



2026

APRIL

PUSLINCH

Real Estate Market Report



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Disclaimer:

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

OVERVIEW

BUYER'S MARKET

The [Puslinch](#) real estate market remained in buyer's market territory this period, as increased inventory levels continued to outweigh gains in sales activity, keeping conditions in favour of purchasers. The median sale price surged 33.09% to \$1,830,000, while the average sale price rose 22.93% to \$1,598,656, reflecting strength in higher-end transactions. Sales volume climbed 58.05% to \$14.39M, supported by a 28.57% increase in unit sales to 9 transactions, though overall activity remains relatively low. New listings increased 30% to 26, while expired listings doubled to 4, pointing to continued competition among sellers. With a unit sales-to-listings ratio of 34.62%, down 0.38% year over year and below the 39% threshold, conditions continue to favour buyers across Puslinch.



April year-over-year sales volume of \$14,387,900

Up +58.05% from 2025's \$9,103,500 with unit sales of 9 up +28.57% from last April's 7. New listings of 26 are up +30% from a year ago, with the sales/listing ratio of 34.62%, down -0.38%.



Year-to-date sales volume of \$44,077,900

Up +80.37% from 2025's \$24,437,833 with unit sales of 26 up from 18 in 2025. New listings of 26 are up +44.44% from a year ago, with the sales/listing ratio of 29.55% up +6.17%.



Year-to-date average sale price of \$1,610,222

Up from \$1,368,175 one year ago with median sale price of \$1,562,500 up from \$1,437,500 one year ago. Average days-on-market of 85 is down 4 days from last year.

Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.

APRIL NUMBERS

Median Sale Price

\$1,830,000

+33.09%

Average Sale Price

\$1,598,656

+22.93%

Sales Volume

\$14,387,900

+58.05%

Unit Sales

9

+28.57%

New Listings

26

+30%

Expired Listings

4

+100%

Unit Sales/Listings Ratio

34.62%

-0.38%

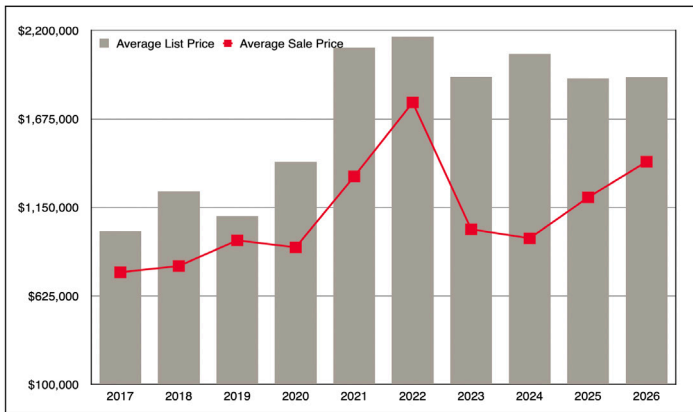
*Year-over-year comparison
(April 2025 vs. April 2026)*

THE MARKET IN DETAIL

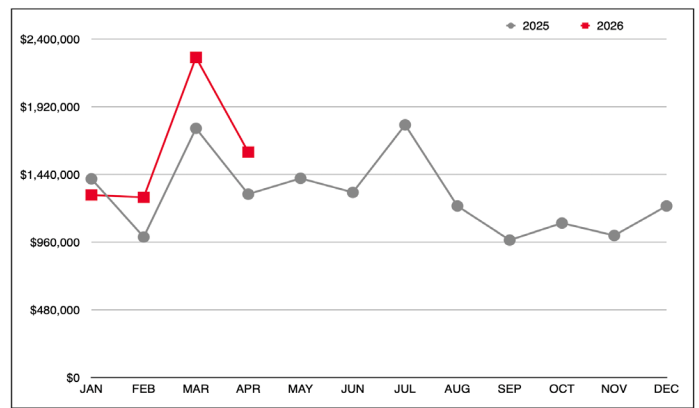
	2024	2025	2026	2025-2026
YTD Volume Sales	\$30,856,500	\$24,437,833	\$44,077,900	+80.37%
YTD Unit Sales	26	18	26	+44.44%
YTD New Listings	73	77	88	+14.29%
YTD Sales/Listings Ratio	35.62%	23.38%	29.55%	+26.39%
YTD Expired Listings	17	22	17	-22.73%
Monthly Volume Sales	\$9,481,000	\$9,103,500	\$14,387,900	+58.05%
Monthly Unit Sales	9	7	9	+28.57%
Monthly New Listings	25	20	26	+30%
Monthly Sales/Listings Ratio	36.00%	35.00%	34.62%	-1.1%
Monthly Expired Listings	4	2	4	+100%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	0	0	0	No Change
YTD Sales: \$350K-\$549K	2	3	3	No Change
YTD Sales: \$550K-\$749K	8	0	2	+100%
YTD Sales: \$750K-\$999K	2	3	2	-33.33%
YTD Sales: \$1M-\$2M	12	10	10	No Change
YTD Sales: \$2M+	2	2	11	+450%
YTD Average Days-On-Market	33.25	88.75	85.00	-4.23%
YTD Average Sale Price	\$1,090,909	\$1,368,175	\$1,610,222	+17.69%
YTD Median Sale Price	\$1,065,000	\$1,437,500	\$1,562,500	+8.7%

