2026

JUNE

PUSLINCH

Real Estate Market Report

ROYAL LEPAGE ROYAL CITY REALTY BROKERAGE

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Disclaimer:

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

OVERVIEW

BUYER'S MARKET

Puslinch remained in buyer's market territory through June, with the year-to-date sales-to-listings ratio sitting at 28.75%, below the 39% threshold. June activity softened compared to last year, with sales volume declining 21.02% to $10.37M and unit sales decreasing 10% to 9 transactions. Pricing also moved lower, as the median sale price declined 10.26% year over year to $1,050,000, while the average sale price decreased 12.25% to $1,152,222. New listings fell 29.55% to 31, while expired listings rose 40% to 7. The monthly sales-to-listings ratio improved to 29.03%, up 6.30% from last June; however, overall year-to-date conditions continue to favour buyers.

June year-over-year sales volume of $10,370,000

Down 21.02% from 2025's $13,130,082 with unit sales of 9 down 10% from last June's 10. New listings of 31 are down 29.55% from a year ago, with the sales/listing ratio of 29.03% up 27.74%.

Year-to-date sales volume of $72,120,900

Up 43.43% from 2025's $50,282,115 with unit sales of 46 up 24.32% from 2025's 37. New listings of 160 are down 3.03% from a year ago, with the sales/listing ratio of 28.75% up 28.21%.

Year-to-date average sale price of $1,533,291

Up from $1,366,400 one year ago, with median sale price of $1,447,500 up from $1,272,500 one year ago. Average days-on-market of 75 is unchanged from last year.

Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.

JUNE NUMBERS

Median Sale Price
$1,050,000
-10.26%

Average Sale Price
$1,152,222
-12.25%

Sales Volume
$10,370,000
-21.02%

Unit Sales
9
-10%

New Listings
31
-29.55%

Expired Listings
7
+40%

Unit Sales/Listings Ratio
29.03%
+27.74%

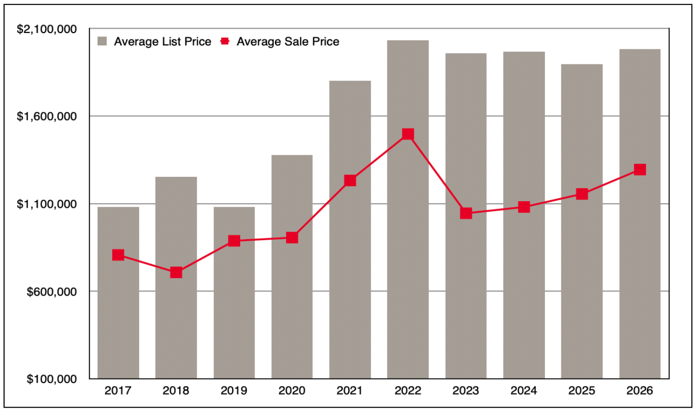
Year-over-year comparison (June 2025 vs. June 2026)

