

2026
OCTOBER
PUSLINCH
Real Estate Market Report

ROYAL LEPAGE ROYAL CITY REALTY BROKERAGE

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Disclaimer:
Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

OVERVIEW

BUYER'S MARKET

Puslinch remained in buyer's market territory through October, with the year-to-date sales-to-listings ratio sitting at 32.59%, below the 39% threshold. October pricing strengthened year over year, as the median sale price increased 23.67% to $1,750,000, while the average sale price rose 43.04% to $1,567,111. Sales activity was mixed, with sales volume increasing 18.52% to $14.10M, despite unit sales declining 10% to 9 transactions. New listings decreased 36% to 16, while expired listings fell 20% to 8. Although the monthly sales-to-listings ratio improved to 56.25%, the year-to-date ratio remains below the balanced market threshold, keeping Puslinch in buyer's market territory overall.

October year-over-year sales volume of $14,104,000

Up 18.52% from 2025's $11,900,000 with unit sales of 9 down 10% from last October's 10. New listings of 16 are down 36% from a year ago, with the sales/listings ratio of 56.25% up from 40.00% last year.up 20.45%.

Year-to-date sales volume of $129,200,400

Up 27.27% from 2025's $101,519,615 with unit sales of 88 up 15.79% from 2025's 76. New listings of 270 are up 0.37% from a year ago, with the sales/listings ratio of 32.59% up from 28.25% last year.

Year-to-date average sale price of $1,467,874

Up from $1,327,684 one year ago, with a median sale price of $1,427,500 up from $1,272,500 one year ago. Average days-on-market of approximately 65 is down 3 days from last year.

Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.

OCTOBER NUMBERS

Median Sale Price
$1,750,000
+23.67%

Average Sale Price
$1,567,111
+43.04%

Sales Volume
$14,104,000
+18.52%

Unit Sales
9
-10%

New Listings
16
-36%

Expired Listings
8
-20%

Unit Sales/Listings Ratio
56.25%
+16.25%

Year-over-year comparison
(October 2025 vs. October 2026)

