



# 2026

# FEBRUARY

## PUSLINCH

## Real Estate Market Report



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Disclaimer:

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

# OVERVIEW

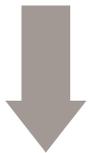
## BUYER'S MARKET

The [Puslinch](#) real estate market remained firmly in buyer's market territory this period, as inventory levels continued to outpace absorption despite a rebound in sales activity. The median sale price declined 9.21% to \$862,500, while the average sale price rose 20.4% to \$1,200,000, reflecting a shift in higher-end transactions. Sales volume surged 140.8% to \$7.2M, driven by a 100% increase in unit sales to 6 transactions. However, new listings climbed 57.14% to 22 and expired listings rose 20% to 6, signaling growing supply and seller competition. With a unit sales-to-listings ratio of 27.27%, up 5.84% year over year but well below the 39% threshold, market conditions continue to strongly favour buyers in Puslinch.



### February year-over-year sales volume of \$7,200,000

Up +140.8% from 2025's \$2,990,000 with unit sales of 6 up +100% from last February's 3. New listings of 22 are up +57.14% from a year ago, with the sales/listing ratio of 27.27%, up 5.84%.



### Year-to-date sales volume of \$9,790,000

Down -2.43% from 2025's \$10,034,333 with unit sales of 6 down from 3 in 2025. New listings of 22 are up +57.14% from a year ago, with the sales/listing ratio of 21.62% down -1.91%.



### Year-to-date average sale price of \$1,200,000

Up from \$996,667 one year ago with median sale price of \$862,500 down from \$950,000 one year ago. Average days-on-market of 117 is up 34 days from last year.

*Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.*

## FEBRUARY NUMBERS

Median Sale Price

**\$862,500**

-9.21%

Average Sale Price

**\$1,200,000**

+20.4%

Sales Volume

**\$7,200,000**

+140.8%

Unit Sales

**6**

+100%

New Listings

**22**

+57.14%

Expired Listings

**6**

+20%

Unit Sales/Listings Ratio

**27.27%**

+5.84%

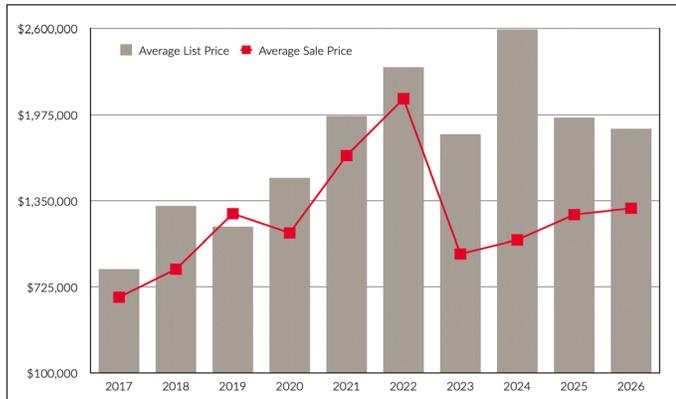
*Year-over-year comparison  
(February 2026 vs. February 2025)*