THE MARKET IN DETAIL

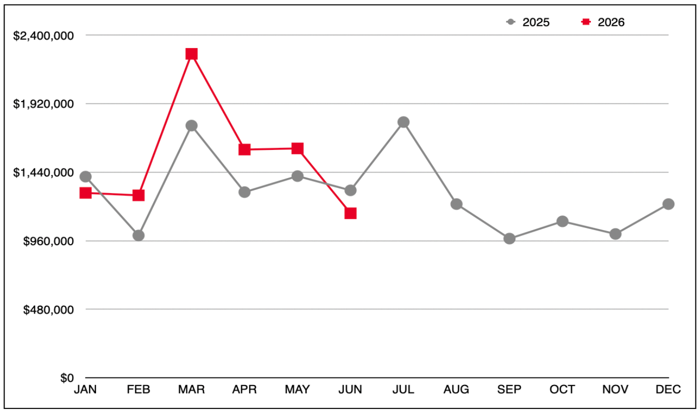
	2024	2025	2026	2025-2026
YTD Volume Sales	$53,277,000	$50,282,115	$72,120,900	+43.43%
YTD Unit Sales	40	37	46	+24.32%
YTD New Listings	128	165	160	-3.03%
YTD Sales/Listings Ratio	31.25%	22.42%	28.75%	+28.21%
YTD Expired Listings	20	29	29	No Change
Monthly Volume Sales	$11,922,500	$13,130,082	$10,370,000	-21.02%
Monthly Unit Sales	6	10	9	-10%
Monthly New Listings	19	44	31	-29.55%
Monthly Sales/Listings Ratio	31.58%	22.73%	29.03%	+27.74%
Monthly Expired Listings	1	5	7	+40%
YTD Sales: $0-$199K	0	0	0	No change
YTD Sales: $200k-349K	0	1	0	-100%
YTD Sales: $350K-$549K	2	8	6	-25%
YTD Sales: $550K-$749K	9	1	4	+300%
YTD Sales: $750K-$999K	3	6	5	-16.67%
YTD Sales: $1M-$2M	21	14	17	+21.43%
YTD Sales: $2M+	4	9	16	+77.78%
YTD Average Days-On-Market	34.83	75.33	75.33	No Change
YTD Average Sale Price	$1,277,161	$1,366,400	$1,533,291	+12.21%
YTD Median Sale Price	$1,323,750	$1,272,500	$1,447,500	+13.75%

