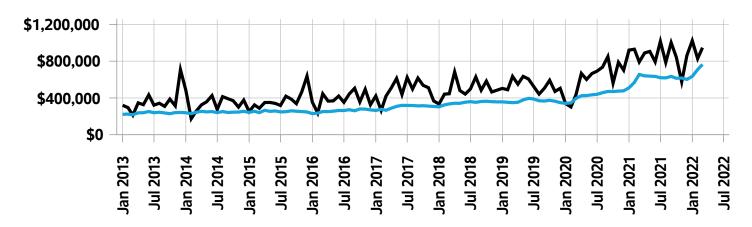
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

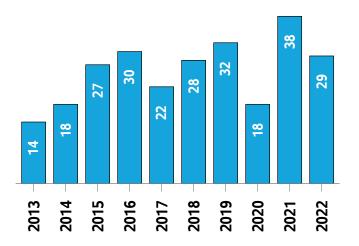




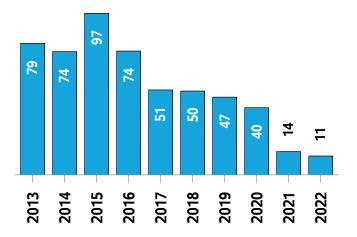
#### DYSART ET AL MLS® Residential Market Activity



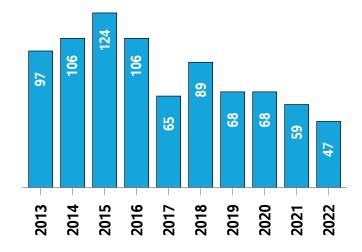
#### Sales Activity (March Year-to-date)



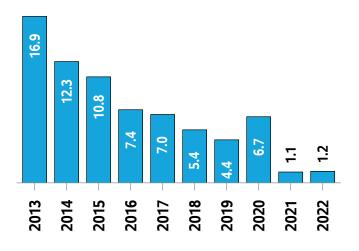
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# DYSART ET AL MLS® Waterfront Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	6	-40.0	100.0	-60.0	0.0	0.0	50.0
Dollar Volume	\$6,589,527	-30.9	258.5	-37.0	120.0	220.4	263.9
New Listings	13	-23.5	-59.4	-64.9	-61.8	-83.1	-83.8
Active Listings	8	-33.3	-83.7	-82.2	-86.4	-93.2	-92.9
Sales to New Listings Ratio <sup>1</sup>	46.2	58.8	9.4	40.5	17.6	7.8	5.0
Months of Inventory <sup>2</sup>	1.3	1.2	16.3	3.0	9.8	19.5	28.3
Average Price	\$1,098,255	15.2	79.3	57.4	120.0	220.4	142.6
Median Price	\$1,036,250	33.3	59.4	78.7	151.4	182.0	233.7
Sale to List Price Ratio <sup>3</sup>	117.6	117.8	98.6	98.1	98.5	97.1	95.6
Median Days on Market	7.0	6.5	16.0	19.0	18.0	24.0	17.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	10	-60.0	66.7	-54.5	0.0	-9.1	25.0
Dollar Volume	\$10,236,527	-59.5	228.8	-31.1	98.1	126.4	215.9
New Listings	19	-47.2	-62.7	-64.8	-62.0	-81.9	-81.9
Active Listings <sup>⁴</sup>	6	-14.3	-80.0	-80.2	-85.2	-91.3	-90.7
Sales to New Listings Ratio $^{5}$	52.6	69.4	11.8	40.7	20.0	10.5	7.6
Months of Inventory	1.8	0.8	15.0	4.1	12.2	18.7	24.1
Average Price	\$1,023,653	1.4	97.3	51.6	98.1	149.1	152.8
Median Price	\$953,000	16.5	91.6	64.3	125.7	157.6	209.4
Sale to List Price Ratio <sup>7</sup>	115.9	112.5	97.2	96.0	97.7	95.9	93.5
Median Days on Market	7.5	7.0	18.5	21.0	15.5	30.0	38.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

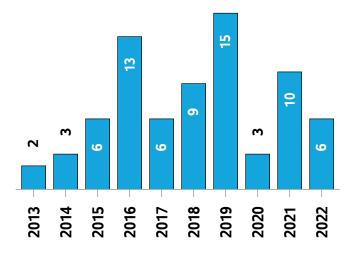
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



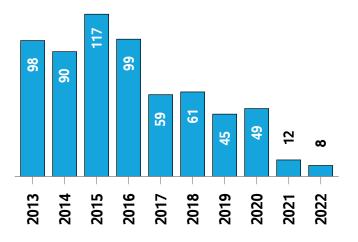
# DYSART ET AL MLS® Waterfront Market Activity



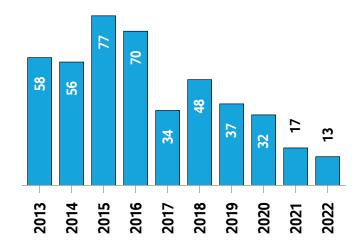
# Sales Activity (March only)



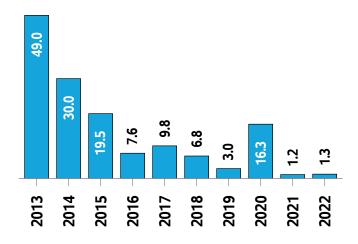
Active Listings (March only)



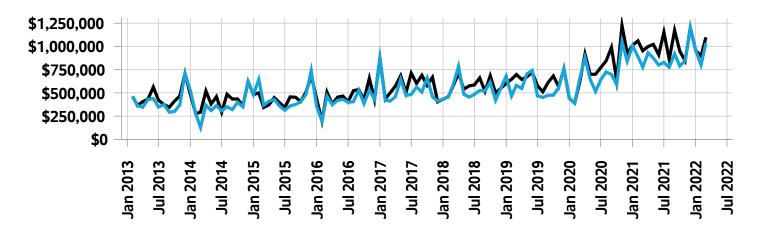
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

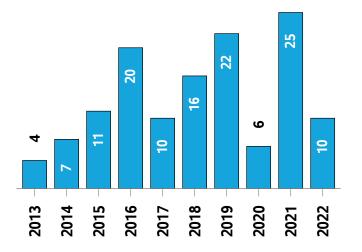




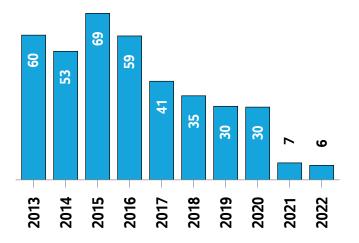
#### DYSART ET AL MLS® Waterfront Market Activity



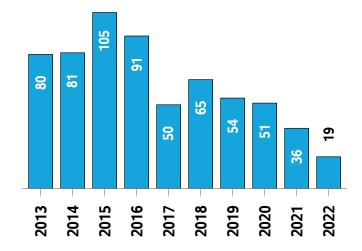
#### Sales Activity (March Year-to-date)



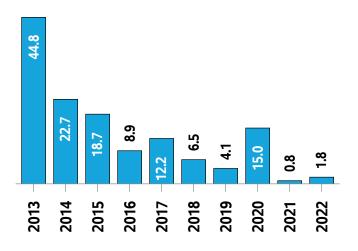
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# DYSART ET AL MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	11	37.5	120.0	120.0	120.0	120.0	120.0
Dollar Volume	\$9,502,501	102.0	481.2	326.8	482.3	756.3	828.5
New Listings	14	0.0	100.0	55.6	100.0	75.0	-6.7
Active Listings	9	-18.2	-18.2	-50.0	-18.2	-67.9	-73.5
Sales to New Listings Ratio <sup>1</sup>	78.6	57.1	71.4	55.6	71.4	62.5	33.3
Months of Inventory <sup>2</sup>	0.8	1.4	2.2	3.6	2.2	5.6	6.8
Average Price	\$863,864	46.9	164.2	94.0	164.7	289.2	322.1
Median Price	\$640,000	24.0	82.9	43.8	115.5	168.1	201.9
Sale to List Price Ratio <sup>3</sup>	122.7	104.2	103.0	96.7	97.3	95.7	96.6
Median Days on Market	9.0	7.5	24.0	85.0	68.0	63.0	48.0

			Compared to <sup>°</sup>				
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	19	46.2	58.3	90.0	58.3	18.8	5.6
Dollar Volume	\$16,565,501	119.6	359.9	338.3	482.9	408.7	409.5
New Listings	28	21.7	64.7	100.0	86.7	47.4	-30.0
Active Listings <sup>⁴</sup>	5	-23.8	-48.4	-67.3	-48.4	-81.2	-81.6
Sales to New Listings Ratio $^{5}$	67.9	56.5	70.6	71.4	80.0	84.2	45.0
Months of Inventory $\degree$	0.8	1.6	2.6	4.9	2.6	5.3	4.8
Average Price	\$871,868	50.3	190.5	130.7	268.1	328.4	382.7
Median Price	\$790,000	70.6	197.6	131.7	234.0	334.1	392.2
Sale to List Price Ratio <sup>7</sup>	122.3	102.7	98.8	96.3	97.0	94.8	96.2
Median Days on Market	8.0	16.0	25.0	64.0	42.5	80.0	32.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

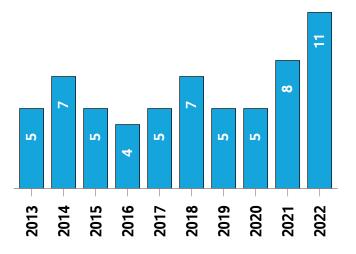
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



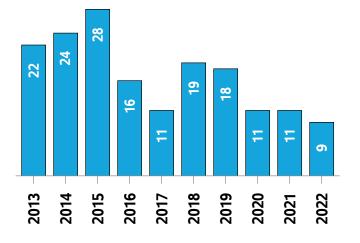
### DYSART ET AL MLS® Non-Waterfront Market Activity



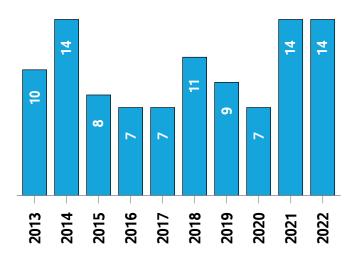
Sales Activity (March only)



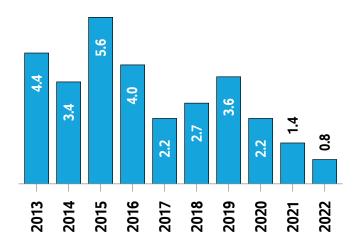
Active Listings (March only)



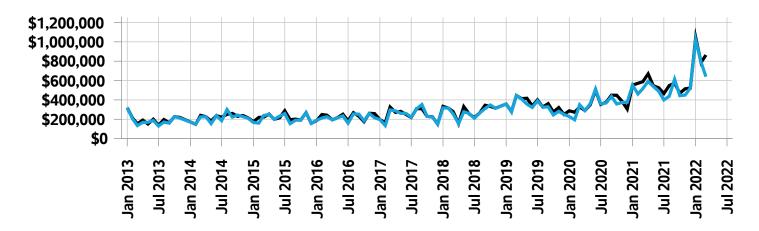
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

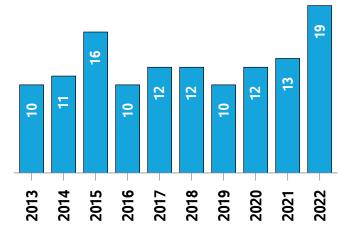




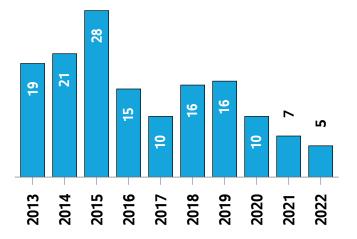
#### DYSART ET AL MLS® Non-Waterfront Market Activity



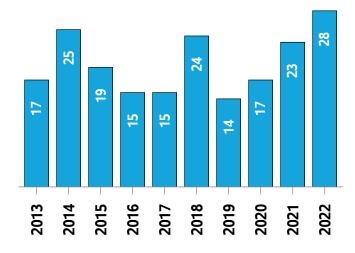
#### Sales Activity (March Year-to-date)



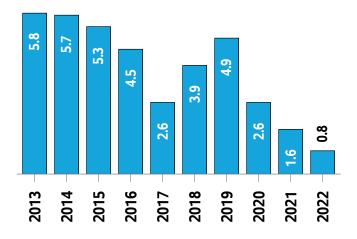
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# DYSART ET AL MLS® Single Family Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	17	6.3	112.5	-15.0	54.5	88.9	112.5
Dollar Volume	\$16,092,028	22.0	363.4	26.8	247.8	523.2	533.7
New Listings	27	-6.9	-28.9	-38.6	-30.8	-61.4	-67.5
Active Listings	16	-30.4	-72.4	-73.8	-74.2	-87.3	-87.9
Sales to New Listings Ratio <sup>1</sup>	63.0	55.2	21.1	45.5	28.2	12.9	9.6
Months of Inventory <sup>2</sup>	0.9	1.4	7.3	3.1	5.6	14.0	16.5
Average Price	\$946,590	14.8	118.1	49.2	125.0	229.9	198.2
Median Price	\$950,000	26.9	120.9	69.7	180.2	216.7	272.5
Sale to List Price Ratio <sup>3</sup>	120.9	113.5	101.4	97.8	98.0	96.6	96.3
Median Days on Market	8.0	6.5	20.0	19.0	20.0	63.0	33.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	29	-17.1	70.6	-9.4	45.0	16.0	16.0
Dollar Volume	\$26,802,028	-14.6	323.8	43.8	243.0	272.6	332.6
New Listings	47	-16.1	-28.8	-28.8	-17.5	-55.7	-64.1
Active Listings <sup>4</sup>	10	-26.2	-72.8	-77.5	-76.5	-87.8	-87.9
Sales to New Listings Ratio $^{5}$	61.7	62.5	25.8	48.5	35.1	23.6	19.1
Months of Inventory	1.1	1.2	6.7	4.3	6.6	10.2	10.3
Average Price	\$924,208	3.1	148.4	58.7	136.5	221.2	272.9
Median Price	\$902,027	16.4	131.3	82.7	184.6	277.8	325.5
Sale to List Price Ratio <sup>7</sup>	120.1	110.1	98.4	96.1	97.3	95.2	95.4
Median Days on Market	8.0	7.0	21.0	25.5	21.5	81.0	33.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

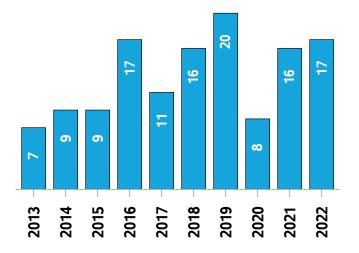
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



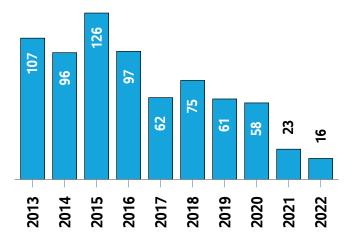
# DYSART ET AL MLS® Single Family Market Activity



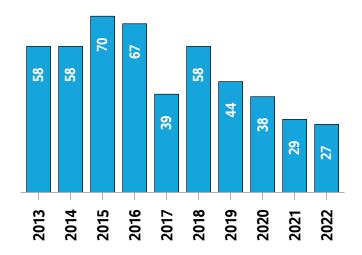
# Sales Activity (March only)



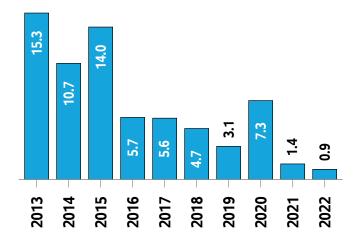
Active Listings (March only)



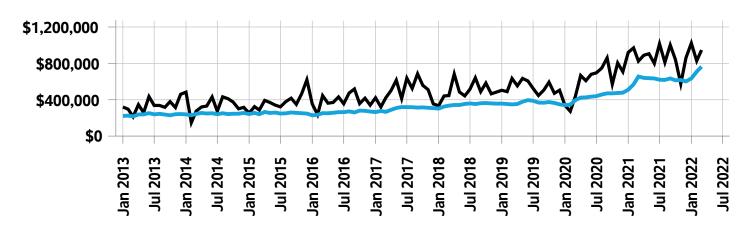
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Single Family Benchmark Price and Average Price

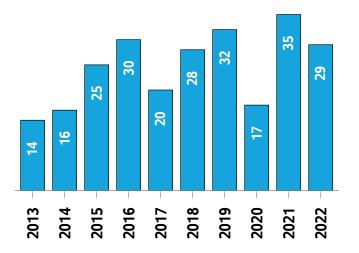




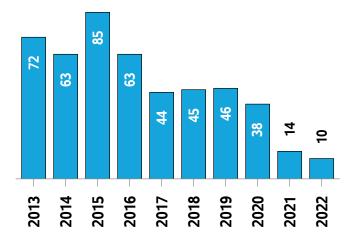
### DYSART ET AL MLS® Single Family Market Activity



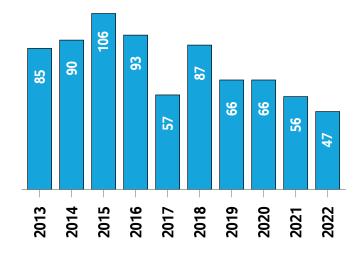
Sales Activity (March Year-to-date)



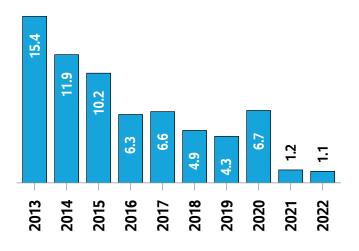
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



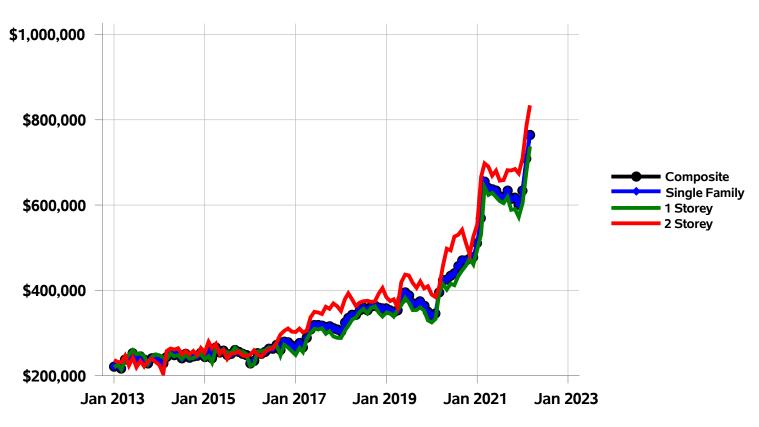
Months of Inventory <sup>2</sup>(March Year-to-date)







MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$764,500	7.8	27.1	20.5	16.6	119.2	186.9	
Single Family	\$764,500	7.8	27.1	20.5	16.6	119.2	186.9	
One Storey	\$737,400	8.6	28.9	19.2	14.9	117.8	188.9	
Two Storey	\$833,800	6.1	23.7	22.3	19.5	120.1	176.6	



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1305
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1305
Half Bathrooms	0
Heating	Forced air
Lot Size	35604
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### DYSART ET AL MLS® HPI Benchmark Descriptions



# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1220
Half Bathrooms	0
Lot Size	33683
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1673
Half Bathrooms	0
Heating	Forced air
Lot Size	40595
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### **GEORGIAN BAY TWP** MLS® Residential Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	4	-71.4	0.0	33.3	-76.5	-20.0	-20.0
Dollar Volume	\$3,666,500	-75.4	144.6	27.4	-21.9	112.6	44.8
New Listings	7	-53.3	-69.6	-46.2	-80.6	-92.3	-88.7
Active Listings	10	-28.6	-83.6	-77.3	-87.3	-95.6	-95.5
Sales to New Listings Ratio <sup>1</sup>	57.1	93.3	17.4	23.1	47.2	5.5	8.1
Months of Inventory <sup>2</sup>	2.5	1.0	15.3	14.7	4.6	45.4	44.6
Average Price	\$916,625	-13.8	144.6	-4.5	232.0	165.8	81.0
Median Price	\$850,750	-6.5	386.1	-3.3	184.5	165.9	69.5
Sale to List Price Ratio <sup>3</sup>	105.5	105.3	98.8	95.9	95.7	92.7	99.9
Median Days on Market	14.0	12.5	23.5	22.0	27.0	128.0	130.0

		Compared to *					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	14	-51.7	27.3	180.0	-50.0	16.7	0.0
Dollar Volume	\$18,112,000	-37.3	367.8	413.0	80.1	277.6	216.9
New Listings	20	-25.9	-55.6	-25.9	-61.5	-85.7	-83.5
Active Listings <sup>⁴</sup>	10	-26.2	-78.0	-71.6	-85.4	-93.8	-94.3
Sales to New Listings Ratio $^{\circ}$	70.0	107.4	24.4	18.5	53.8	8.6	11.6
Months of Inventory	2.2	1.4	12.8	21.8	7.6	41.7	39.1
Average Price	\$1,293,714	29.9	267.5	83.2	260.2	223.7	216.9
Median Price	\$1,092,500	42.8	239.3	56.1	253.0	255.3	205.6
Sale to List Price Ratio <sup>7</sup>	106.0	102.4	96.6	95.4	95.7	94.5	95.4
Median Days on Market	15.0	14.0	39.0	56.0	45.5	91.5	38.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

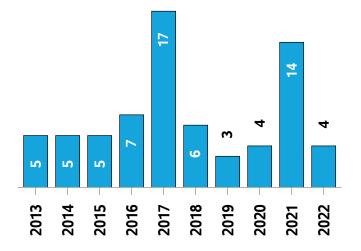


#### **GEORGIAN BAY TWP** MLS® Residential Market Activity

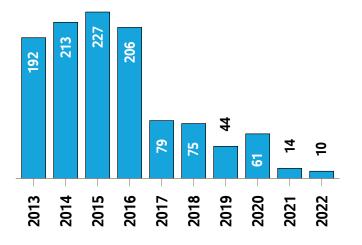


## Sales Activity (March only)

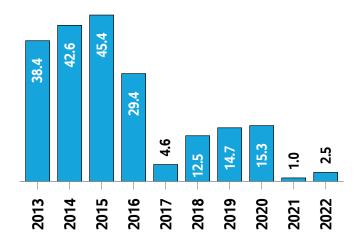




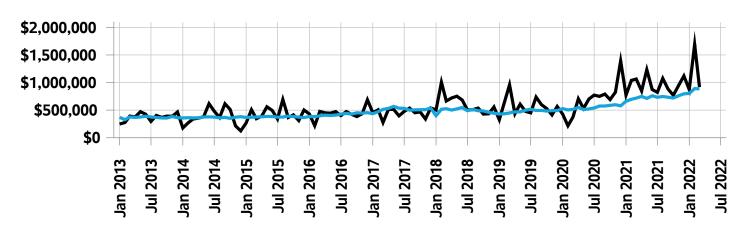
Active Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

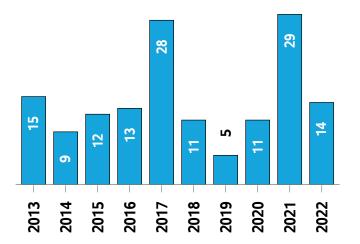




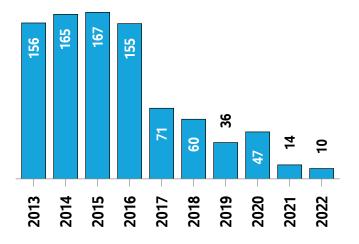
#### **GEORGIAN BAY TWP** MLS® Residential Market Activity



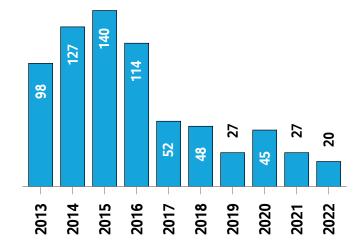
#### Sales Activity (March Year-to-date)



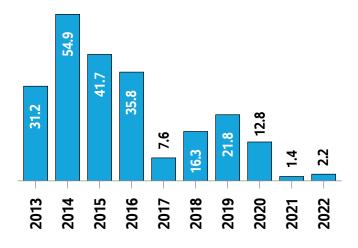
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





## GEORGIAN BAY TWP MLS® Waterfront Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	4	-60.0	33.3	33.3	-63.6	0.0	0.0
Dollar Volume	\$3,666,500	-70.1	171.8	27.4	6.1	128.4	80.6
New Listings	5	-44.4	-72.2	-50.0	-81.5	-94.4	-91.8
Active Listings	6	-33.3	-88.5	-82.9	-90.3	-97.2	-97.1
Sales to New Listings Ratio <sup>1</sup>	80.0	111.1	16.7	30.0	40.7	4.5	6.6
Months of Inventory <sup>2</sup>	1.5	0.9	17.3	11.7	5.6	53.5	52.3
Average Price	\$916,625	-25.3	103.8	-4.5	191.7	128.4	80.6
Median Price	\$850,750	-22.8	325.4	-3.3	157.8	144.8	77.2
Sale to List Price Ratio <sup>3</sup>	105.5	106.6	98.4	95.9	96.0	96.1	101.2
Median Days on Market	14.0	12.5	11.0	22.0	21.0	102.5	163.5

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	12	-40.0	100.0	300.0	-42.9	20.0	20.0
Dollar Volume	\$16,822,000	-28.7	520.3	484.4	97.7	272.1	280.9
New Listings	14	-12.5	-57.6	-26.3	-61.1	-89.2	-87.6
Active Listings <sup>⁴</sup>	7	-33.3	-81.5	-75.6	-87.1	-95.3	-95.6
Sales to New Listings Ratio $^{5}$	85.7	125.0	18.2	15.8	58.3	7.7	8.8
Months of Inventory	1.8	1.7	19.8	30.0	8.1	46.6	50.3
Average Price	\$1,401,833	18.8	210.1	46.1	245.9	210.1	217.4
Median Price	\$1,245,000	26.9	210.1	41.6	255.7	258.3	248.3
Sale to List Price Ratio <sup>7</sup>	104.7	102.5	96.4	95.9	95.8	96.5	95.8
Median Days on Market	17.0	24.0	64.5	22.0	147.0	91.5	73.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

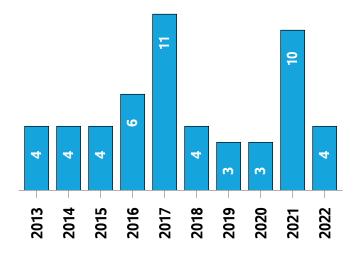


#### **GEORGIAN BAY TWP** MLS® Waterfront Market Activity

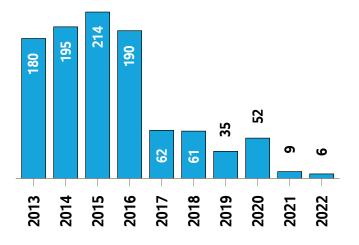


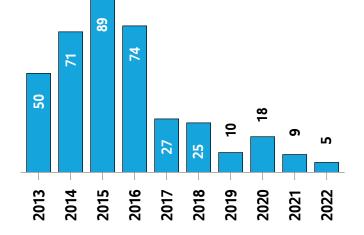
#### Sales Activity (March only)



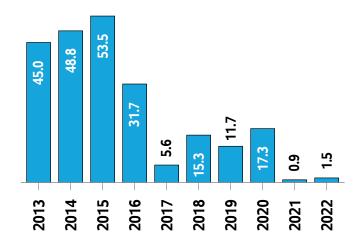


Active Listings (March only)

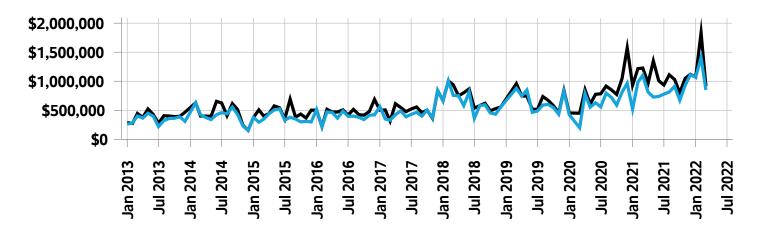




Months of Inventory (March only)



#### Average Price and Median Price

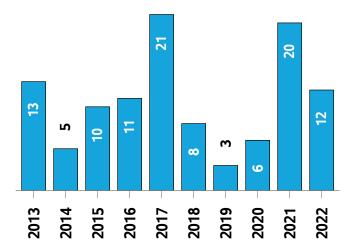




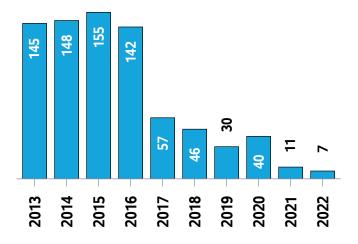
#### **GEORGIAN BAY TWP** MLS® Waterfront Market Activity



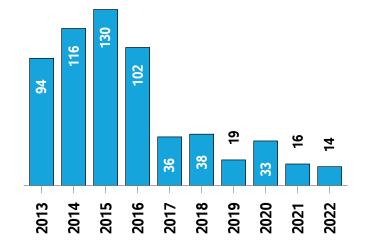
#### Sales Activity (March Year-to-date)



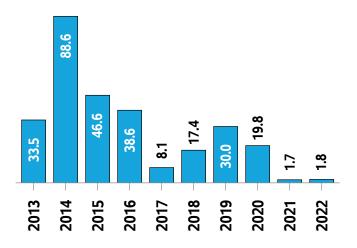
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	0	-100.0	-100.0		-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0		-100.0	-100.0	-100.0
New Listings	2	-66.7	-60.0	-33.3	-77.8	0.0	100.0
Active Listings	4	-20.0	-55.6	-55.6	-76.5	-69.2	-71.4
Sales to New Listings Ratio <sup>1</sup>	0.0	66.7	20.0		66.7	50.0	100.0
Months of Inventory <sup>2</sup>	0.0	1.3	9.0		2.8	13.0	14.0
Average Price	\$0	-100.0	-100.0		-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0		-100.0	-100.0	-100.0
Sale to List Price Ratio <sup>3</sup>	0.0	102.2	100.1		95.1	79.1	94.9
Median Days on Market	0.0	12.5	36.0		29.5	170.0	65.0

			Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	2	-77.8	-60.0	0.0	-71.4	0.0	-50.0	
Dollar Volume	\$1,290,000	-75.6	11.2	97.9	-16.6	368.2	-0.6	
New Listings	6	-45.5	-50.0	-25.0	-62.5	-40.0	-25.0	
Active Listings <sup>⁴</sup>	3	0.0	-59.1	-52.6	-78.0	-73.5	-80.0	
Sales to New Listings Ratio $^{5}$	33.3	81.8	41.7	25.0	43.8	20.0	50.0	
Months of Inventory	4.5	1.0	4.4	9.5	5.9	17.0	11.3	
Average Price	\$645,000	9.9	178.0	97.9	192.0	368.2	98.8	
Median Price	\$645,000	4.9	158.0	97.9	194.5	368.2	87.2	
Sale to List Price Ratio <sup>7</sup>	113.9	102.3	96.8	94.8	95.4	84.7	94.5	
Median Days on Market	5.0	12.0	36.0	68.5	32.0	103.0	38.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