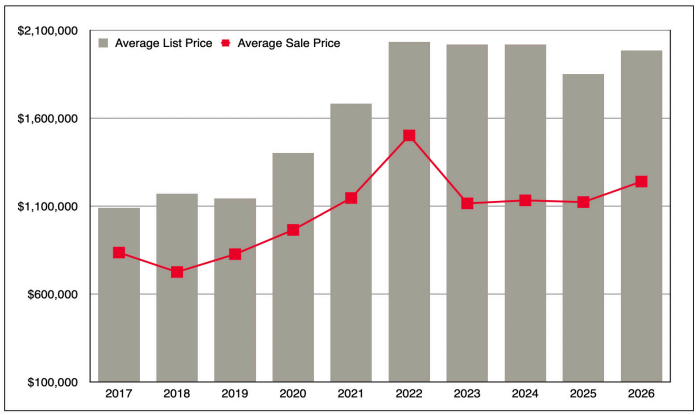


THE MARKET IN DETAIL

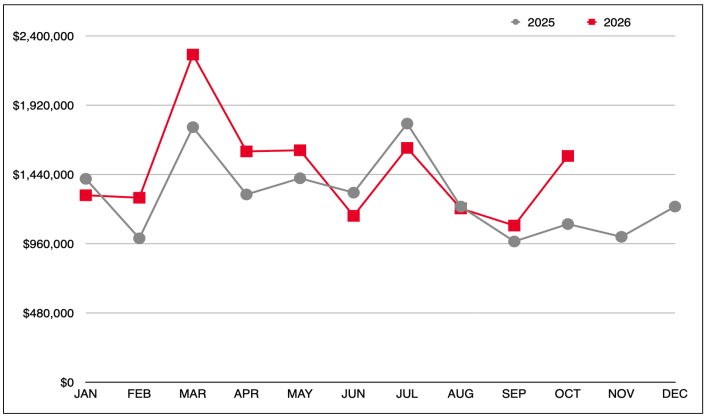
	2024	2025	2026	2025-2026
YTD Volume Sales	$95,646,500	$101,519,615	$129,200,400	+27.27%
YTD Unit Sales	69	76	88	+15.79%
YTD New Listings	202	269	270	+0.37%
YTD Sales/Listings Ratio	34.16%	28.25%	32.59%	+15.36%
YTD Expired Listings	40	60	57	-5%
Monthly Volume Sales	$6,563,500	$11,900,000	$14,104,000	+18.52%
Monthly Unit Sales	6	10	9	-10%
Monthly New Listings	17	25	16	-36%
Monthly Sales/Listings Ratio	26.92%	21.21%	41.67%	+96.43%
Monthly Expired Listings	5	10	8	-20%
YTD Sales: $0-$199K	0	1	0	-100%
YTD Sales: $200k-349K	0	3	3	No Change
YTD Sales: $350K-$549K	9	15	13	-13.33%
YTD Sales: $550K-$749K	13	6	6	No Change
YTD Sales: $750K-$999K	5	8	8	No Change
YTD Sales: $1M-$2M	30	28	36	+28.57%
YTD Sales: $2M+	11	17	25	+47.06%
YTD Average Days-On-Market	42.40	68.30	65.10	-4.69%
YTD Average Sale Price	$1,339,453	$1,327,684	$1,467,874	+10.56%
YTD Median Sale Price	$1,323,750	$1,272,500	$1,427,500	+12.18%