Puslinch MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

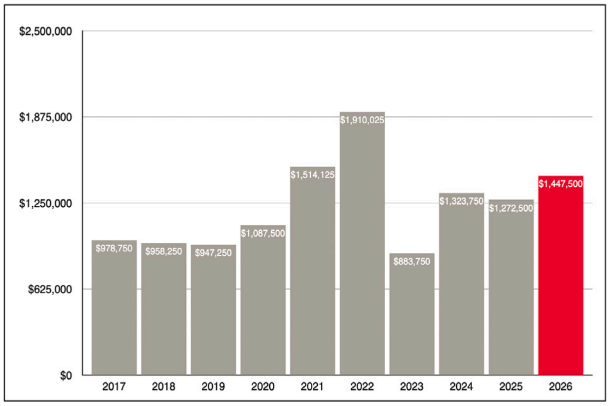


Year-Over-Year

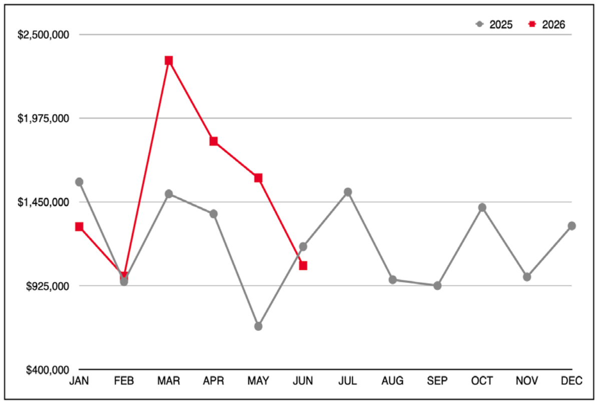


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



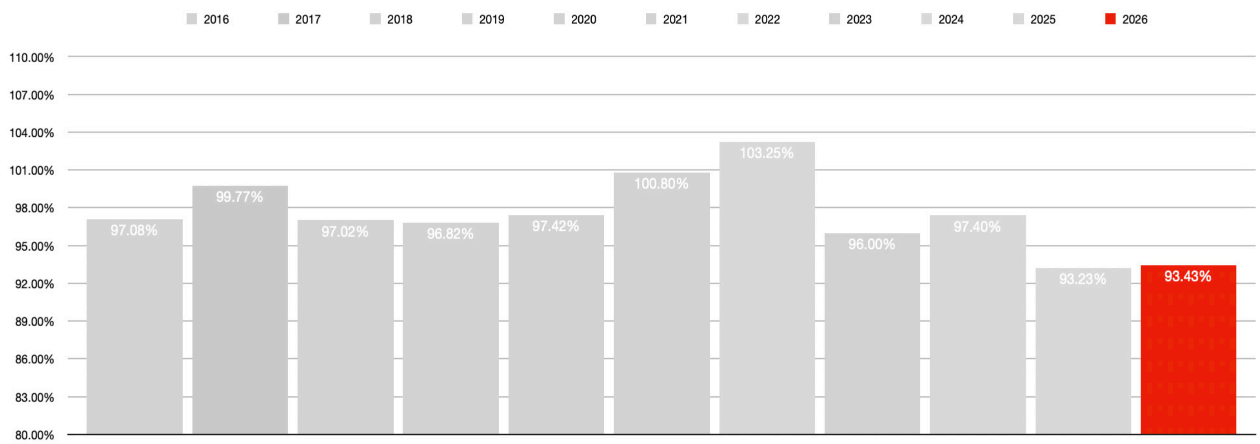
Year-Over-Year



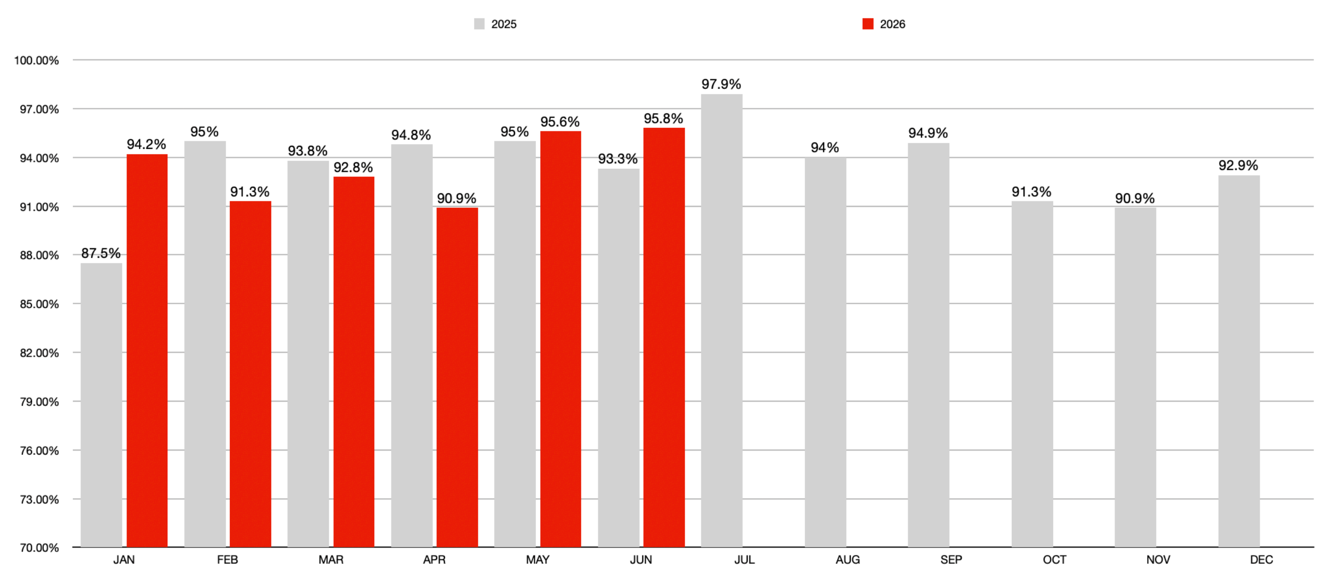
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