Puslinch MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

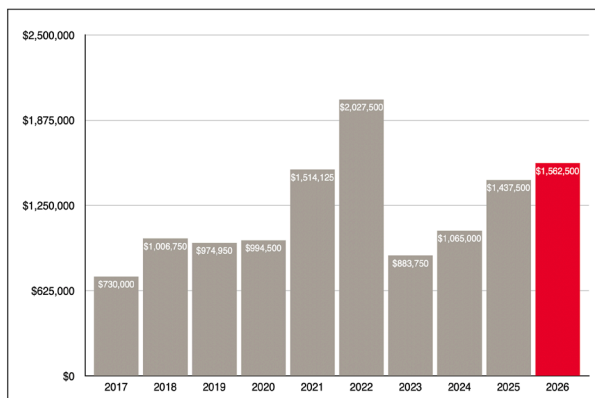


Year-Over-Year

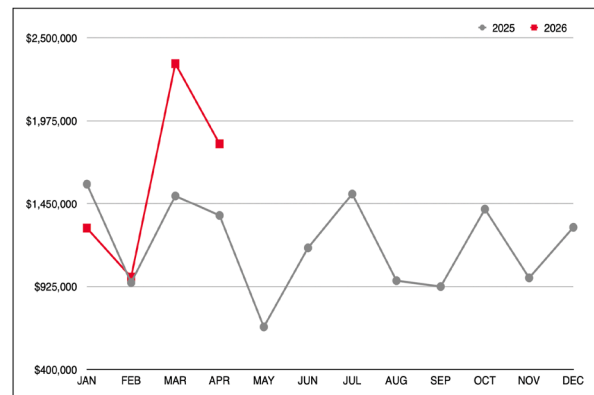