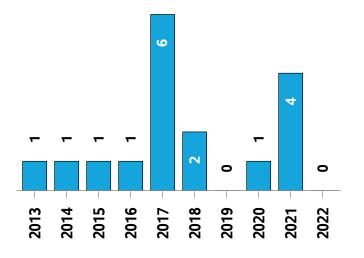
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



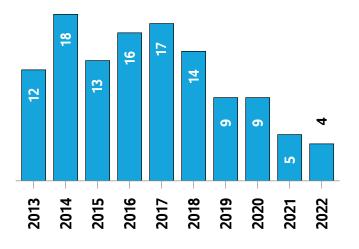
#### GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity



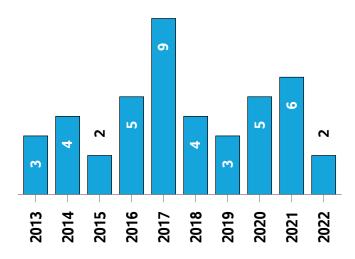
Sales Activity (March only)



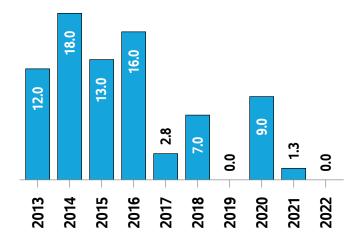
Active Listings (March only)



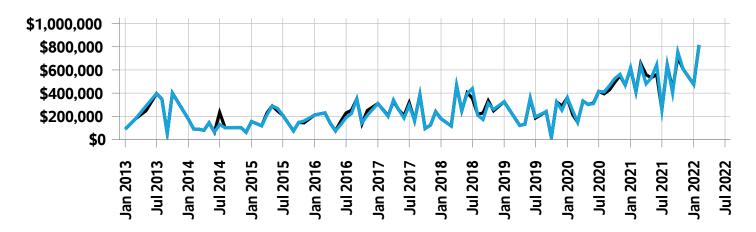
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

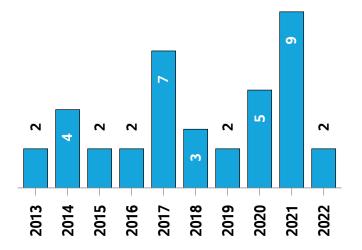




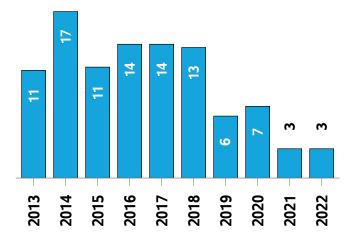
#### GEORGIAN BAY TWP MLS® Non-Waterfront Market Activity



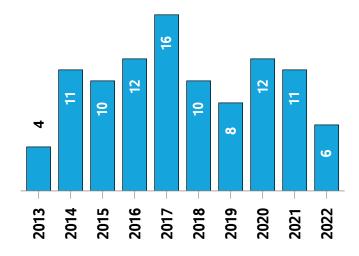
#### Sales Activity (March Year-to-date)



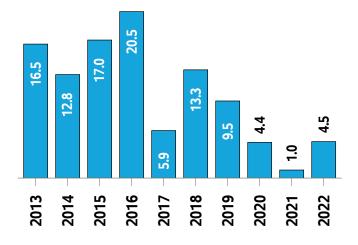
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### GEORGIAN BAY TWP MLS® Single Family Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	4	-66.7	0.0	33.3	-66.7	33.3	33.3
Dollar Volume	\$3,666,500	-73.1	144.6	27.4	11.2	194.6	150.8
New Listings	7	-50.0	-63.2	-41.7	-74.1	-89.2	-86.8
Active Listings	9	-35.7	-83.3	-77.5	-86.2	-95.1	-95.3
Sales to New Listings Ratio <sup>1</sup>	57.1	85.7	21.1	25.0	44.4	4.6	5.7
Months of Inventory <sup>2</sup>	2.3	1.2	13.5	13.3	5.4	61.0	64.0
Average Price	\$916,625	-19.3	144.6	-4.5	233.5	121.0	88.1
Median Price	\$850,750	-12.1	386.1	-3.3	209.4	126.9	69.5
Sale to List Price Ratio <sup>3</sup>	105.5	106.3	98.8	95.9	94.5	93.5	95.3
Median Days on Market	14.0	12.0	23.5	22.0	27.0	128.0	130.0

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	13	-48.0	44.4	225.0	-38.1	30.0	8.3
Dollar Volume	\$17,297,000	-34.5	398.2	448.2	115.0	300.8	272.4
New Listings	18	-21.7	-51.4	-25.0	-52.6	-83.3	-83.2
Active Listings <sup>⁴</sup>	9	-31.7	-77.8	-72.0	-84.1	-93.3	-94.0
Sales to New Listings Ratio $^{5}$	72.2	108.7	24.3	16.7	55.3	9.3	11.2
Months of Inventory	2.2	1.6	14.0	25.0	8.4	41.5	39.2
Average Price	\$1,330,538	26.0	244.9	68.7	247.3	208.3	243.7
Median Price	\$1,190,000	24.0	230.6	50.7	240.0	255.2	285.7
Sale to List Price Ratio <sup>7</sup>	105.8	102.6	96.9	95.2	94.9	95.1	93.5
Median Days on Market	16.0	23.0	39.0	39.0	55.0	89.0	38.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

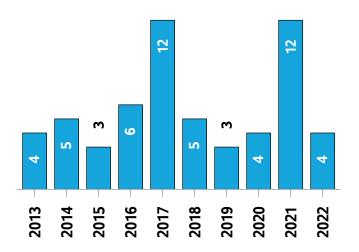


#### GEORGIAN BAY TWP MLS® Single Family Market Activity

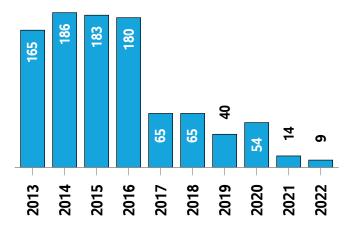


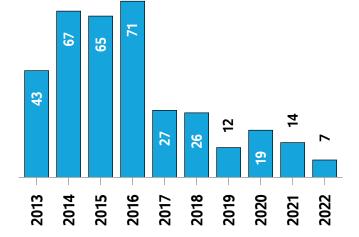
Sales Activity (March only)



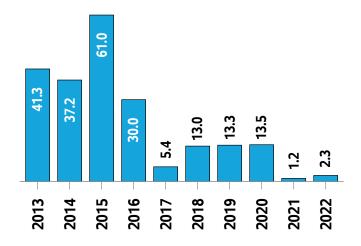


Active Listings (March only)

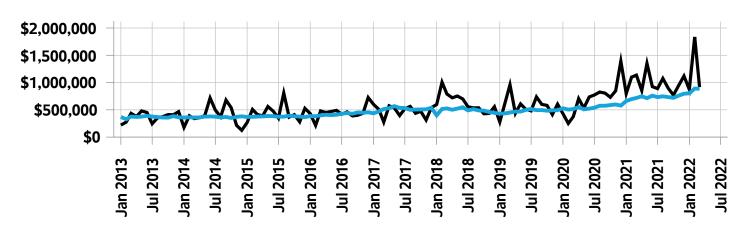




Months of Inventory (March only)



#### MLS® HPI Single Family Benchmark Price and Average Price

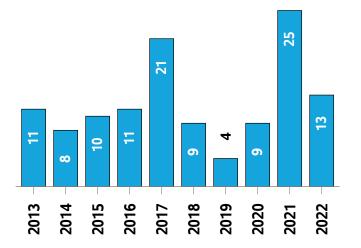




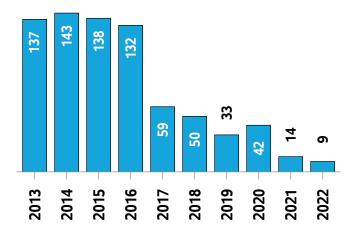
#### GEORGIAN BAY TWP MLS® Single Family Market Activity



#### Sales Activity (March Year-to-date)

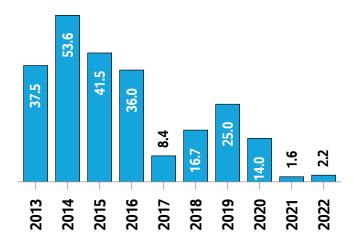


Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)

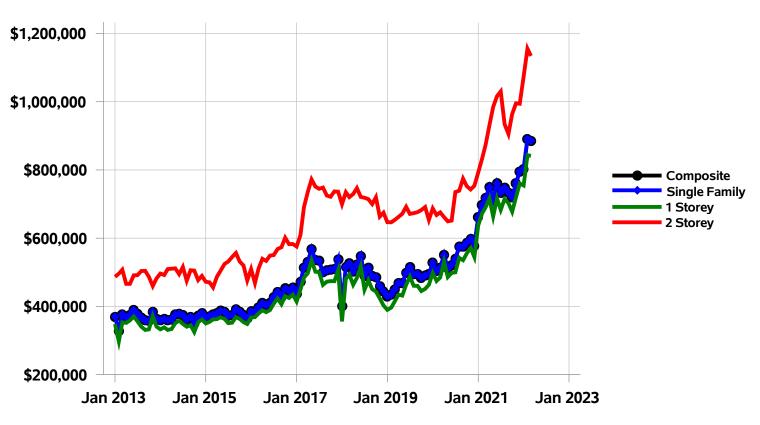
Months of Inventory <sup>2</sup>(March Year-to-date)







	MLS <sup>®</sup> Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$885,500	-0.6	11.3	20.7	23.3	96.9	72.3					
Single Family	\$885,500	-0.6	11.3	20.7	23.3	96.9	72.3					
One Storey	\$841,300	-0.2	10.7	19.7	21.9	103.0	73.6					
Two Storey	\$1,134,100	-1.9	14.1	25.3	29.8	73.6	64.2					



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

## Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	0
Lot Size	45288
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### **GEORGIAN BAY TWP** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	0
Lot Size	45308
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	2041
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	51183
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



#### GRAVENHURST MLS® Residential Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	22	-37.1	4.8	83.3	-18.5	144.4	120.0
Dollar Volume	\$27,424,500	-20.3	185.6	413.8	173.8	1,365.8	718.8
New Listings	34	-32.0	-8.1	-26.1	-12.8	-40.4	-64.6
Active Listings	18	-41.9	-75.0	-70.5	-64.0	-87.5	-91.4
Sales to New Listings Ratio <sup>1</sup>	64.7	70.0	56.8	26.1	69.2	15.8	10.4
Months of Inventory <sup>2</sup>	0.8	0.9	3.4	5.1	1.9	16.0	20.9
Average Price	\$1,246,568	26.7	172.6	180.2	236.1	499.6	272.2
Median Price	\$816,250	27.5	120.6	103.0	140.8	380.1	203.7
Sale to List Price Ratio <sup>3</sup>	110.2	109.0	98.4	100.1	97.4	94.3	94.6
Median Days on Market	7.0	8.0	15.0	17.5	15.0	153.0	53.0

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	49	-16.9	-3.9	113.0	6.5	58.1	96.0
Dollar Volume	\$48,306,443	-12.0	115.1	396.3	198.3	568.8	531.1
New Listings	68	-13.9	-30.6	-2.9	-2.9	-41.4	-59.0
Active Listings <sup>4</sup>	15	-25.0	-75.7	-68.3	-67.6	-86.9	-90.2
Sales to New Listings Ratio $^{5}$	72.1	74.7	52.0	32.9	65.7	26.7	15.1
Months of Inventory	0.9	1.0	3.6	6.2	3.0	11.1	18.3
Average Price	\$985,846	5.9	123.9	133.0	180.0	323.1	222.0
Median Price	\$720,000	6.5	87.3	92.5	127.7	269.2	189.2
Sale to List Price Ratio <sup>7</sup>	108.3	109.6	96.4	98.0	97.4	94.5	95.6
Median Days on Market	9.0	8.0	25.0	22.0	18.0	90.0	47.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

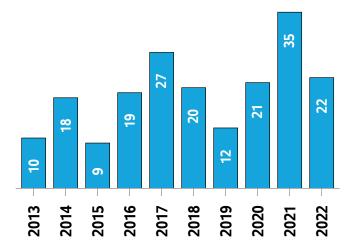
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



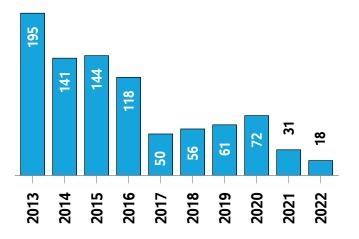
#### GRAVENHURST MLS® Residential Market Activity



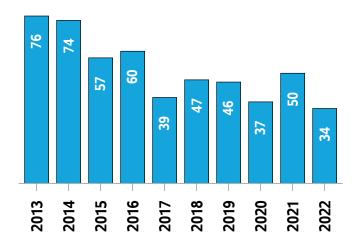
#### Sales Activity (March only)



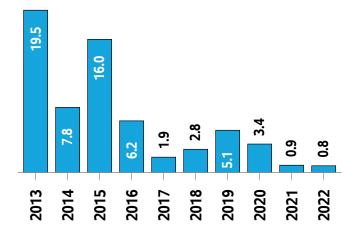
Active Listings (March only)



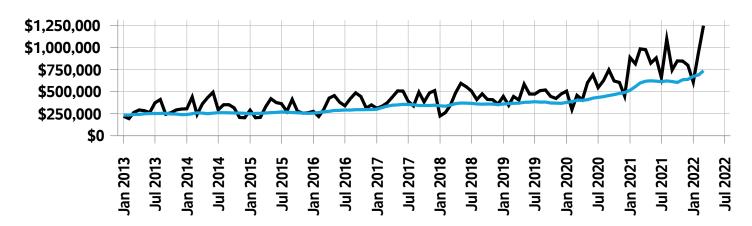
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

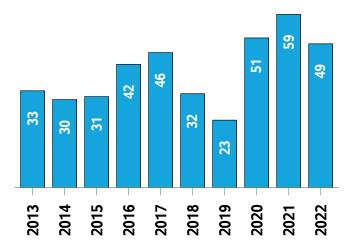




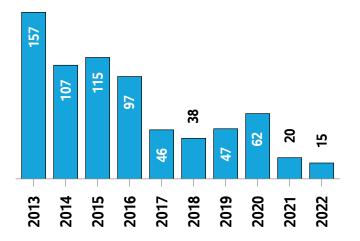
#### GRAVENHURST MLS® Residential Market Activity



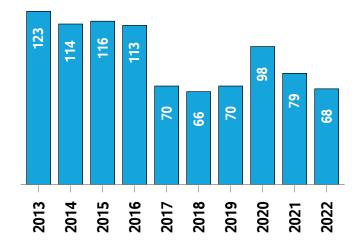
#### Sales Activity (March Year-to-date)



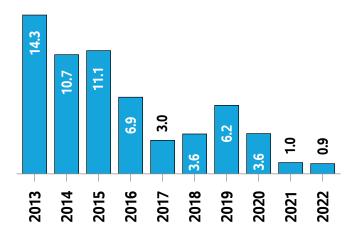
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### GRAVENHURST MLS® Waterfront Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	6	-45.5	50.0	100.0	200.0	200.0	100.0
Dollar Volume	\$16,400,000	-21.6	346.1	888.7	1,034.1	1,732.4	934.7
New Listings	14	-30.0	-12.5	-26.3	-22.2	-44.0	-74.1
Active Listings	11	-8.3	-64.5	-54.2	-66.7	-74.4	-88.0
Sales to New Listings Ratio <sup>1</sup>	42.9	55.0	25.0	15.8	11.1	8.0	5.6
Months of Inventory <sup>2</sup>	1.8	1.1	7.8	8.0	16.5	21.5	30.7
Average Price	\$2,733,333	43.7	197.4	394.3	278.0	510.8	417.4
Median Price	\$1,525,000	34.4	126.9	160.7	110.9	240.8	165.2
Sale to List Price Ratio <sup>3</sup>	100.3	109.2	98.8	99.8	97.8	90.7	92.9
Median Days on Market	9.5	9.0	13.5	16.0	137.5	232.0	47.0

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	10	-47.4	-9.1	100.0	100.0	150.0	11.1
Dollar Volume	\$21,052,995	-32.1	215.3	589.4	720.5	1,016.9	438.5
New Listings	25	-13.8	-10.7	0.0	4.2	-30.6	-67.5
Active Listings <sup>⁴</sup>	9	18.2	-59.4	-49.0	-61.8	-67.9	-85.0
Sales to New Listings Ratio $^{5}$	40.0	65.5	39.3	20.0	20.8	11.1	11.7
Months of Inventory	2.6	1.2	5.8	10.2	13.6	20.3	19.2
Average Price	\$2,105,300	29.0	246.8	244.7	310.2	346.7	384.7
Median Price	\$1,362,500	16.0	162.0	97.5	240.6	204.5	216.9
Sale to List Price Ratio <sup>7</sup>	101.3	113.8	96.8	99.3	95.7	89.7	96.2
Median Days on Market	9.5	8.0	39.0	16.0	18.0	263.0	47.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

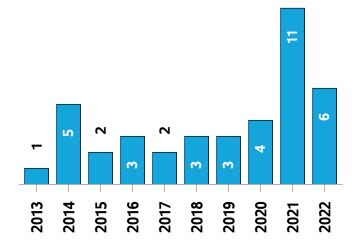


#### GRAVENHURST MLS® Waterfront Market Activity

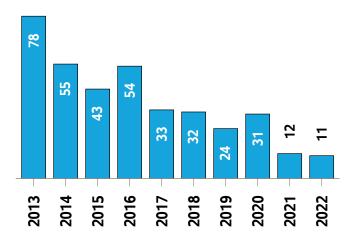


#### Sales Activity (March only)

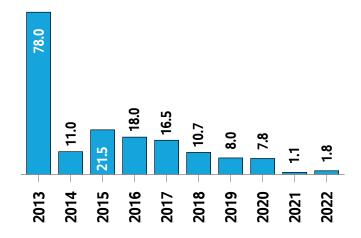




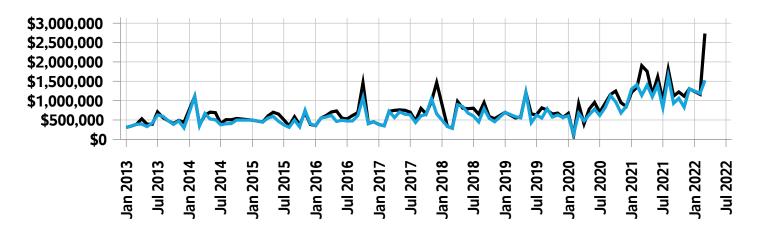
Active Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

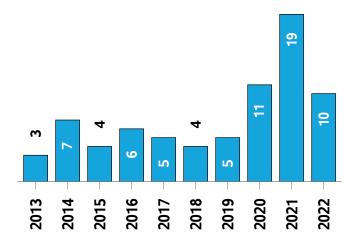




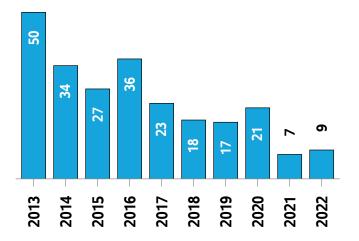
#### GRAVENHURST MLS® Waterfront Market Activity



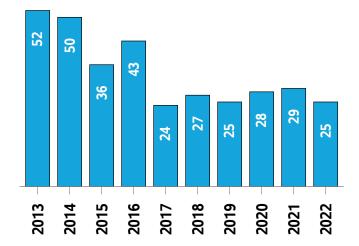
#### Sales Activity (March Year-to-date)



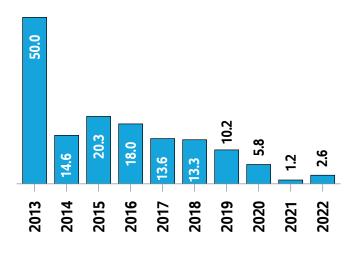
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



#### Months of Inventory <sup>2</sup>(March Year-to-date)





#### GRAVENHURST MLS® Non-Waterfront Market Activity



		Compared to °					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	16	-33.3	-5.9	77.8	-36.0	128.6	128.6
Dollar Volume	\$11,024,500	-18.3	86.0	199.7	28.7	1,029.6	524.8
New Listings	20	-33.3	-4.8	-25.9	-4.8	-37.5	-52.4
Active Listings	7	-63.2	-82.9	-81.1	-58.8	-93.1	-94.0
Sales to New Listings Ratio <sup>1</sup>	80.0	80.0	81.0	33.3	119.0	21.9	16.7
Months of Inventory <sup>2</sup>	0.4	0.8	2.4	4.1	0.7	14.4	16.7
Average Price	\$689,031	22.5	97.7	68.6	101.0	394.2	173.3
Median Price	\$642,500	19.4	82.5	71.8	102.4	277.9	164.4
Sale to List Price Ratio <sup>3</sup>	114.0	108.9	98.3	100.2	97.3	95.3	95.4
Median Days on Market	7.0	7.5	15.0	18.0	14.0	35.0	59.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	39	-2.5	-2.5	116.7	-4.9	44.4	143.8
Dollar Volume	\$27,253,448	14.1	72.7	308.0	100.0	410.6	627.7
New Listings	43	-14.0	-38.6	-4.4	-6.5	-46.3	-51.7
Active Listings <sup>⁴</sup>	6	-50.0	-84.3	-79.1	-73.2	-92.8	-93.3
Sales to New Listings Ratio $^{5}$	90.7	80.0	57.1	40.0	89.1	33.8	18.0
Months of Inventory	0.5	1.0	3.0	5.1	1.7	9.7	17.8
Average Price	\$698,806	17.1	77.2	88.3	110.2	253.5	198.6
Median Price	\$675,000	18.4	82.4	88.0	125.5	246.2	215.1
Sale to List Price Ratio <sup>7</sup>	110.1	107.5	96.3	97.7	97.6	95.2	95.2
Median Days on Market	9.0	10.0	22.0	37.5	18.0	68.0	50.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

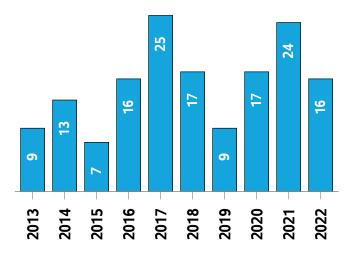
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



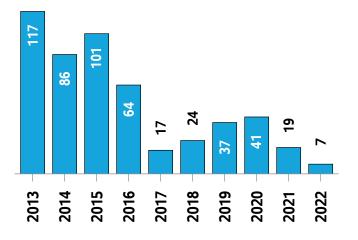
#### GRAVENHURST MLS® Non-Waterfront Market Activity



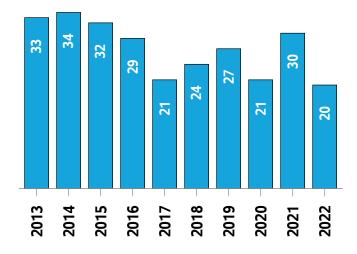
Sales Activity (March only)



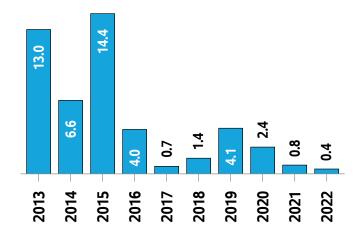
Active Listings (March only)



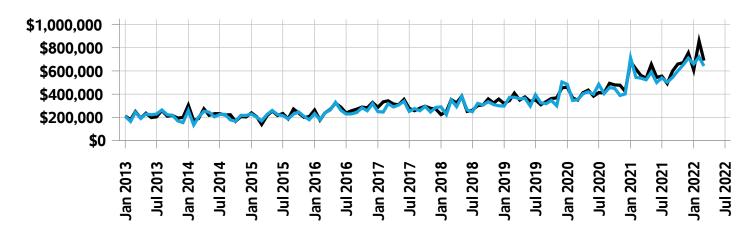
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

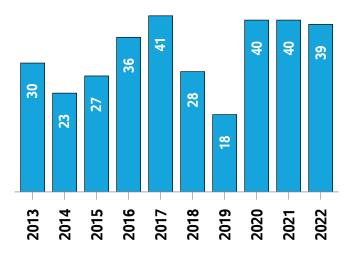




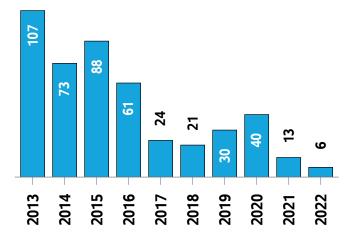
#### GRAVENHURST MLS® Non-Waterfront Market Activity



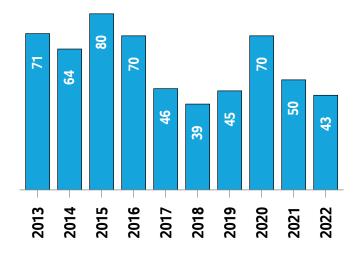
#### Sales Activity (March Year-to-date)



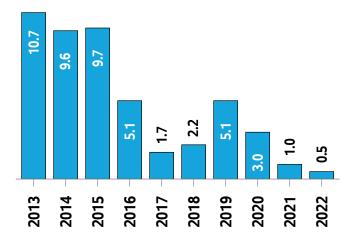
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### GRAVENHURST MLS® Single Family Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	19	-42.4	18.8	58.3	-24.0	216.7	111.1
Dollar Volume	\$26,395,500	-22.4	214.6	394.5	171.8	1,488.2	780.0
New Listings	27	-38.6	-10.0	-34.1	-15.6	-44.9	-67.5
Active Listings	14	-46.2	-75.9	-72.5	-62.2	-87.5	-91.6
Sales to New Listings Ratio <sup>1</sup>	70.4	75.0	53.3	29.3	78.1	12.2	10.8
Months of Inventory <sup>2</sup>	0.7	0.8	3.6	4.3	1.5	18.7	18.4
Average Price	\$1,389,237	34.8	164.9	212.3	257.6	401.5	316.8
Median Price	\$857,000	31.8	110.7	113.2	151.0	333.9	244.2
Sale to List Price Ratio <sup>3</sup>	109.5	109.3	98.8	100.1	99.0	96.0	95.4
Median Days on Market	7.0	8.0	17.0	17.5	14.0	28.0	59.0

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	42	-22.2	-4.5	90.9	0.0	61.5	75.0
Dollar Volume	\$45,547,543	-13.9	118.5	376.1	194.9	556.9	523.6
New Listings	58	-18.3	-29.3	-1.7	0.0	-40.8	-58.9
Active Listings <sup>4</sup>	13	-23.1	-72.4	-66.7	-63.0	-84.6	-88.5
Sales to New Listings Ratio $^{5}$	72.4	76.1	53.7	37.3	72.4	26.5	17.0
Months of Inventory	1.0	1.0	3.3	5.5	2.6	10.0	14.5
Average Price	\$1,084,465	10.7	128.9	149.4	194.9	306.7	256.3
Median Price	\$768,700	5.7	79.0	105.3	135.6	261.7	212.5
Sale to List Price Ratio <sup>7</sup>	108.2	110.2	96.5	98.0	98.6	95.4	95.9
Median Days on Market	9.0	8.0	27.0	26.0	17.5	76.5	49.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

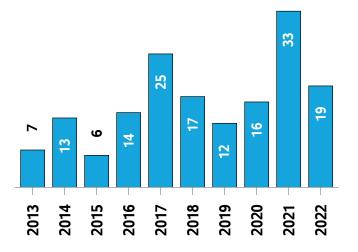
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



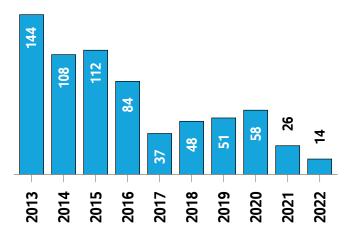
#### GRAVENHURST MLS® Single Family Market Activity



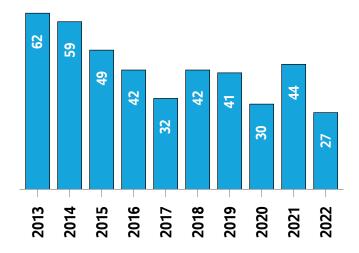
Sales Activity (March only)



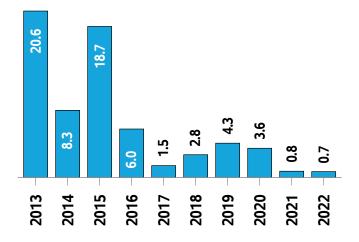
Active Listings (March only)



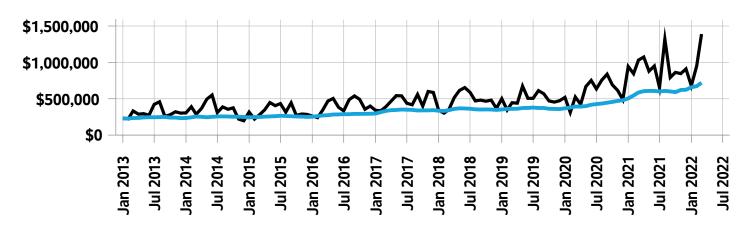
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Single Family Benchmark Price and Average Price

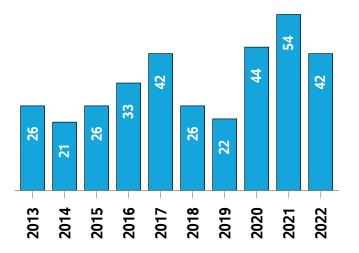




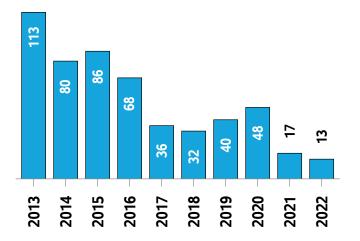
#### GRAVENHURST MLS® Single Family Market Activity



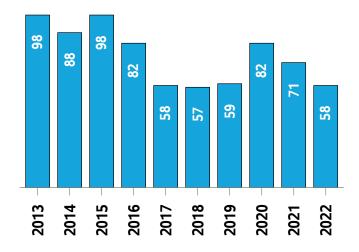
Sales Activity (March Year-to-date)



