



# 2026

# MAY

## PUSLINCH Real Estate Market Report



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**Disclaimer:**

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

# OVERVIEW

## BUYER'S MARKET

The [Puslinch](#) remained in buyer's market territory through May, with the year-to-date sales-to-listings ratio sitting at 28.68%, below the 39% threshold. May activity strengthened compared to last year, with sales volume rising 39.00% to \$17.67M and unit sales increasing 22.22% to 11 transactions. Pricing also moved higher, as the median sale price rose 138.81% year over year to \$1,600,000, while the average sale price increased 13.73% to \$1,606,636. New listings decreased 6.82% to 41, while expired listings rose from 2 to 5. The monthly sales-to-listings ratio improved to 26.83%, up 6.37% last May; however, overall year-to-date conditions continue to favour buyers.



### May year-over-year sales volume of \$17,673,000

Up +39.00% from 2025's \$12,714,200 with unit sales of 11 up +22.22% from last May's 9. New listings of 41 are down -6.82% from a year ago, with the sales/listing ratio of 26.83%, up +6.37%.



### Year-to-date sales volume of \$61,750,900

Up +66.21% from 2025's \$37,152,033 with unit sales of 37 up from 27 in 2025. New listings of 129 are up +6.61% from a year ago, with the sales/listing ratio of 28.68% up +6.37%.



### Year-to-date average sale price of \$1,609,505

Up from \$1,377,078 one year ago with median sale price of \$1,600,000 up from \$1,375,000 one year ago. Average days-on-market of 79 is down 5 days from last year.

*Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.*

## MAY NUMBERS

Median Sale Price

**\$1,600,000**

+138.81%

Average Sale Price

**\$1,606,636**

+13.73%

Sales Volume

**\$17,673,000**

+39.00%

Unit Sales

**11**

+22.22%

New Listings

**41**

-6.82%

Expired Listings

**5**

+150.00%

Unit Sales/Listings Ratio

**26.83%**

+6.37%

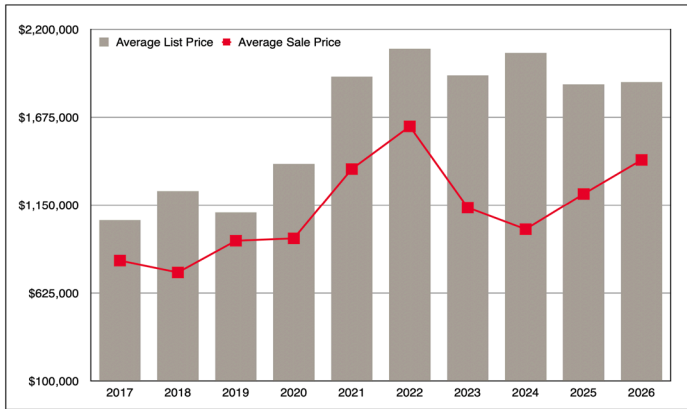
*Year-over-year comparison  
(May 2025 vs. May 2026)*