# THE MARKET IN DETAIL

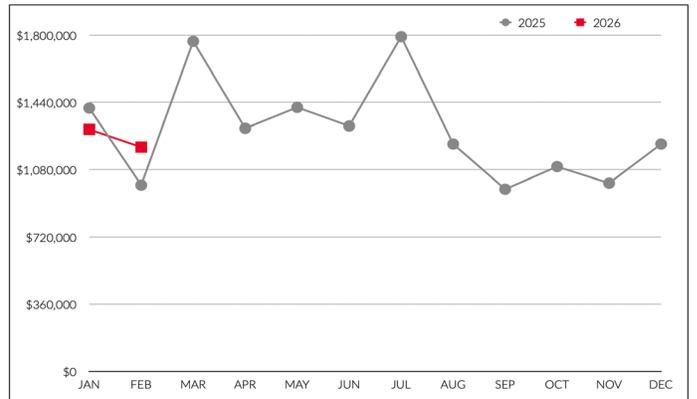
	2024	2025	2026	2025-2026
YTD Volume Sales	\$7,558,500	\$10,034,333	\$9,790,000	-2.43%
YTD Unit Sales	6	8	8	No Change
YTD New Listings	26	34	37	+8.82%
YTD Sales/Listings Ratio	23.08%	23.53%	21.62%	-8.11%
YTD Expired Listings	9	17	11	-35.29%
Monthly Volume Sales	\$6,880,500	\$2,990,000	\$7,200,000	+140.8%
Monthly Unit Sales	5	3	6	+100%
Monthly New Listings	16	14	22	+57.14%
Monthly Sales/Listings Ratio	31.25%	21.43%	27.27%	+27.27%
Monthly Expired Listings	5	5	6	+20%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	0	0	0	No Change
YTD Sales: \$350K-\$549K	2	1	1	No Change
YTD Sales: \$550K-\$749K	1	0	2	+100%
YTD Sales: \$750K-\$999K	0	2	1	-50%
YTD Sales: \$1M-\$2M	2	5	3	-40%
YTD Sales: \$2M+	1	0	1	+100%
YTD Average Days-On-Market	28.50	83.50	117.50	+40.72%
YTD Average Sale Price	\$1,027,050	\$1,202,767	\$1,247,500	+3.72%
YTD Median Sale Price	\$1,239,000	\$1,262,500	\$1,078,750	-14.55%