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



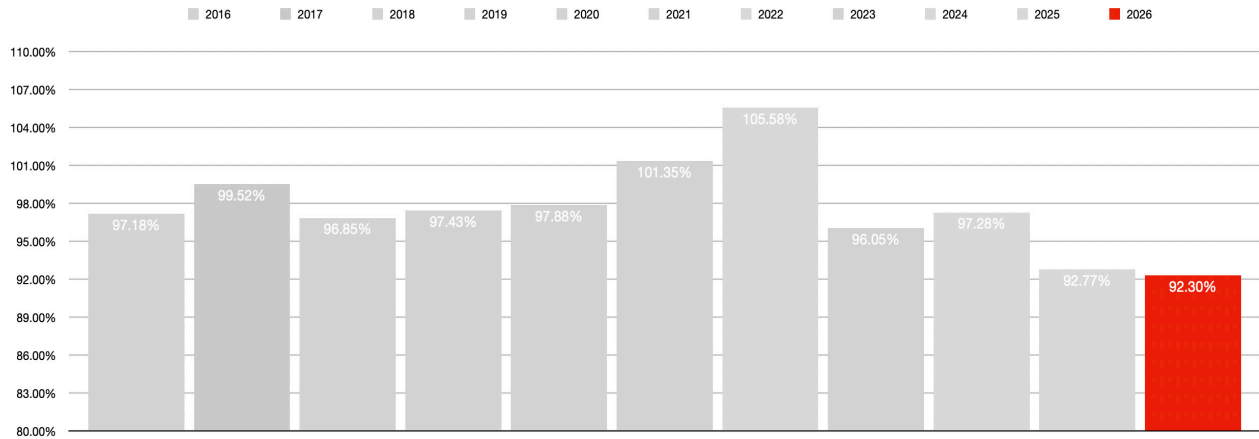
Year-Over-Year



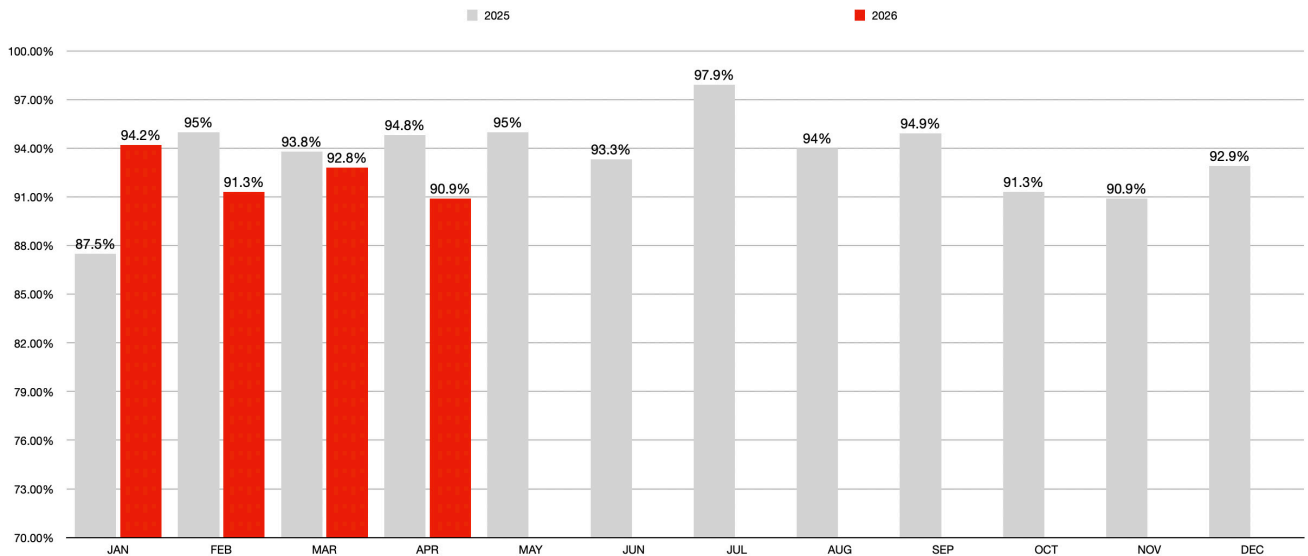
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

