



2026

MARCH

GUELPH/ERAMOSIA

Real Estate Market Report



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Disclaimer:

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

OVERVIEW

BUYER'S MARKET

Guelph/Eramosa remained in buyer's market territory this March, as pricing softened despite modest gains in sales activity. The median sale price declined 10.71% to \$1,050,000, while the average sale price decreased 3.08% to \$1,150,818. Sales volume increased 18.46% to \$12.66M, supported by a 22.22% rise in unit sales to 11 transactions. However, new listings declined 20% to 32 and expired listings dropped significantly by 66.67% to just 1, reflecting tighter but still competitive supply conditions. With a unit sales-to-listings ratio of 34.38%, up 11.88% year over year but still below the 39% threshold, market conditions continue to favour buyers in Guelph Eramosa.



March year-over-year sales volume of \$12,659,000

Up +18.46% from 2025's \$10,686,000 with unit sales of 11 up from 9 in 2025. New listings of 32 are down -20% from 2025, with the sales/listing ratio of 34.38% up by +11.88% compared to 2025.



Year-to-date sales volume of \$31,327,677

Up +5.94% from 2025's \$29,571,026 with unit sales of 31 up from the 28 in 2025. New listings of 87 are up +14.47% from a year ago, with the sales/listing ratio of 35.63% down by -1.21%.



Year-to-date average sale price of \$925,342

Down from \$1,062,442 a year ago with median sale price of \$873,000 down from \$969,000 a year ago. Average days-on-market of 35, which has gone down by 3 days compared to last year.

MARCH NUMBERS

Median Sale Price

\$1,050,000

-10.71%

Average Sale Price

\$1,150,818

-3.08%

Sales Volume

\$12,659,000

+18.46%

Unit Sales

11

+22.22%

New Listings

32

-20%

Expired Listings

1

-66.67%

Unit Sales/Listings Ratio

34.38%

+11.88%

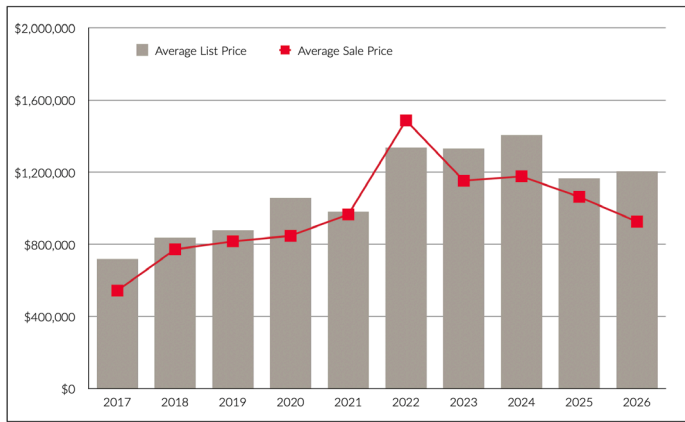
*Year-over-year comparison
(March 2025 vs. March 2026)*

THE MARKET IN DETAIL

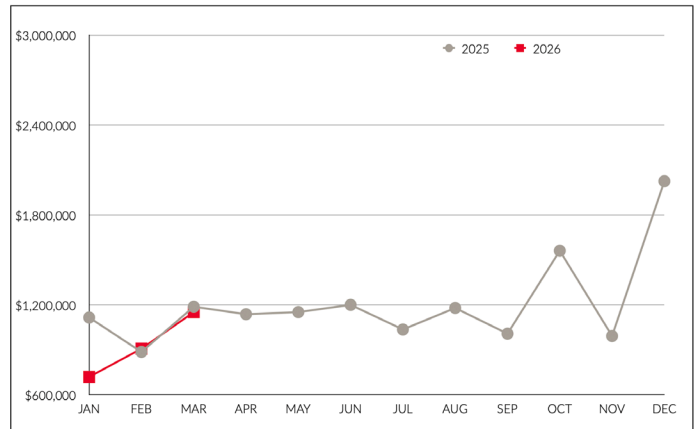
	2024	2025	2026	2025-2026
YTD Volume Sales	\$22,075,400	\$29,571,026	\$31,327,677	+5.94%
YTD Unit Sales	19	28	31	+10.71%
YTD New Listings	48	76	87	+14.47%
YTD Sales/Listings Ratio	39.58%	36.84%	35.63%	-3.28%
YTD Expired Listings	11	10	9	-10%
Monthly Volume Sales	\$13,540,400	\$10,686,000	\$12,659,000	+18.46%
Monthly Unit Sales	12	9	11	+22.22%
Monthly New Listings	23	40	32	-20%
Monthly Sales/Listings Ratio	52.17%	22.50%	34.38%	+52.78%
Monthly Expired Listings	3	3	1	-66.67%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	0	0	0	No Change
YTD Sales: \$350K-\$549K	0	0	1	+100%
YTD Sales: \$550K-\$749K	1	8	3	-62.5%
YTD Sales: \$750K-\$999K	8	8	16	+100%
YTD Sales: \$1M- \$2M	8	10	11	+10%
YTD Sales: \$2M+	2	2	0	-100%
YTD Average Days-On-Market	34.67	38.33	35.33	-7.83%
YTD Average Sale Price	\$1,176,261	\$1,062,442	\$925,342	-12.9%
YTD Median Sale Price	\$964,950	\$969,000	\$873,000	-9.91%