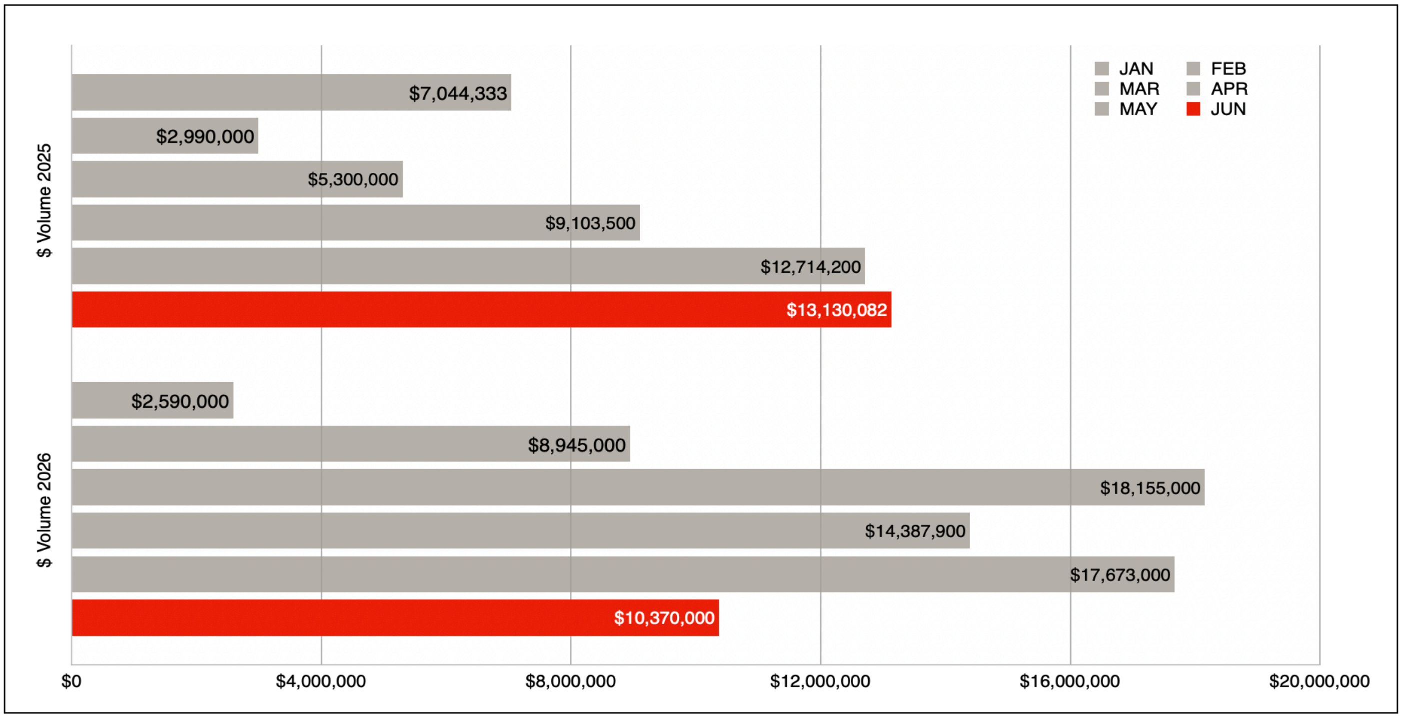


Year-Over-Year

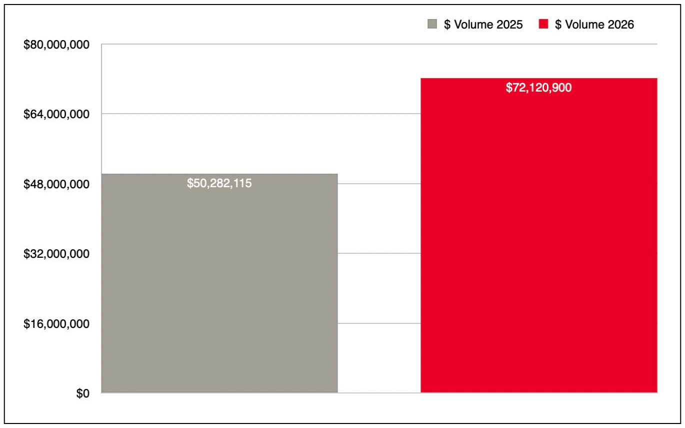


Month-Over-Month 2025 vs. 2026

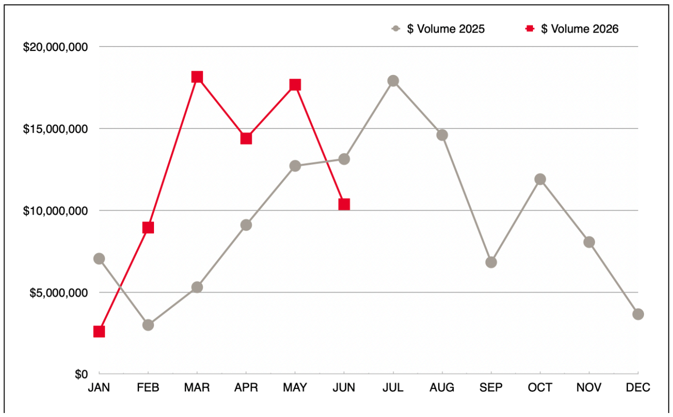
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