# THE MARKET IN DETAIL

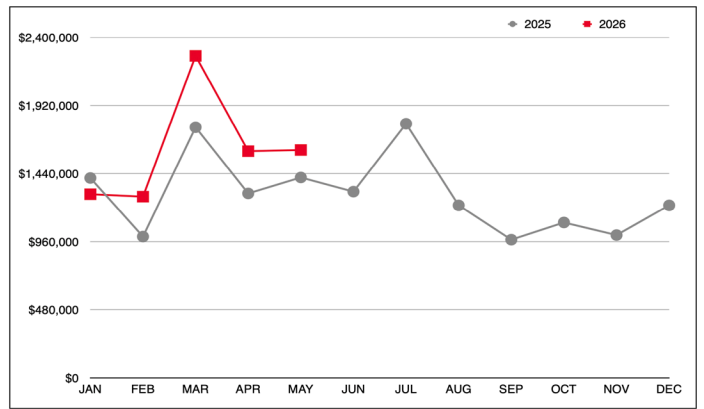
	2024	2025	2026	2025-2026
YTD Volume Sales	\$41,354,500	\$37,152,033	\$61,750,900	+66.21%
YTD Unit Sales	34	27	37	+37.04%
YTD New Listings	109	121	129	+6.61%
YTD Sales/Listings Ratio	31.19%	22.31%	28.68%	+28.54%
YTD Expired Listings	19	24	22	-8.33%
Monthly Volume Sales	\$10,498,000	\$12,714,200	\$17,673,000	+39%
Monthly Unit Sales	8	9	11	+22.22%
Monthly New Listings	36	44	41	-6.82%
Monthly Sales/Listings Ratio	22.22%	20.45%	26.83%	+31.17%
Monthly Expired Listings	2	2	5	+150%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	0	1	0	-100%
YTD Sales: \$350K-\$549K	2	6	4	-33.33%
YTD Sales: \$550K-\$749K	9	1	4	+300%
YTD Sales: \$750K-\$999K	2	3	3	No Change
YTD Sales: \$1M-\$2M	18	11	13	+18.18%
YTD Sales: \$2M+	2	6	15	+150%
YTD Average Days-On-Market	31.20	83.80	78.60	-6.21%
YTD Average Sale Price	\$1,135,177	\$1,377,078	\$1,609,505	+16.88%
YTD Median Sale Price	\$1,310,000	\$1,375,000	\$1,600,000	+16.36%