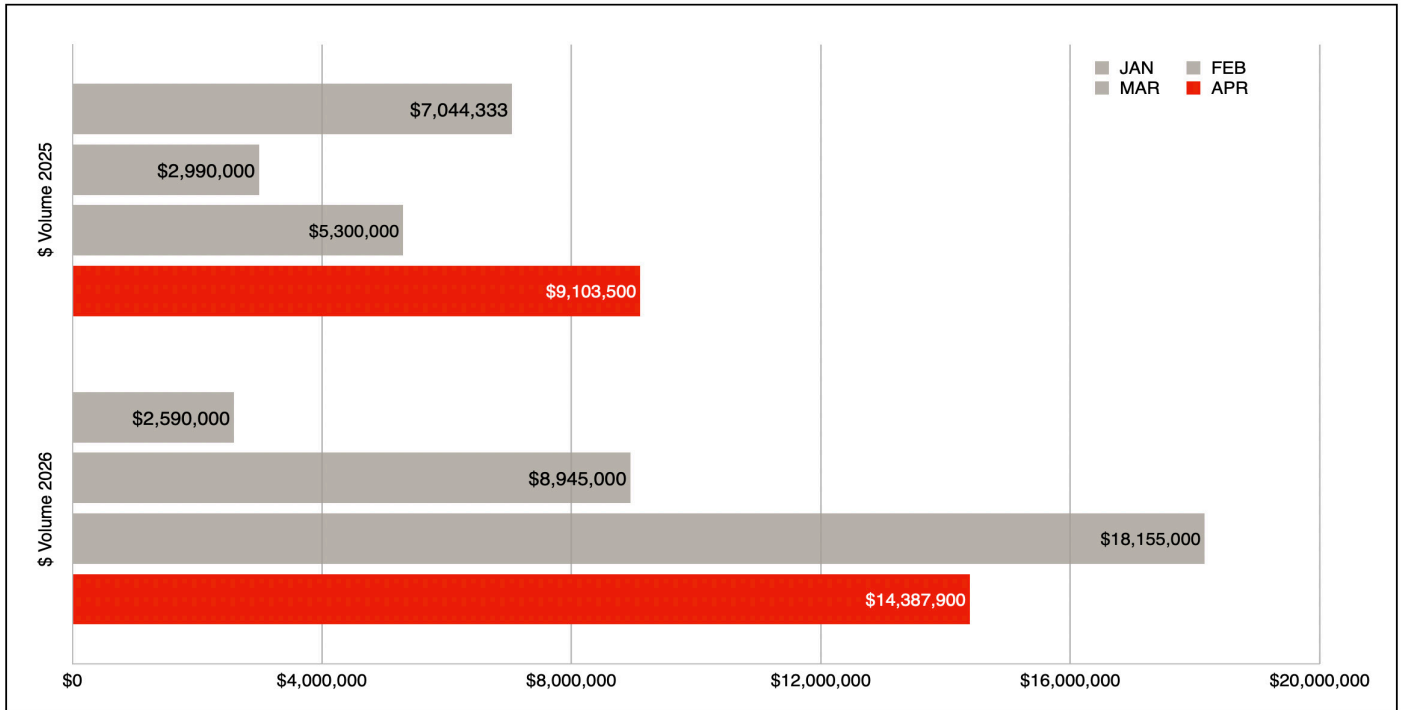


Year-Over-Year

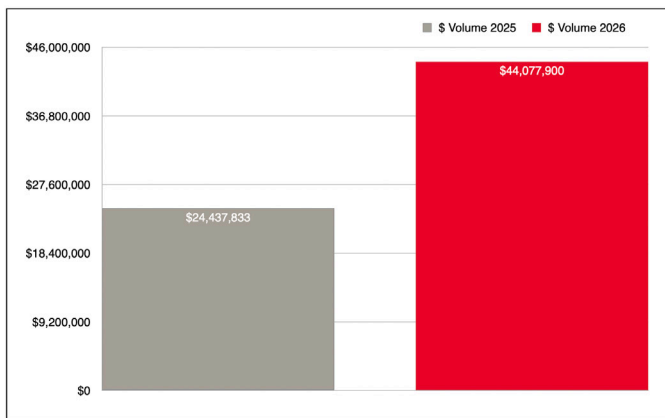


Month-Over-Month 2025 vs. 2026

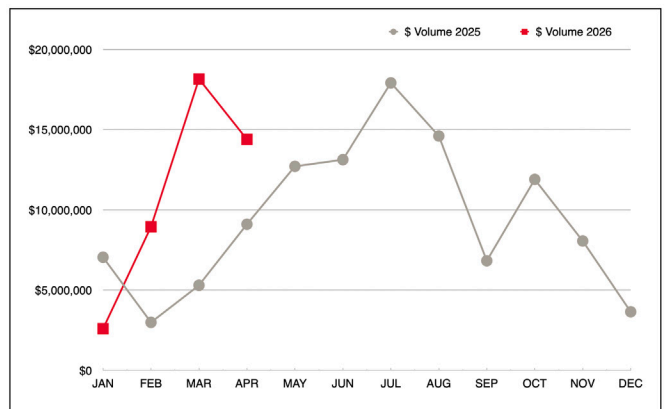
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