Puslinch MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

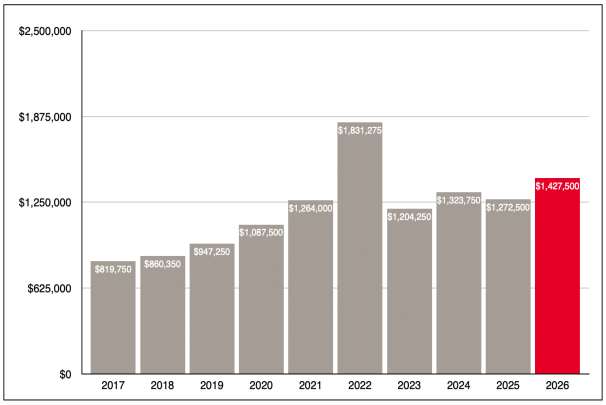


Year-Over-Year

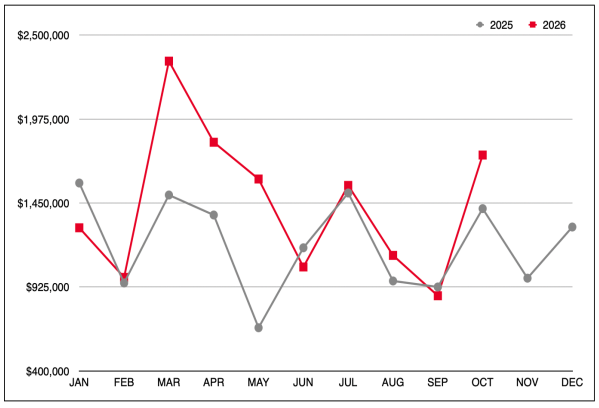


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



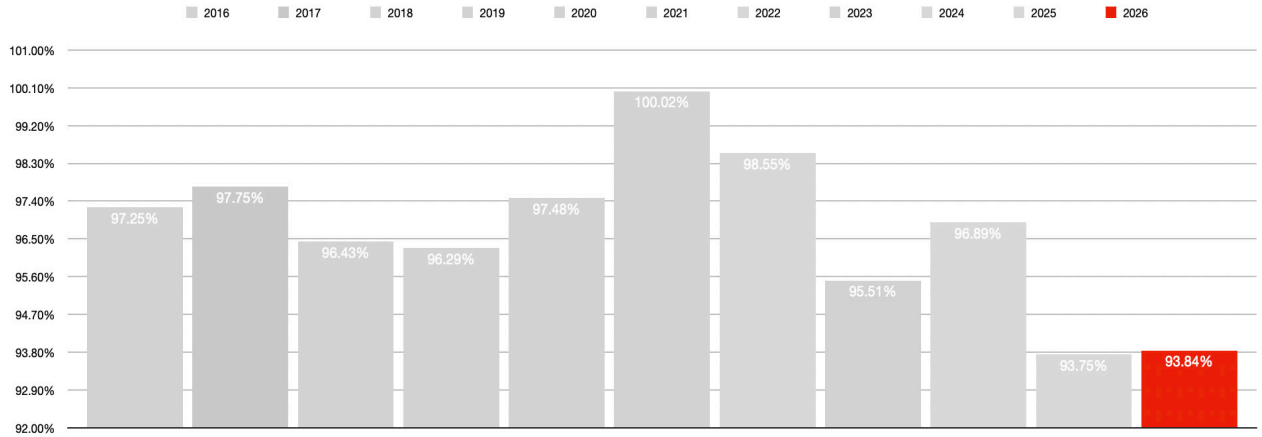
Year-Over-Year



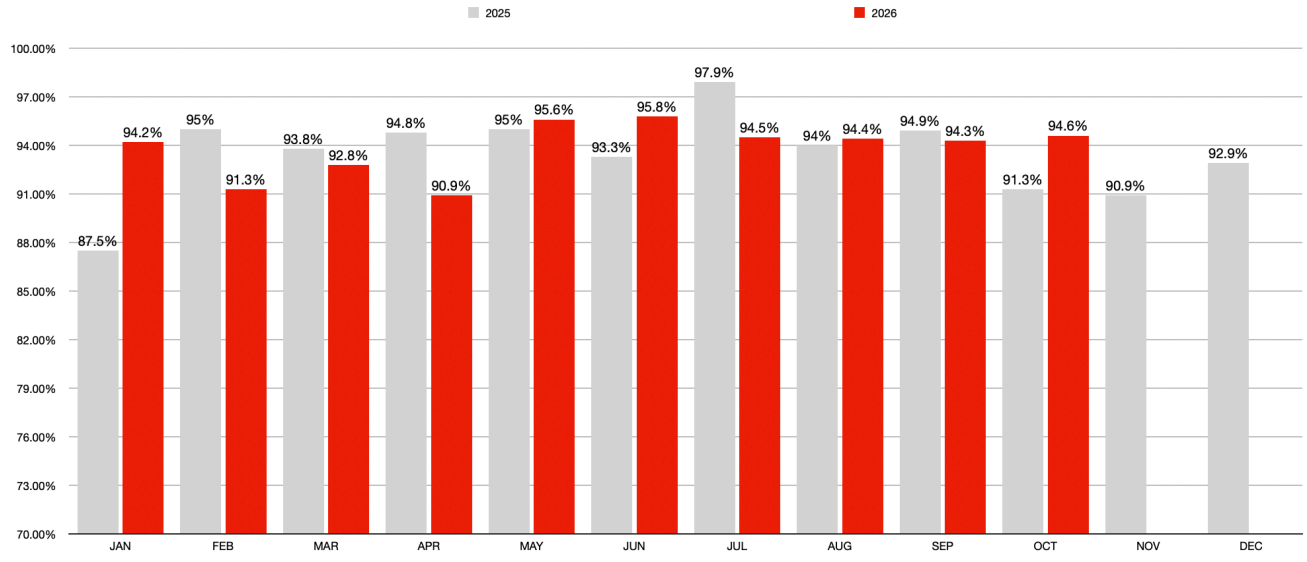
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