Puslinch MLS Sales and Listing Summary  
2024 vs. 2025 vs. 2026

# AVERAGE SALE PRICE

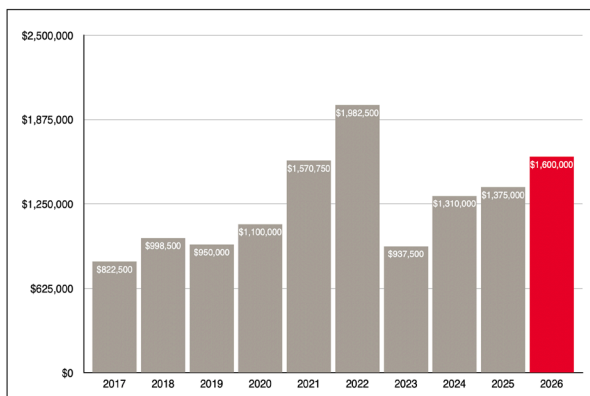


Year-Over-Year

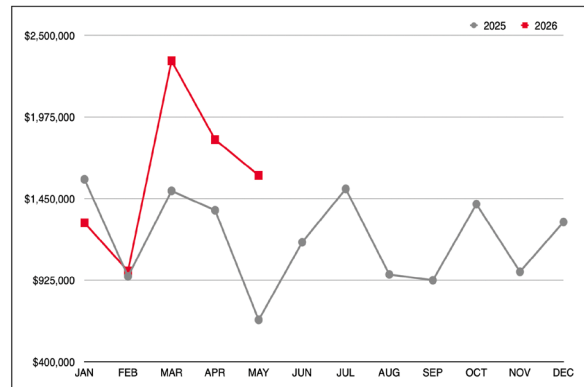


Month-Over-Month 2025 vs. 2026

# MEDIAN SALE PRICE



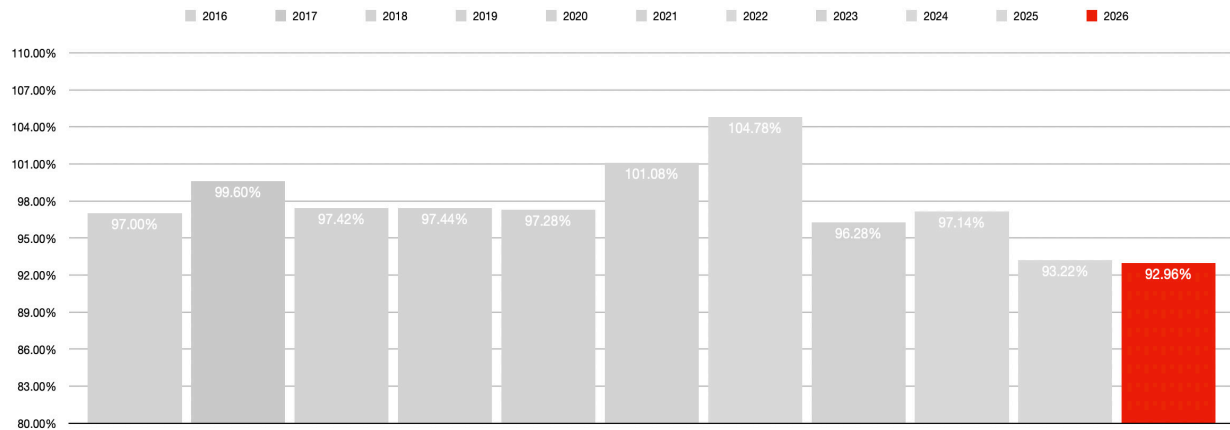
Year-Over-Year



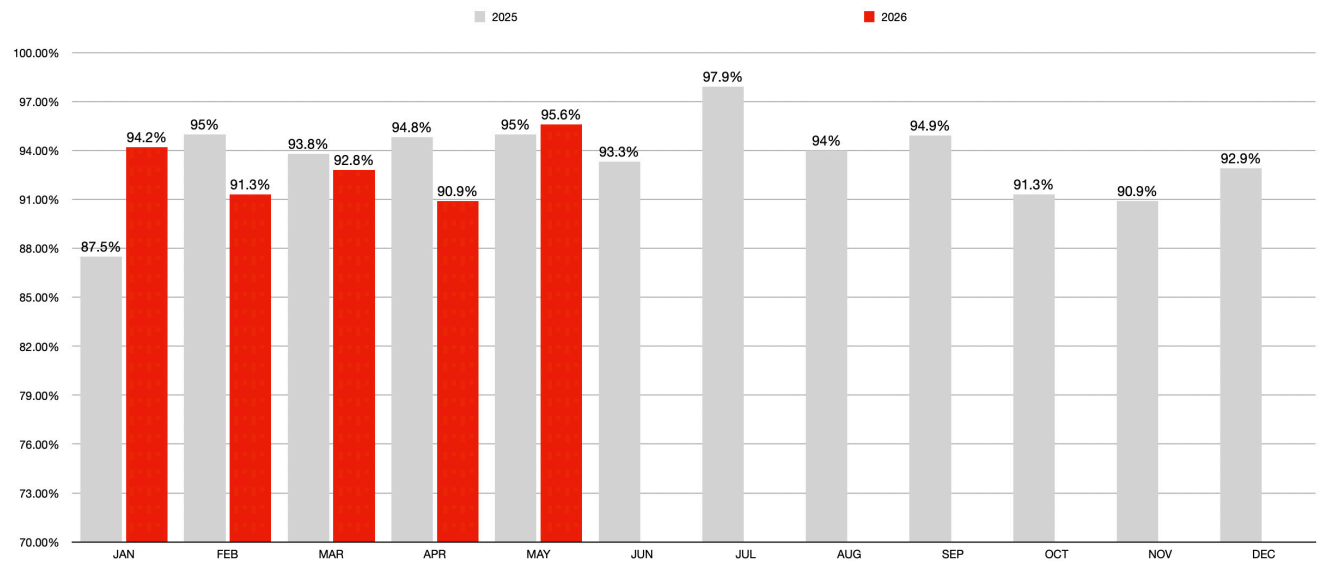
Month-Over-Month 2025 vs. 2026

\* Median sale price is based on residential sales (including freehold and condominiums).