Guelph/Eramosa MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

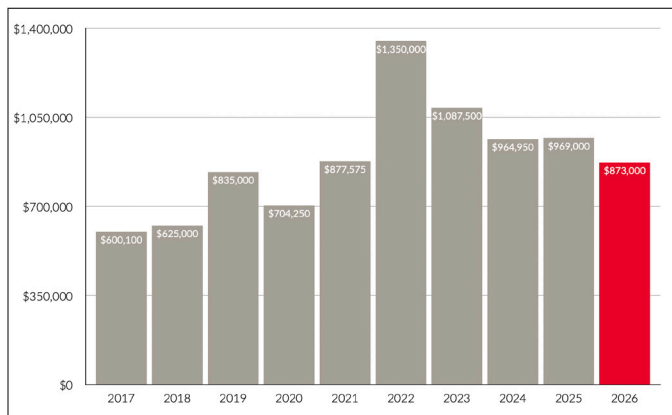


Year-Over-Year

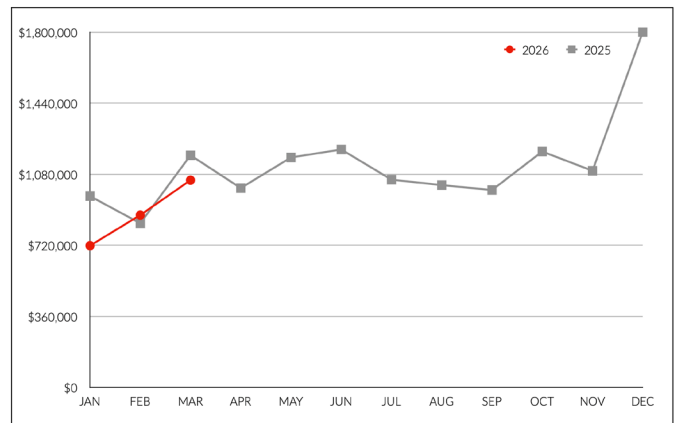