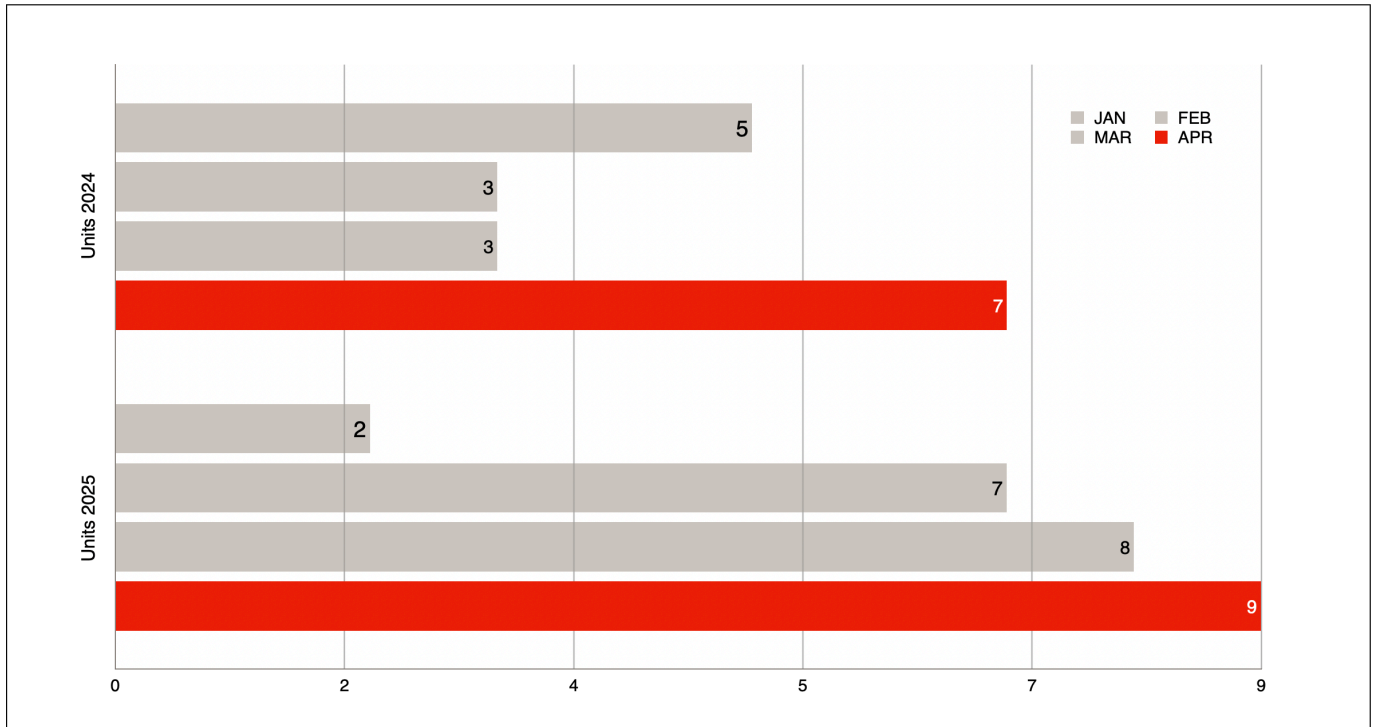


Yearly Totals 2025 vs. 2026

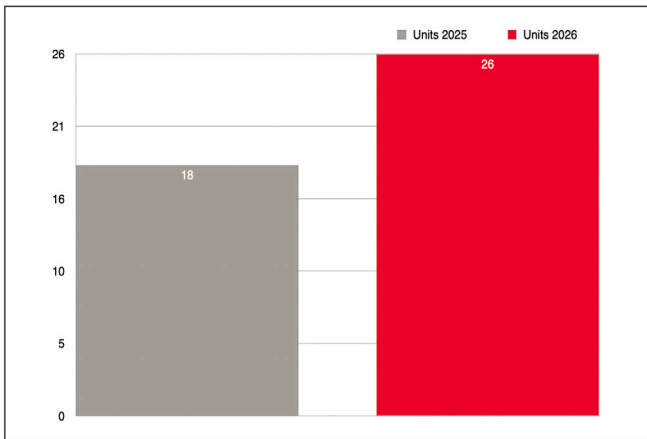


Month vs. Month 2025 vs. 2026

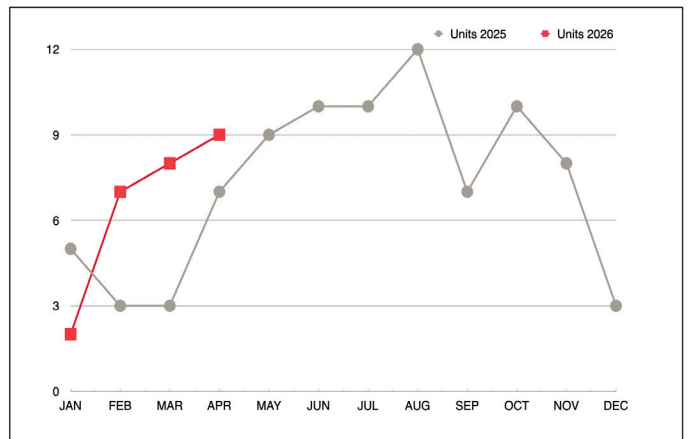
UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