# SALE PRICE VS. LIST PRICE RATIO

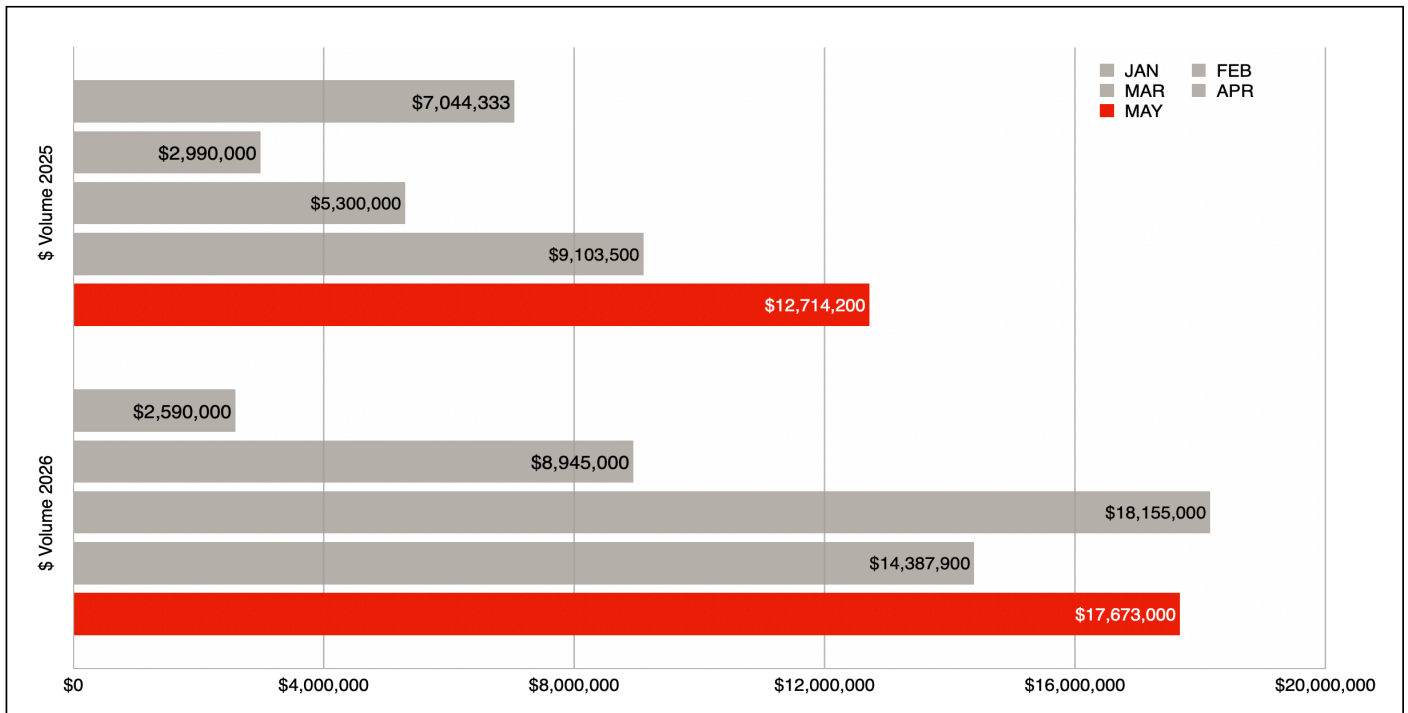


## Year-Over-Year

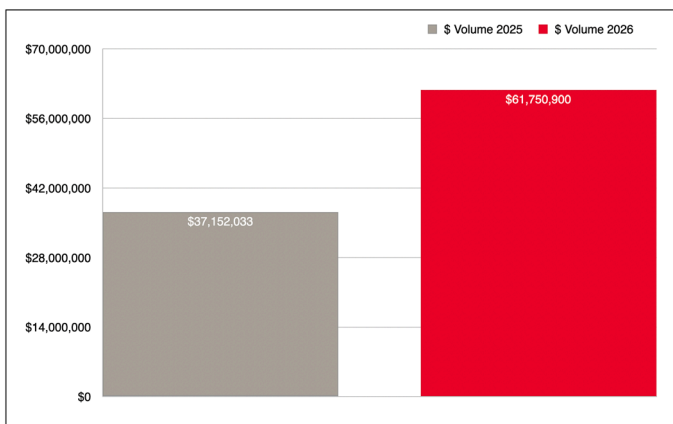


## Month-Over-Month 2025 vs. 2026

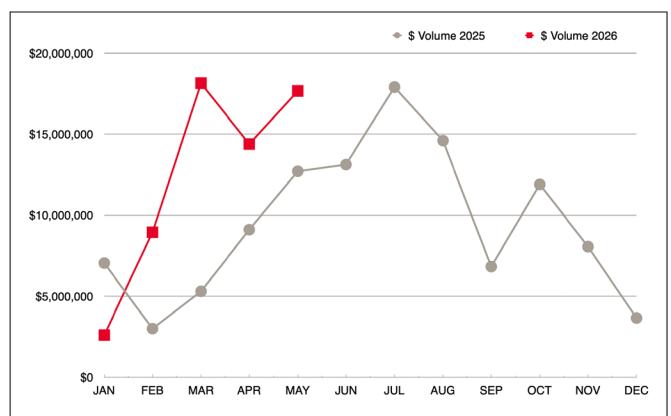
# DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