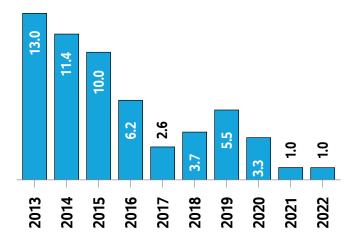
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### GRAVENHURST MLS® Apartment Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	2	_	_		100.0		_
Dollar Volume	\$779,000	—	_		164.1		—
New Listings	6	500.0		200.0	500.0	100.0	50.0
Active Listings	4	100.0	-42.9	33.3	100.0	-69.2	-73.3
Sales to New Listings Ratio <sup>1</sup>	33.3	_			100.0		_
Months of Inventory <sup>2</sup>	2.0	_	_		2.0		_
Average Price	\$389,500	_			32.0		_
Median Price	\$389,500	_	_	_	32.0	_	_
Sale to List Price Ratio <sup>3</sup>	117.0				95.2		_
Median Days on Market	9.5	_		_	164.0	_	_

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	3	200.0	200.0	200.0	200.0	_	_
Dollar Volume	\$1,399,000	131.2	431.9	737.7	374.2	_	—
New Listings	7	600.0	0.0	75.0	250.0	133.3	0.0
Active Listings <sup>⁴</sup>	4	140.0	-36.8	100.0	100.0	-65.7	-71.4
Sales to New Listings Ratio $^{5}$	42.9	100.0	14.3	25.0	50.0		_
Months of Inventory	4.0	5.0	19.0	6.0	6.0	_	_
Average Price	\$466,333	-22.9	77.3	179.2	58.1		_
Median Price	\$499,000	-17.5	89.7	198.8	69.2		_
Sale to List Price Ratio <sup>7</sup>	111.1	108.1	97.4	98.8	95.2		_
Median Days on Market	12.0	120.0	9.0	22.0	164.0	_	—

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

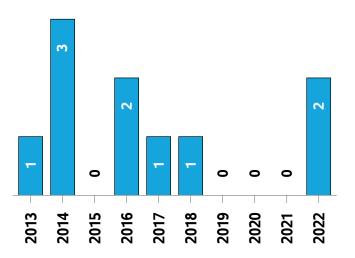


#### GRAVENHURST MLS® Apartment Market Activity

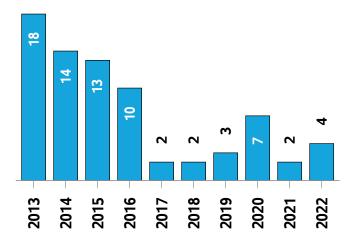


Sales Activity (March only)

New Listings (March only)

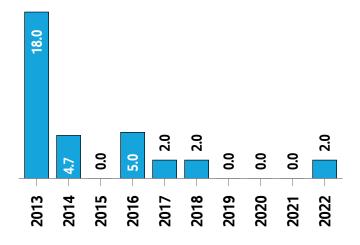


Active Listings (March only)

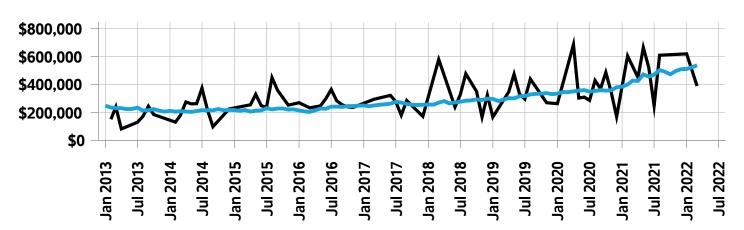


ဖ ဖ 4 m 2 0 2016 2013 2014 2015 2018 2019 2020 2017 2022 2021

Months of Inventory (March only)



#### MLS® HPI Apartment Benchmark Price and Average Price

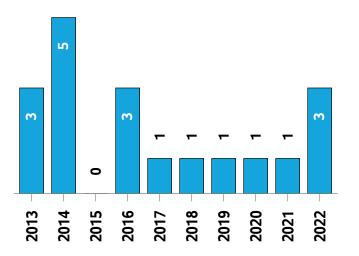




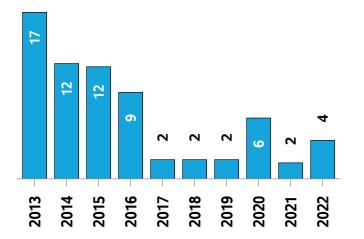
#### GRAVENHURST MLS® Apartment Market Activity



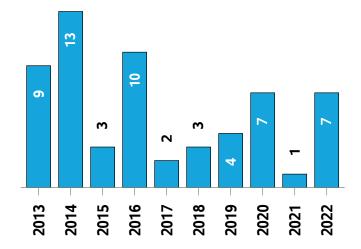
#### Sales Activity (March Year-to-date)



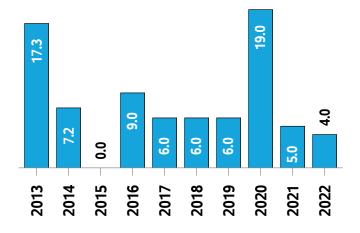
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



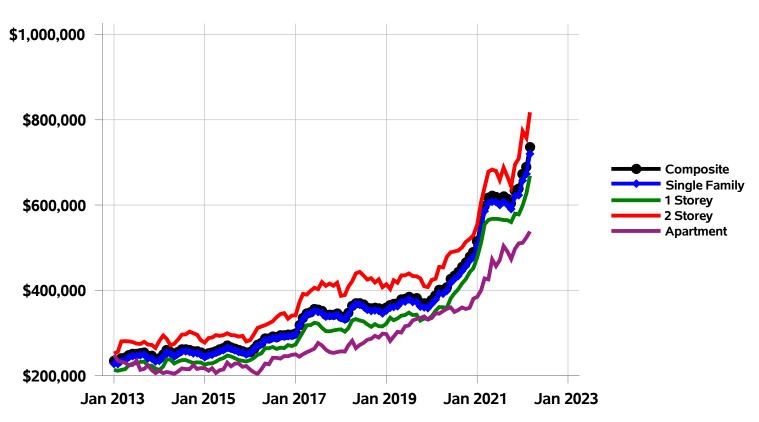
Months of Inventory <sup>2</sup>(March Year-to-date)







	MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$736,000	6.9	15.3	19.9	23.0	100.3	119.8			
Single Family	\$720,000	7.0	15.5	19.8	22.9	99.4	116.8			
One Storey	\$668,800	6.6	15.7	18.5	20.6	102.7	121.2			
Two Storey	\$817,600	7.9	15.3	22.7	27.5	93.0	108.8			
Apartment	\$538,000	2.6	5.4	9.6	25.7	84.5	115.0			



MLS<sup>®</sup> HPI Benchmark Price



#### **GRAVENHURST** MLS® HPI Benchmark Descriptions



# Composite 🏤 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1337
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private

## Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1349
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18860
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### **GRAVENHURST** MLS® HPI Benchmark Descriptions



### 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	0
Heating Fuel	Natural Gas
Lot Size	19800
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1648
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17424
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private





# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1146
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



#### HIGHLANDS EAST MLS® Residential Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	12	-14.3	300.0	0.0	-14.3	300.0	100.0
Dollar Volume	\$5,659,000	-32.0	365.8	15.1	47.1	1,110.5	417.6
New Listings	15	-6.3	7.1	-16.7	-25.0	-48.3	-61.5
Active Listings	7	-12.5	-72.0	-75.9	-61.1	-89.2	-89.9
Sales to New Listings Ratio <sup>1</sup>	80.0	87.5	21.4	66.7	70.0	10.3	15.4
Months of Inventory <sup>2</sup>	0.6	0.6	8.3	2.4	1.3	21.7	11.5
Average Price	\$471,583	-20.7	16.4	15.1	71.6	202.6	158.8
Median Price	\$411,500	-31.4	4.2	-8.5	50.5	161.3	182.4
Sale to List Price Ratio <sup>3</sup>	115.6	120.5	102.8	94.4	94.9	87.8	96.8
Median Days on Market	8.5	6.5	13.0	35.5	18.0	82.0	116.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	22	-15.4	100.0	15.8	-4.3	214.3	57.1
Dollar Volume	\$14,331,361	-5.2	143.3	132.3	150.3	863.1	547.8
New Listings	30	-3.2	15.4	-6.3	0.0	-44.4	-48.3
Active Listings <sup>⁴</sup>	6	5.6	-70.3	-73.2	-58.7	-87.3	-87.3
Sales to New Listings Ratio $\degree$	73.3	83.9	42.3	59.4	76.7	13.0	24.1
Months of Inventory	0.9	0.7	5.8	3.7	2.0	21.4	10.7
Average Price	\$651,426	12.1	21.6	100.6	161.7	206.4	312.2
Median Price	\$478,500	-0.9	25.9	117.5	139.3	131.7	249.4
Sale to List Price Ratio <sup>7</sup>	120.4	117.1	97.1	95.0	94.6	94.3	95.3
Median Days on Market	8.0	7.0	57.0	42.0	49.0	58.0	33.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

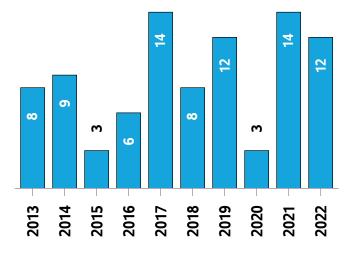
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



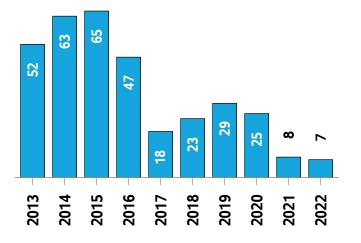
#### HIGHLANDS EAST MLS® Residential Market Activity



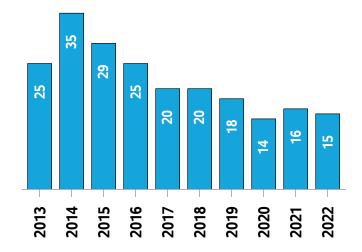
Sales Activity (March only)



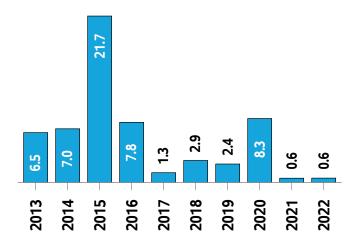
Active Listings (March only)



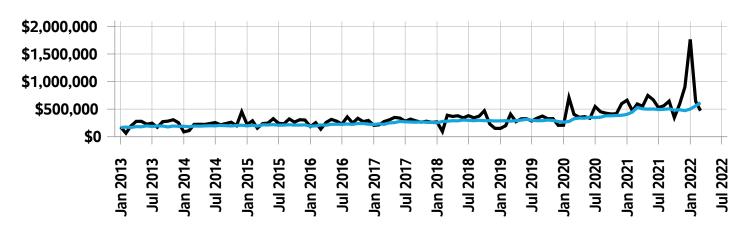
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

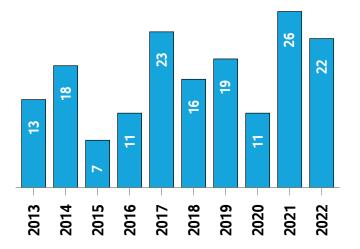




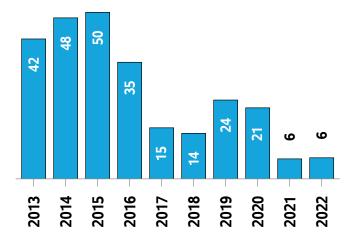
#### HIGHLANDS EAST MLS® Residential Market Activity



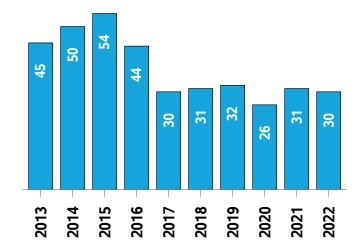
Sales Activity (March Year-to-date)



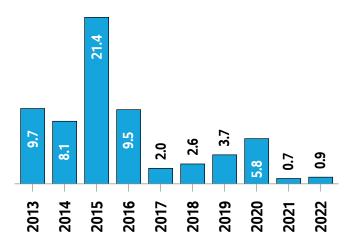
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### HIGHLANDS EAST MLS® Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
New Listings	2	-80.0	-84.6	-83.3	-81.8	-91.7	-92.6
Active Listings	2	-66.7	-88.9	-86.7	-80.0	-95.0	-95.7
Sales to New Listings Ratio <sup>1</sup>	0.0	80.0	23.1	58.3	54.5	4.2	7.4
Months of Inventory <sup>2</sup>	0.0	0.8	6.0	2.1	1.7	40.0	23.5
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sale to List Price Ratio <sup>3</sup>	0.0	125.9	102.8	96.2	97.2	87.4	99.7
Median Days on Market	0.0	7.0	13.0	15.0	12.0	352.0	120.5

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	5	-58.3	-16.7	-37.5	-50.0	66.7	66.7
Dollar Volume	\$6,532,111	-37.0	35.3	64.3	86.2	662.6	667.1
New Listings	8	-52.9	-55.6	-50.0	-52.9	-77.8	-77.8
Active Listings <sup>4</sup>	2	-57.1	-85.7	-81.8	-72.7	-91.7	-93.3
Sales to New Listings Ratio $^{\circ}$	62.5	70.6	33.3	50.0	58.8	8.3	8.3
Months of Inventory $\degree$	1.2	1.2	7.0	4.1	2.2	24.0	29.7
Average Price	\$1,306,422	51.1	62.4	162.9	272.5	357.6	360.3
Median Price	\$1,055,111	27.4	124.5	118.6	231.8	349.0	283.7
Sale to List Price Ratio <sup>7</sup>	127.8	123.0	98.9	95.9	95.9	98.2	97.1
Median Days on Market	8.0	7.0	17.0	13.0	26.0	15.0	37.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

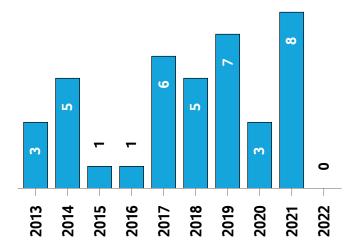
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



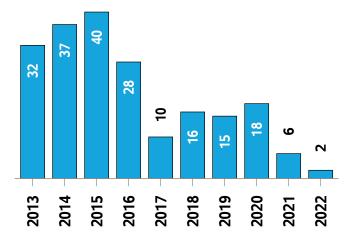
#### HIGHLANDS EAST MLS® Waterfront Market Activity



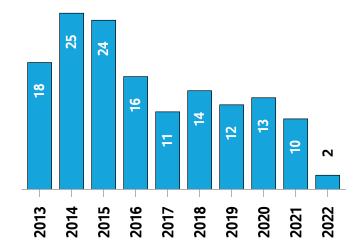
Sales Activity (March only)



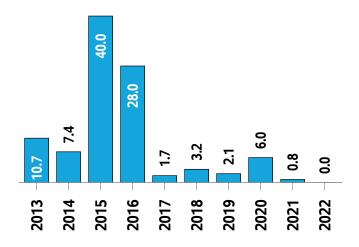
Active Listings (March only)



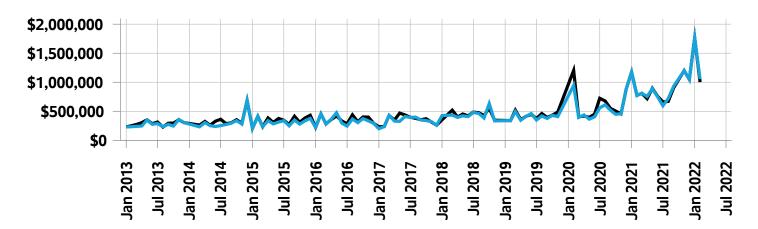
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

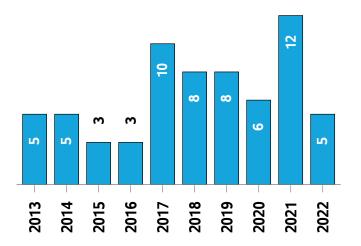




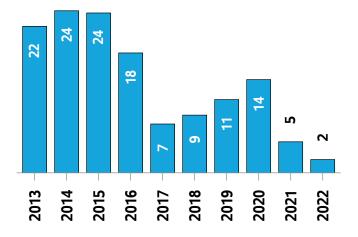
#### HIGHLANDS EAST MLS® Waterfront Market Activity



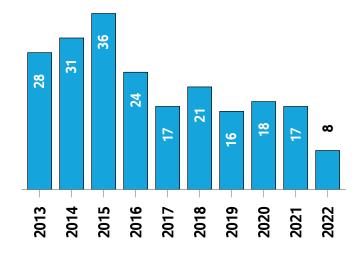
Sales Activity (March Year-to-date)



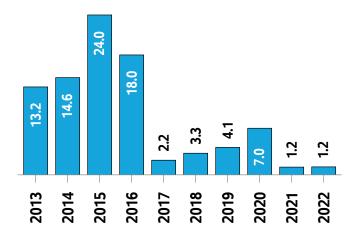
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# HIGHLANDS EAST MLS® Non-Waterfront Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	12	100.0		140.0	50.0	500.0	200.0
Dollar Volume	\$5,659,000	207.2		342.1	343.4	2,334.0	994.8
New Listings	13	116.7	1,200.0	116.7	44.4	160.0	8.3
Active Listings	5	150.0	-28.6	-64.3	-37.5	-80.0	-77.3
Sales to New Listings Ratio <sup>1</sup>	92.3	100.0		83.3	88.9	40.0	33.3
Months of Inventory <sup>2</sup>	0.4	0.3		2.8	1.0	12.5	5.5
Average Price	\$471,583	53.6		84.2	195.6	305.7	264.9
Median Price	\$411,500	38.1		183.8	237.4	254.0	243.1
Sale to List Price Ratio <sup>3</sup>	115.6	113.4		91.8	93.1	88.1	95.3
Median Days on Market	8.5	5.5		85.0	35.0	70.0	111.5

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	17	21.4	240.0	54.5	30.8	325.0	54.5
Dollar Volume	\$7,799,250	64.6	632.7	255.6	251.7	1,135.0	473.1
New Listings	22	57.1	175.0	37.5	69.2	22.2	0.0
Active Listings <sup>⁴</sup>	4	116.7	-40.9	-65.8	-45.8	-83.3	-78.7
Sales to New Listings Ratio $^{\circ}$	77.3	100.0	62.5	68.8	100.0	22.2	50.0
Months of Inventory	0.8	0.4	4.4	3.5	1.8	19.5	5.5
Average Price	\$458,779	35.5	115.5	130.1	169.0	190.6	270.9
Median Price	\$390,000	26.6	110.8	165.3	143.8	142.6	271.4
Sale to List Price Ratio <sup>7</sup>	118.2	112.0	95.0	94.3	93.7	91.3	94.8
Median Days on Market	9.0	6.5	64.0	70.0	50.0	70.0	29.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

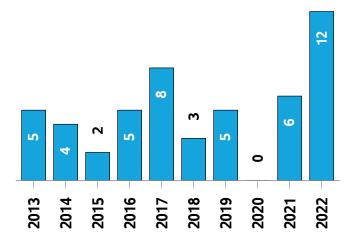


## HIGHLANDS EAST MLS® Non-Waterfront Market Activity

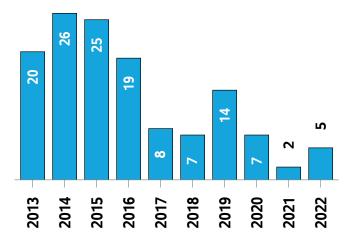


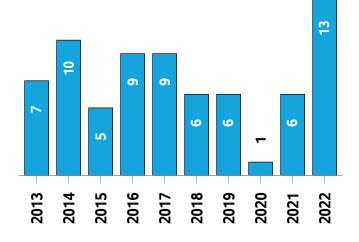
Sales Activity (March only)

New Listings (March only)

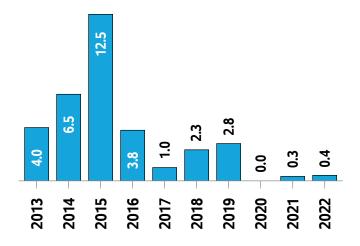


Active Listings (March only)

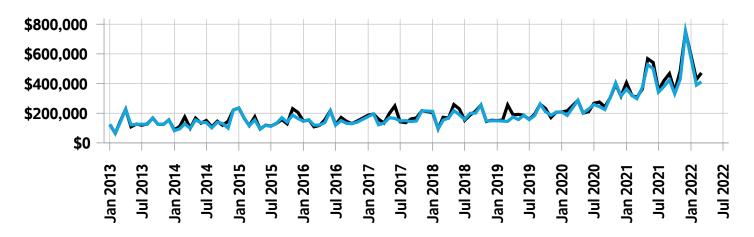




Months of Inventory (March only)



#### Average Price and Median Price

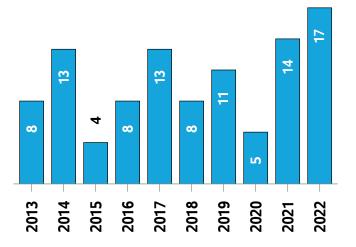




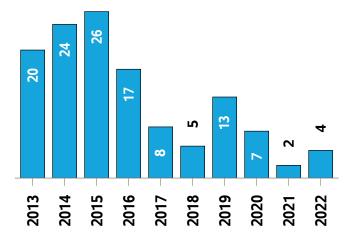
### HIGHLANDS EAST MLS® Non-Waterfront Market Activity



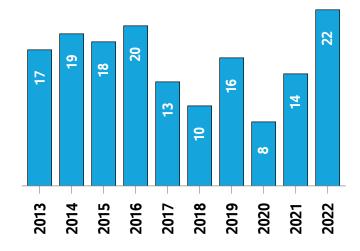
### Sales Activity (March Year-to-date)



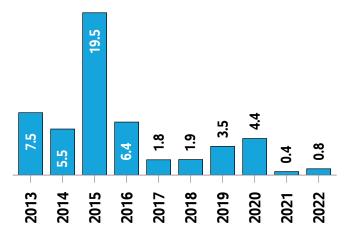
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# HIGHLANDS EAST MLS® Single Family Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	12	-14.3	300.0	0.0	0.0	300.0	100.0
Dollar Volume	\$5,659,000	-32.0	365.8	15.1	64.1	1,110.5	417.6
New Listings	15	-6.3	7.1	-16.7	-11.8	-40.0	-59.5
Active Listings	7	-12.5	-72.0	-75.9	-56.3	-87.0	-89.2
Sales to New Listings Ratio <sup>1</sup>	80.0	87.5	21.4	66.7	70.6	12.0	16.2
Months of Inventory <sup>2</sup>	0.6	0.6	8.3	2.4	1.3	18.0	10.8
Average Price	\$471,583	-20.7	16.4	15.1	64.1	202.6	158.8
Median Price	\$411,500	-31.4	4.2	-8.5	48.3	161.3	182.4
Sale to List Price Ratio <sup>3</sup>	115.6	120.5	102.8	94.4	97.1	87.8	96.8
Median Days on Market	8.5	6.5	13.0	35.5	18.0	82.0	116.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	22	-15.4	100.0	15.8	22.2	214.3	57.1
Dollar Volume	\$14,331,361	-5.2	143.3	132.3	194.8	863.1	547.8
New Listings	30	-3.2	15.4	-6.3	11.1	-33.3	-44.4
Active Listings <sup>⁴</sup>	6	5.6	-70.3	-73.2	-52.5	-85.2	-86.6
Sales to New Listings Ratio $^{5}$	73.3	83.9	42.3	59.4	66.7	15.6	25.9
Months of Inventory	0.9	0.7	5.8	3.7	2.2	18.3	10.1
Average Price	\$651,426	12.1	21.6	100.6	141.2	206.4	312.2
Median Price	\$478,500	-0.9	25.9	117.5	102.5	131.7	249.4
Sale to List Price Ratio <sup>7</sup>	120.4	117.1	97.1	95.0	96.7	94.3	95.3
Median Days on Market	8.0	7.0	57.0	42.0	26.0	58.0	33.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

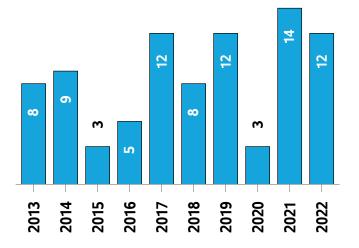
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



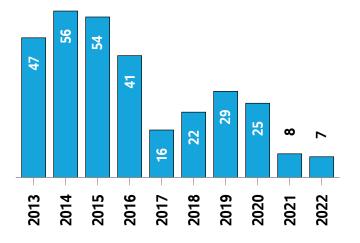
# HIGHLANDS EAST MLS® Single Family Market Activity



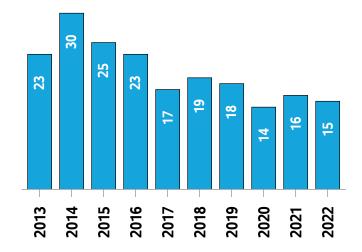
# Sales Activity (March only)



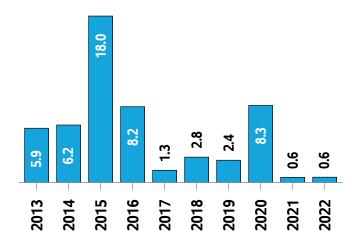
Active Listings (March only)



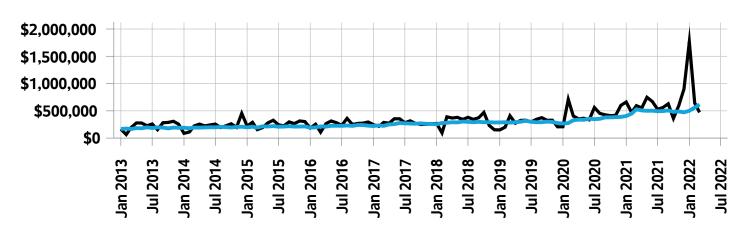
New Listings (March only)



Months of Inventory (March only)



## MLS® HPI Single Family Benchmark Price and Average Price

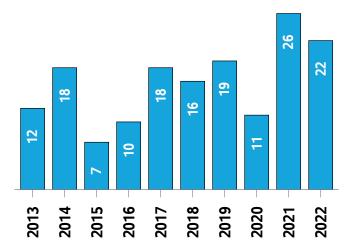




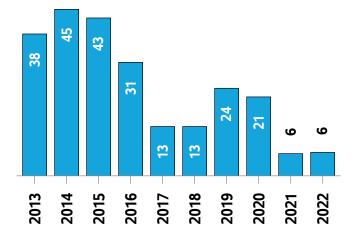
## HIGHLANDS EAST MLS® Single Family Market Activity



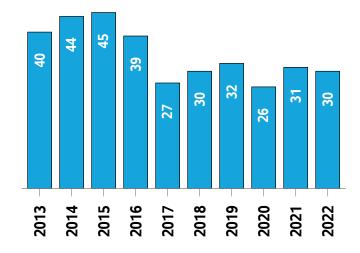
Sales Activity (March Year-to-date)



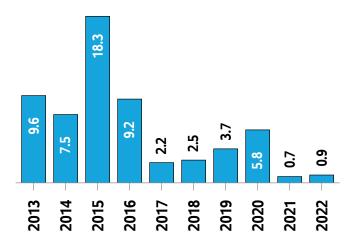
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



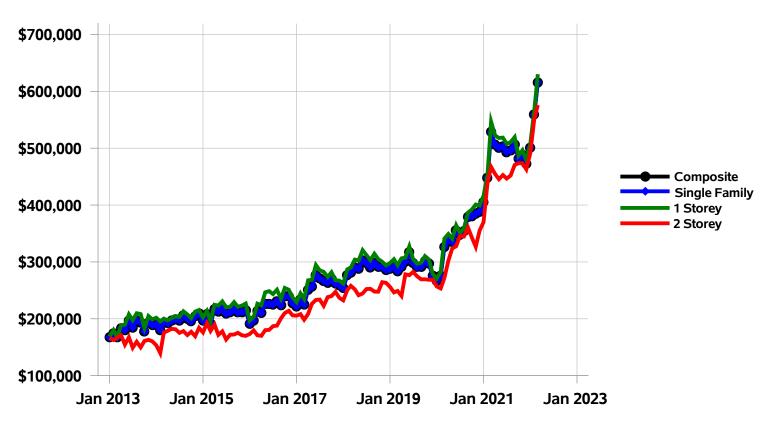
Months of Inventory <sup>2</sup>(March Year-to-date)







	MLS <sup>®</sup> Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$615,900	10.1	30.2	21.5	16.6	117.2	174.0					
Single Family	\$615,900	10.1	30.2	21.5	16.6	117.2	174.0					
One Storey	\$630,100	11.3	31.5	21.3	15.3	114.1	167.9					
Two Storey	\$575,900	4.6	24.4	22.4	23.3	131.3	190.3					



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1114
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1114
Half Bathrooms	0
Lot Size	39204
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



## HIGHLANDS EAST MLS® HPI Benchmark Descriptions



# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1047
Half Bathrooms	0
Lot Size	35970
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1416
Half Bathrooms	0
Heating	Forced air
Lot Size	49223
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# HUNTSVILLE MLS® Residential Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	60	-16.7	140.0	42.9	13.2	100.0	200.0
Dollar Volume	\$46,056,684	-4.4	320.2	180.1	109.2	301.9	857.1
New Listings	77	-23.0	57.1	57.1	8.5	-3.7	-27.4
Active Listings	51	-16.4	-53.2	-48.0	-56.4	-79.8	-80.0
Sales to New Listings Ratio <sup>1</sup>	77.9	72.0	51.0	85.7	74.6	37.5	18.9
Months of Inventory <sup>2</sup>	0.9	0.8	4.4	2.3	2.2	8.4	12.8
Average Price	\$767,611	14.7	75.1	96.1	84.8	100.9	219.0
Median Price	\$736,075	25.7	84.0	95.0	96.3	171.6	200.4
Sale to List Price Ratio <sup>3</sup>	109.0	108.9	97.8	99.8	99.8	98.0	95.8
Median Days on Market	8.5	8.0	22.0	21.0	21.0	37.5	53.0

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	118	-9.9	68.6	22.9	-3.3	76.1	100.0
Dollar Volume	\$97,858,510	5.0	221.2	138.5	98.3	333.1	564.9
New Listings	152	-15.6	19.7	10.1	-19.1	-22.1	-23.2
Active Listings <sup>⁴</sup>	45	-5.0	-53.8	-54.1	-59.3	-80.6	-78.2
Sales to New Listings Ratio $^{5}$	77.6	72.8	55.1	69.6	64.9	34.4	29.8
Months of Inventory	1.1	1.1	4.1	3.0	2.7	10.3	10.4
Average Price	\$829,309	16.6	90.5	94.0	105.0	145.9	232.4
Median Price	\$736,075	18.3	81.7	98.9	95.2	172.6	242.4
Sale to List Price Ratio <sup>7</sup>	108.2	106.8	98.6	98.9	101.3	96.4	94.5
Median Days on Market	9.0	9.0	31.5	40.0	18.0	51.0	60.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