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



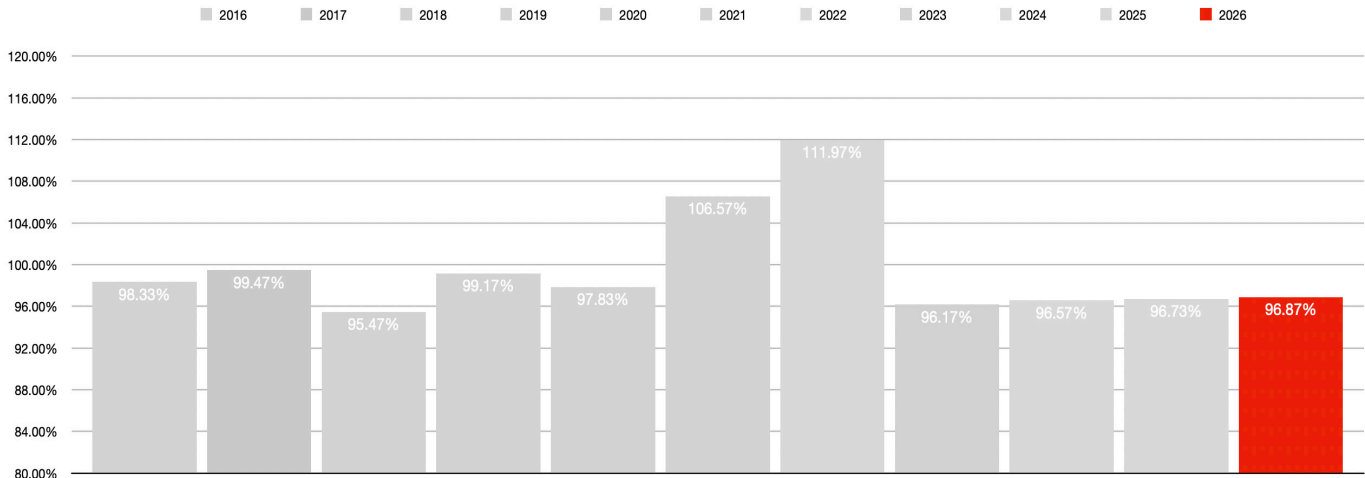
Year-Over-Year



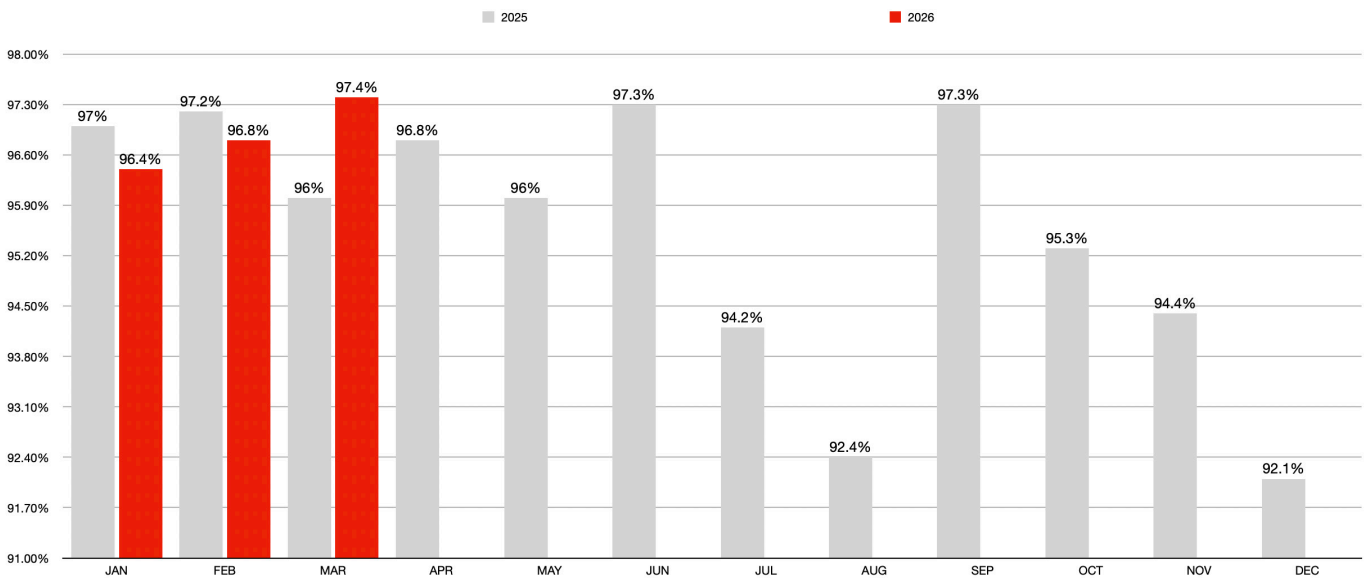
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

