

# TOP AGENT MAGAZINE



Joy Willett

With years of experience in the banking industry, superior communication skills and a personal approach, Joy Willett has been enjoying great success in the real estate business. She moved to Prince George in 1993 with her husband of 30 years and two children.

Falling in love with the natural beauty of the area, real estate was a natural career choice for Joy. After working in the mortgage and loans sector of banking for ten years, her organizational skills and financial knowledge serve as two of her strongest traits. Today, working with Royal LePage Prince George, she delivers impeccable service to her clients, and they continue to refer her to everyone they know. Engaging her love of people with her business skills, she is passionate about this industry and is looking forward to years of growth.

“First-time home buyers seem to be my forte, but I serve all types of clients and have experience with all types of transactions,” Joy explains. What makes her unique in this business is her ability to walk her clients through every step, informing them of everything along the way. “I’m a hand-holder, I walk them through it all and I’m easy to get in touch with,” she says. She keeps her phone on all day and will always answer it if she is not with a client. “I respond to everyone very quickly, I’ve worked until 1:30 in the morning because I want to make sure I’m doing everything possible to give them the best service.”

While she has a very strong work ethic, she is also very easy-going and personable. Her clients enjoy the time they spend together, and when they leave the transaction, they feel happy about the experience. “They remember my laugh and

my smile. I’m always happy,” she says. They also love that she handles everything quickly and efficiently. If an issue comes up, she is on the phone right away dealing with it. “I take care of any issues quickly, I go above and beyond for my clients and if they can’t do something I will do it for them,” she says.

She has a few quotes she lives by, including: “The secret to success is sheer persistence,” and “From house to home, you’re in good hands.” Striving to get her clients what they want, and always working with integrity, these quotes reflect her values and determination. Joy finds happiness in building trust and relationships with her clients.

A long time Prince George resident, she is heavily involved in the community. She works with Royal LePage on various causes, including a bike ride for heart stroke, raising money for the Shelter Foundation, and running a garage sale for charity. They also do the Cancer Relay and support Salvation Army during the holiday season. When she is not volunteering or working with charities, she spends time with her family. While her two children are now grown up, she has one young grandson that she loves to see every chance she gets.

It is safe to say that real estate will always be a part of Joy’s life, as it never feels like work for her. She never gets bored and loves every aspect of the industry. “I never have an angry client, they’re always excited for this new adventure and I absolutely love helping them move onto another facet of their lives.”

For more information about Joy Willett of Royal LePage Prince George in Prince George, BC, please call 250-613-6599 or email [joywillett@royallepage.ca](mailto:joywillett@royallepage.ca)