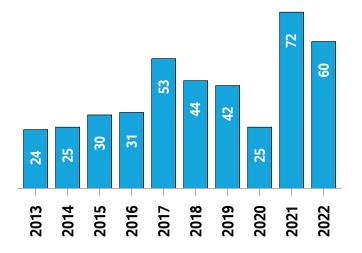
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



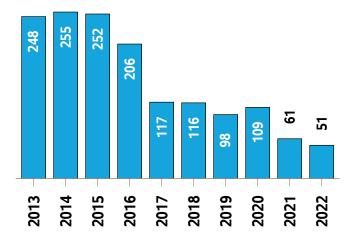
# HUNTSVILLE MLS® Residential Market Activity



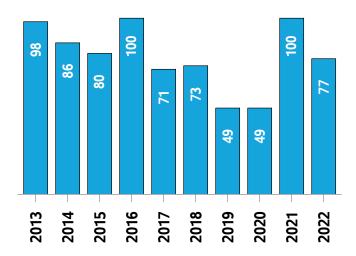
# Sales Activity (March only)



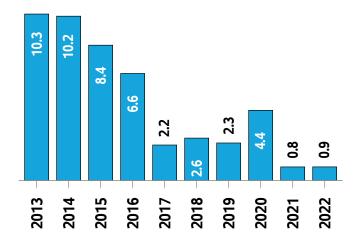
Active Listings (March only)



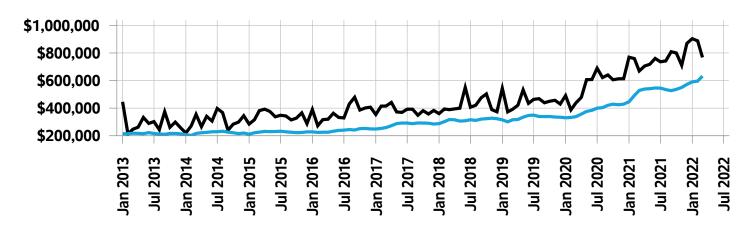
New Listings (March only)



Months of Inventory (March only)



## MLS® HPI Composite Benchmark Price and Average Price

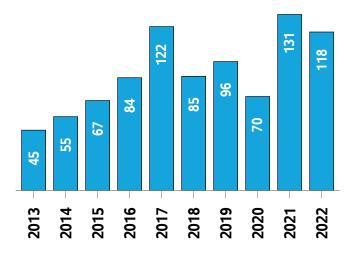




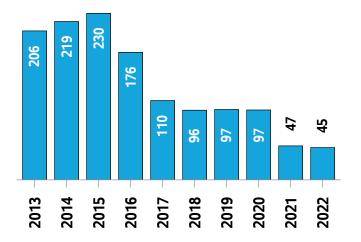
#### HUNTSVILLE MLS® Residential Market Activity



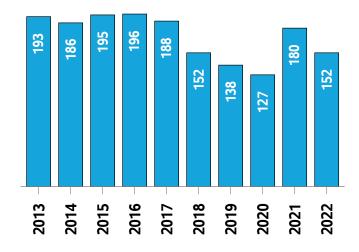
Sales Activity (March Year-to-date)



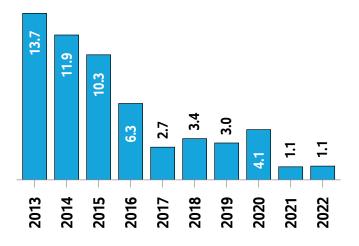
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# HUNTSVILLE MLS® Waterfront Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	19	-32.1	137.5	533.3	35.7	216.7	375.0
Dollar Volume	\$15,260,638	-14.4	301.5	872.2	92.0	267.1	1,679.7
New Listings	26	-18.8	18.2	116.7	-3.7	-31.6	-39.5
Active Listings	21	-4.5	-57.1	-34.4	-43.2	-79.6	-80.0
Sales to New Listings Ratio <sup>1</sup>	73.1	87.5	36.4	25.0	51.9	15.8	9.3
Months of Inventory <sup>2</sup>	1.1	0.8	6.1	10.7	2.6	17.2	26.3
Average Price	\$803,191	26.1	69.0	53.5	41.5	15.9	274.7
Median Price	\$750,000	39.9	77.5	30.4	56.4	155.5	226.1
Sale to List Price Ratio <sup>3</sup>	104.2	101.7	95.7	97.2	98.2	94.8	97.1
Median Days on Market	10.0	11.5	21.0	20.0	17.5	112.0	231.0

			Compared to <sup>°</sup>				
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	39	-23.5	200.0	200.0	85.7	225.0	254.5
Dollar Volume	\$36,293,245	-9.2	573.4	305.3	183.1	443.1	857.7
New Listings	57	-10.9	16.3	54.1	39.0	-19.7	-19.7
Active Listings <sup>⁴</sup>	20	-7.8	-52.0	-30.6	-41.0	-77.9	-75.2
Sales to New Listings Ratio ${}^{5}$	68.4	79.7	26.5	35.1	51.2	16.9	15.5
Months of Inventory	1.5	1.3	9.5	6.5	4.8	22.3	21.6
Average Price	\$930,596	18.8	124.5	35.1	52.4	67.1	170.1
Median Price	\$799,900	35.0	97.5	53.8	51.2	158.0	180.7
Sale to List Price Ratio <sup>7</sup>	102.7	102.5	97.1	95.3	97.4	93.7	95.1
Median Days on Market	11.0	11.0	21.0	42.0	23.0	122.0	170.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

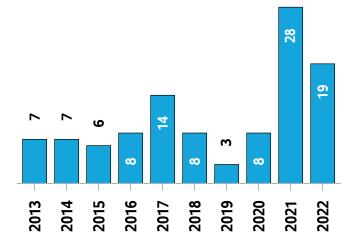
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



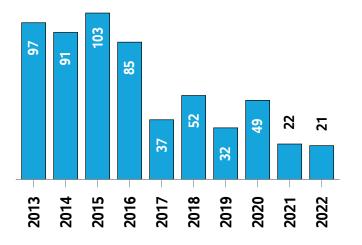
# HUNTSVILLE MLS® Waterfront Market Activity



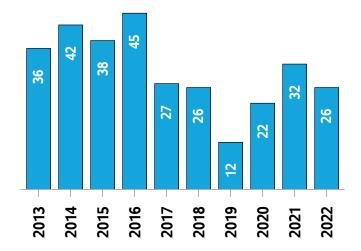
# Sales Activity (March only)



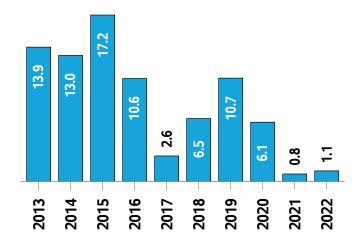
Active Listings (March only)



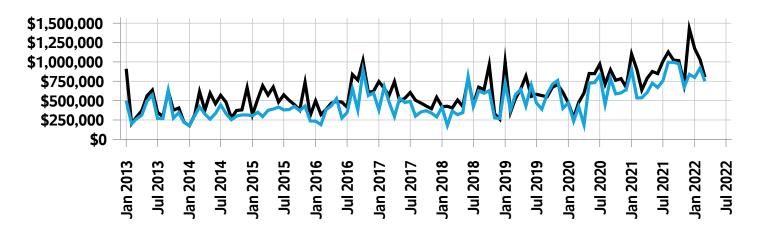
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

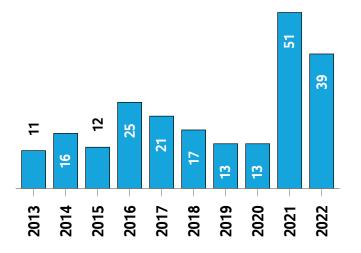




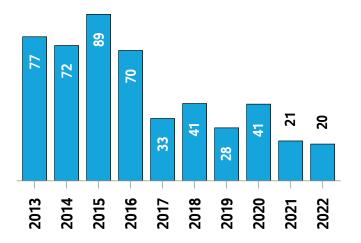
### HUNTSVILLE MLS® Waterfront Market Activity



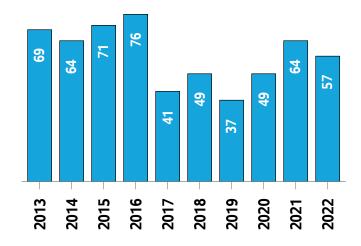
Sales Activity (March Year-to-date)



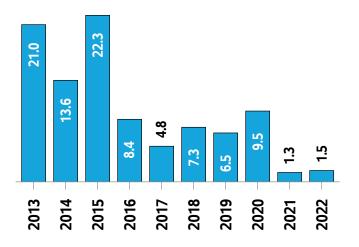
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# HUNTSVILLE MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	41	-6.8	141.2	5.1	5.1	70.8	156.3
Dollar Volume	\$30,796,046	1.4	330.1	107.1	118.9	321.7	678.7
New Listings	51	-25.0	88.9	37.8	15.9	21.4	-19.0
Active Listings	30	-23.1	-50.0	-54.5	-62.5	-79.9	-80.0
Sales to New Listings Ratio <sup>1</sup>	80.4	64.7	63.0	105.4	88.6	57.1	25.4
Months of Inventory <sup>2</sup>	0.7	0.9	3.5	1.7	2.1	6.2	9.4
Average Price	\$751,123	8.9	78.3	97.0	108.2	146.8	203.9
Median Price	\$725,000	11.8	86.8	93.3	110.1	176.2	195.9
Sale to List Price Ratio <sup>3</sup>	111.3	113.4	98.8	100.0	100.4	98.8	95.4
Median Days on Market	8.0	6.5	26.0	21.0	24.0	35.0	51.0

			Compared to <sup>*</sup>				
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	79	-1.2	38.6	-4.8	-21.8	43.6	64.6
Dollar Volume	\$61,565,265	15.7	145.5	91.9	68.5	286.9	463.3
New Listings	95	-18.1	21.8	-5.9	-35.4	-23.4	-25.2
Active Listings <sup>⁴</sup>	25	-2.6	-55.1	-63.8	-67.2	-82.3	-80.2
Sales to New Listings Ratio $\degree$	83.2	69.0	73.1	82.2	68.7	44.4	37.8
Months of Inventory $\circ$	0.9	1.0	2.9	2.5	2.3	7.7	7.9
Average Price	\$779,307	17.1	77.1	101.7	115.4	169.4	242.3
Median Price	\$724,196	12.6	78.8	104.1	109.9	182.3	254.6
Sale to List Price Ratio <sup>7</sup>	110.9	109.5	98.9	99.4	102.1	97.0	94.4
Median Days on Market	8.0	7.0	49.0	36.0	17.0	47.0	51.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

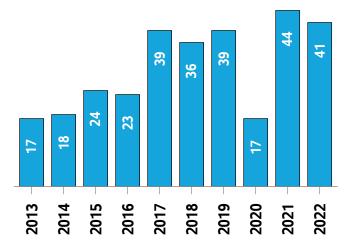
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



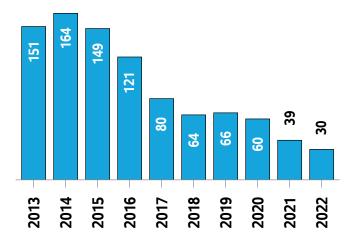
## HUNTSVILLE MLS® Non-Waterfront Market Activity



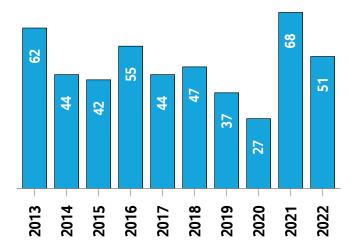
Sales Activity (March only)



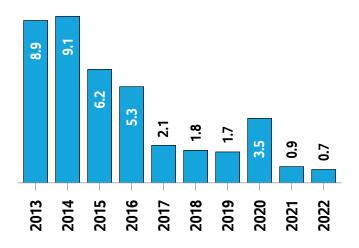
Active Listings (March only)



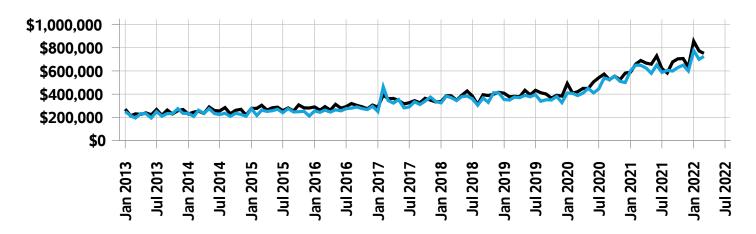
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

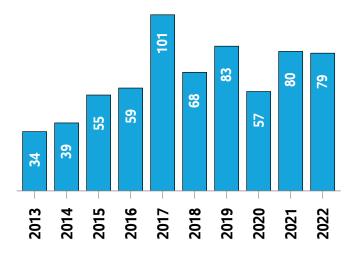




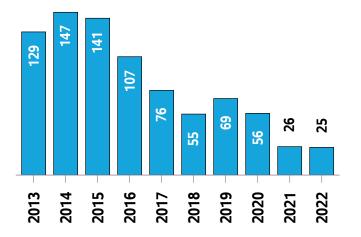
#### HUNTSVILLE MLS® Non-Waterfront Market Activity



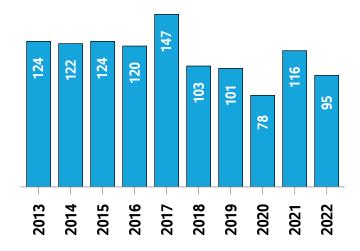
# Sales Activity (March Year-to-date)



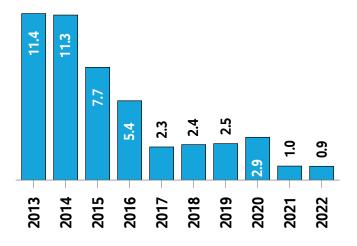
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# HUNTSVILLE MLS® Single Family Market Activity



		Compared to <sup>a</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	43	-14.0	126.3	34.4	4.9	72.0	138.9
Dollar Volume	\$37,345,050	-3.0	314.2	180.9	98.4	256.6	738.3
New Listings	61	-26.5	74.3	64.9	7.0	-6.2	-33.0
Active Listings	31	-32.6	-55.7	-62.2	-60.8	-83.3	-84.2
Sales to New Listings Ratio <sup>1</sup>	70.5	60.2	54.3	86.5	71.9	38.5	19.8
Months of Inventory <sup>2</sup>	0.7	0.9	3.7	2.6	1.9	7.4	10.9
Average Price	\$868,490	12.7	83.0	109.0	89.2	107.3	250.9
Median Price	\$785,000	14.5	86.9	92.5	98.7	180.5	220.4
Sale to List Price Ratio <sup>3</sup>	110.9	112.1	97.7	98.4	100.3	99.1	95.7
Median Days on Market	8.0	6.5	22.0	20.5	16.0	35.0	51.0

			Compared to <sup>°</sup>				
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	84	-9.7	64.7	13.5	-17.6	47.4	52.7
Dollar Volume	\$77,611,976	1.7	224.0	128.4	79.1	283.7	459.7
New Listings	109	-19.9	29.8	-2.7	-29.2	-26.4	-31.4
Active Listings <sup>⁴</sup>	21	-20.0	-66.5	-73.0	-67.8	-87.1	-86.1
Sales to New Listings Ratio ${}^{5}$	77.1	68.4	60.7	66.1	66.2	38.5	34.6
Months of Inventory	0.8	0.9	3.7	3.2	2.0	8.7	8.4
Average Price	\$923,952	12.6	96.7	101.2	117.5	160.4	266.5
Median Price	\$785,000	12.1	86.9	101.9	97.2	188.6	265.1
Sale to List Price Ratio <sup>7</sup>	110.4	108.9	97.7	98.4	101.7	96.8	94.4
Median Days on Market	7.0	7.0	47.0	27.5	15.0	48.0	53.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

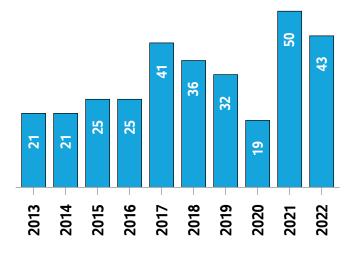
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



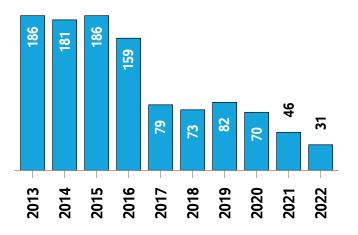
# HUNTSVILLE MLS® Single Family Market Activity



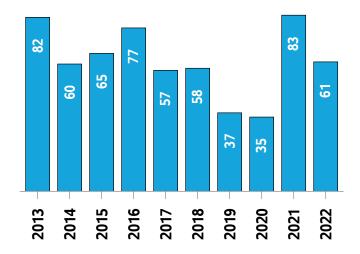
# Sales Activity (March only)



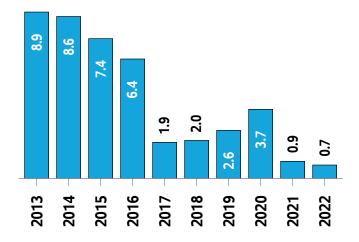
Active Listings (March only)



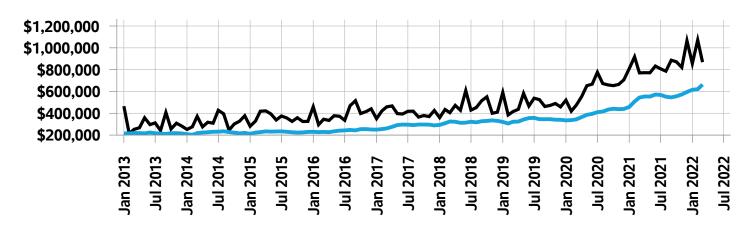
New Listings (March only)



Months of Inventory (March only)



## MLS® HPI Single Family Benchmark Price and Average Price

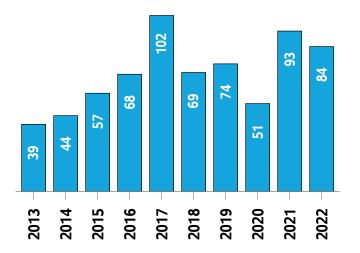




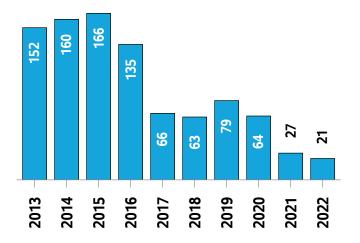
### HUNTSVILLE MLS® Single Family Market Activity



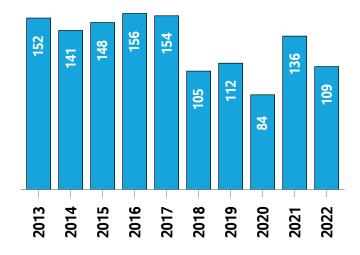
Sales Activity (March Year-to-date)



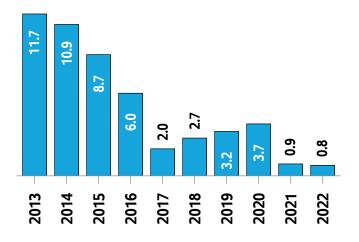
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# HUNTSVILLE MLS® Apartment Market Activity



		Compared to <sup>a</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	12	-20.0	1,100.0	200.0	9.1	200.0	500.0
Dollar Volume	\$5,112,338	-14.0	4,056.4	285.0	81.5	519.7	1,330.0
New Listings	10	11.1	11.1	100.0	-9.1	25.0	-16.7
Active Listings	10	-23.1	-54.5	11.1	-64.3	-81.8	-80.0
Sales to New Listings Ratio <sup>1</sup>	120.0	166.7	11.1	80.0	100.0	50.0	16.7
Months of Inventory <sup>2</sup>	0.8	0.9	22.0	2.3	2.5	13.8	25.0
Average Price	\$426,028	7.5	246.4	28.3	66.4	106.6	138.3
Median Price	\$443,766	4.4	260.8	37.3	40.9	139.9	148.3
Sale to List Price Ratio <sup>3</sup>	100.6	99.7	98.5	97.6	97.1	91.8	96.4
Median Days on Market	15.5	18.0	11.0	18.0	89.0	66.0	514.0

			Compared to <sup>°</sup>				
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	23	-8.0	666.7	155.6	53.3	228.6	666.7
Dollar Volume	\$12,767,738	29.7	2,128.2	384.0	229.5	653.3	1,887.2
New Listings	31	10.7	29.2	181.8	47.6	-8.8	-6.1
Active Listings <sup>⁴</sup>	13	-29.6	-15.6	40.7	-56.3	-77.8	-71.4
Sales to New Listings Ratio $^{5}$	74.2	89.3	12.5	81.8	71.4	20.6	9.1
Months of Inventory	1.7	2.2	15.0	3.0	5.8	24.4	44.3
Average Price	\$555,119	41.0	190.6	89.4	114.9	129.3	159.2
Median Price	\$481,000	13.2	191.5	38.4	52.7	96.3	78.1
Sale to List Price Ratio <sup>7</sup>	99.7	99.4	96.9	95.3	97.2	93.1	95.9
Median Days on Market	13.0	21.0	21.0	40.0	79.0	64.0	119.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

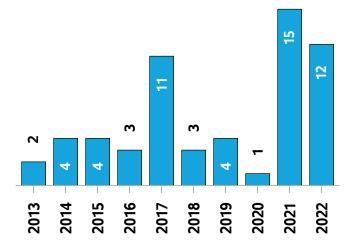
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



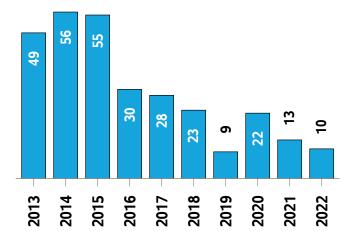
#### HUNTSVILLE MLS® Apartment Market Activity



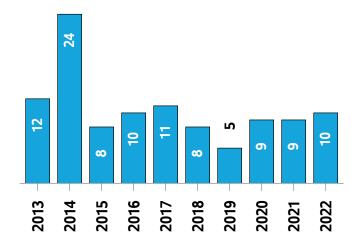
# Sales Activity (March only)



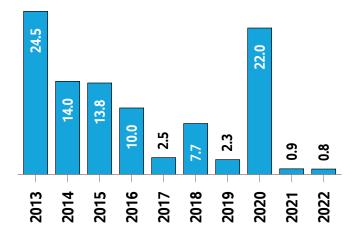
Active Listings (March only)



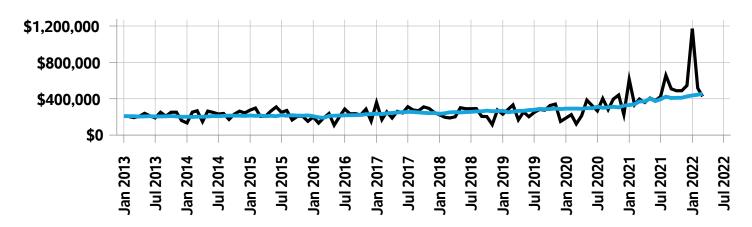
New Listings (March only)



Months of Inventory (March only)



## MLS® HPI Apartment Benchmark Price and Average Price

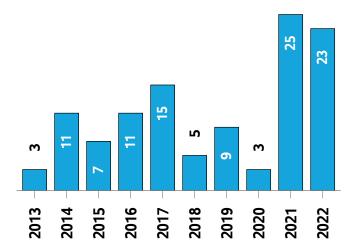




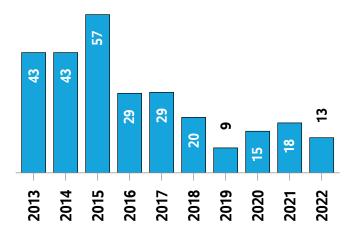
#### HUNTSVILLE MLS® Apartment Market Activity



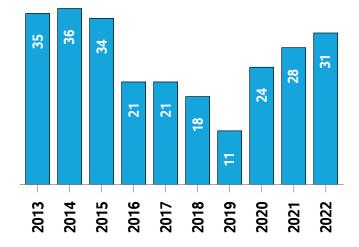
Sales Activity (March Year-to-date)



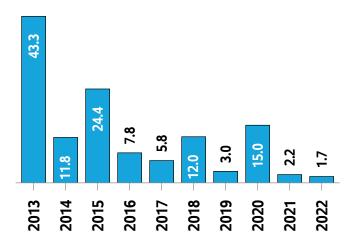
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



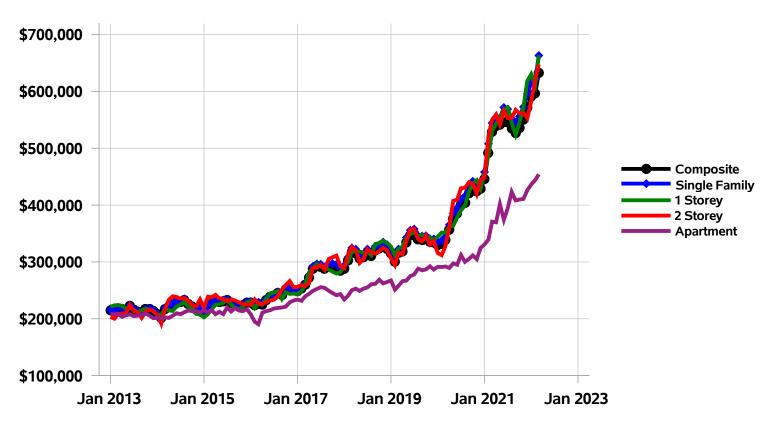
Months of Inventory <sup>2</sup>(March Year-to-date)







	MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.							
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$632,500	6.1	10.6	20.1	19.7	100.2	143.8			
Single Family	\$663,000	6.8	11.3	21.5	21.8	105.5	153.5			
One Storey	\$663,600	8.5	7.3	26.7	25.0	105.2	154.8			
Two Storey	\$647,200	4.3	17.1	14.1	17.6	104.8	151.3			
Apartment	\$454,100	2.3	6.5	11.3	22.5	76.0	89.7			



# MLS<sup>®</sup> HPI Benchmark Price



## HUNTSVILLE MLS® HPI Benchmark Descriptions



# Composite 🏤 🇌 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1330
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1361
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	26438
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## HUNTSVILLE MLS® HPI Benchmark Descriptions



# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1243
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	29184
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1630
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22800
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private





# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1040
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers
Waterfront	Waterfront





		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	9	-35.7	125.0	200.0	-25.0	-30.8	200.0	
Dollar Volume	\$6,919,014	-58.0	85.5	356.1	22.3	-7.2	640.0	
New Listings	8	-80.5	-65.2	-60.0	-74.2	-80.5	-84.9	
Active Listings	12	-72.1	-80.6	-78.6	-82.9	-88.6	-90.1	
Sales to New Listings Ratio <sup>1</sup>	112.5	34.1	17.4	15.0	38.7	31.7	5.7	
Months of Inventory <sup>2</sup>	1.3	3.1	15.5	18.7	5.8	8.1	40.3	
Average Price	\$768,779	-34.7	-17.6	52.0	63.1	34.1	146.7	
Median Price	\$551,000	-50.6	-38.8	19.3	16.0	56.3	40.4	
Sale to List Price Ratio <sup>3</sup>	106.9	113.5	97.0	101.6	96.7	94.7	96.2	
Median Days on Market	11.0	8.5	149.0	18.0	39.0	40.0	21.0	

		Compared to <sup>°</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	18	-40.0	100.0	125.0	-21.7	-33.3	50.0	
Dollar Volume	\$14,803,614	-54.0	140.7	261.5	47.0	23.7	298.6	
New Listings	17	-69.1	-61.4	-55.3	-70.7	-74.2	-77.9	
Active Listings <sup>⁴</sup>	15	-43.2	-69.9	-68.7	-72.6	-82.0	-82.7	
Sales to New Listings Ratio $^{5}$	105.9	54.5	20.5	21.1	39.7	40.9	15.6	
Months of Inventory	2.6	2.7	17.0	18.4	7.3	9.4	22.2	
Average Price	\$822,423	-23.4	20.3	60.7	87.8	85.5	165.7	
Median Price	\$520,450	-44.0	-11.0	6.8	22.5	53.1	72.0	
Sale to List Price Ratio <sup>7</sup>	100.6	107.8	96.4	101.6	95.2	94.7	92.5	
Median Days on Market	71.5	9.0	78.0	15.5	57.0	78.0	45.5	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

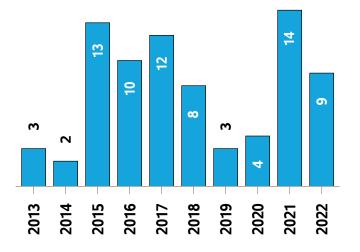
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



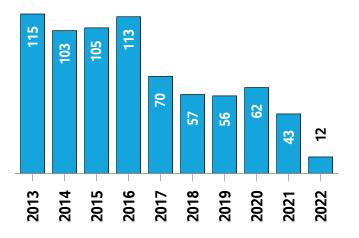
# LAKE OF BAYS MLS® Residential Market Activity



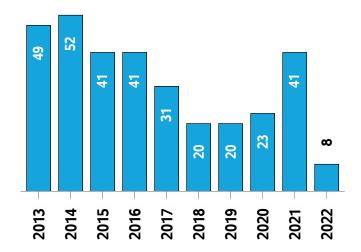
Sales Activity (March only)



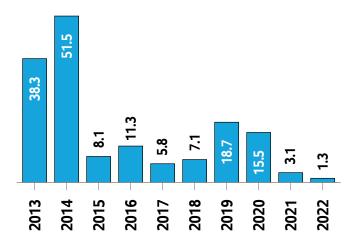
Active Listings (March only)



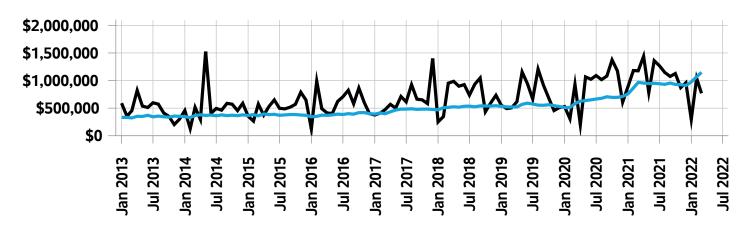
New Listings (March only)



Months of Inventory (March only)



## MLS® HPI Composite Benchmark Price and Average Price

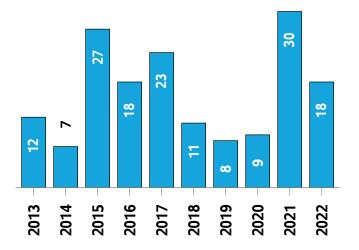




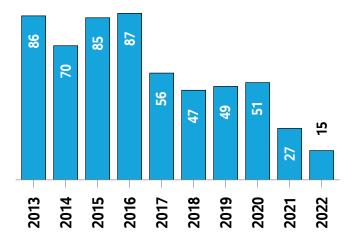
## LAKE OF BAYS MLS® Residential Market Activity