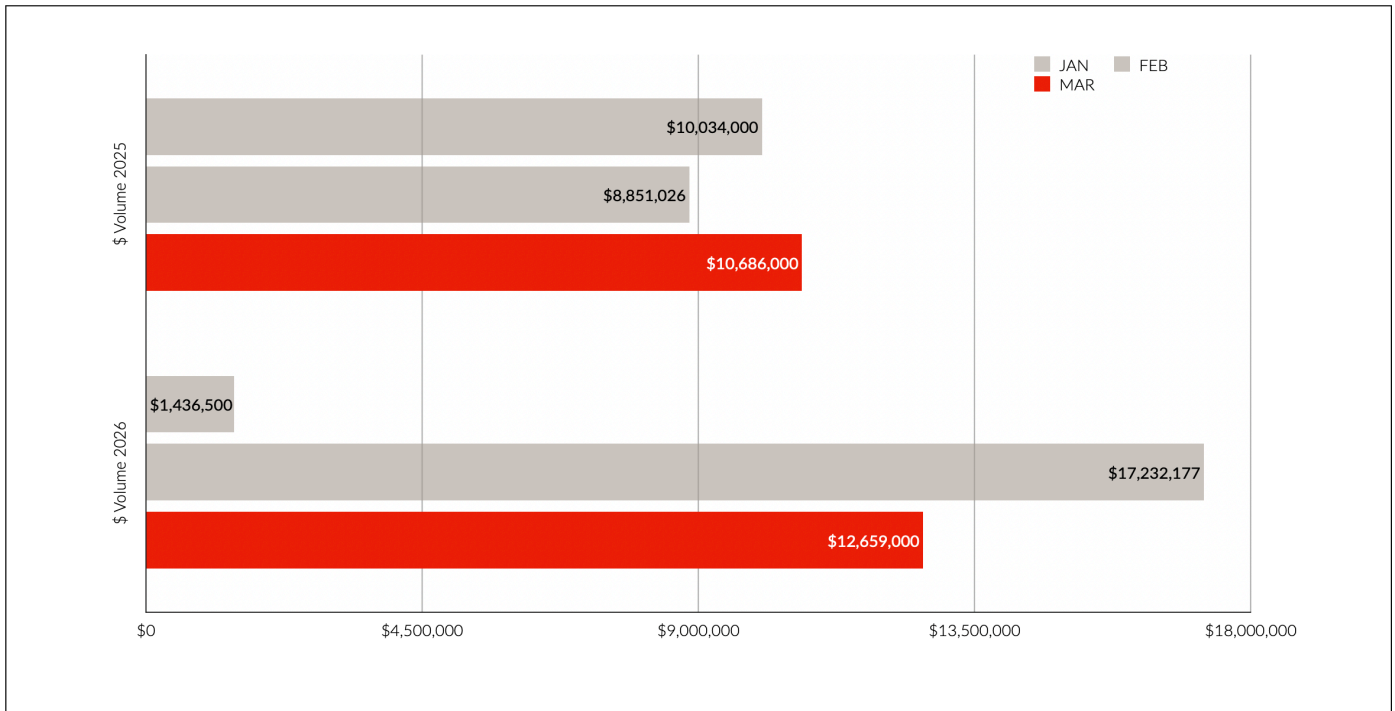


Year-Over-Year



Month-Over-Month 2025 vs. 2026

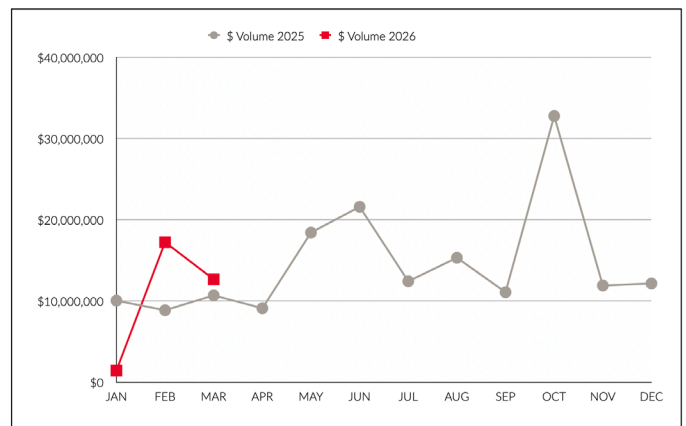
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