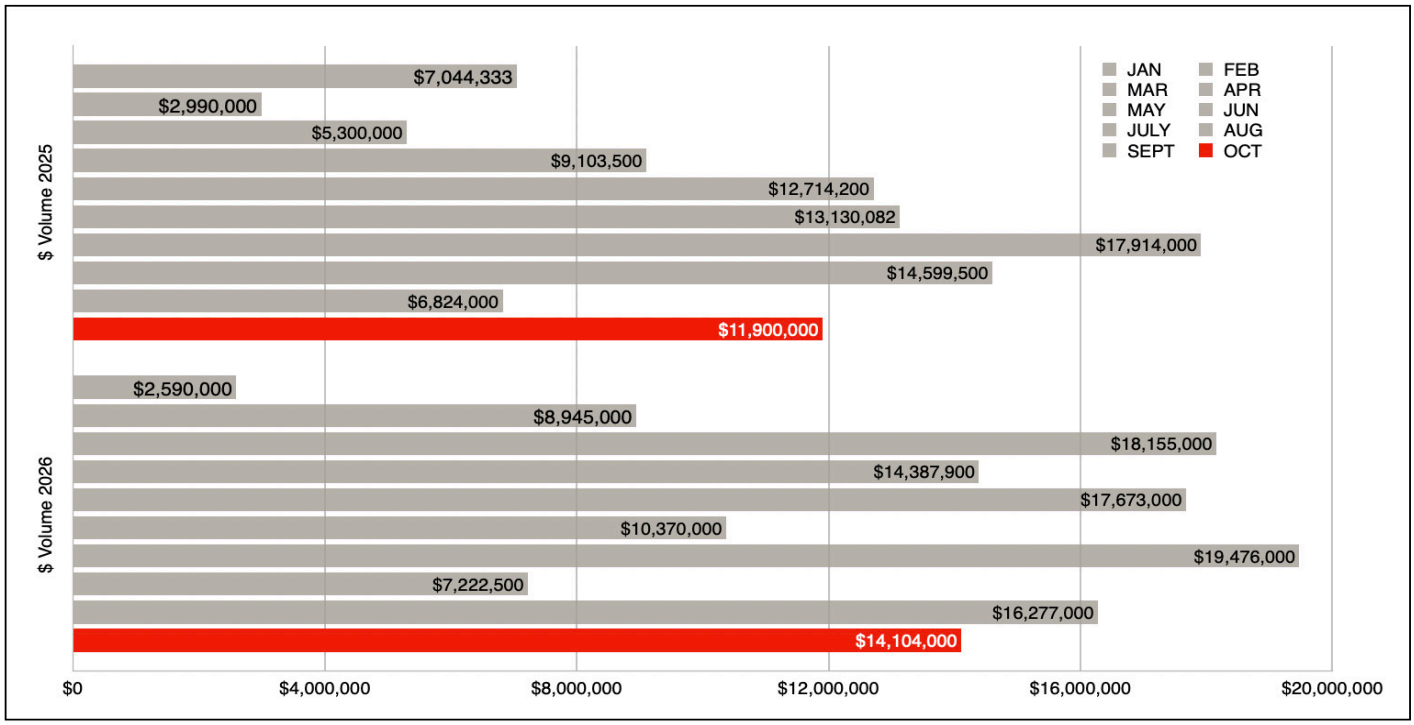


Year-Over-Year

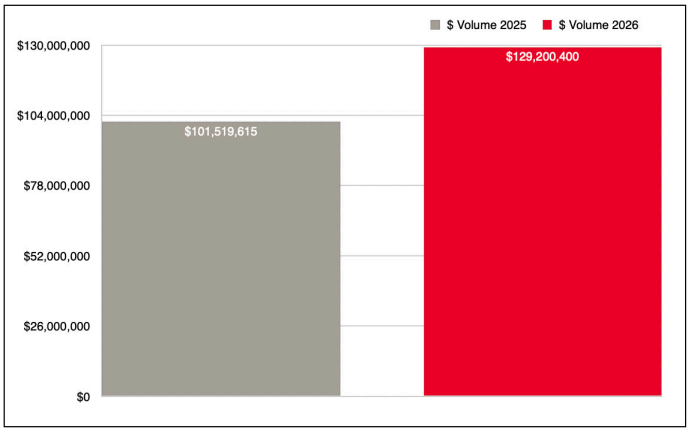


Month-Over-Month 2025 vs. 2026

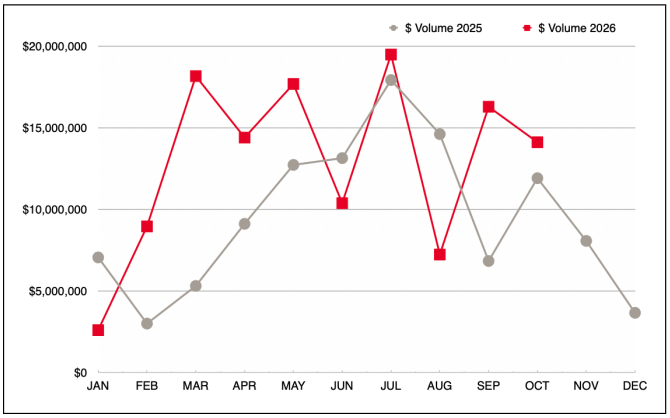
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