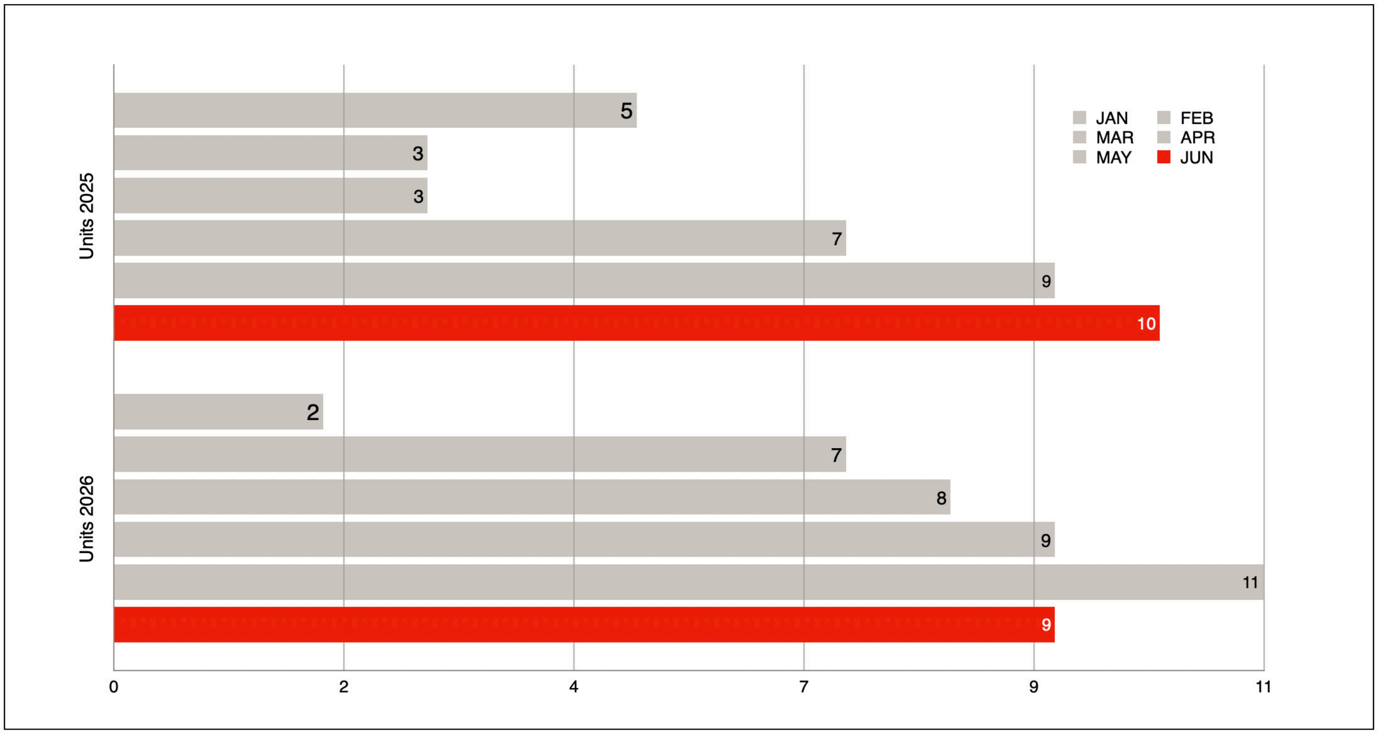


Yearly Totals 2025 vs. 2026

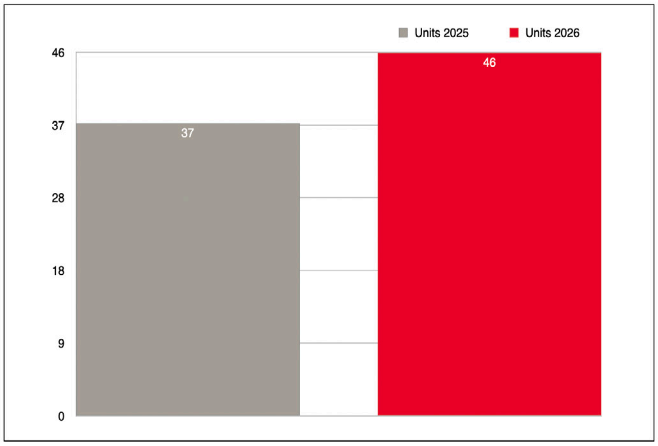


Month vs. Month 2025 vs. 2026

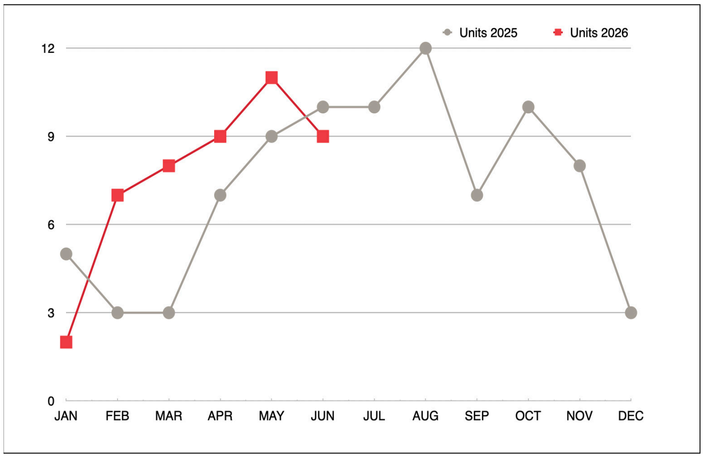
UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

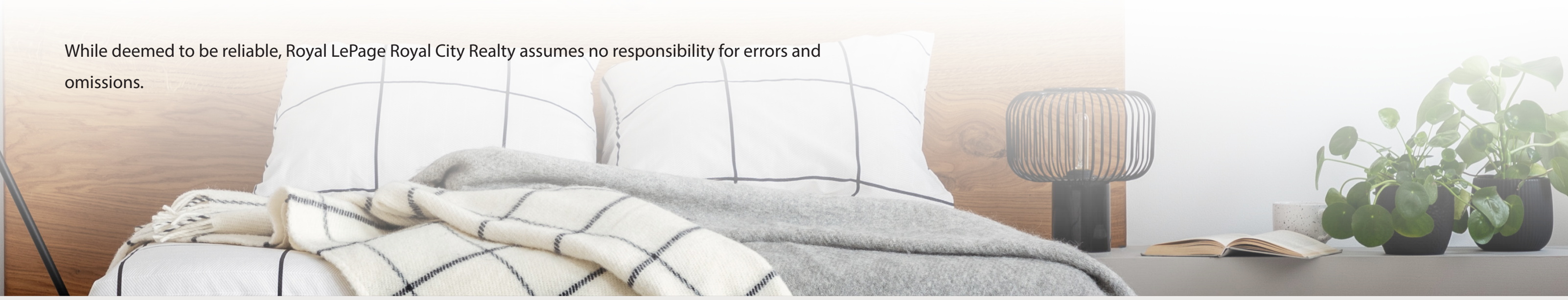
SALES BY TYPE

	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	$71,070,900 +43.81%	$1,050,000 +21.67%	$1,565,000 +64.74%
YTD Unit Sales	45 +28.57%	1 -50%	2 +100%
YTD Average Sale Price	$1,579,353 +11.85%	$1,050,000 +143.34%	$782,500 -17.63%
June Sales Volume	$9,320,000 -29.02%	$1,050,000 +100%	$880,000 +100%
June Unit Sales	8 -20%	1 +100%	1 +100%