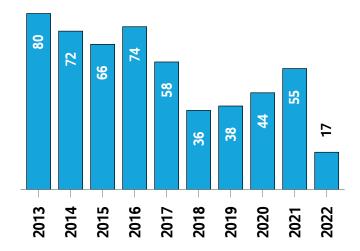
Sales Activity (March Year-to-date)



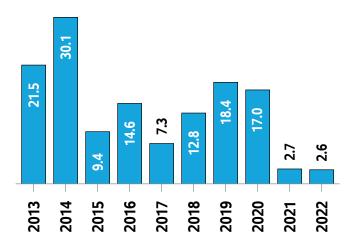
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)







		Compared to °						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	7	-36.4	250.0	600.0	-30.0	-36.4	600.0	
Dollar Volume	\$4,908,014	-62.3	85.2	962.3	-8.4	-30.4	1,150.4	
New Listings	6	-83.3	-68.4	-68.4	-78.6	-83.3	-87.2	
Active Listings	10	-75.6	-81.1	-80.8	-84.1	-88.9	-90.3	
Sales to New Listings Ratio <sup>1</sup>	116.7	30.6	10.5	5.3	35.7	30.6	2.1	
Months of Inventory <sup>2</sup>	1.4	3.7	26.5	52.0	6.3	8.2	103.0	
Average Price	\$701,145	-40.8	-47.1	51.8	30.8	9.3	78.6	
Median Price	\$55,000	-95.3	-95.8	-88.1	-89.8	-84.6	-86.0	
Sale to List Price Ratio <sup>3</sup>	93.9	110.6	95.0	102.7	96.5	95.9	98.1	
Median Days on Market	47.0	9.0	172.0	13.0	39.0	24.0	15.0	

		Compared to <sup>°</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	15	-37.5	200.0	275.0	-6.3	-16.7	114.3	
Dollar Volume	\$12,302,714	-53.9	176.9	492.9	47.8	24.4	381.1	
New Listings	13	-72.3	-62.9	-56.7	-74.0	-76.8	-80.0	
Active Listings <sup>⁴</sup>	13	-47.3	-69.0	-70.7	-73.3	-81.8	-82.2	
Sales to New Listings Ratio $^{5}$	115.4	51.1	14.3	13.3	32.0	32.1	10.8	
Months of Inventory	2.6	3.1	25.2	33.3	9.1	11.9	31.3	
Average Price	\$820,181	-26.2	-7.7	58.1	57.7	49.3	124.5	
Median Price	\$102,000	-90.1	-88.7	-79.1	-80.2	-71.4	-68.1	
Sale to List Price Ratio <sup>7</sup>	93.9	106.5	95.0	102.6	94.5	95.2	93.0	
Median Days on Market	156.0	11.0	122.0	39.5	41.5	47.5	44.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

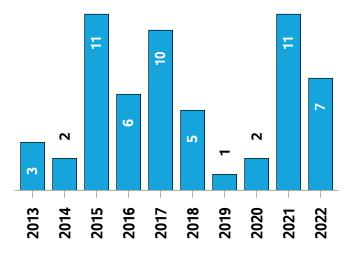
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



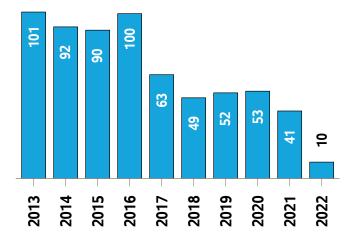
# LAKE OF BAYS MLS® Waterfront Market Activity



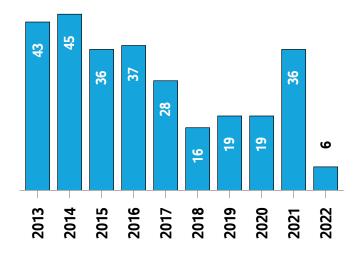
Sales Activity (March only)



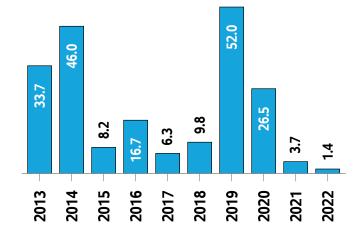
Active Listings (March only)



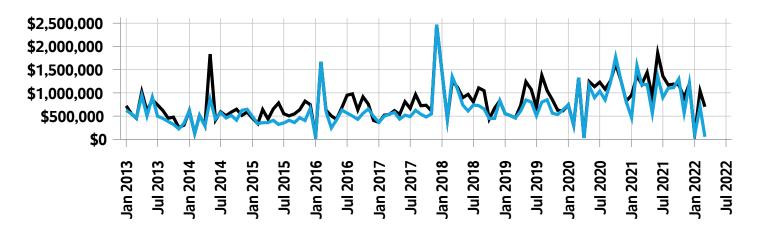
New Listings (March only)



Months of Inventory (March only)



## Average Price and Median Price

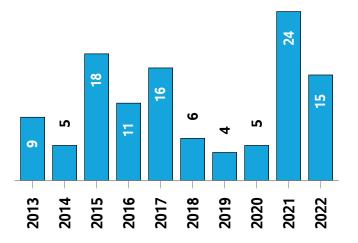




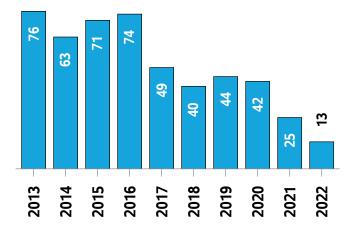
## LAKE OF BAYS MLS® Waterfront Market Activity



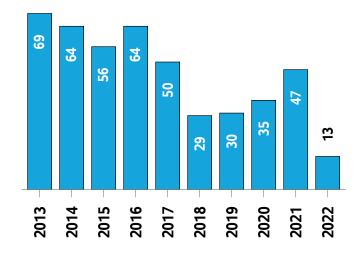
Sales Activity (March Year-to-date)



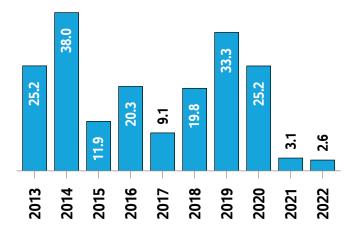
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# LAKE OF BAYS MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	2	-33.3	0.0	0.0	0.0	0.0	0.0	
Dollar Volume	\$2,011,000	-41.6	86.2	90.6	576.0	402.8	270.7	
New Listings	2	-60.0	-50.0	100.0	-33.3	-60.0	-66.7	
Active Listings	2	0.0	-77.8	-50.0	-71.4	-86.7	-88.9	
Sales to New Listings Ratio <sup>1</sup>	100.0	60.0	50.0	200.0	66.7	40.0	33.3	
Months of Inventory <sup>2</sup>	1.0	0.7	4.5	2.0	3.5	7.5	9.0	
Average Price	\$1,005,500	-12.4	86.2	90.6	576.0	402.8	270.7	
Median Price	\$1,005,500	17.8	86.2	90.6	576.0	402.8	270.7	
Sale to List Price Ratio <sup>3</sup>	152.7	123.9	98.9	101.1	97.6	88.5	95.2	
Median Days on Market	10.0	4.0	87.0	20.0	73.5	144.0	53.0	

		Compared to <sup>*</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	3	-50.0	-25.0	-25.0	-57.1	-66.7	-40.0	
Dollar Volume	\$2,500,900	-54.9	46.3	23.8	43.0	20.3	116.2	
New Listings	4	-50.0	-55.6	-50.0	-50.0	-60.0	-66.7	
Active Listings <sup>4</sup>	2	0.0	-74.1	-50.0	-68.2	-82.9	-85.1	
Sales to New Listings Ratio $5$	75.0	75.0	44.4	50.0	87.5	90.0	41.7	
Months of Inventory $\degree$	2.3	1.2	6.8	3.5	3.1	4.6	9.4	
Average Price	\$833,633	-9.8	95.1	65.1	233.6	261.0	260.4	
Median Price	\$551,000	-33.7	75.2	4.5	168.8	175.5	262.5	
Sale to List Price Ratio <sup>7</sup>	134.5	112.8	98.1	100.6	96.8	93.8	91.9	
Median Days on Market	10.0	6.0	39.5	15.0	77.0	122.0	76.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

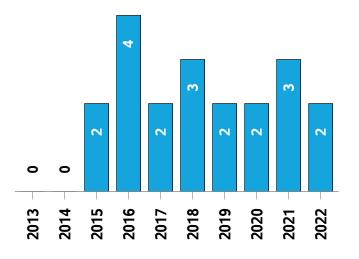
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



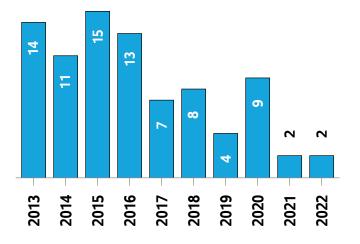
# LAKE OF BAYS MLS® Non-Waterfront Market Activity



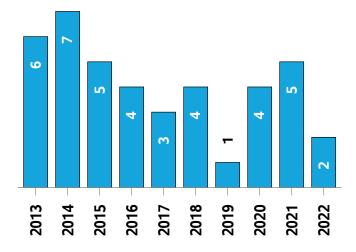
Sales Activity (March only)



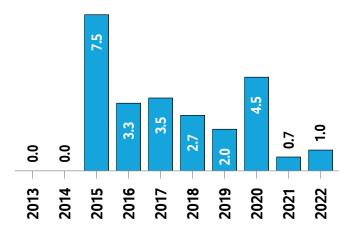
Active Listings (March only)



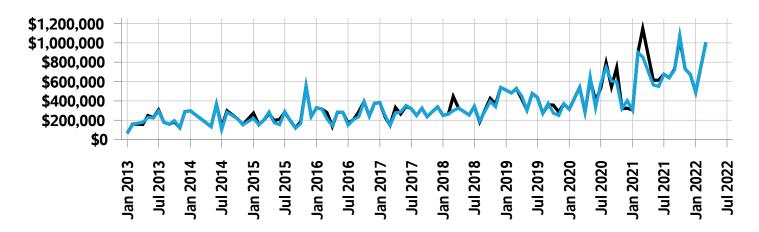
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

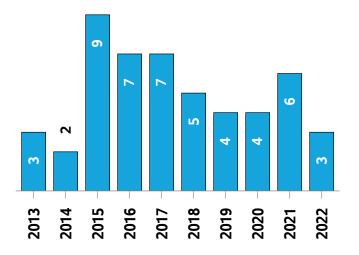




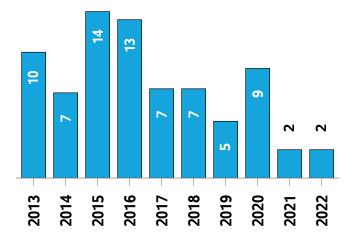
#### LAKE OF BAYS MLS® Non-Waterfront Market Activity



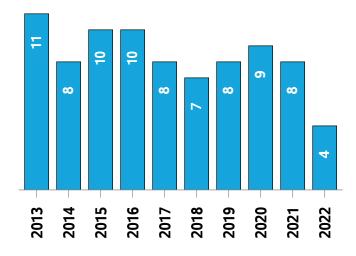
Sales Activity (March Year-to-date)



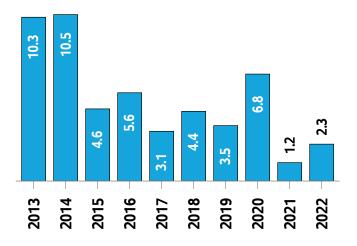
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)







		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	9	-25.0	125.0	200.0	-25.0	12.5	200.0
Dollar Volume	\$6,919,014	-57.6	85.5	356.1	22.3	33.5	640.0
New Listings	8	-79.5	-46.7	-52.9	-68.0	-75.0	-80.0
Active Listings	11	-69.4	-71.8	-76.1	-78.0	-85.9	-89.0
Sales to New Listings Ratio <sup>1</sup>	112.5	30.8	26.7	17.6	48.0	25.0	7.5
Months of Inventory <sup>2</sup>	1.2	3.0	9.8	15.3	4.2	9.8	33.3
Average Price	\$768,779	-43.5	-17.6	52.0	63.1	18.6	146.7
Median Price	\$551,000	-53.6	-38.8	19.3	16.0	56.4	40.4
Sale to List Price Ratio <sup>3</sup>	106.9	118.5	97.0	101.6	96.7	93.1	96.2
Median Days on Market	11.0	7.5	149.0	18.0	39.0	130.5	21.0

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	15	-28.6	66.7	87.5	-34.8	-31.8	36.4
Dollar Volume	\$14,159,714	-53.8	130.2	245.8	40.6	46.0	295.4
New Listings	15	-70.6	-46.4	-54.5	-67.4	-67.4	-75.4
Active Listings <sup>⁴</sup>	14	-28.8	-59.2	-64.4	-66.1	-77.7	-81.6
Sales to New Listings Ratio ${}^{5}$	100.0	41.2	32.1	24.2	50.0	47.8	18.0
Months of Inventory	2.8	2.8	11.4	14.8	5.4	8.5	20.7
Average Price	\$943,981	-35.3	38.1	84.4	115.5	114.1	190.0
Median Price	\$700,000	-41.7	19.7	43.6	64.7	118.8	118.8
Sale to List Price Ratio <sup>7</sup>	101.5	115.2	96.4	101.6	95.2	94.1	94.2
Median Days on Market	47.0	6.0	78.0	15.5	57.0	127.0	44.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

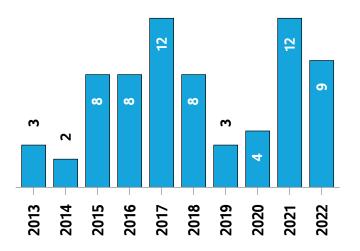
<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

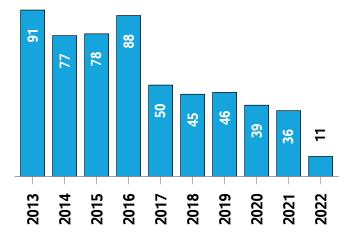




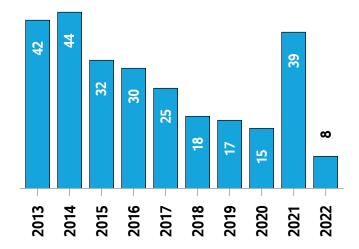
# Sales Activity (March only)



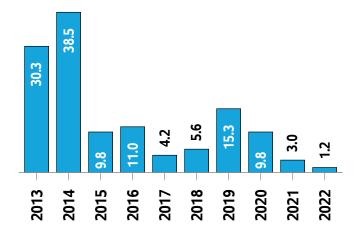
Active Listings (March only)



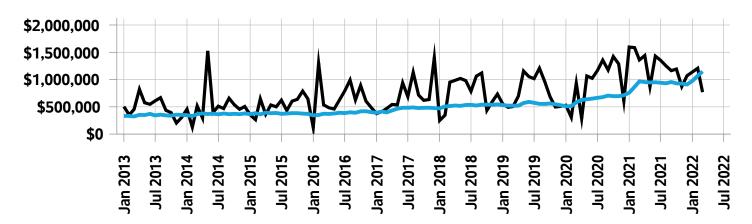
New Listings (March only)



Months of Inventory (March only)



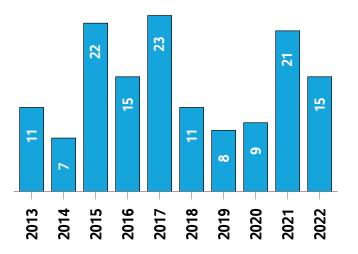
#### MLS® HPI Single Family Benchmark Price and Average Price



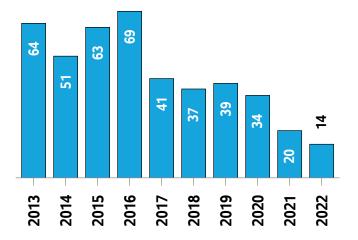




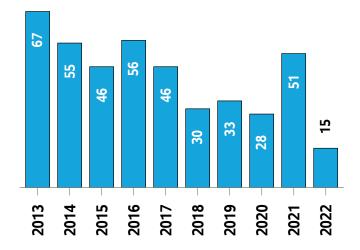
Sales Activity (March Year-to-date)



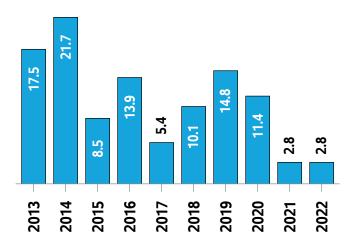
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



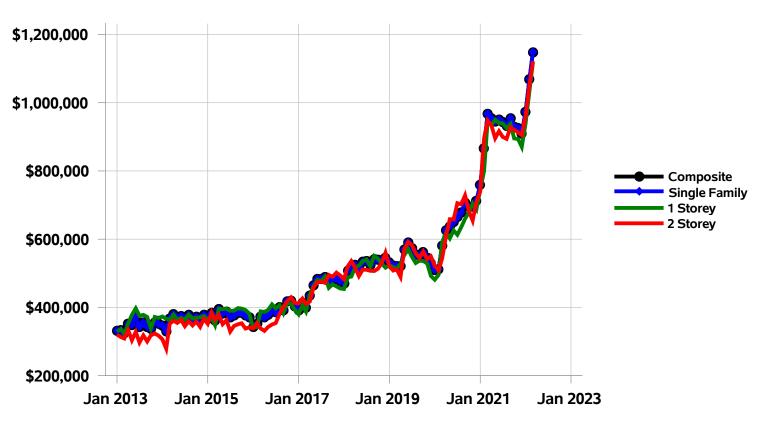
Months of Inventory <sup>2</sup>(March Year-to-date)







MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$1,148,300	7.4	26.3	20.3	18.7	120.2	188.4			
Single Family	\$1,148,300	7.4	26.3	20.3	18.7	120.2	188.4			
One Storey	\$1,118,900	8.1	28.5	19.3	18.5	117.9	188.5			
Two Storey	\$1,121,400	6.7	23.9	20.8	18.4	119.2	173.2			



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🇌 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1411
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1411
Half Bathrooms	0
Lot Size	51836
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront





# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	0
Lot Size	45600
Number of Fireplaces	0
Total Number Of Rooms	9
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1758
Half Bathrooms	0
Heating	Forced air
Lot Size	62931
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



## MINDEN HILLS MLS® Residential Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	18	0.0	200.0	100.0	-10.0	80.0	20.0
Dollar Volume	\$14,128,447	22.5	414.7	373.6	130.0	432.7	268.1
New Listings	23	-4.2	-23.3	15.0	-30.3	-47.7	-68.1
Active Listings	10	25.0	-77.3	-74.4	-73.0	-89.4	-92.2
Sales to New Listings Ratio <sup>1</sup>	78.3	75.0	20.0	45.0	60.6	22.7	20.8
Months of Inventory <sup>2</sup>	0.6	0.4	7.3	4.3	1.9	9.4	8.5
Average Price	\$784,914	22.5	71.6	136.8	155.5	195.9	206.8
Median Price	\$639,000	6.3	40.4	102.3	113.0	150.6	225.2
Sale to List Price Ratio <sup>3</sup>	129.3	118.9	97.4	97.7	97.1	95.8	96.0
Median Days on Market	8.0	10.0	10.5	68.0	21.0	18.5	39.0

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	38	-15.6	245.5	52.0	15.2	35.7	35.7
Dollar Volume	\$31,487,458	10.0	490.5	309.0	217.1	287.3	373.9
New Listings	44	-40.5	-2.2	2.3	-12.0	-48.2	-65.4
Active Listings <sup>⁴</sup>	7	-48.8	-75.0	-79.6	-75.6	-89.4	-91.2
Sales to New Listings Ratio $^{5}$	86.4	60.8	24.4	58.1	66.0	32.9	22.0
Months of Inventory $\degree$	0.6	1.0	8.0	4.3	2.7	7.4	8.9
Average Price	\$828,617	30.2	70.9	169.1	175.4	185.4	249.2
Median Price	\$639,500	-3.3	20.7	105.0	137.7	215.8	249.0
Sale to List Price Ratio <sup>7</sup>	127.2	113.8	98.2	97.3	97.1	93.1	94.7
Median Days on Market	8.5	8.0	34.0	57.0	23.0	20.0	37.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

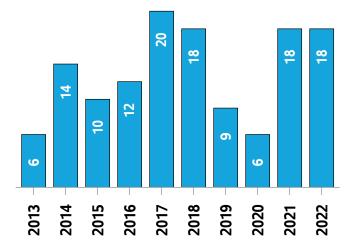
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



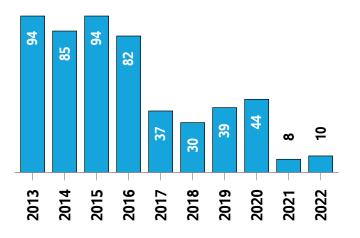
## MINDEN HILLS MLS® Residential Market Activity



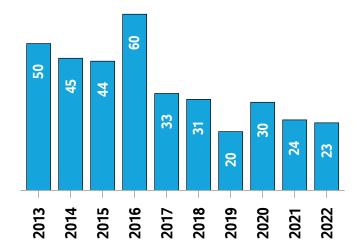
# Sales Activity (March only)



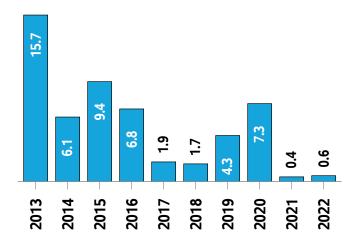
Active Listings (March only)



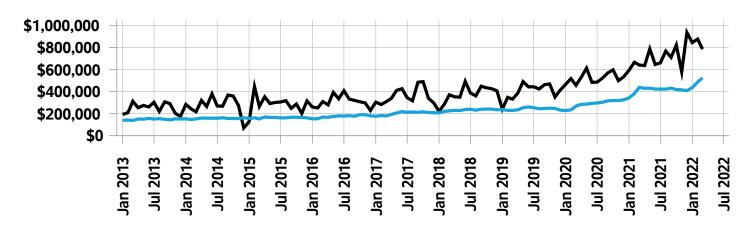
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

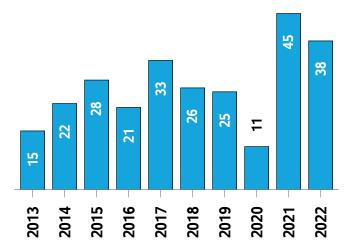




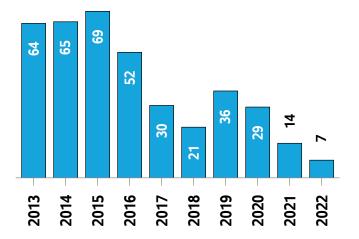
#### MINDEN HILLS MLS® Residential Market Activity



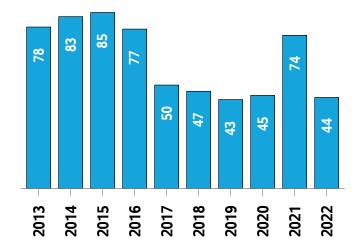
Sales Activity (March Year-to-date)



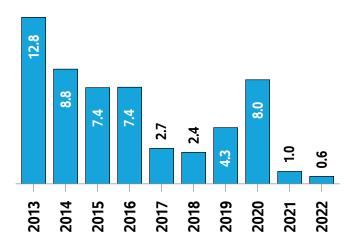
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





## MINDEN HILLS MLS® Waterfront Market Activity



		Compared to <sup>®</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	5	-37.5	66.7	400.0	-28.6	25.0	25.0
Dollar Volume	\$6,903,517	6.5	274.2	2,428.8	105.3	325.6	236.9
New Listings	7	-36.4	-61.1	-46.2	-53.3	-78.8	-85.1
Active Listings	3	-25.0	-88.9	-88.5	-85.7	-94.5	-95.9
Sales to New Listings Ratio <sup>1</sup>	71.4	72.7	16.7	7.7	46.7	12.1	8.5
Months of Inventory <sup>2</sup>	0.6	0.5	9.0	26.0	3.0	13.8	18.3
Average Price	\$1,380,703	70.5	124.5	405.8	187.4	240.5	169.5
Median Price	\$1,361,517	73.3	141.0	398.7	202.6	252.7	153.8
Sale to List Price Ratio <sup>3</sup>	121.1	127.4	98.9	94.5	96.0	97.1	95.0
Median Days on Market	7.0	7.0	10.0	167.0	24.0	20.5	29.0

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	10	-58.3	100.0	150.0	-23.1	11.1	42.9
Dollar Volume	\$15,978,628	-10.7	440.5	764.6	179.9	214.0	368.0
New Listings	12	-52.0	-52.0	-45.5	-52.0	-76.0	-82.4
Active Listings <sup>⁴</sup>	2	-14.3	-88.7	-90.8	-88.2	-94.1	-95.0
Sales to New Listings Ratio $^{5}$	83.3	96.0	20.0	18.2	52.0	18.0	10.3
Months of Inventory	0.6	0.3	10.6	16.3	3.9	11.3	17.1
Average Price	\$1,597,863	114.2	170.3	245.9	263.9	182.6	227.6
Median Price	\$1,605,000	118.4	184.1	283.1	269.0	406.3	235.8
Sale to List Price Ratio <sup>7</sup>	122.6	119.7	100.2	99.6	96.0	95.6	94.7
Median Days on Market	8.5	7.0	10.0	28.5	19.0	19.0	40.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

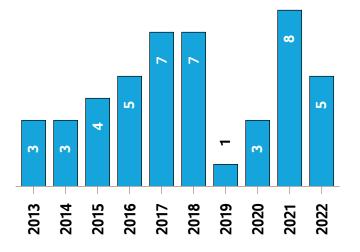
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



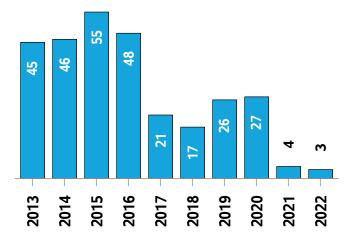
## MINDEN HILLS MLS® Waterfront Market Activity



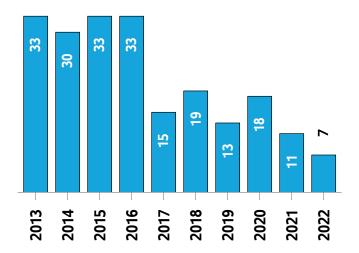
Sales Activity (March only)



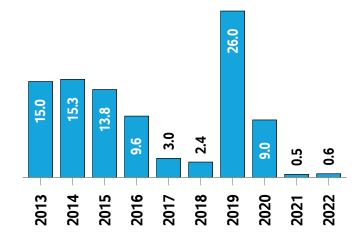
Active Listings (March only)



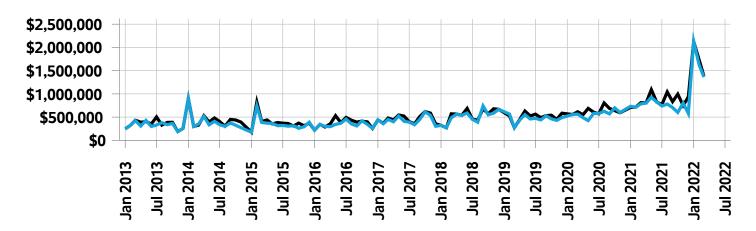
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

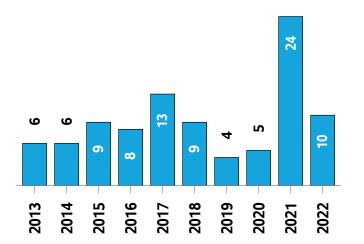




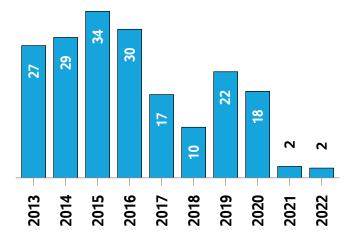
#### MINDEN HILLS MLS® Waterfront Market Activity



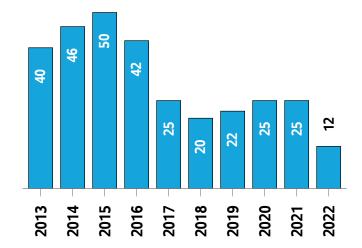
#### Sales Activity (March Year-to-date)



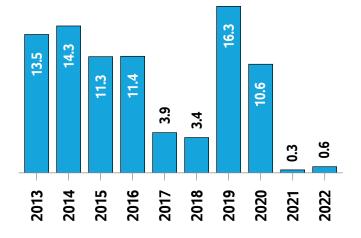
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# MINDEN HILLS MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	13	30.0	333.3	62.5	0.0	116.7	18.2
Dollar Volume	\$7,224,930	43.0	702.8	166.6	159.8	601.1	303.8
New Listings	16	23.1	33.3	128.6	-11.1	45.5	-36.0
Active Listings	7	75.0	-58.8	-46.2	-56.3	-82.1	-87.3
Sales to New Listings Ratio <sup>1</sup>	81.3	76.9	25.0	114.3	72.2	54.5	44.0
Months of Inventory <sup>2</sup>	0.5	0.4	5.7	1.6	1.2	6.5	5.0
Average Price	\$555,764	10.0	85.3	64.1	159.8	223.6	241.7
Median Price	\$550,000	21.8	96.4	73.5	134.0	165.1	229.3
Sale to List Price Ratio <sup>3</sup>	132.5	112.0	95.8	98.1	97.7	94.9	96.4
Median Days on Market	8.0	10.0	11.0	62.5	18.0	18.5	39.0

			Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	28	33.3	366.7	33.3	40.0	47.4	33.3	
Dollar Volume	\$15,508,830	44.5	552.6	165.1	267.5	410.1	380.1	
New Listings	32	-34.7	60.0	52.4	28.0	-8.6	-45.8	
Active Listings <sup>⁴</sup>	6	-50.0	-48.6	-58.1	-53.8	-82.9	-86.2	
Sales to New Listings Ratio $5$	87.5	42.9	30.0	100.0	80.0	54.3	35.6	
Months of Inventory $\degree$	0.6	1.7	5.8	2.0	2.0	5.5	6.2	
Average Price	\$553,887	8.4	39.8	98.8	162.5	246.1	260.1	
Median Price	\$520,000	9.5	57.6	66.7	114.4	271.4	246.7	
Sale to List Price Ratio <sup>7</sup>	128.9	107.1	96.5	96.9	97.8	91.9	94.7	
Median Days on Market	8.5	10.0	36.0	68.0	29.5	21.0	35.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

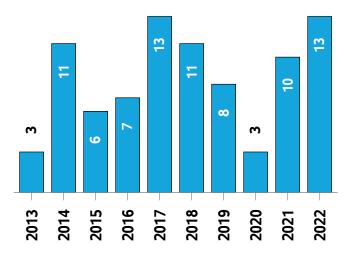
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