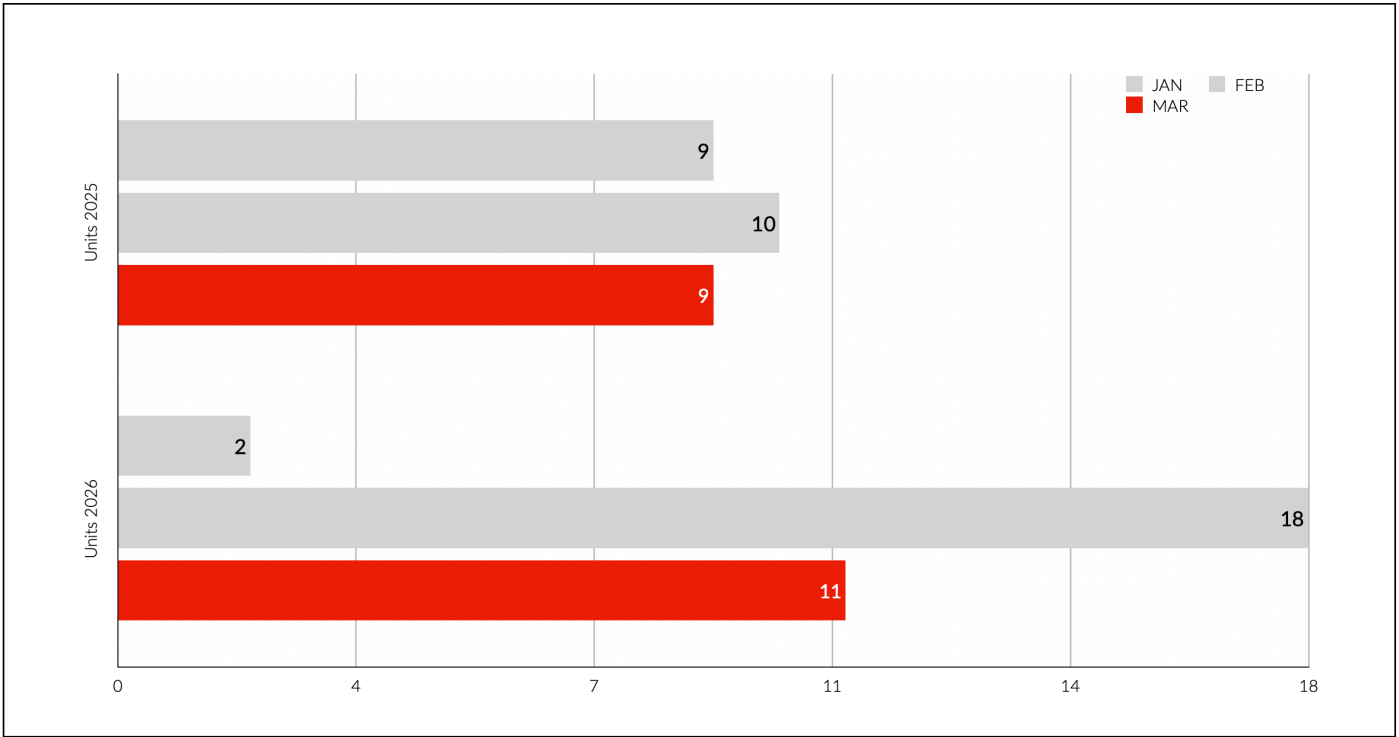


Yearly Totals 2025 vs. 2026

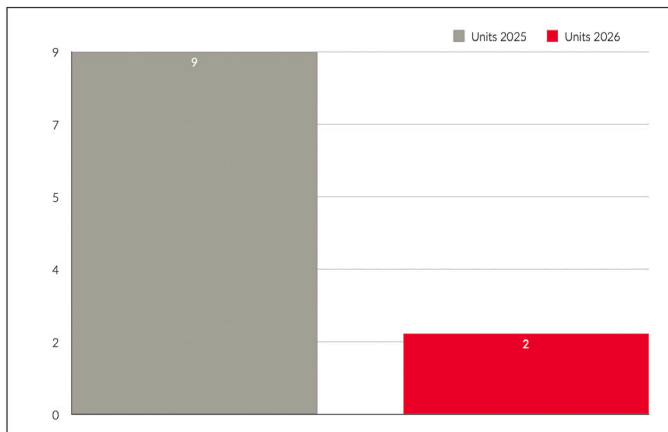


Month vs. Month 2025 vs. 2026

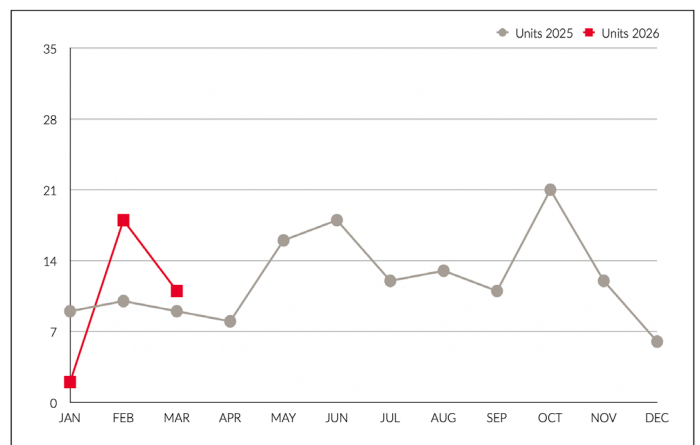
UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