SALES BY TYPE



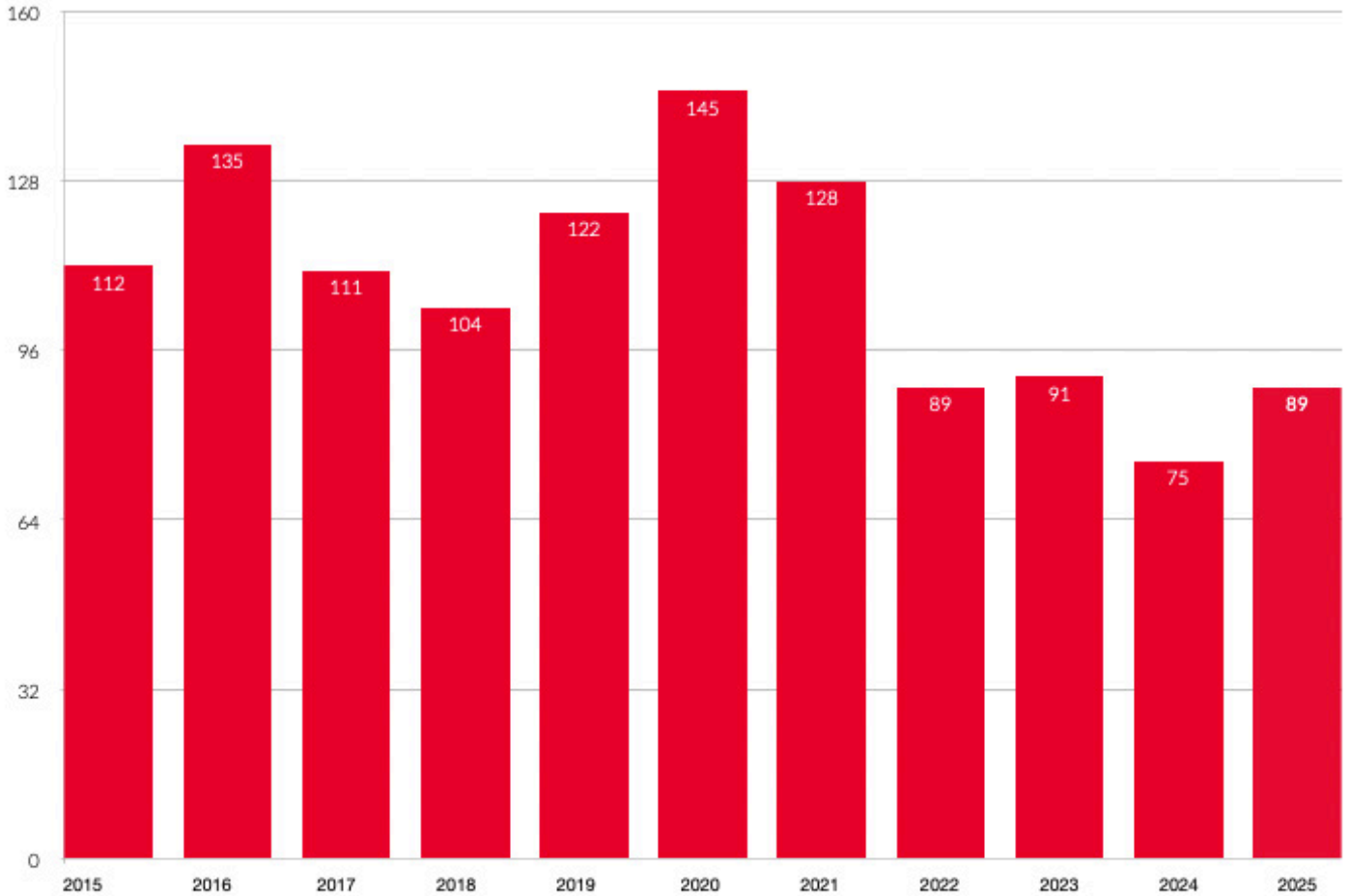
	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	\$44,077,900 +80.37%	\$0 No Change	\$685,000 -27.89%
YTD Unit Sales	26 +44.44%	0 No Change	1 No Change
YTD Average Sale Price	\$1,695,304 +24.87%	\$0 No Change	\$685,000 -27.89%
April Sales Volume	\$14,387,900 +58.05%	\$0 No Change	\$0 No Change
April Unit Sales	9 +28.57%	0 No Change	0 No Change

NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of April 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.

10 YEAR MARKET ANALYSIS



Units Sold

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OUR LOCATIONS



ELORA

519-846-1365
9 Mill Street E., Elora



FERGUS

519-843-1365
162 St. Andrew Street E., Fergus



GUELPH

519-824-9050
30 Edinburgh Road N., Guelph



ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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