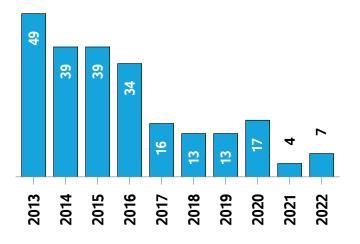
## MINDEN HILLS MLS® Non-Waterfront Market Activity



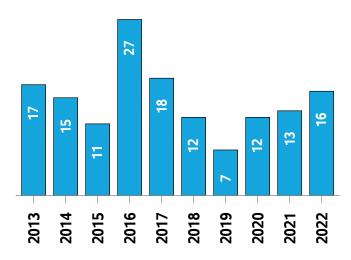
Sales Activity (March only)



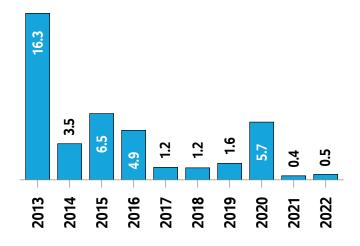
Active Listings (March only)



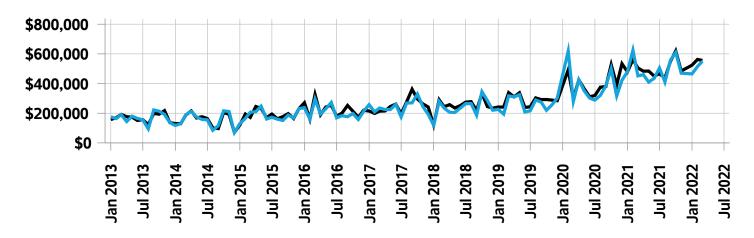
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

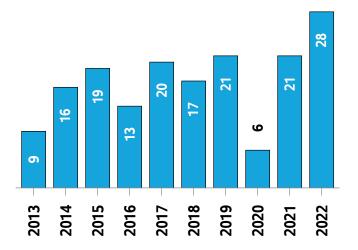




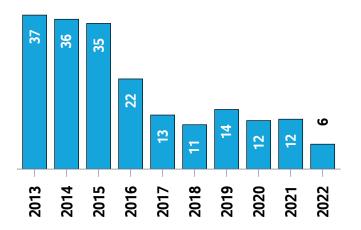
#### MINDEN HILLS MLS® Non-Waterfront Market Activity



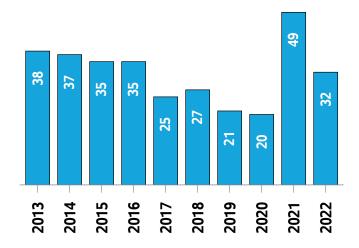
#### Sales Activity (March Year-to-date)



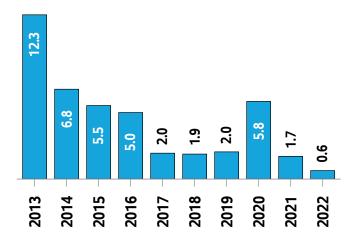
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# MINDEN HILLS MLS® Single Family Market Activity



		Compared to °						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	18	12.5	200.0	100.0	20.0	125.0	28.6	
Dollar Volume	\$14,128,447	28.4	414.7	373.6	168.1	475.1	270.8	
New Listings	23	4.5	-17.9	15.0	-8.0	-36.1	-64.6	
Active Listings	10	42.9	-76.2	-73.0	-66.7	-87.3	-91.6	
Sales to New Listings Ratio <sup>1</sup>	78.3	72.7	21.4	45.0	60.0	22.2	21.5	
Months of Inventory <sup>2</sup>	0.6	0.4	7.0	4.1	2.0	9.9	8.5	
Average Price	\$784,914	14.2	71.6	136.8	123.5	155.6	188.4	
Median Price	\$639,000	-1.6	40.4	102.3	109.5	130.3	214.4	
Sale to List Price Ratio <sup>3</sup>	129.3	120.3	97.4	97.7	96.4	96.9	95.5	
Median Days on Market	8.0	10.0	10.5	68.0	24.0	17.5	39.5	

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	35	-14.6	218.2	52.2	45.8	40.0	29.6
Dollar Volume	\$30,367,458	11.9	469.5	305.2	263.1	287.1	358.9
New Listings	42	-40.0	-2.3	0.0	7.7	-41.7	-64.4
Active Listings <sup>⁴</sup>	7	-48.8	-75.6	-79.2	-70.8	-88.1	-91.1
Sales to New Listings Ratio $^{5}$	83.3	58.6	25.6	54.8	61.5	34.7	22.9
Months of Inventory $\degree$	0.6	1.0	7.8	4.4	3.0	7.1	8.8
Average Price	\$867,642	31.1	79.0	166.3	149.0	176.5	254.0
Median Price	\$655,000	-1.9	23.6	107.3	118.3	200.5	233.3
Sale to List Price Ratio <sup>7</sup>	128.9	115.0	98.2	97.2	96.8	93.5	94.3
Median Days on Market	8.0	8.0	34.0	57.0	21.0	19.0	39.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

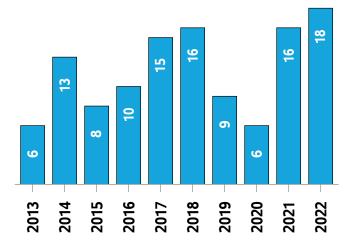
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



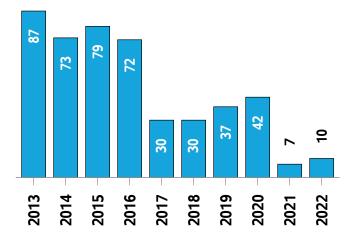
### MINDEN HILLS MLS® Single Family Market Activity



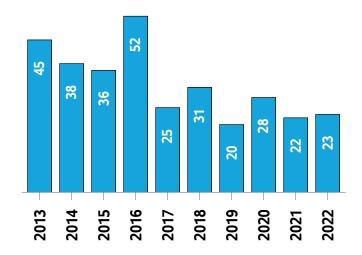
Sales Activity (March only)



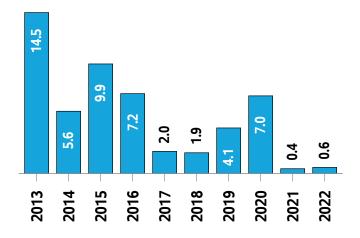
Active Listings (March only)



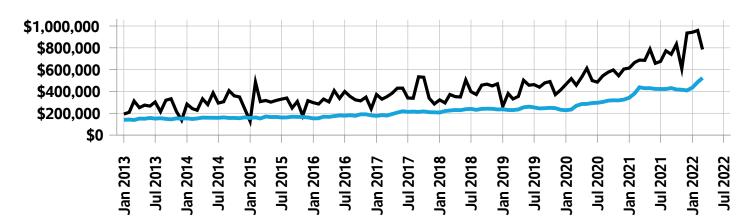
New Listings (March only)



Months of Inventory (March only)



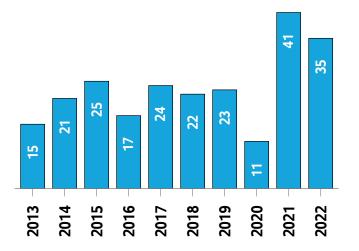
#### MLS® HPI Single Family Benchmark Price and Average Price



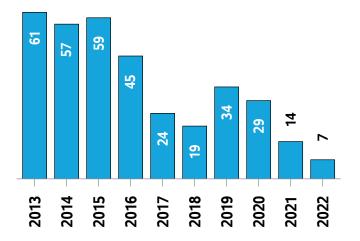




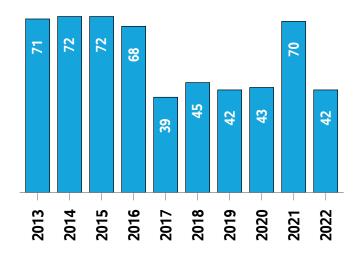
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



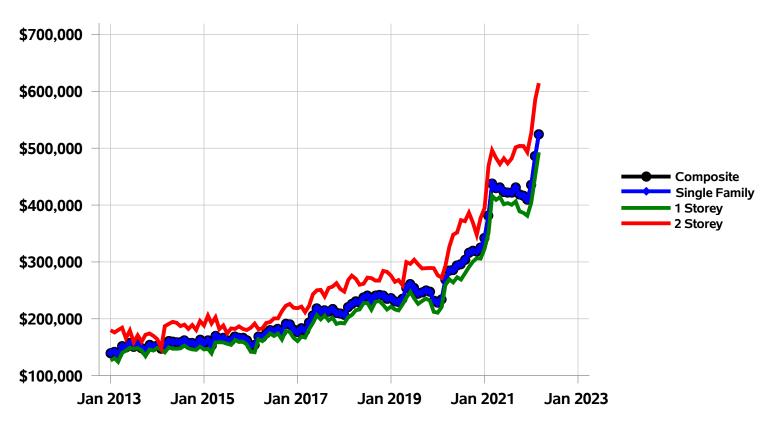
Months of Inventory <sup>2</sup>(March Year-to-date)







	MLS <sup>®</sup> Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago					
Composite	\$524,100	7.8	28.0	21.5	19.6	128.4	192.3					
Single Family	\$524,100	7.8	28.0	21.5	19.6	128.4	192.3					
One Storey	\$492,800	9.0	29.3	21.3	18.4	129.5	195.1					
Two Storey	\$614,400	4.9	24.6	22.5	23.8	129.2	190.4					



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🇌 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Lot Size	35284
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### MINDEN HILLS MLS® HPI Benchmark Descriptions



# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Lot Size	34056
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1659
Half Bathrooms	0
Heating	Forced air
Lot Size	43202
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# MUSKOKA LAKES MLS® Residential Market Activity



		Compared to <sup>®</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	19	-38.7	111.1	137.5	46.2	58.3	216.7	
Dollar Volume	\$26,440,290	-34.6	196.9	240.7	149.3	399.6	1,076.2	
New Listings	31	-38.0	-3.1	-41.5	-32.6	-67.0	-66.7	
Active Listings	39	-27.8	-58.1	-64.2	-60.6	-78.1	-79.3	
Sales to New Listings Ratio <sup>1</sup>	61.3	62.0	28.1	15.1	28.3	12.8	6.5	
Months of Inventory <sup>2</sup>	2.1	1.7	10.3	13.6	7.6	14.8	31.3	
Average Price	\$1,391,594	6.7	40.7	43.5	70.6	215.6	271.4	
Median Price	\$932,500	24.2	52.9	113.8	92.3	131.8	185.2	
Sale to List Price Ratio <sup>3</sup>	104.2	115.4	96.6	106.8	97.4	95.1	93.9	
Median Days on Market	12.0	8.0	20.0	21.0	52.0	29.0	44.5	

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	31	-50.0	63.2	55.0	-3.1	6.9	93.8
Dollar Volume	\$48,324,290	-38.8	178.1	176.7	143.7	187.9	498.0
New Listings	66	-20.5	-24.1	-24.1	-17.5	-46.8	-53.8
Active Listings <sup>⁴</sup>	30	-28.2	-63.8	-63.4	-61.8	-76.9	-76.5
Sales to New Listings Ratio $^{5}$	47.0	74.7	21.8	23.0	40.0	23.4	11.2
Months of Inventory	2.9	2.0	12.9	12.2	7.3	13.3	23.7
Average Price	\$1,558,848	22.5	70.4	78.5	151.6	169.3	208.7
Median Price	\$1,150,000	65.5	120.3	193.1	183.1	164.4	217.7
Sale to List Price Ratio <sup>7</sup>	102.5	108.7	94.4	99.6	96.6	94.4	94.2
Median Days on Market	15.0	10.0	32.0	46.0	48.0	110.0	38.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

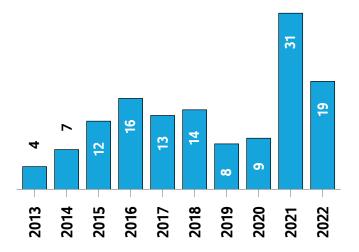


#### MUSKOKA LAKES MLS® Residential Market Activity

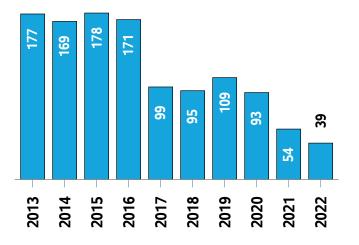


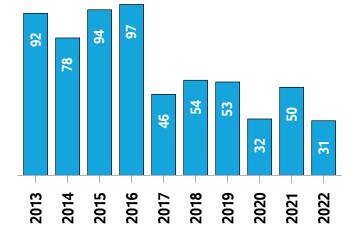
# Sales Activity (March only)

New Listings (March only)

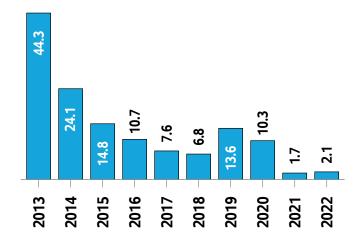


Active Listings (March only)

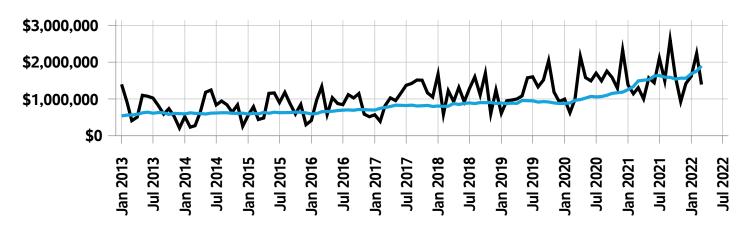




Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

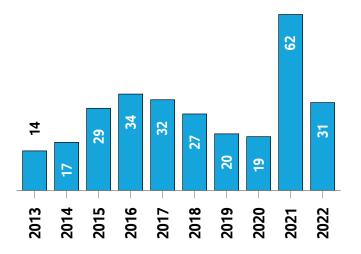




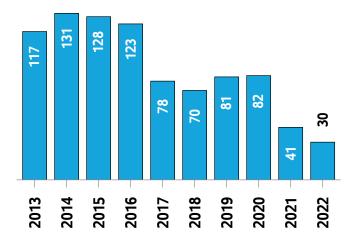
#### MUSKOKA LAKES MLS® Residential Market Activity



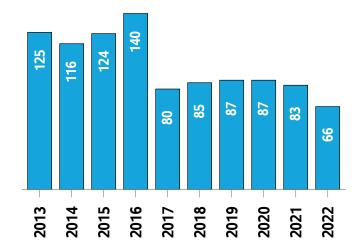
Sales Activity (March Year-to-date)



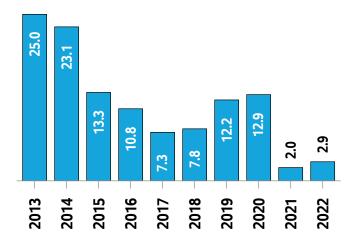
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# MUSKOKA LAKES MLS® Waterfront Market Activity



		Compared to °					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	11	-52.2	175.0	120.0	57.1	57.1	175.0
Dollar Volume	\$20,410,150	-43.1	186.7	201.5	136.1	422.1	1,156.8
New Listings	24	-22.6	-4.0	-35.1	-25.0	-68.8	-68.8
Active Listings	34	-10.5	-59.5	-62.2	-51.4	-74.2	-76.9
Sales to New Listings Ratio <sup>1</sup>	45.8	74.2	16.0	13.5	21.9	9.1	5.2
Months of Inventory <sup>2</sup>	3.1	1.7	21.0	18.0	10.0	18.9	36.8
Average Price	\$1,855,468	19.0	4.2	37.0	50.3	232.3	357.0
Median Price	\$1,749,150	24.9	-9.2	233.2	178.1	236.4	357.3
Sale to List Price Ratio <sup>3</sup>	102.6	112.3	94.8	112.0	99.1	94.2	92.0
Median Days on Market	11.0	10.0	140.5	32.0	23.0	70.0	30.5

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	20	-54.5	66.7	33.3	17.6	11.1	81.8
Dollar Volume	\$37,309,150	-43.9	153.2	133.5	141.3	161.5	447.0
New Listings	50	-9.1	-30.6	-23.1	-2.0	-45.1	-56.9
Active Listings <sup>4</sup>	25	-19.4	-66.4	-64.5	-53.7	-71.6	-73.8
Sales to New Listings Ratio $^{\circ}$	40.0	80.0	16.7	23.1	33.3	19.8	9.5
Months of Inventory	3.8	2.1	18.6	14.1	9.5	14.7	26.0
Average Price	\$1,865,458	23.4	51.9	75.2	105.1	135.3	200.9
Median Price	\$1,707,075	105.1	41.3	225.2	173.1	144.0	279.4
Sale to List Price Ratio <sup>7</sup>	100.8	105.7	92.2	100.4	97.4	94.1	93.2
Median Days on Market	17.0	16.5	49.5	61.0	26.0	116.5	22.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

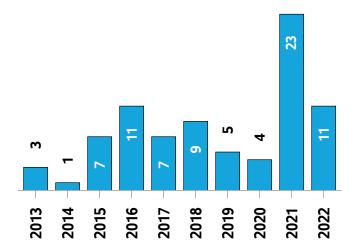


## MUSKOKA LAKES MLS® Waterfront Market Activity

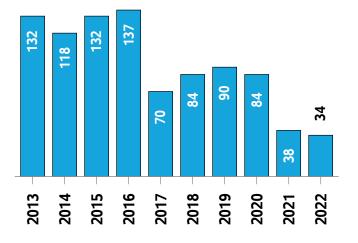


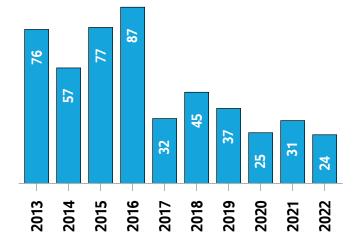
# Sales Activity (March only)



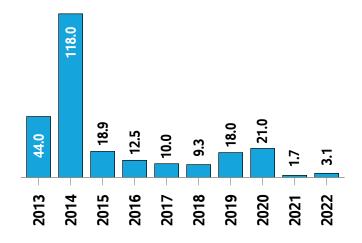


Active Listings (March only)

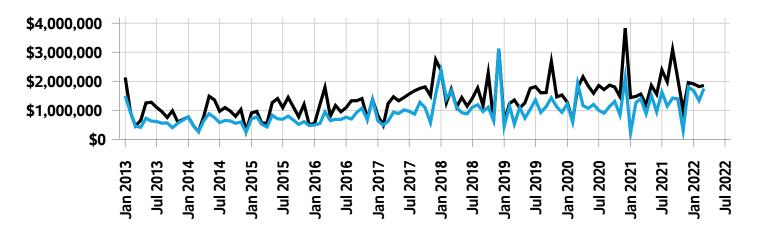




Months of Inventory (March only)



#### Average Price and Median Price

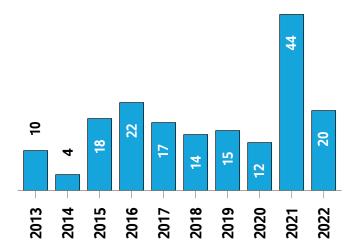




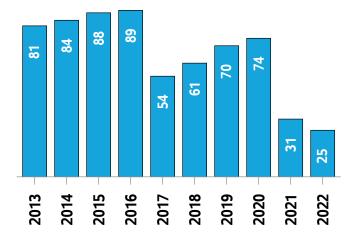
#### MUSKOKA LAKES MLS® Waterfront Market Activity



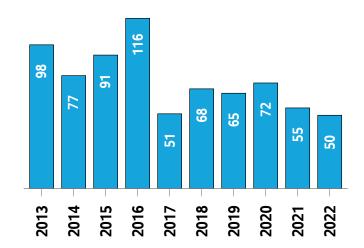
Sales Activity (March Year-to-date)



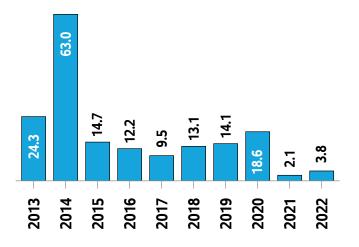
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# MUSKOKA LAKES MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	8	0.0	60.0	166.7	33.3	60.0	300.0
Dollar Volume	\$6,030,140	32.1	237.8	509.1	207.3	336.0	866.4
New Listings	7	-63.2	0.0	-56.3	-50.0	-58.8	-56.3
Active Listings	5	-68.8	-44.4	-73.7	-82.8	-89.1	-87.8
Sales to New Listings Ratio <sup>1</sup>	114.3	42.1	71.4	18.8	42.9	29.4	12.5
Months of Inventory <sup>2</sup>	0.6	2.0	1.8	6.3	4.8	9.2	20.5
Average Price	\$753,768	32.1	111.2	128.4	130.5	172.5	141.6
Median Price	\$707,820	32.0	102.2	103.7	173.3	248.7	126.9
Sale to List Price Ratio <sup>3</sup>	106.2	124.6	98.1	98.0	95.3	96.2	97.5
Median Days on Market	13.0	6.0	20.0	10.0	96.0	26.0	204.5

		Compared to *					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	11	-38.9	57.1	120.0	-26.7	0.0	120.0
Dollar Volume	\$11,015,140	-11.3	317.3	639.3	152.4	337.3	774.2
New Listings	16	-42.9	6.7	-27.3	-44.8	-51.5	-40.7
Active Listings <sup>⁴</sup>	5	-54.8	-39.1	-56.3	-80.3	-88.4	-84.9
Sales to New Listings Ratio $^{\circ}$	68.8	64.3	46.7	22.7	51.7	33.3	18.5
Months of Inventory	1.3	1.7	3.3	6.4	4.7	11.0	18.6
Average Price	\$1,001,376	45.2	165.5	236.0	244.2	337.3	297.4
Median Price	\$775,000	33.8	96.2	171.9	202.7	315.5	224.3
Sale to List Price Ratio <sup>7</sup>	105.5	116.1	98.3	97.1	95.6	94.9	96.5
Median Days on Market	12.0	6.0	17.0	10.0	82.0	38.0	59.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

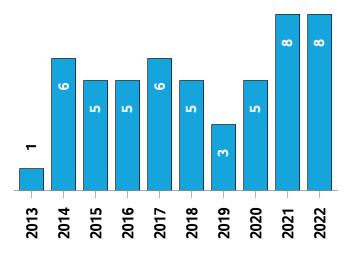
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



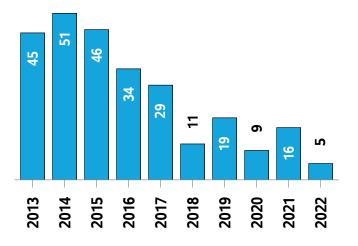
### MUSKOKA LAKES MLS® Non-Waterfront Market Activity



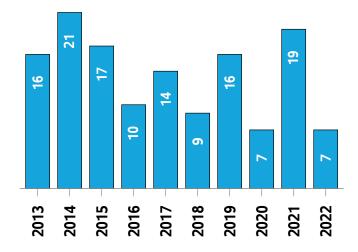
Sales Activity (March only)



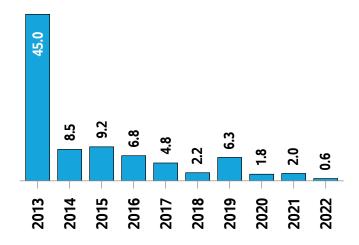
Active Listings (March only)



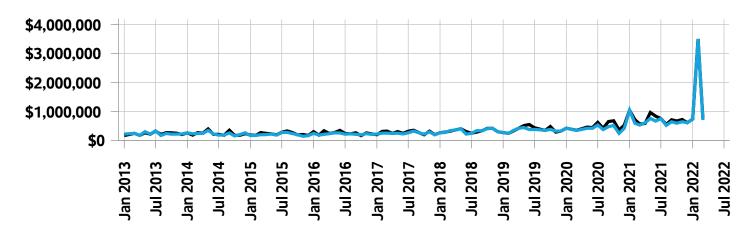
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

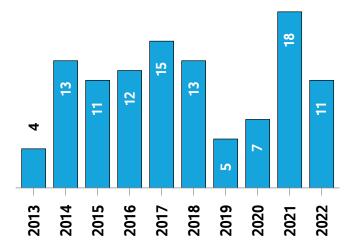




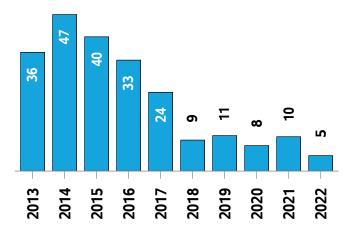
#### MUSKOKA LAKES MLS® Non-Waterfront Market Activity



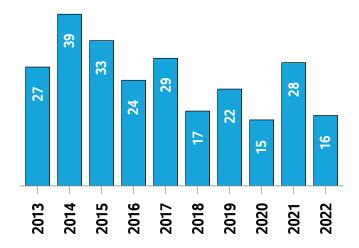
#### Sales Activity (March Year-to-date)



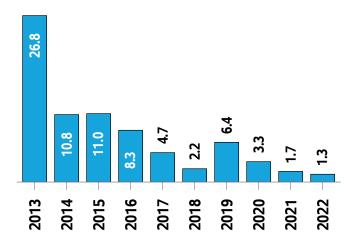
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)







		Compared to <sup>°</sup>					
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	15	-50.0	87.5	150.0	15.4	36.4	400.0
Dollar Volume	\$24,615,290	-39.0	187.8	224.7	132.1	381.5	1,686.3
New Listings	19	-50.0	-34.5	-53.7	-55.8	-75.6	-77.9
Active Listings	16	-55.6	-78.1	-80.7	-81.6	-88.5	-90.2
Sales to New Listings Ratio <sup>1</sup>	78.9	78.9	27.6	14.6	30.2	14.1	3.5
Months of Inventory <sup>2</sup>	1.1	1.2	9.1	13.8	6.7	12.6	54.3
Average Price	\$1,641,019	21.9	53.5	29.9	101.1	253.1	257.3
Median Price	\$1,285,000	62.0	101.6	135.2	164.9	195.4	185.6
Sale to List Price Ratio <sup>3</sup>	107.4	116.1	95.2	98.0	97.4	94.6	95.0
Median Days on Market	8.0	7.5	42.0	21.0	52.0	30.0	50.0

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	25	-57.6	66.7	47.1	-19.4	-3.8	108.3
Dollar Volume	\$45,262,290	-41.7	167.8	164.2	132.8	194.9	579.7
New Listings	36	-42.9	-45.5	-43.8	-49.3	-64.4	-71.7
Active Listings <sup>⁴</sup>	13	-58.9	-79.6	-78.7	-80.7	-86.8	-87.4
Sales to New Listings Ratio $^{5}$	69.4	93.7	22.7	26.6	43.7	25.7	9.4
Months of Inventory $\degree$	1.6	1.6	12.7	10.8	6.5	11.3	25.8
Average Price	\$1,810,492	37.6	60.7	79.7	188.7	206.7	226.3
Median Price	\$1,335,000	88.0	100.8	154.3	214.1	200.0	242.3
Sale to List Price Ratio <sup>7</sup>	105.0	109.3	94.3	95.6	96.4	94.1	93.9
Median Days on Market	12.0	9.0	57.0	52.0	52.0	115.5	29.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

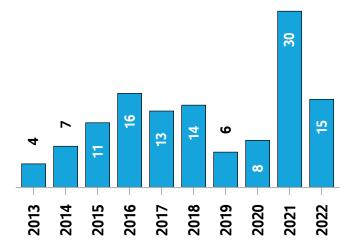
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



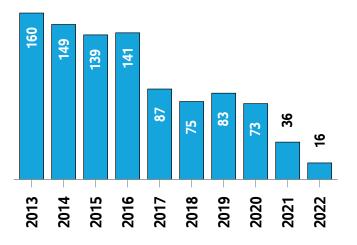
### MUSKOKA LAKES MLS® Single Family Market Activity



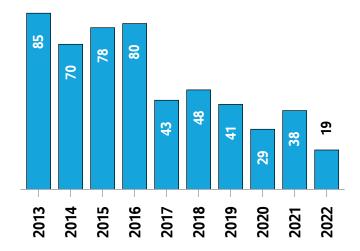
## Sales Activity (March only)



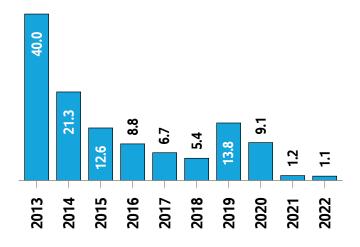
Active Listings (March only)



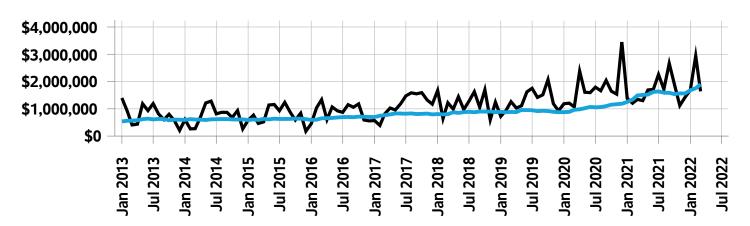
New Listings (March only)



Months of Inventory (March only)



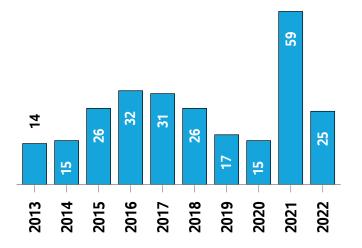
#### MLS® HPI Single Family Benchmark Price and Average Price



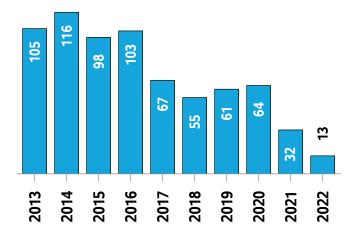




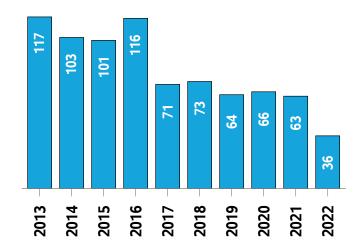
Sales Activity (March Year-to-date)



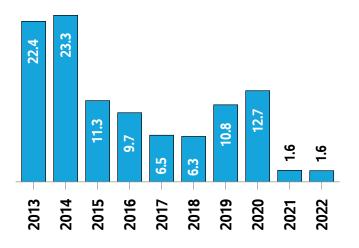
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