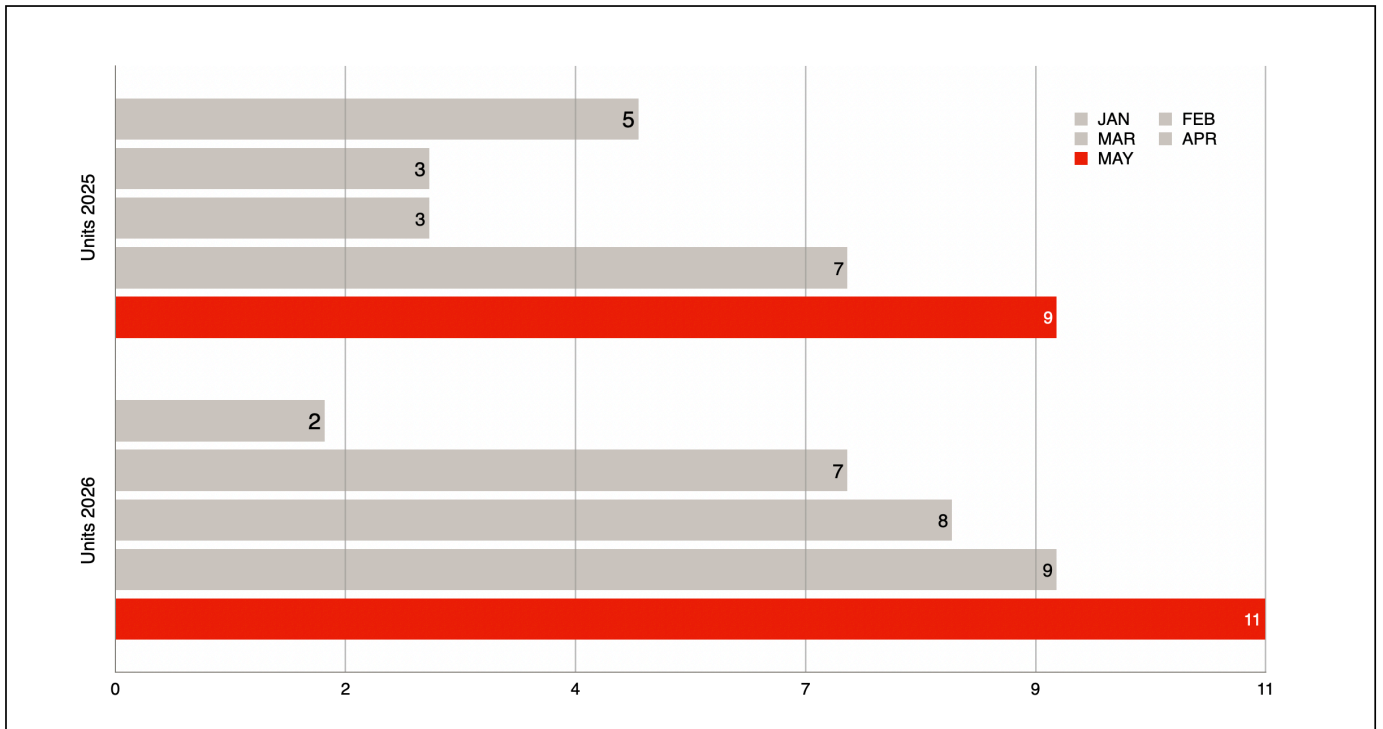


Yearly Totals 2025 vs. 2026

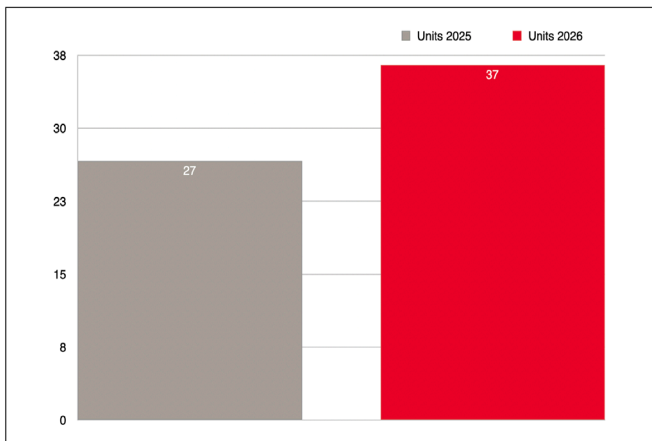


Month vs. Month 2025 vs. 2026

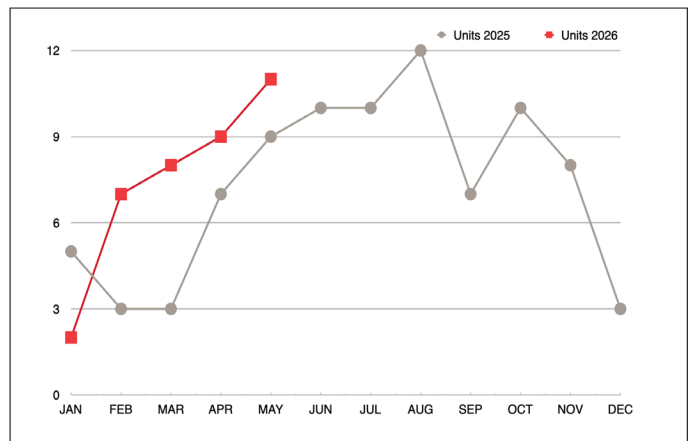
# UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

# SALES BY TYPE

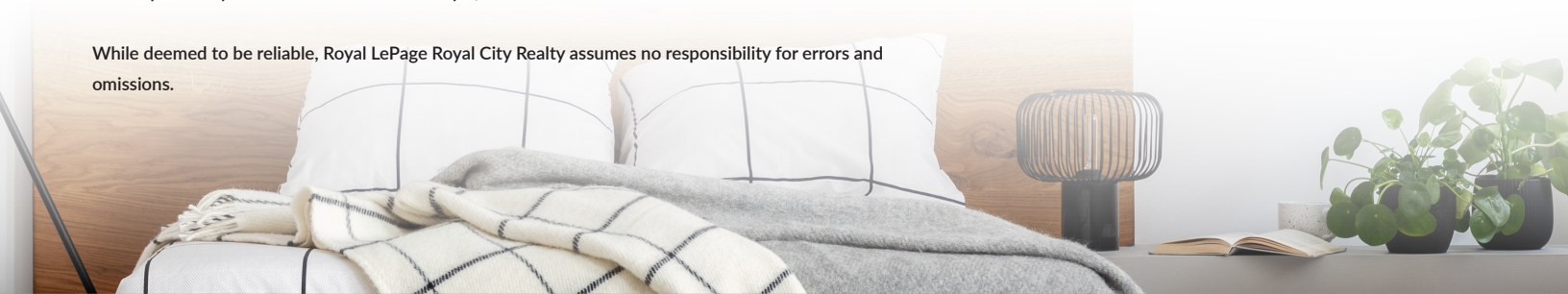


	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	\$61,750,900 +70.16%	\$0 -100%	\$685,000 -27.89%
YTD Unit Sales	37 +48%	0 -100%	1 No Change
YTD Average Sale Price	\$1,668,943 +14.98%	\$0 -100%	\$685,000 -27.89%
May Sales Volume	\$17,673,000 +49.12%	\$0 -100%	\$0 No Change
May Unit Sales	11 +57.14%	0 -100%	0 No Change