Puslinch MLS Sales and Listing Summary  
2024 vs. 2025 vs. 2026

# AVERAGE SALE PRICE

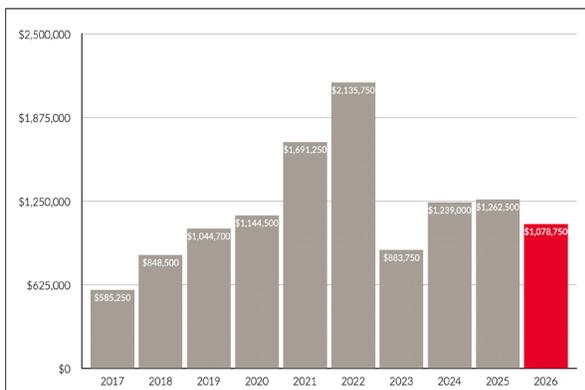


Year-Over-Year

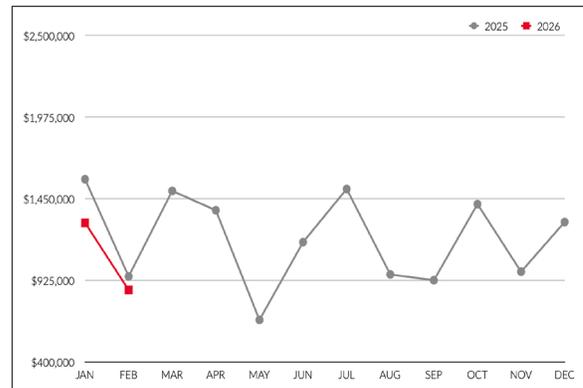


Month-Over-Month 2025 vs. 2026

# MEDIAN SALE PRICE



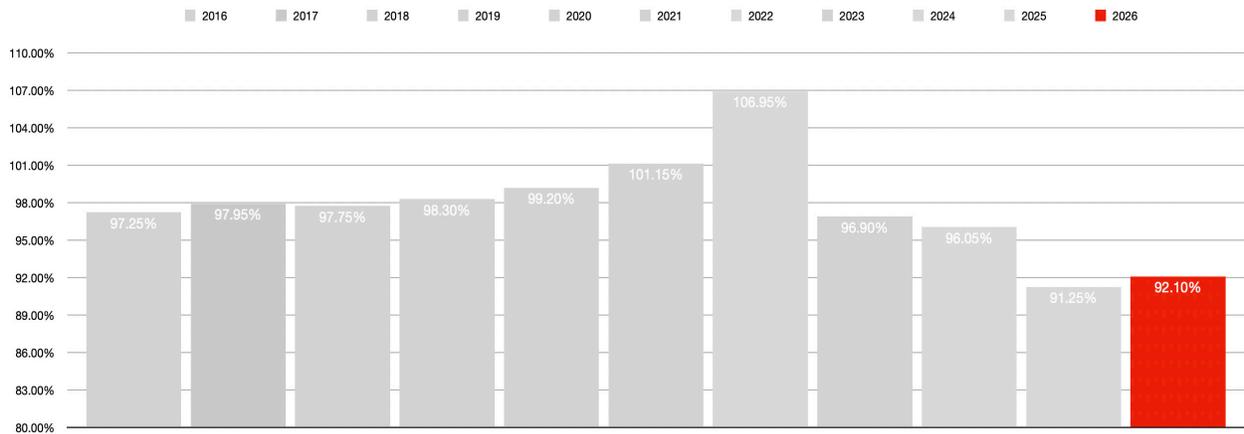
Year-Over-Year



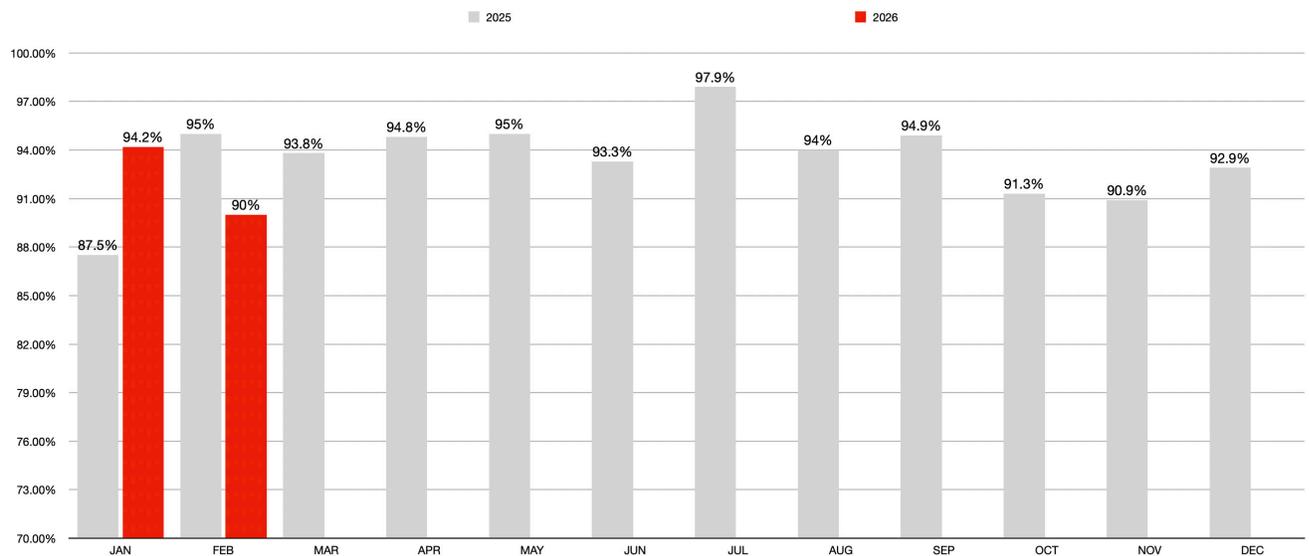
Month-Over-Month 2025 vs. 2026

\* Median sale price is based on residential sales (including freehold and condominiums).