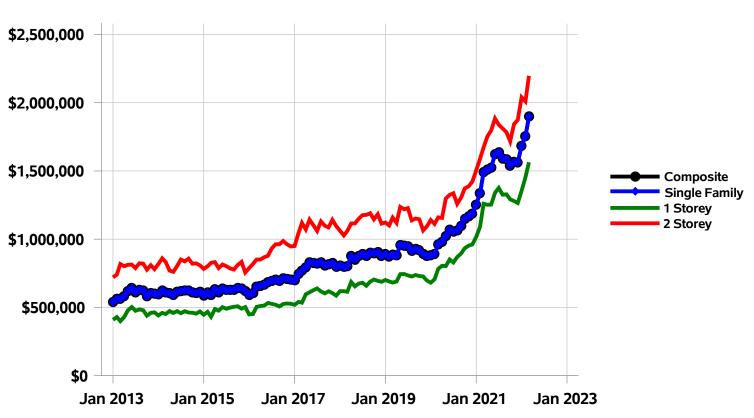
Months of Inventory <sup>2</sup>(March Year-to-date)







MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,897,600	8.2	21.4	19.5	27.3	114.2	147.1	
Single Family	\$1,897,600	8.2	21.4	19.5	27.3	114.2	147.1	
One Storey	\$1,563,300	7.5	23.6	17.7	24.2	129.3	192.5	
Two Storey	\$2,197,000	9.3	17.2	23.2	31.4	89.7	96.3	



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1547
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private
Waterfront	Waterfront

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1547
Half Bathrooms	0
Lot Size	50094
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront





# 1 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1350
Half Bathrooms	0
Heating Fuel	Electricity
Lot Size	45302
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	2032
Half Bathrooms	1
Heating	Forced air
Lot Size	58246
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private
Waterfront	Waterfront



# PARRY SOUND MLS® Residential Market Activity



		Compared to *						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	9	28.6	-10.0	50.0	-10.0	80.0	-18.2	
Dollar Volume	\$4,680,240	14.6	56.7	250.3	100.2	261.2	157.9	
New Listings	6	-60.0	-62.5	-53.8	-53.8	-62.5	-60.0	
Active Listings	5	-70.6	-78.3	-75.0	-85.7	-90.4	-90.0	
Sales to New Listings Ratio <sup>1</sup>	150.0	46.7	62.5	46.2	76.9	31.3	73.3	
Months of Inventory <sup>2</sup>	0.6	2.4	2.3	3.3	3.5	10.4	4.5	
Average Price	\$520,027	-10.8	74.2	133.5	122.4	100.6	215.2	
Median Price	\$475,000	18.8	61.6	117.4	113.5	90.8	182.7	
Sale to List Price Ratio <sup>3</sup>	116.6	106.8	95.5	97.9	96.8	95.6	90.9	
Median Days on Market	9.0	9.0	42.0	19.5	34.5	15.0	66.0	

		Compared to <sup>°</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	17	-32.0	-15.0	-5.6	-5.6	70.0	-29.2	
Dollar Volume	\$10,004,740	-18.4	52.2	172.8	148.2	345.0	131.5	
New Listings	17	-46.9	-46.9	-34.6	-51.4	-52.8	-63.8	
Active Listings <sup>⁴</sup>	7	-52.3	-60.4	-61.1	-79.6	-85.1	-85.3	
Sales to New Listings Ratio $^{5}$	100.0	78.1	62.5	69.2	51.4	27.8	51.1	
Months of Inventory	1.2	1.8	2.7	3.0	5.7	14.1	6.0	
Average Price	\$588,514	20.0	79.1	188.8	162.8	161.8	226.9	
Median Price	\$456,000	10.4	55.4	113.6	123.5	96.1	157.6	
Sale to List Price Ratio <sup>7</sup>	108.0	104.5	95.7	95.6	97.5	95.8	92.6	
Median Days on Market	10.0	14.0	32.0	39.0	34.5	33.5	72.5	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

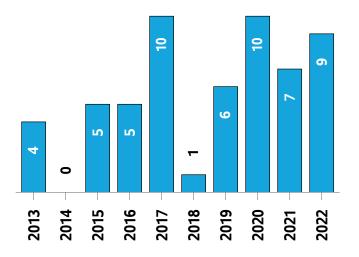
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



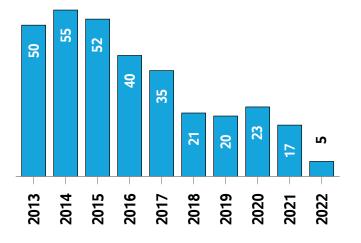
# PARRY SOUND MLS® Residential Market Activity



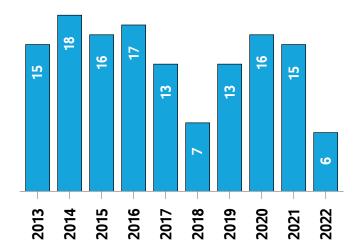
# Sales Activity (March only)



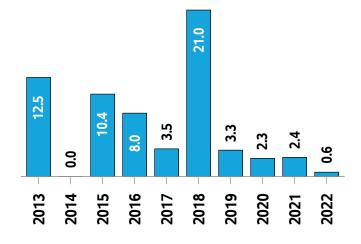
Active Listings (March only)



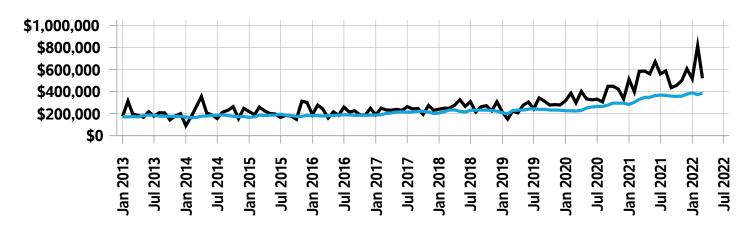
New Listings (March only)



Months of Inventory (March only)



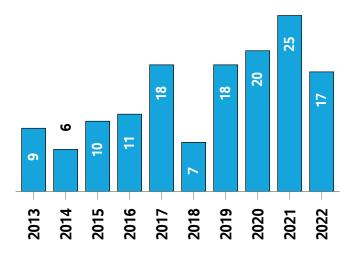
# MLS® HPI Composite Benchmark Price and Average Price



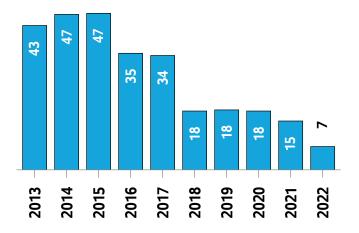




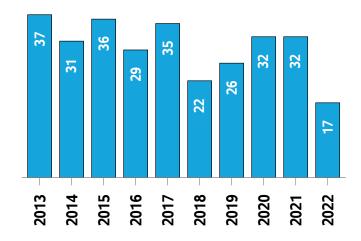
Sales Activity (March Year-to-date)



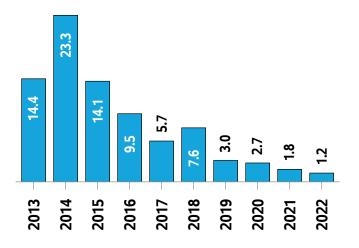
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)







		Compared to *						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	0	-100.0	-100.0				_	
Dollar Volume	\$0	-100.0	-100.0	_	_	_	—	
New Listings	1	-50.0	-66.7	-75.0	-66.7	-50.0	—	
Active Listings	1	-80.0	-75.0	-80.0	-83.3	-75.0	—	
Sales to New Listings Ratio <sup>1</sup>	0.0	100.0	33.3				_	
Months of Inventory <sup>2</sup>	0.0	2.5	4.0		_	_	—	
Average Price	\$0	-100.0	-100.0		—	—	—	
Median Price	\$0	-100.0	-100.0		_	_	—	
Sale to List Price Ratio <sup>3</sup>	0.0	103.4	102.7				_	
Median Days on Market	0.0	32.5	14.0		_	_	—	

		Compared to <sup>°</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	2	-60.0	0.0	—		_	100.0	
Dollar Volume	\$2,105,000	-47.3	101.4	_	_	_	1,258.1	
New Listings	2	-60.0	-60.0	-50.0	-50.0	0.0	100.0	
Active Listings <sup>⁴</sup>	1	-78.6	-66.7	-66.7	-72.7	-62.5	0.0	
Sales to New Listings Ratio $^{5}$	100.0	100.0	40.0	_			100.0	
Months of Inventory $\degree$	1.5	2.8	4.5	_			3.0	
Average Price	\$1,052,500	31.8	101.4	_			579.0	
Median Price	\$1,052,500	55.9	101.4	_			579.0	
Sale to List Price Ratio <sup>7</sup>	97.2	101.4	99.6				93.9	
Median Days on Market	47.0	37.0	12.0	_		_	25.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

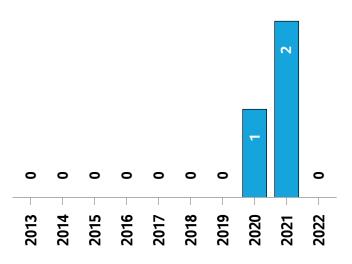
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



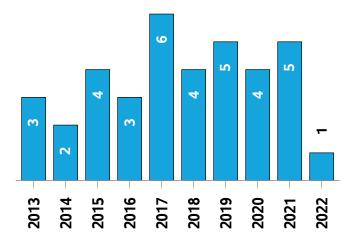


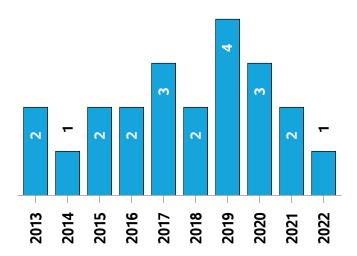
# Sales Activity (March only)



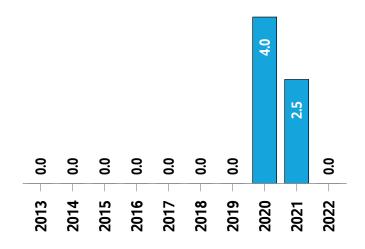


Active Listings (March only)

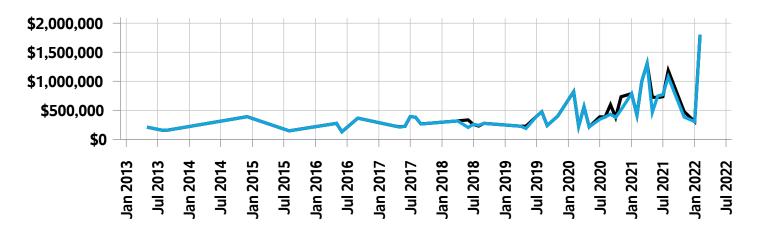




Months of Inventory (March only)



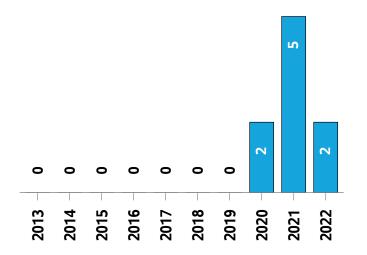
# Average Price and Median Price



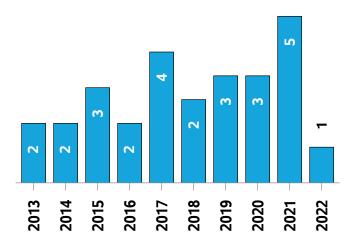




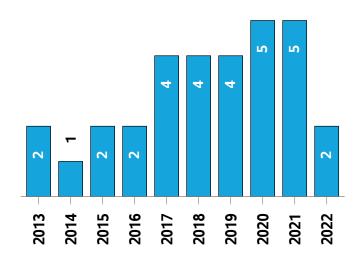
Sales Activity (March Year-to-date)



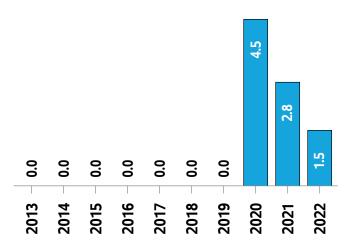
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# PARRY SOUND MLS® Non-Waterfront Market Activity



		Compared to *						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	9	80.0	0.0	50.0	-10.0	80.0	-18.2	
Dollar Volume	\$4,680,240	124.7	69.5	250.3	100.2	261.2	157.9	
New Listings	5	-61.5	-61.5	-44.4	-50.0	-64.3	-66.7	
Active Listings	4	-66.7	-78.9	-73.3	-86.2	-91.7	-92.0	
Sales to New Listings Ratio <sup>1</sup>	180.0	38.5	69.2	66.7	100.0	35.7	73.3	
Months of Inventory <sup>2</sup>	0.4	2.4	2.1	2.5	2.9	9.6	4.5	
Average Price	\$520,027	24.8	69.5	133.5	122.4	100.6	215.2	
Median Price	\$475,000	62.7	49.4	117.4	113.5	90.8	182.7	
Sale to List Price Ratio <sup>3</sup>	116.6	108.1	94.7	97.9	96.8	95.6	90.9	
Median Days on Market	9.0	9.0	43.0	19.5	34.5	15.0	66.0	

		Compared to <sup>®</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	15	-25.0	-16.7	-16.7	-16.7	50.0	-34.8
Dollar Volume	\$7,899,740	-4.5	42.9	115.4	96.0	251.4	89.6
New Listings	15	-44.4	-44.4	-31.8	-51.6	-55.9	-67.4
Active Listings <sup>⁴</sup>	7	-33.3	-54.5	-55.6	-78.3	-85.0	-85.9
Sales to New Listings Ratio <sup>5</sup>	100.0	74.1	66.7	81.8	58.1	29.4	50.0
Months of Inventory $\degree$	1.3	1.5	2.4	2.5	5.1	13.3	6.2
Average Price	\$526,649	27.3	71.5	158.5	135.2	134.2	190.8
Median Price	\$456,000	15.4	55.4	113.6	123.5	96.1	154.7
Sale to List Price Ratio <sup>7</sup>	109.4	105.3	95.2	95.6	97.5	95.8	92.5
Median Days on Market	9.0	11.0	38.5	39.0	34.5	33.5	79.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

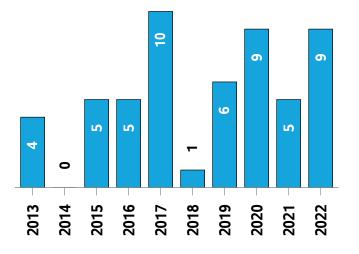
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



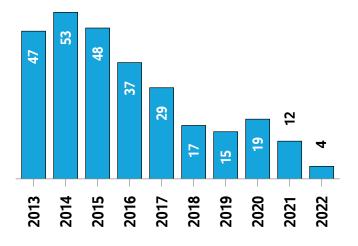
# PARRY SOUND MLS® Non-Waterfront Market Activity



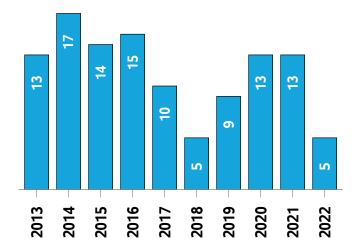
Sales Activity (March only)



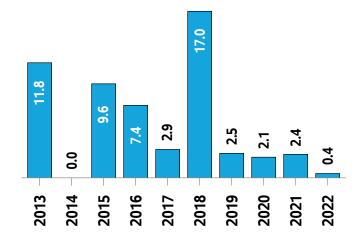
Active Listings (March only)



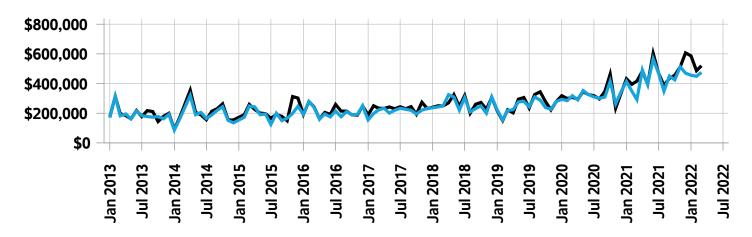
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

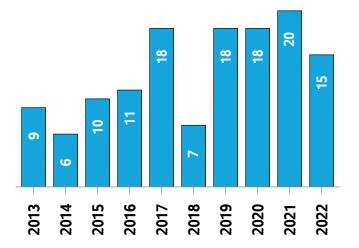




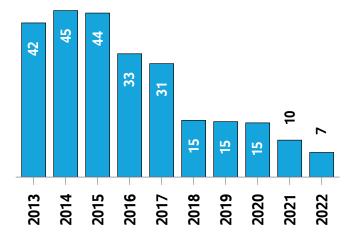
# PARRY SOUND MLS® Non-Waterfront Market Activity



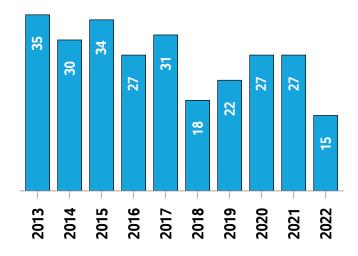
# Sales Activity (March Year-to-date)



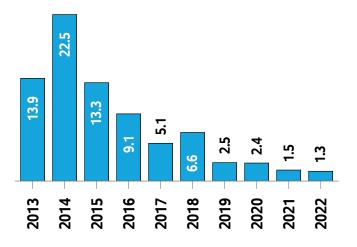
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)







		Compared to <sup>®</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	7	0.0	-30.0	16.7	-12.5	133.3	-36.4	
Dollar Volume	\$3,630,240	-11.1	21.6	171.7	81.1	409.9	100.0	
New Listings	6	-60.0	-60.0	-53.8	-50.0	-57.1	-53.8	
Active Listings	4	-76.5	-80.0	-78.9	-86.7	-92.0	-91.3	
Sales to New Listings Ratio <sup>1</sup>	116.7	46.7	66.7	46.2	66.7	21.4	84.6	
Months of Inventory <sup>2</sup>	0.6	2.4	2.0	3.2	3.8	16.7	4.2	
Average Price	\$518,606	-11.1	73.7	132.9	106.9	118.5	214.3	
Median Price	\$475,000	18.8	61.6	117.4	100.0	115.9	182.7	
Sale to List Price Ratio <sup>3</sup>	118.8	106.8	95.5	97.9	96.7	95.4	90.9	
Median Days on Market	8.0	9.0	42.0	19.5	49.0	15.0	66.0	

		Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	13	-40.9	-31.6	-7.1	-7.1	62.5	-43.5	
Dollar Volume	\$8,049,740	-27.4	29.8	172.0	155.1	383.7	93.1	
New Listings	14	-53.3	-53.3	-41.7	-54.8	-56.3	-68.2	
Active Listings <sup>4</sup>	5	-63.4	-67.4	-66.7	-82.8	-89.0	-88.6	
Sales to New Listings Ratio $^{5}$	92.9	73.3	63.3	58.3	45.2	25.0	52.3	
Months of Inventory $\degree$	1.2	1.9	2.4	3.2	6.2	17.0	5.7	
Average Price	\$619,211	22.8	89.7	192.9	174.7	197.6	241.7	
Median Price	\$475,000	15.2	63.8	118.4	113.5	133.5	165.4	
Sale to List Price Ratio <sup>7</sup>	109.9	105.2	95.5	95.5	97.3	95.8	92.4	
Median Days on Market	8.0	14.0	36.0	32.0	49.0	37.5	66.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

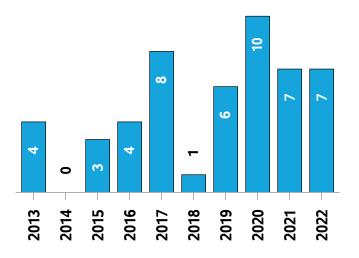
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



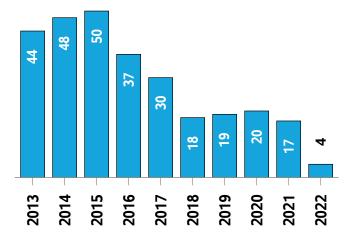
# PARRY SOUND MLS® Single Family Market Activity



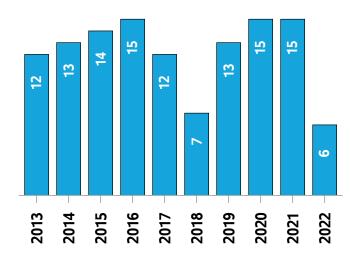
Sales Activity (March only)



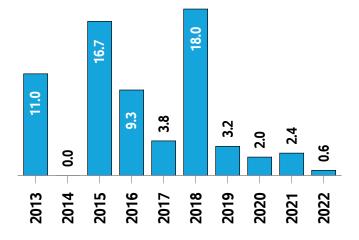
Active Listings (March only)



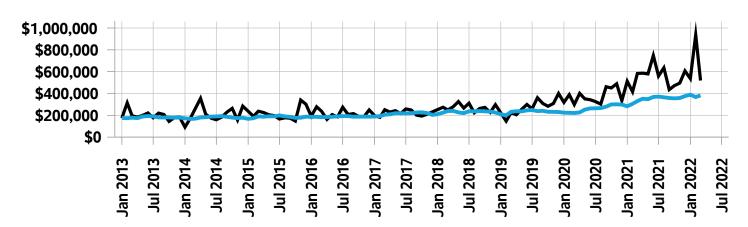
New Listings (March only)



Months of Inventory (March only)



# MLS® HPI Single Family Benchmark Price and Average Price

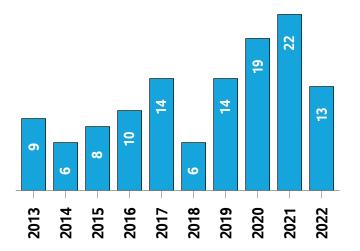




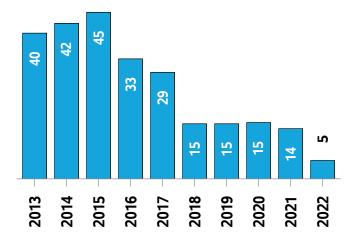
# PARRY SOUND MLS® Single Family Market Activity



Sales Activity (March Year-to-date)



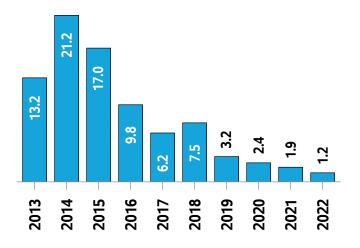
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)







		Compared to °						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	2		_	—	100.0	100.0	—	
Dollar Volume	\$1,050,000			—	525.4	321.7	—	
New Listings	0		-100.0	—	-100.0	-100.0	-100.0	
Active Listings	0	_	-100.0	-100.0	_	-100.0	-100.0	
Sales to New Listings Ratio <sup>1</sup>	0.0			_	100.0	100.0	_	
Months of Inventory <sup>2</sup>	0.0			—		1.0	—	
Average Price	\$525,000			—	212.7	110.8	—	
Median Price	\$525,000			—	212.7	110.8	—	
Sale to List Price Ratio <sup>3</sup>	108.8				100.0	96.1	_	
Median Days on Market	66.0		_		18.0	30.0	—	

		Compared to <sup>®</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	4	300.0	_	0.0	33.3	300.0	300.0	
Dollar Volume	\$1,955,000	373.4	_	176.1	175.2	685.1	1,177.8	
New Listings	2	100.0	100.0	0.0	0.0	0.0	-33.3	
Active Listings <sup>4</sup>	2	100.0	50.0	-33.3	100.0	100.0	-45.5	
Sales to New Listings Ratio $5$	200.0	100.0		200.0	150.0	50.0	33.3	
Months of Inventory $\degree$	1.5	3.0		2.3	1.0	3.0	11.0	
Average Price	\$488,750	18.3	—	176.1	106.4	96.3	219.4	
Median Price	\$452,500	9.6		192.9	169.5	81.7	195.8	
Sale to List Price Ratio <sup>7</sup>	101.7	115.0		96.1	99.9	96.1	95.7	
Median Days on Market	53.5	7.0	_	79.5	21.0	30.0	167.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

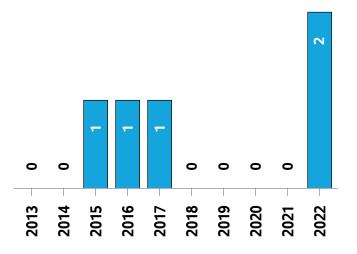
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



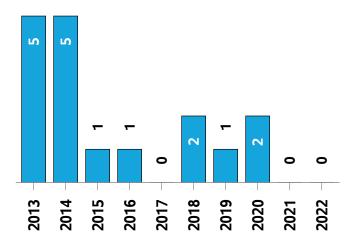


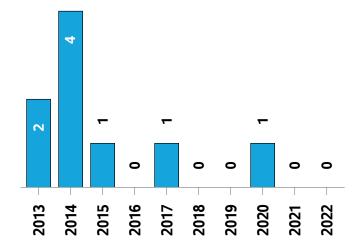
Sales Activity (March only)

New Listings (March only)

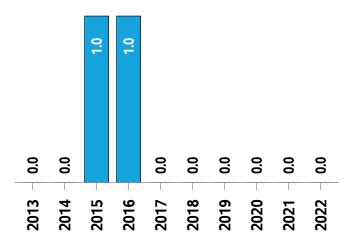


Active Listings (March only)

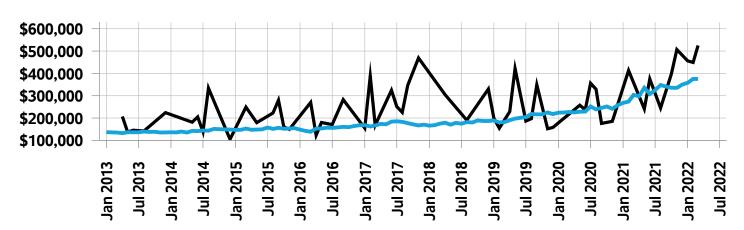




Months of Inventory (March only)



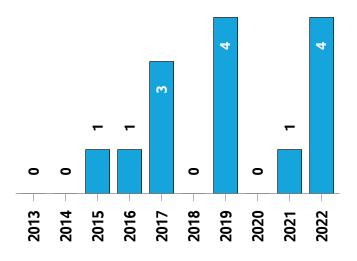
MLS® HPI Apartment Benchmark Price and Average Price



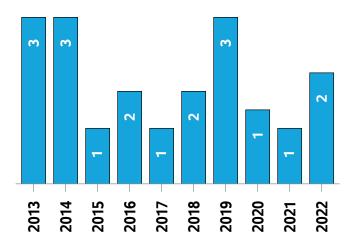




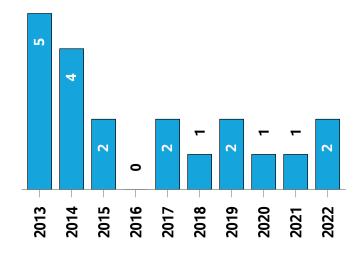
Sales Activity (March Year-to-date)



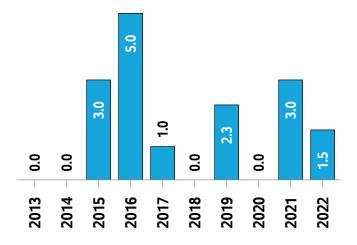
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



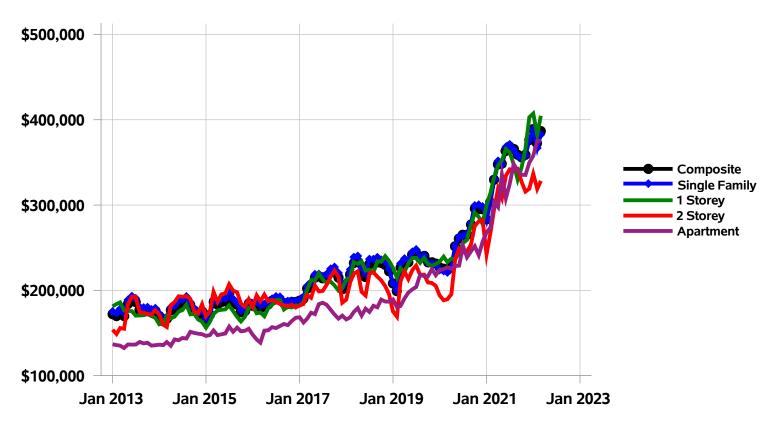
Months of Inventory <sup>2</sup>(March Year-to-date)







MLS <sup>®</sup> Home Price Index Benchmark Price										
		percentage change vs.								
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$386,500	3.7	2.7	7.6	17.4	70.4	91.4			
Single Family	\$382,600	4.3	1.8	6.8	15.9	65.2	86.5			
One Storey	\$404,700	5.8	0.4	22.7	21.6	79.2	101.7			
Two Storey	\$328,400	3.0	2.9	-4.1	11.4	55.8	68.7			
Apartment	\$375,100	-0.0	7.3	10.1	23.6	106.4	125.0			



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 📕

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1259
Half Bathrooms	0
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1289
Half Bathrooms	0
Heating	Forced air
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers





# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1137
Half Bathrooms	0
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8712
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers





# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	976
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



#### SEVERN MLS® Residential Market Activity



		Compared to <sup>*</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	24	-58.6	41.2	20.0	-7.7	9.1	4.3	
Dollar Volume	\$25,653,600	-49.5	185.7	163.8	105.5	303.8	206.5	
New Listings	49	-27.9	-7.5	14.0	44.1	-10.9	-21.0	
Active Listings	27	3.8	-69.3	-65.8	-49.1	-80.0	-84.7	
Sales to New Listings Ratio <sup>1</sup>	49.0	85.3	32.1	46.5	76.5	40.0	37.1	
Months of Inventory <sup>2</sup>	1.1	0.4	5.2	4.0	2.0	6.1	7.7	
Average Price	\$1,068,900	22.1	102.3	119.8	122.7	270.1	193.7	
Median Price	\$1,030,000	24.8	111.1	118.0	168.0	286.1	224.9	
Sale to List Price Ratio <sup>3</sup>	107.9	107.7	98.3	95.9	98.5	97.0	97.0	
Median Days on Market	8.0	7.0	16.0	28.0	21.5	48.5	55.0	

		Compared to <sup>°</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	47	-59.8	-9.6	14.6	2.2	6.8	-2.1	
Dollar Volume	\$52,421,100	-45.5	102.5	144.5	173.0	290.1	227.5	
New Listings	79	-44.4	-34.2	-15.1	25.4	-30.1	-44.8	
Active Listings <sup>⁴</sup>	15	-34.3	-78.5	-79.2	-70.1	-87.1	-90.3	
Sales to New Listings Ratio $^{5}$	59.5	82.4	43.3	44.1	73.0	38.9	33.6	
Months of Inventory	0.9	0.6	3.9	5.2	3.2	7.8	9.5	
Average Price	\$1,115,343	35.6	124.0	113.3	167.2	265.2	234.5	
Median Price	\$1,000,000	36.1	117.4	102.4	202.1	258.1	270.4	
Sale to List Price Ratio <sup>7</sup>	109.0	107.9	97.2	97.1	98.7	96.6	97.0	
Median Days on Market	8.0	8.0	19.0	26.0	21.5	55.5	72.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