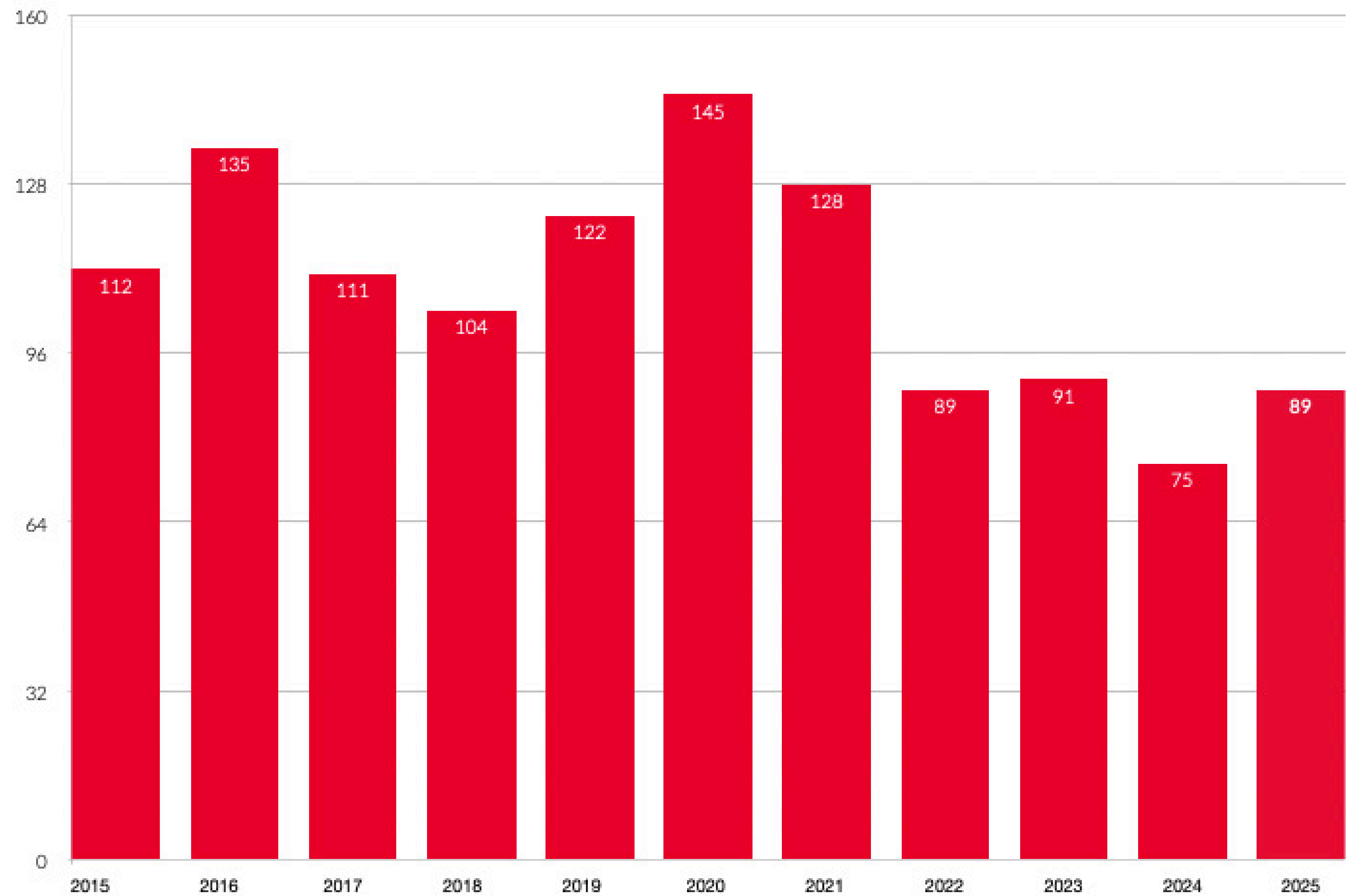
Year-Over-Year Comparison (2025 vs. 2026)

NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of June 30, 2026.

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.



10 YEAR MARKET ANALYSIS



Units Sold

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OUR LOCATIONS

ELORA

519-846-1365
9 Mill Street E., Elora

FERGUS

519-843-1365
162 St. Andrew Street E., Fergus

GUELPH

519-824-9050
30 Edinburgh Road N., Guelph

ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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