SALES BY TYPE



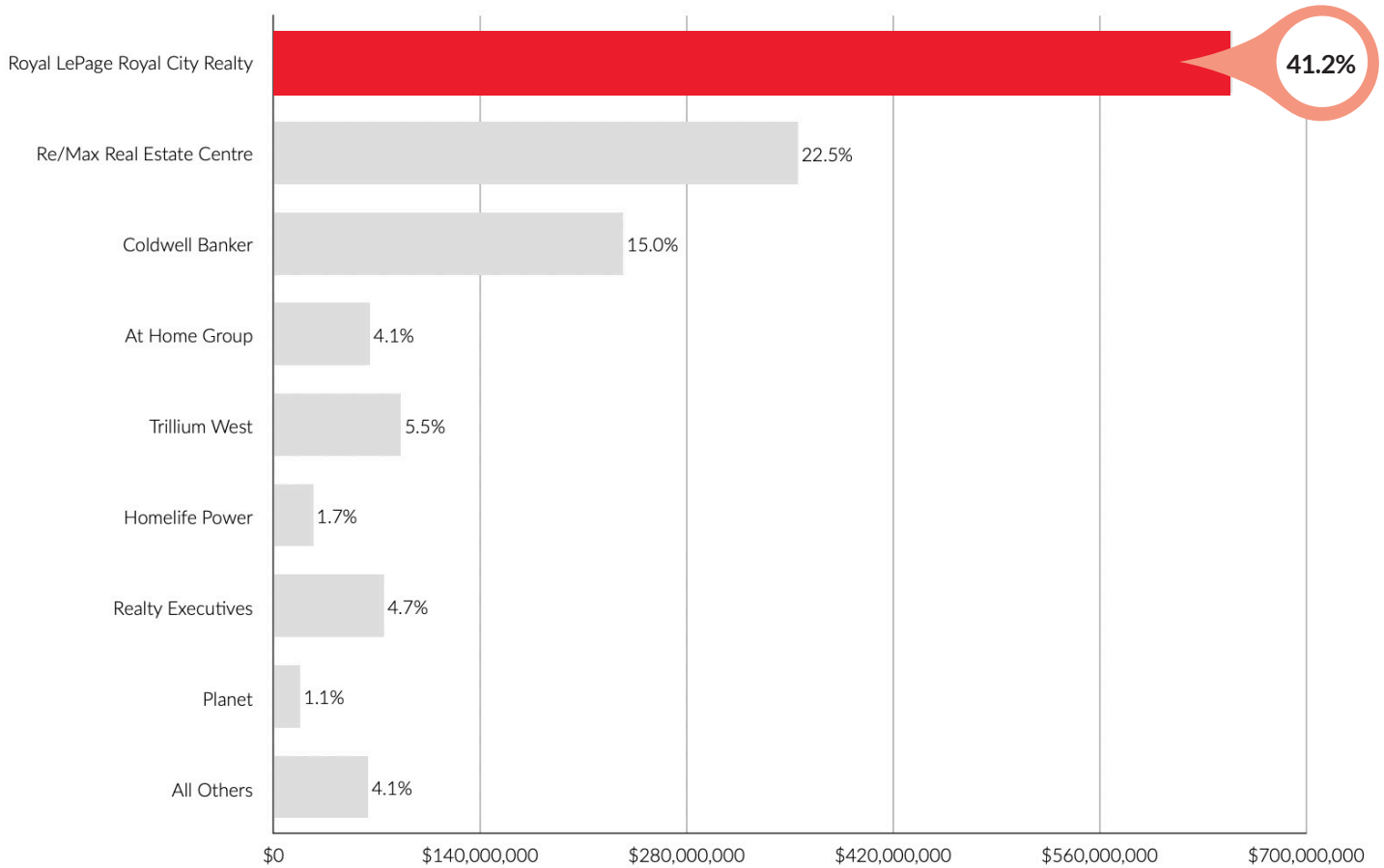
	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	 \$30,179,177 +28.06%	 \$1,148,500 -80.87%	 \$0 No Change
YTD Unit Sales	 30 +57.89%	 2 -77.78%	 0 No Change
YTD Average Sale Price	 \$1,005,973 -18.9%	 \$574,250 -13.93%	 \$0 No Change
March Sales Volume	 \$12,659,000 +44.16%	 \$0 -100%	 \$0 No Change
March Unit Sales	 11 +83.33%	 0 -100%	 0 No Change

NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of March 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.