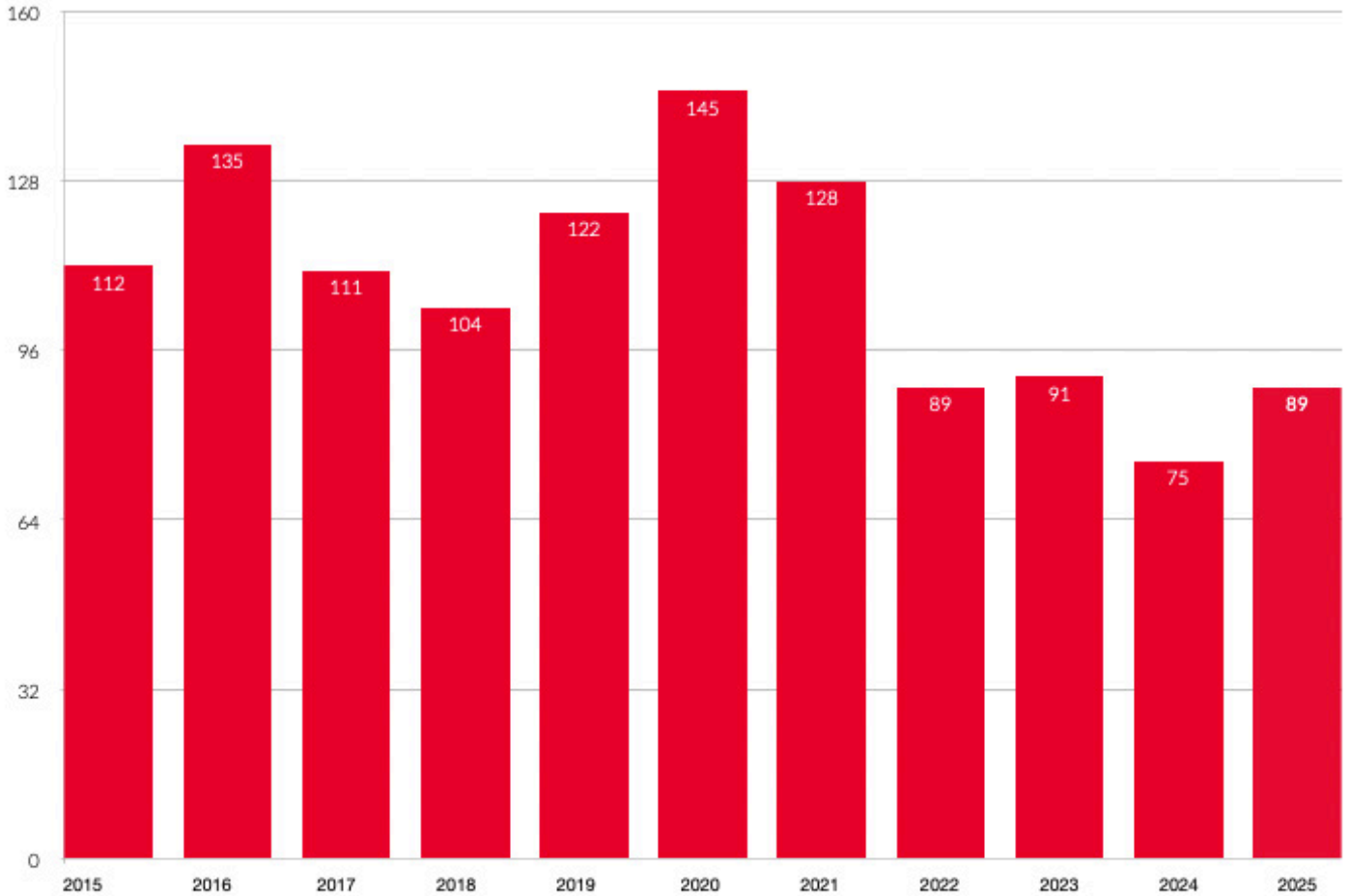
NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of May 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

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# 10 YEAR MARKET ANALYSIS



## Units Sold

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# OUR LOCATIONS



## ELORA

519-846-1365  
9 Mill Street E., Elora



## FERGUS

519-843-1365  
162 St. Andrew Street E., Fergus



## GUELPH

519-824-9050  
30 Edinburgh Road N., Guelph



## ROCKWOOD

519-856-9922  
118 Main Street S., Rockwood

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