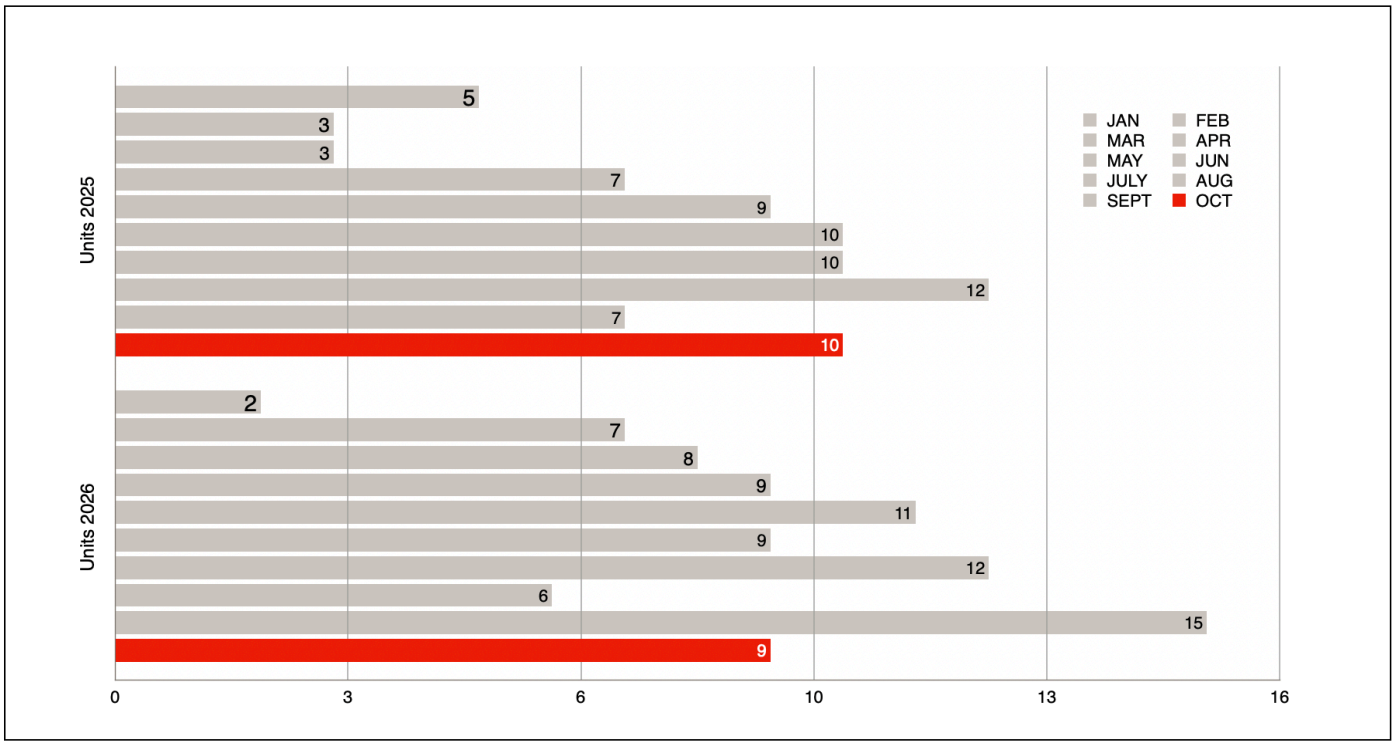


Yearly Totals 2025 vs. 2026

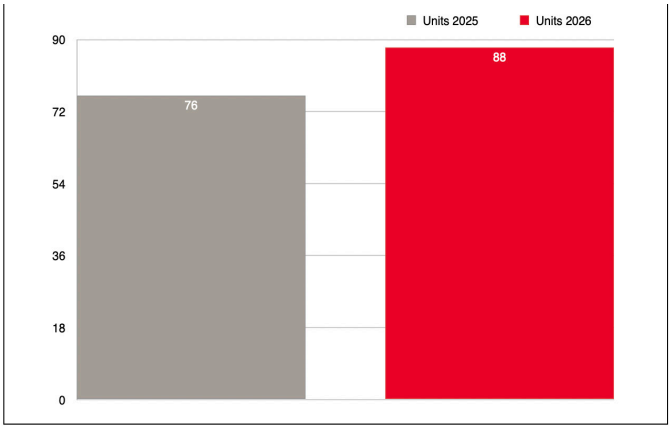


Month vs. Month 2025 vs. 2026

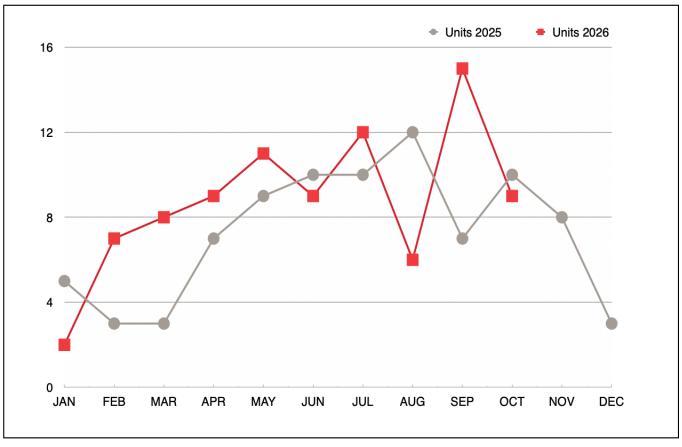
UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

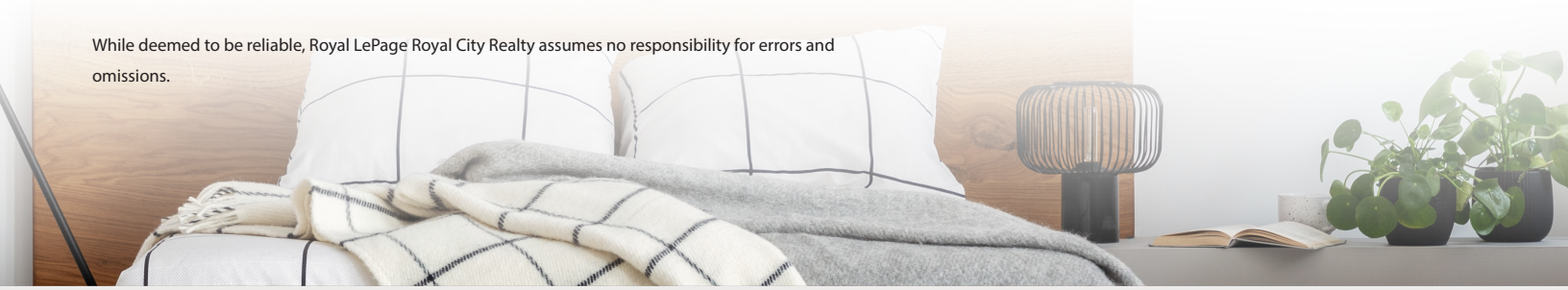
SALES BY TYPE

	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	↑ $126,189,400 +27.81%	↑ $3,011,000 +8%	↓ $4,065,000 -27.28%
YTD Unit Sales	↑ 84 +16.67%	— 4 No Change	↑ 5 +25%
YTD Average Sale Price	↑ $1,502,255 +9.55%	↑ $752,750 +8%	↓ $813,000 -41.82%
October Sales Volume	↑ $14,104,000 +18.52%	— $0 No Change	↓ $0 -100%
October Unit Sales	↓ 9 -10%	— 0 No Change	↓ 0 -100%

NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of October 31, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.



OUR LOCATIONS



ELORA

519-846-1365
9 Mill Street E., Elora



FERGUS

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162 St. Andrew Street E., Fergus



GUELPH

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30 Edinburgh Road N., Guelph



ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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