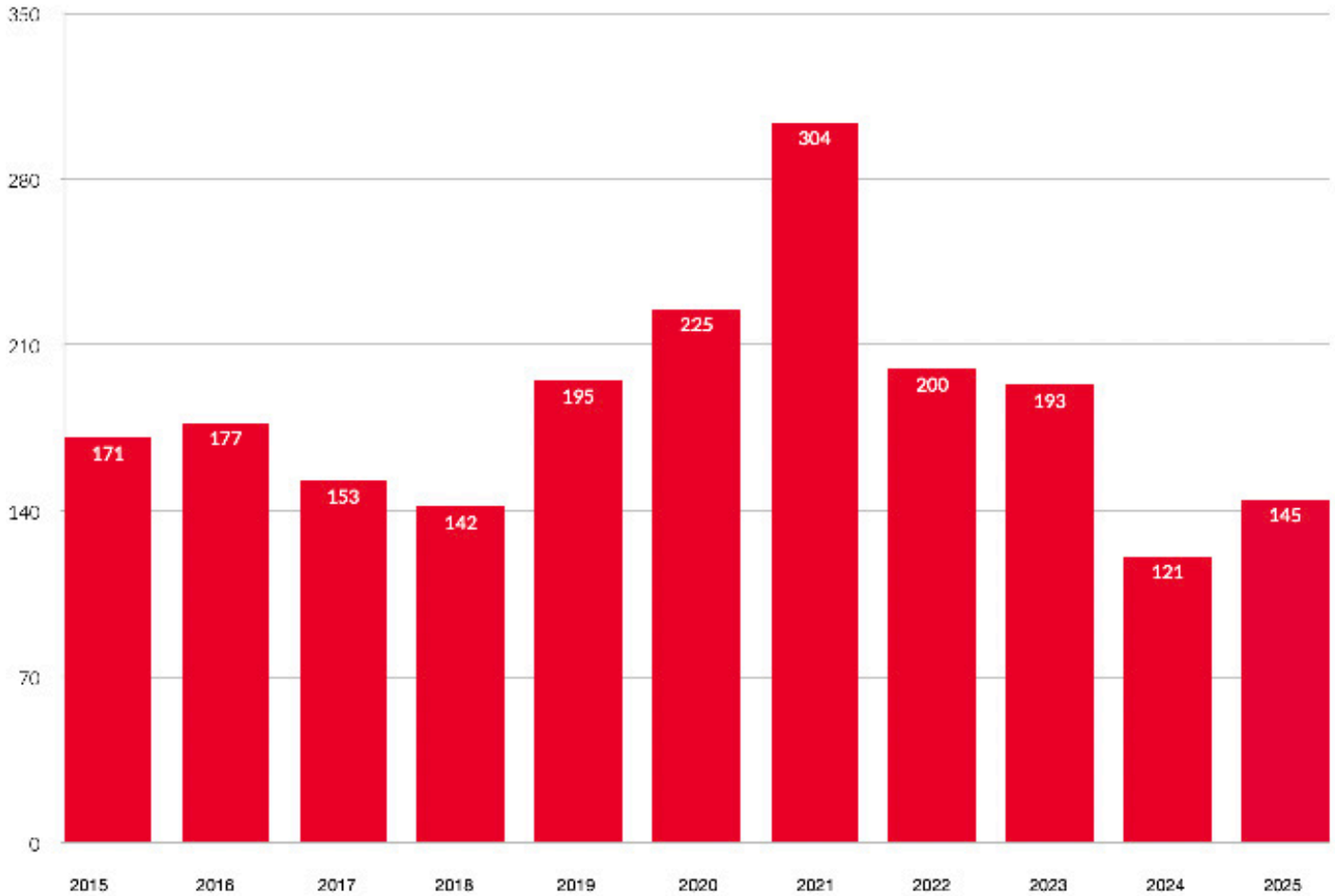
MARKET DOMINANCE



Market Share by Dollar Volume Within Wellington County
Listing Selling Ends Combined for Guelph Based Companies
March 2024



10 YEAR MARKET ANALYSIS



Units Sold

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OUR LOCATIONS



ELORA

519-846-1365
9 Mill Street E., Elora



FERGUS

519-843-1365
162 St. Andrew Street E., Fergus



GUELPH

519-824-9050
30 Edinburgh Road N., Guelph



ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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