# SALE PRICE VS. LIST PRICE RATIO

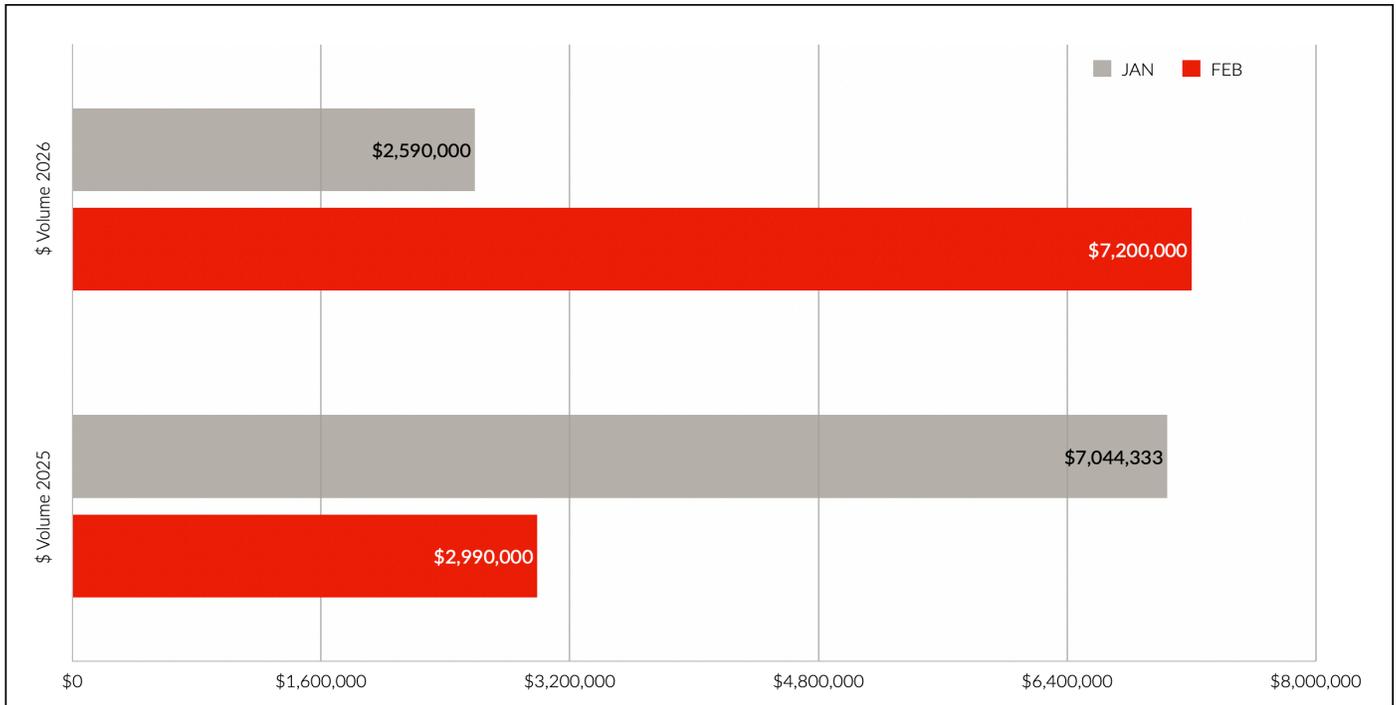


## Year-Over-Year

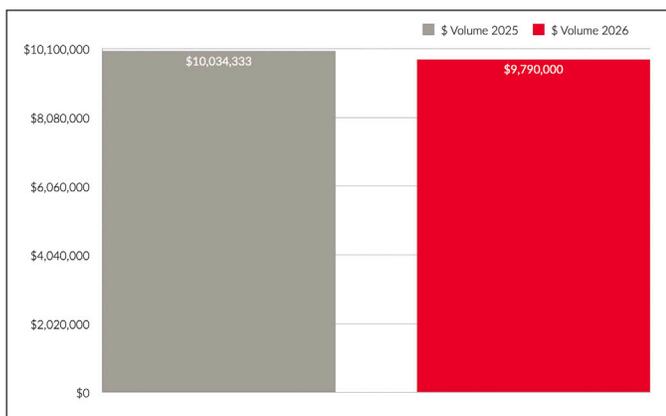


## Month-Over-Month 2025 vs. 2026

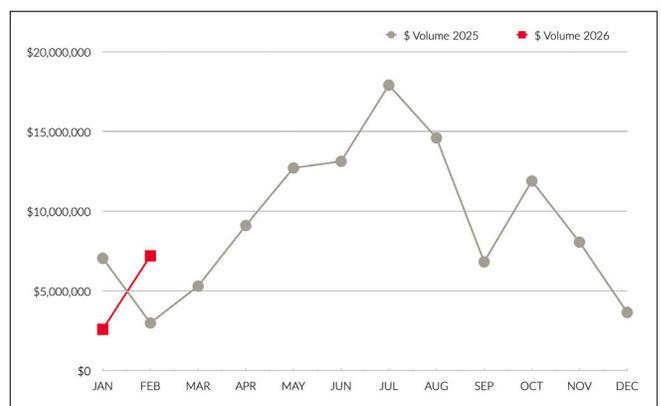
# DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