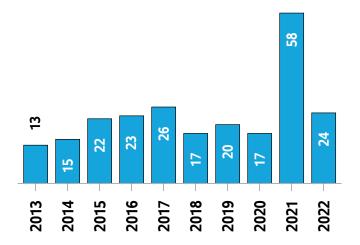


### SEVERN MLS® Residential Market Activity

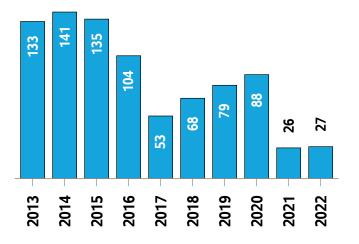


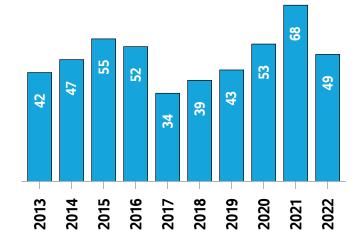
# Sales Activity (March only)

New Listings (March only)

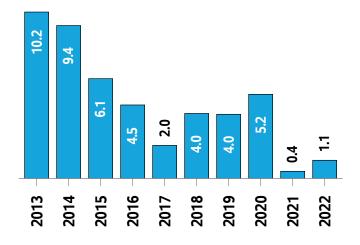


Active Listings (March only)

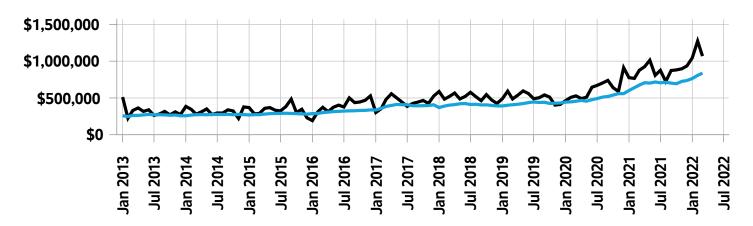




Months of Inventory (March only)



# MLS® HPI Composite Benchmark Price and Average Price

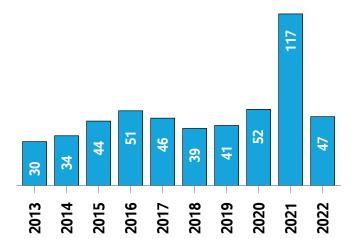




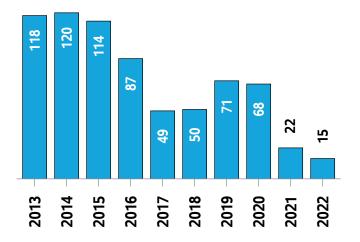
#### SEVERN MLS® Residential Market Activity



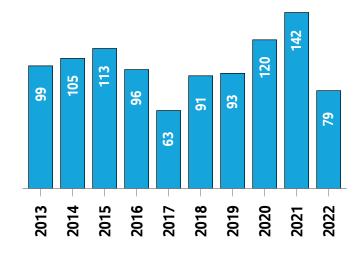
Sales Activity (March Year-to-date)



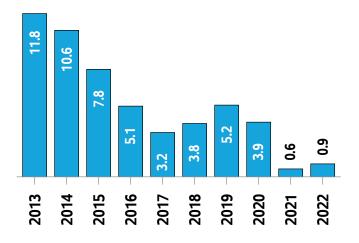
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### SEVERN MLS® Waterfront Market Activity



		Compared to <sup>®</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	4	-75.0	-50.0	-33.3	-50.0	-20.0	0.0	
Dollar Volume	\$4,325,000	-72.2	-10.3	43.2	8.2	163.7	113.1	
New Listings	10	-52.4	-56.5	-33.3	-37.5	-56.5	-41.2	
Active Listings	5	-58.3	-85.3	-86.5	-75.0	-92.3	-90.9	
Sales to New Listings Ratio <sup>1</sup>	40.0	76.2	34.8	40.0	50.0	21.7	23.5	
Months of Inventory <sup>2</sup>	1.3	0.8	4.3	6.2	2.5	13.0	13.8	
Average Price	\$1,081,250	11.3	79.5	114.8	116.4	229.6	113.1	
Median Price	\$1,087,500	26.4	62.6	114.3	162.4	275.0	109.9	
Sale to List Price Ratio <sup>3</sup>	104.1	110.3	97.5	95.4	96.9	98.1	97.8	
Median Days on Market	7.5	10.0	16.5	99.5	29.0	35.0	113.0	

		Compared to <sup>°</sup>						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	10	-68.8	-37.5	-9.1	-9.1	11.1	42.9	
Dollar Volume	\$10,580,000	-65.4	14.1	60.9	100.5	176.4	190.9	
New Listings	17	-58.5	-58.5	-45.2	-19.0	-61.4	-60.5	
Active Listings <sup>4</sup>	3	-67.9	-88.3	-90.2	-81.3	-94.2	-93.6	
Sales to New Listings Ratio $^{5}$	58.8	78.0	39.0	35.5	52.4	20.5	16.3	
Months of Inventory $\degree$	0.9	0.9	4.8	8.4	4.4	17.3	20.0	
Average Price	\$1,058,000	10.6	82.5	77.0	120.6	148.8	103.6	
Median Price	\$1,000,000	14.2	80.2	90.5	150.7	164.6	119.8	
Sale to List Price Ratio <sup>7</sup>	109.8	110.0	96.9	95.6	97.7	97.9	97.2	
Median Days on Market	7.0	12.5	21.5	84.0	28.0	48.0	51.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

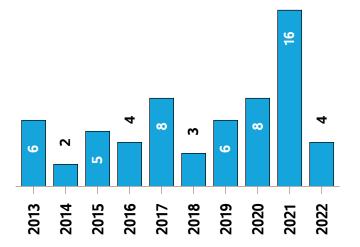
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



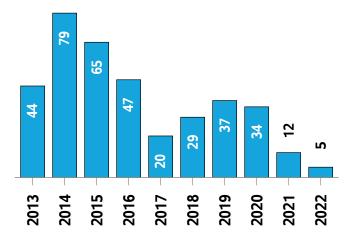
# SEVERN MLS® Waterfront Market Activity



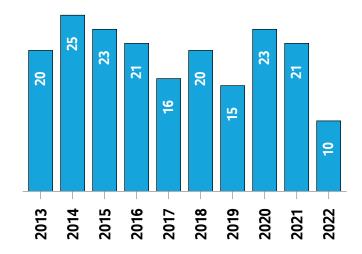
# Sales Activity (March only)



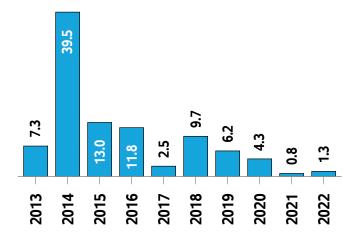
Active Listings (March only)



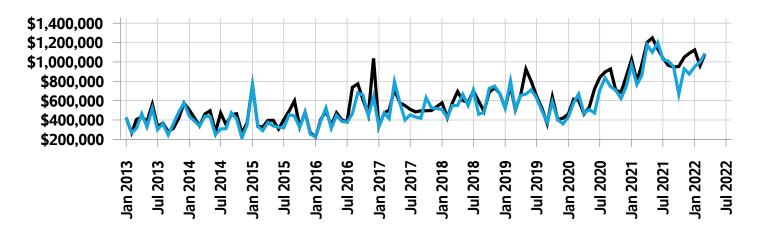
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

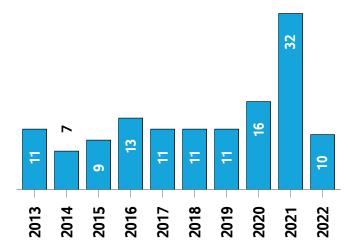




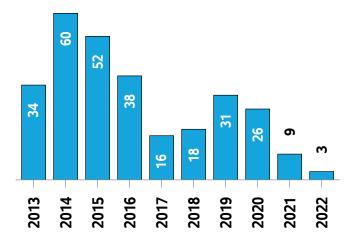
#### SEVERN MLS® Waterfront Market Activity



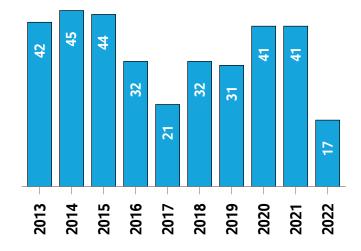
Sales Activity (March Year-to-date)



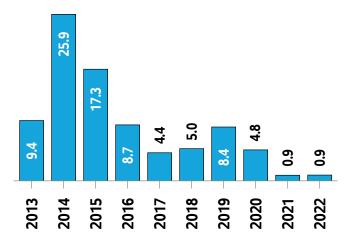
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





# SEVERN MLS® Non-Waterfront Market Activity



		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	20	-52.4	122.2	42.9	11.1	17.6	5.3	
Dollar Volume	\$21,328,600	-39.5	412.6	218.1	151.4	352.5	236.4	
New Listings	39	-17.0	30.0	39.3	116.7	21.9	-13.3	
Active Listings	22	57.1	-59.3	-47.6	-33.3	-68.6	-82.0	
Sales to New Listings Ratio <sup>1</sup>	51.3	89.4	30.0	50.0	100.0	53.1	42.2	
Months of Inventory <sup>2</sup>	1.1	0.3	6.0	3.0	1.8	4.1	6.4	
Average Price	\$1,066,430	27.1	130.7	122.6	126.3	284.6	219.6	
Median Price	\$1,030,000	36.9	123.9	130.2	196.4	288.7	318.7	
Sale to List Price Ratio <sup>3</sup>	108.6	106.7	99.1	96.2	99.1	96.7	96.8	
Median Days on Market	9.0	6.0	13.0	26.5	21.0	56.0	55.0	

		Compared to °						
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	37	-56.5	2.8	23.3	5.7	5.7	-9.8	
Dollar Volume	\$41,841,100	-36.2	151.8	181.5	200.4	335.4	238.3	
New Listings	62	-38.6	-21.5	0.0	47.6	-10.1	-38.0	
Active Listings <sup>⁴</sup>	12	-10.3	-72.7	-70.8	-64.6	-81.1	-88.9	
Sales to New Listings Ratio $^{5}$	59.7	84.2	45.6	48.4	83.3	50.7	41.0	
Months of Inventory	0.9	0.5	3.6	4.0	2.8	5.3	7.7	
Average Price	\$1,130,841	46.5	145.0	128.3	184.2	311.9	274.9	
Median Price	\$1,005,300	48.9	139.4	119.7	219.1	279.4	335.2	
Sale to List Price Ratio <sup>7</sup>	108.8	107.1	97.3	97.6	99.1	96.2	96.9	
Median Days on Market	9.0	7.0	19.0	19.5	21.0	56.0	76.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

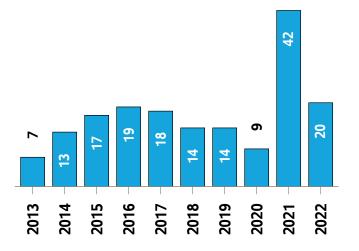
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



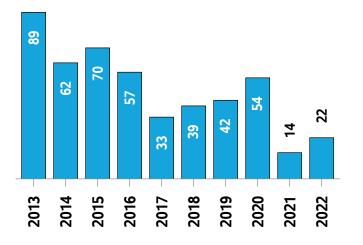
#### SEVERN MLS® Non-Waterfront Market Activity



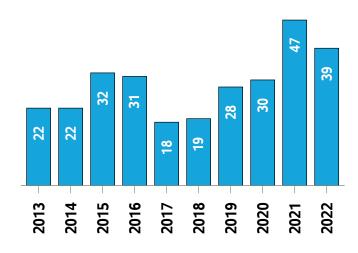
# Sales Activity (March only)



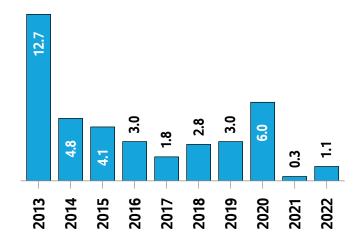
Active Listings (March only)



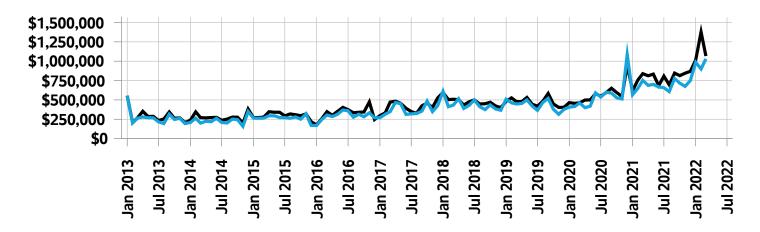
New Listings (March only)



Months of Inventory (March only)



#### Average Price and Median Price

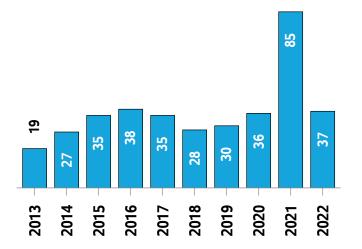




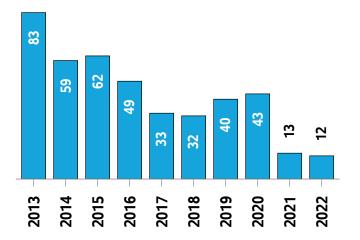
#### SEVERN MLS® Non-Waterfront Market Activity



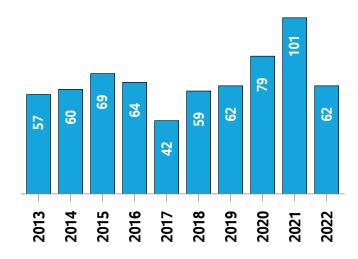
Sales Activity (March Year-to-date)



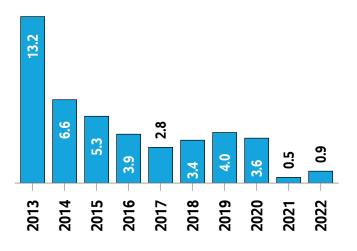
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)





#### SEVERN MLS® Single Family Market Activity



		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	23	-57.4	35.3	15.0	-8.0	21.1	4.5	
Dollar Volume	\$24,953,700	-48.5	177.9	156.6	100.8	312.1	205.7	
New Listings	46	-29.2	-11.5	15.0	48.4	-9.8	-20.7	
Active Listings	25	4.2	-69.5	-64.8	-24.2	-79.3	-84.1	
Sales to New Listings Ratio <sup>1</sup>	50.0	83.1	32.7	50.0	80.6	37.3	37.9	
Months of Inventory <sup>2</sup>	1.1	0.4	4.8	3.6	1.3	6.4	7.1	
Average Price	\$1,084,943	21.0	105.4	123.1	118.2	240.4	192.4	
Median Price	\$1,040,000	23.0	113.1	120.1	160.7	258.6	224.0	
Sale to List Price Ratio <sup>3</sup>	108.2	108.3	98.3	95.9	98.6	98.0	96.7	
Median Days on Market	8.0	6.5	16.0	28.0	21.0	56.0	53.5	

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	45	-59.8	-8.2	9.8	2.3	12.5	2.3
Dollar Volume	\$51,061,200	-45.4	102.9	138.2	169.0	290.3	233.7
New Listings	76	-44.1	-32.7	-12.6	28.8	-27.6	-43.3
Active Listings <sup>4</sup>	14	-32.8	-77.6	-78.5	-54.4	-86.4	-89.7
Sales to New Listings Ratio $^{5}$	59.2	82.4	43.4	47.1	74.6	38.1	32.8
Months of Inventory	0.9	0.5	3.7	4.7	2.0	7.6	9.0
Average Price	\$1,134,693	35.9	120.9	117.0	163.0	247.0	226.3
Median Price	\$1,005,300	34.1	111.6	103.5	188.5	241.2	227.0
Sale to List Price Ratio <sup>7</sup>	109.4	108.3	97.2	97.1	98.8	97.2	96.7
Median Days on Market	8.0	8.0	19.0	26.0	21.5	55.5	64.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

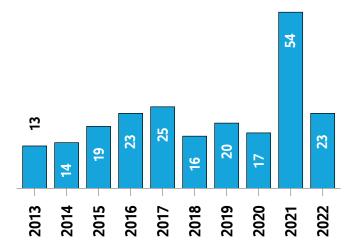
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



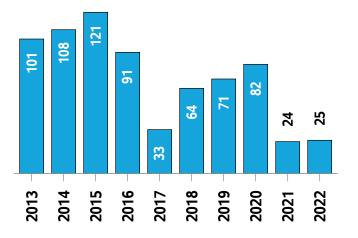
# SEVERN MLS® Single Family Market Activity



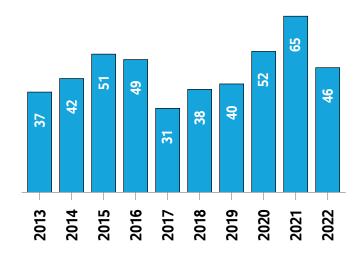
# Sales Activity (March only)



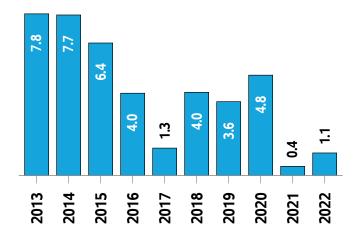
Active Listings (March only)



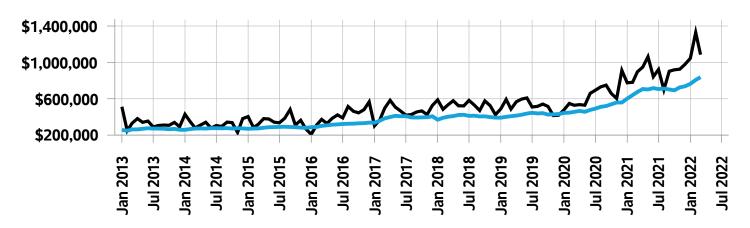
New Listings (March only)



Months of Inventory (March only)



# MLS® HPI Single Family Benchmark Price and Average Price

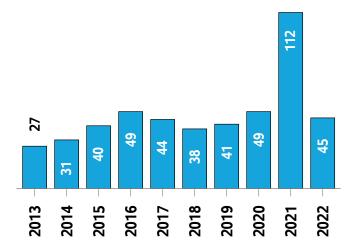




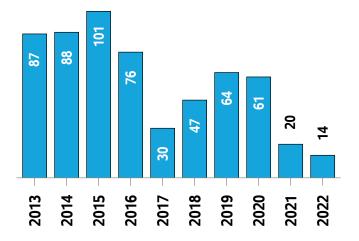
#### SEVERN MLS® Single Family Market Activity



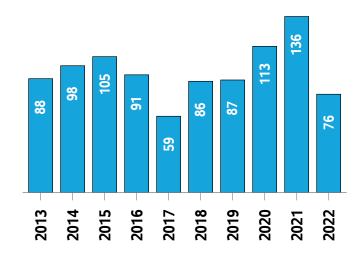
Sales Activity (March Year-to-date)



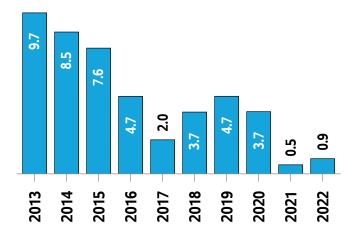
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



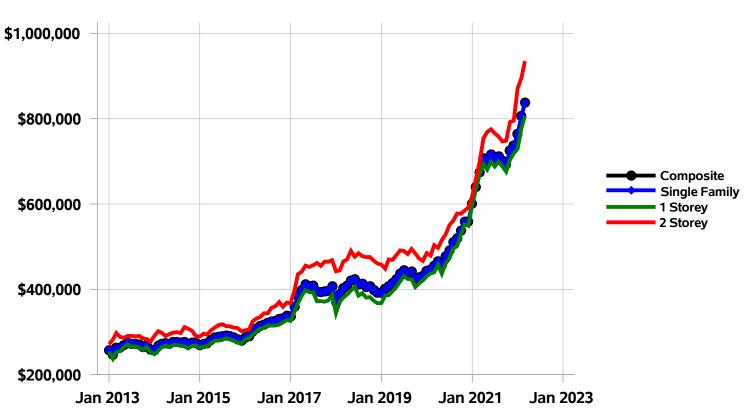
Months of Inventory <sup>2</sup>(March Year-to-date)







MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2022	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$837,300	3.8	13.7	19.3	24.2	105.3	117.9			
Single Family	\$837,300	3.8	13.7	19.3	24.2	105.3	117.9			
One Storey	\$806,500	3.6	12.2	17.2	20.6	108.8	119.3			
Two Storey	\$935,200	4.4	17.6	25.2	34.0	98.9	114.6			



MLS<sup>®</sup> HPI Benchmark Price



### SEVERN MLS® HPI Benchmark Descriptions



# Composite 🏤 🇌 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1336
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Wastewater Disposal	Private

# Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1336
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21543
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### SEVERN MLS® HPI Benchmark Descriptions



# 1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1243
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21209
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1756
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23743
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# The Archipelago MLS® Residential Market Activity



		Compared to <sup>®</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	2	-71.4	_	100.0	-60.0	100.0	100.0	
Dollar Volume	\$2,186,000	-63.5	_	446.5	22.7	893.6	475.3	
New Listings	6	0.0	-77.8	-33.3	-53.8	-60.0	-57.1	
Active Listings	6	-75.0	-88.9	-76.0	-83.3	-80.6	-76.9	
Sales to New Listings Ratio <sup>1</sup>	33.3	116.7		11.1	38.5	6.7	7.1	
Months of Inventory <sup>2</sup>	3.0	3.4	_	25.0	7.2	31.0	26.0	
Average Price	\$1,093,000	27.8		173.3	206.7	396.8	187.6	
Median Price	\$1,093,000	24.9	_	173.3	236.4	396.8	187.6	
Sale to List Price Ratio <sup>3</sup>	101.8	97.5		68.4	96.7	97.8	97.7	
Median Days on Market	11.5	23.0	—	300.0	23.0	0.0	14.0	

		Compared to °					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	4	-66.7	300.0	33.3	-33.3	300.0	300.0
Dollar Volume	\$6,186,000	-46.2	1,450.4	187.7	164.1	2,711.8	1,527.9
New Listings	8	-42.9	-75.8	-50.0	-66.7	-63.6	-57.9
Active Listings <sup>⁴</sup>	3	-86.7	-91.1	-82.8	-89.5	-83.3	-79.2
Sales to New Listings Ratio $^{5}$	50.0	85.7	3.0	18.8	25.0	4.5	5.3
Months of Inventory $\degree$	2.5	6.3	112.0	19.3	15.8	60.0	48.0
Average Price	\$1,546,500	61.5	287.6	115.8	296.2	603.0	307.0
Median Price	\$1,733,000	93.4	334.3	166.6	427.6	687.7	356.1
Sale to List Price Ratio <sup>7</sup>	101.7	100.5	100.0	83.1	96.4	97.8	97.7
Median Days on Market	6.0	22.0	8.0	212.0	18.0	0.0	14.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

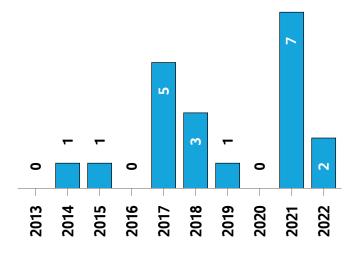


# The Archipelago MLS® Residential Market Activity

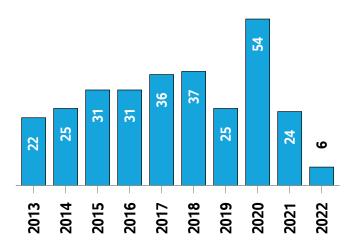


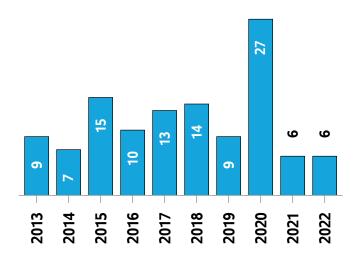
# Sales Activity (March only)



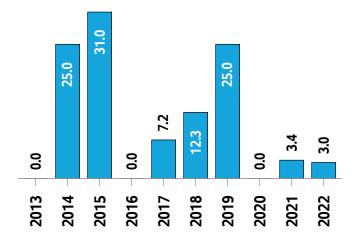


Active Listings (March only)

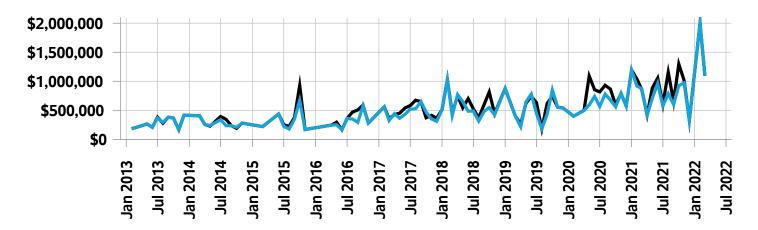




Months of Inventory (March only)



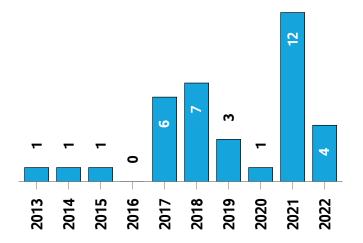
#### Average Price and Median Price



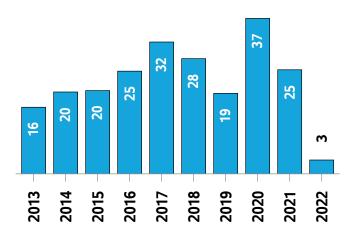




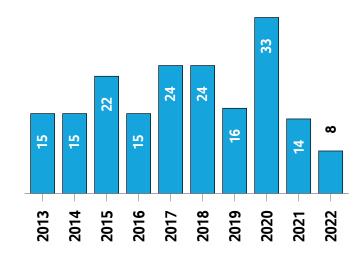
Sales Activity (March Year-to-date)



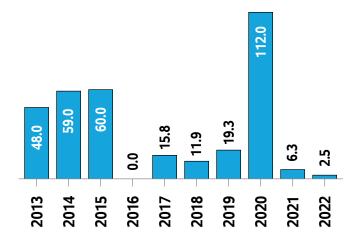
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)







		Compared to <sup>°</sup>						
Actual	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012	
Sales Activity	2	-60.0	_	100.0	-60.0	_	100.0	
Dollar Volume	\$2,186,000	-55.3	—	446.5	22.7	—	475.3	
New Listings	5	0.0	-80.8	-37.5	-61.5	-58.3	-61.5	
Active Listings	5	-77.3	-90.4	-79.2	-85.7	-80.8	-79.2	
Sales to New Listings Ratio <sup>1</sup>	40.0	100.0	—	12.5	38.5		7.7	
Months of Inventory <sup>2</sup>	2.5	4.4	—	24.0	7.0		24.0	
Average Price	\$1,093,000	11.8	—	173.3	206.7		187.6	
Median Price	\$1,093,000	12.1	_	173.3	236.4		187.6	
Sale to List Price Ratio <sup>3</sup>	101.8	98.8		68.4	96.7		97.7	
Median Days on Market	11.5	23.0	_	300.0	23.0	_	14.0	

		Compared to <sup>°</sup>					
Year-to-date	March 2022	March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	4	-55.6	300.0	33.3	-33.3	_	300.0
Dollar Volume	\$6,186,000	-31.2	1,450.4	187.7	164.1	—	1,527.9
New Listings	7	-41.7	-77.4	-53.3	-70.8	-61.1	-61.1
Active Listings <sup>4</sup>	3	-86.4	-91.7	-84.2	-90.2	-81.6	-79.5
Sales to New Listings Ratio $^{5}$	57.1	75.0	3.2	20.0	25.0	—	5.6
Months of Inventory	2.3	7.3	109.0	19.0	15.3	—	44.0
Average Price	\$1,546,500	54.8	287.6	115.8	296.2	—	307.0
Median Price	\$1,733,000	89.0	334.3	166.6	427.6		356.1
Sale to List Price Ratio <sup>7</sup>	101.7	102.2	100.0	83.1	96.4	_	97.7
Median Days on Market	6.0	21.0	8.0	212.0	18.0		14.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

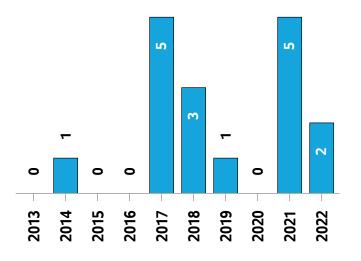
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



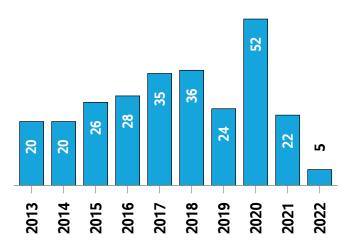
# The Archipelago MLS® Waterfront Market Activity

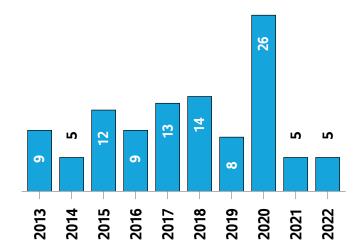


Sales Activity (March only)



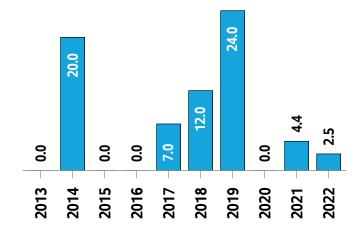
Active Listings (March only)



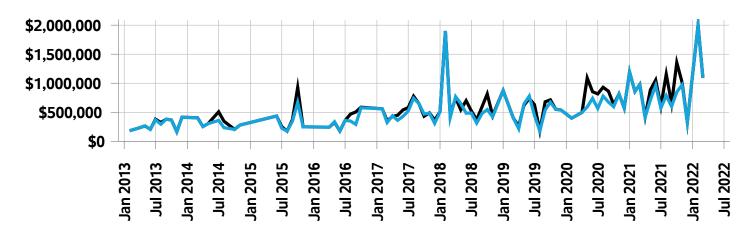


New Listings (March only)

Months of Inventory (March only)



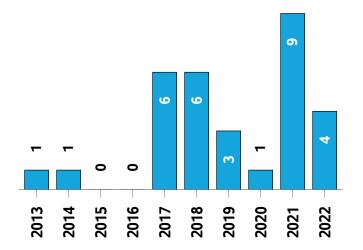
# Average Price and Median Price



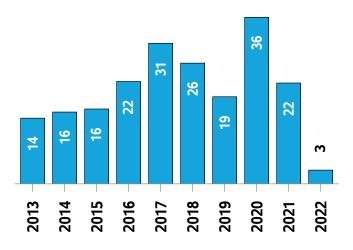




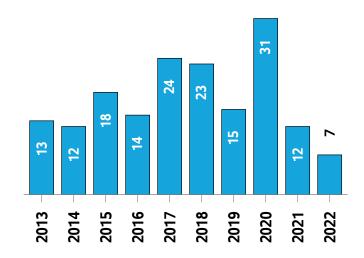
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)