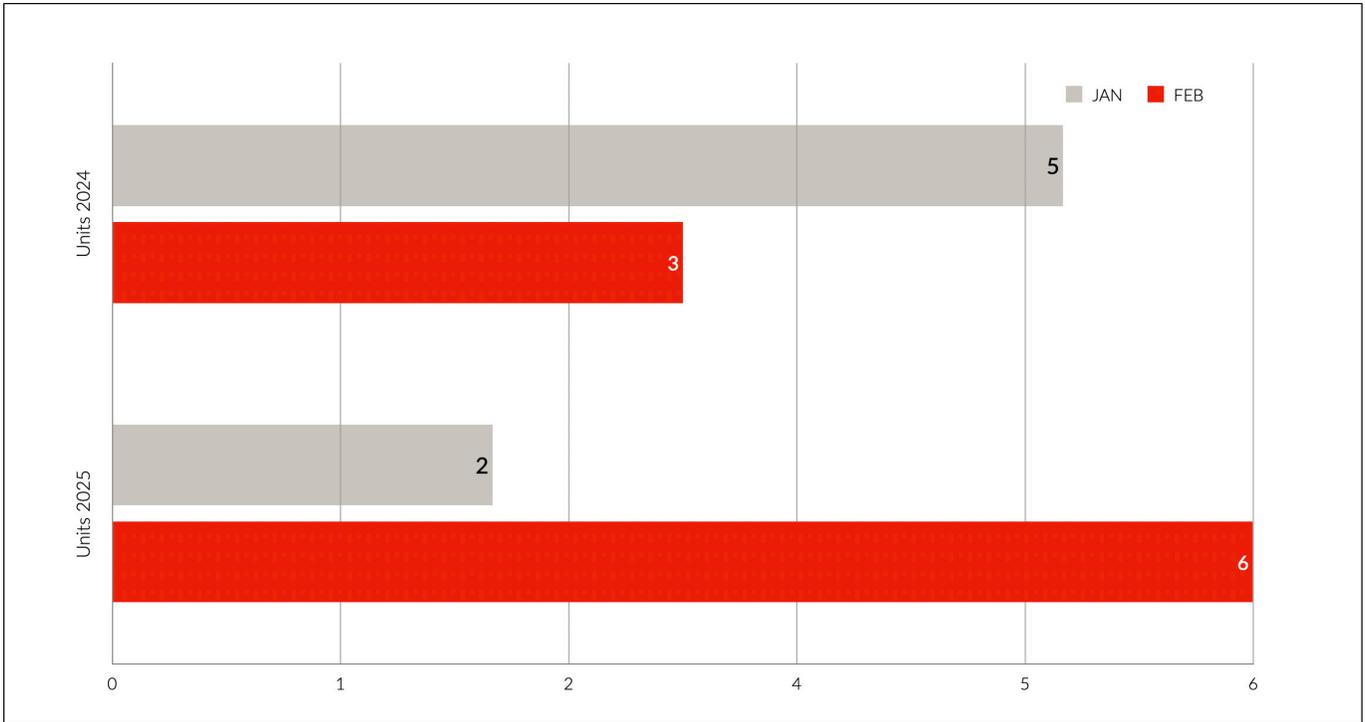


Yearly Totals 2025 vs. 2026

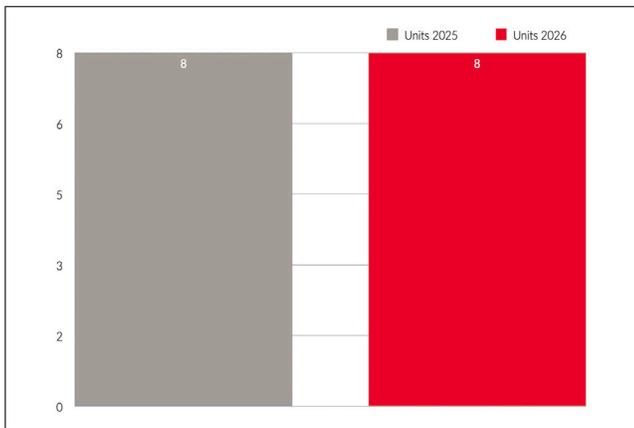


Month vs. Month 2025 vs. 2026

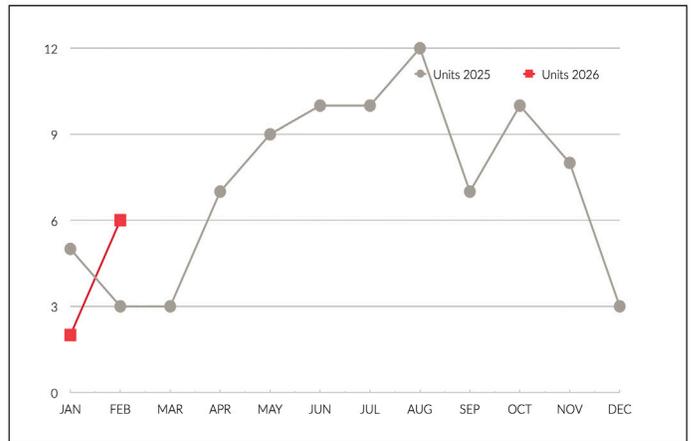
# UNIT SALES



Monthly Comparison 2025 vs. 2026

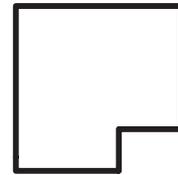


Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

# SALES BY TYPE



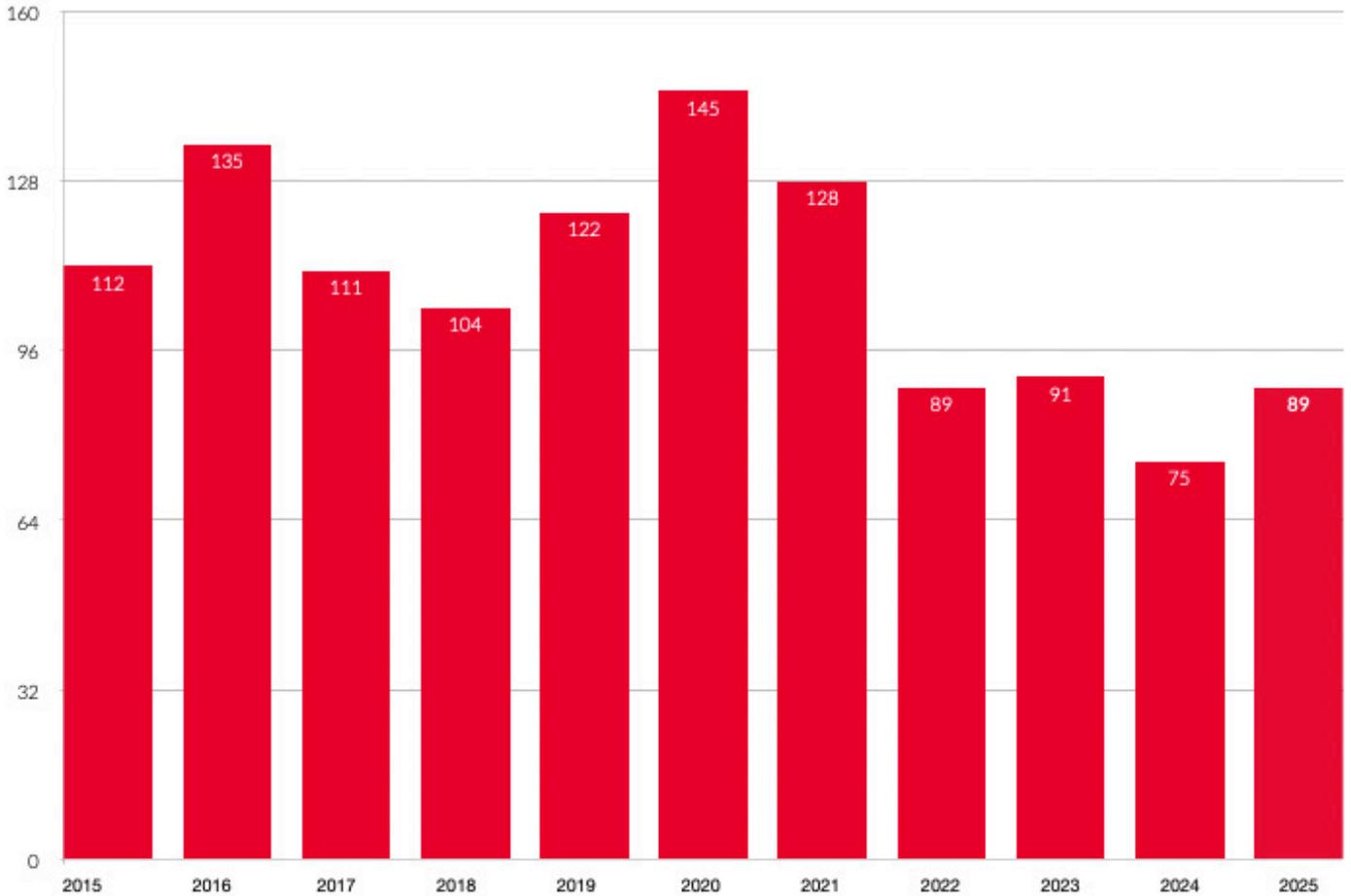
	<b>FREEHOLD</b>	<b>CONDOMINIUM</b>	<b>VACANT LAND</b>
YTD Sales Volume	\$9,790,000 -2.43%	\$0 No Change	\$685,000 -27.89%
YTD Unit Sales	8 No Change	0 No Change	1 No Change
YTD Average Sale Price	\$1,223,750 -2.43%	\$0 No Change	\$685,000 -27.89%
February Sales Volume	\$7,200,000 +140.8%	\$0 No Change	\$685,000 -27.89%
February Unit Sales	6 +100%	0 No Change	0 No Change

NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of February 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.

# 10 YEAR MARKET ANALYSIS



## Units Sold

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# OUR LOCATIONS



## ELORA

519-846-1365  
9 Mill Street E., Elora



## FERGUS

519-843-1365  
162 St. Andrew Street E., Fergus



## GUELPH

519-824-9050  
30 Edinburgh Road N., Guelph



## ROCKWOOD

519-856-9922  
118 Main Street S., Rockwood

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